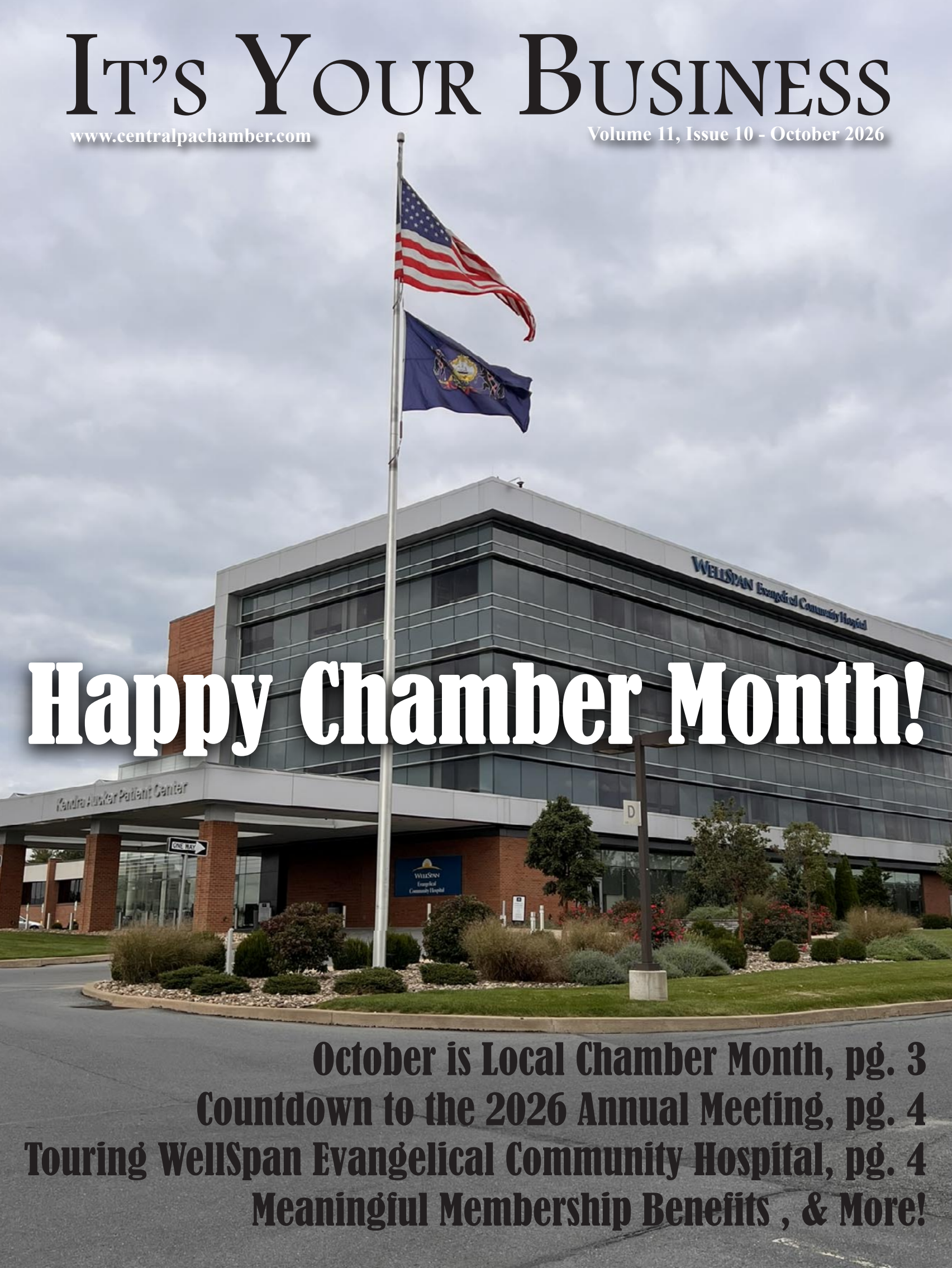


It's YOUR BUSINESS

www.centralpachamber.com

Volume 11, Issue 10 - October 2026

A photograph of the WellSpan Evangelical Community Hospital building. The building is a multi-story structure with a brick base and a glass upper section. A tall flagpole in the foreground holds the American flag and the state flag of Maryland. The sky is overcast. A large white text overlay reads "Happy Chamber Month!".

Happy Chamber Month!

October is Local Chamber Month, pg. 3
Countdown to the 2026 Annual Meeting, pg. 4
Touring WellSpan Evangelical Community Hospital, pg. 4
Meaningful Membership Benefits , & More!



Board of Directors

Genie Bausinger - Chair Milton Regional Sewer Authority	Sheri Marshall - 2nd Vice Chair Edward Jones
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Ron Mackley Community Member	James White VNA Health Services
Michael Medley Michael Medley Group	James Baldwin - Solicitor Baldwin & Baldwin

Staff

Tea Jay Aikey - President & CEO
tjaikey@centralpachamber.com
Jessica Beaver - Finance & Membership Director
jbeaver@centralpachamber.com
Ryan Workman - Communications Director
rworkman@centralpachamber.com

The Inside Scoop

Happy Chamber Month!

This is our favorite and busiest time of the year, so it's nice to be recognized and take some time to celebrate! Take a look at Governor Shapiro's Local Chamber Month announcement on the following page. Last month, Legislative Events returned after the summer break. We were joined by the Pennsylvania Auditor General, who discussed his office's functions and efforts to modernize and crackdown on fraud. I look forward to hearing from our Attorney General, Dave Sunday, next month.



The final Raising the Board class for 2026 takes place next week! Registration has ended but stay tuned for our 2027 dates. I have truly come to enjoy these day-long classes with individuals from organizations who are passionate about what they do, the causes they support, and the benefits they offer our community.

The countdown to our Annual Meeting has begun! There's just one week left to make your reservations. While some may be anxious or even nervous about changes, I actually look forward to what's in-store for our signature event moving to a new venue in a new location. Much of what you've come to expect at our banquet and awards ceremony will be retained, but as always, we have a few surprises up our sleeves too!

If you cannot attend the Annual Meeting & Impact Awards Ceremony, I look forward to revealing the winners in an upcoming issue of IYB!

Ryan Workman, Editor
Communications Director
rworkman@centralpachamber.com

The President's Club

Thank you, 2026 Members! (Committed as of publishing.)

Asbury Riverwoods	Intrada Technologies	Service 1st Federal Credit Union
C&N Bank	Keystone Advertising	Service Electric Cablevision
Central Penn Bank & Trust	Lawton Insurance Agency	The Standard Journal
CSIU	MC Federal Credit Union	Sunbury Broadcasting Corp.
Community Giving Foundation	Members 1st Federal Credit Union	Susquehanna Fire Protection Co.
The Coup Agency	Milton Savings Bank	Susquehanna Valley Auto Glass
Decal Dynasty	North Central Sight Services	Susquehanna Valley Limousine
Edward Jones - Sheri Marshall	North Shore Railroad Company	Swift Kennedy & Associates
Equity Roofing	Northwest Bank	T-Ross Brothers Construction
First Commonwealth Bank	Pennsylvania American Water	United Plate Glass
Fulton Bank	PenTele Data	UPMC
Heritage Springs Memory Care	PNK Group	The UPS Store
Hosterman Creative	Purdy Insurance Agency	The Wealth Factory
Hot Frog Media	Real IT Care	WellSpan Evangelical
iHeart Media		Community Hospital

The President's Club is an exclusive sponsorship program created to prominently recognize members that contribute to the Central PA Chamber over and above their annual membership investment.

Contact Tea Jay to learn more and join: 570-742-7341

IYB Deadlines

*Below are upcoming
It's Your Business due dates.
Every effort is made to include
information in a
timely manner.
Note: Only paid advertisements
are guaranteed.*

**November Issue
News & Ads
due by October 16**

**December Issue
News & Ads
due by November 13**

**January Issue
News & Ads
due by December 11**

Happy Chamber Month

THE SENTINEL

A weekly publication of the Pennsylvania Chamber



October Designated Local Chamber Month

LEWISTOWN — Gov. Josh Shapiro has proclaimed October 2026 as Local Chamber of Commerce Month in Pennsylvania, recognizing the role chambers play in supporting businesses and local economies.

The Juniata River Valley Chamber of Commerce, which serves businesses and organizations in Mifflin and Juniata counties, is joining chambers across the state in marking the observance.

"Local chambers of commerce play a critical role in supporting the needs of our vibrant business community and are essential to the Commonwealth's continued economic growth and success," Shapiro said in the proclamation.

The governor also noted that chambers represent thousands of businesses across Pennsylvania and provide assistance to new and established companies.

Rhonda Kelley, executive director of the Juniata

River Valley Chamber, said chambers do more than organize ribbon cuttings and business events.

"Every day, chambers have the opportunity to connect businesses with one another, provide resources and education, advocate for a strong business climate, promote our communities and help create opportunities for people to succeed," Kelley said.

The Juniata River Valley Chamber offers networking and educational programs, leadership development, community events and promotional opportunities. It also works with businesses, nonprofit organizations and local officials on economic and community initiatives.

The chamber is encouraging residents to support local businesses and participate in community events during October.

OWN A BUSINESS?

CAN YOU GUESS WHO
HAS YOUR BACK?



THAT'S WHO.

(570) 742-7341 • www.centralpachamber.com
30 Lawton Lane Milton, PA 17847

Annual Meeting & Impact Awards

Countdown to the 2026 Annual Meeting & Impact Awards Ceremony

You are invited to the Central PA Chamber's 2026 Annual Meeting, for the first time ever, at Farrington Place in Williamsport!

On Thursday, October 22nd, our biggest event of the year will feature delicious food stations, goodie bags, swag, and networking opportunities with over 200 professional and community leaders from across Pennsylvania.

This year's keynote address will be delivered by Dan Manetta, a Williamsport native and serial

entrepreneur, author, and public speaker. Dan will share his passion, a bit of humor, and his unique experiences in business, education, Christian ministry, and military service to energize your team and inspire your leadership building skills.

Plus, be the first to find out who wins this year's Impact Awards!

If you have never been to this annual event before, you'll want to reserve your seats NOW. Seating capacity is limited and registration will close on Wednesday, October 7.

Most importantly, you'll want to be present because YOU could be the winner of a Central PA Chamber Impact Award!

CENTRAL PA Annual Meeting
CHAMBER OF COMMERCE

Parking:

Farrington Place
416 W. Third Street
Williamsport, PA

Farrington Place
Tents • Venue • Catering
EST. 2013

Parking @
Liberty Arena
Lots

Parking @
Center Street
Lot

3rd Street Parking

Parking @
Elmira Street
Lot

Register:

Chamber Members & Public Welcome! Must register by Oct. 7 - Visit centralpachamber.com or Call: 570-742-7341



Our family serving your family

KAUFMAN
FUNERAL HOME

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Scott Kaufman, Owner/Funeral Director

570-323-1544

kaufmanfh@aol.com

www.kaufmanfuneralhomes.com

2102 Northway Road

Williamsport, PA 17701

What makes your business unique?

What sets us apart is our deep-rooted, multigenerational family ownership that has spanned decades. Having raised my children around this calling, it is an incredible privilege to now practice alongside my daughter Ann, offering families the genuine warmth, trust, and personal accountability that only a true family-run funeral home can provide.

How do you market your business?

We've used a variety of marketing strategies over the years ranging from radio commercials, television commercials, print ads, direct mailings, social media, Google ads, etc. All have proven to be beneficial at some point.

How many people does your business employ?

As the only full-time employee, I handle daily core operations, but this is a true team effort supported by my family and trusted on-call staff. My wife frequently assists with phones and coordination, my daughter Ann works alongside us as a licensed funeral director, my son-in-law helps out as well, and we rely on dedicated part-time personnel on an as-needed basis to ensure families receive continuous care.

Any advice for those who lead a business?

Do what you love and you'll never work a day in your life! Owning a business is never a 9am-5pm endeavor regardless of the industry you are in, but if you love what you do, it'll never feel like a job.

Finish this sentence – "On a day off I..."

While a full 'day off' doesn't happen often, I enjoy time with my family first and foremost. And when I have the

opportunity, my wife and I try to take a cruise vacation every year.

What are the top 3 company priorities you focus on?

Honoring Your Loved One's Wishes: We are deeply committed to respecting personal values and final desires with absolute fidelity. Every tribute is crafted to connect cherished family traditions with a true reflection of the life lived.

Comprehensive Care and Compassion: We act as a steadfast anchor through the heavy burdens of grief, offering 24/7 availability and holistic support. Our care ensures that neither the deceased nor the surviving family ever navigates the journey alone.

Personalized Service: We replace rigid, cookie-cutter templates with custom-crafted farewells tailored to individual identities. By encouraging thoughtful pre-planning and unique details, we turn traditional arrangements into authentic celebrations of life.

What philanthropic causes does your business support?

We are very supportive of our local Little League organizations, Expectations Women's Resource Center, the local Lions Club, Junior League of Williamsport, Lycoming County 4-H, and our church. We are always happy to support a variety of fundraisers throughout the year, too.

2026 Winner!



To Appear in a Future Member Spotlight:

Contact Ryan: rworkman@centralpachamber.com

What's Happening

Rock Loud. Rescue Dogs.

CAMPUS THEATRE

BARK IN BLACK



LIVE WIRE

The Ultimate AC/DC Experience

OCTOBER 3rd at 7PM

A HAVEN TO HOME & CAMPUS THEATRE FUNDRAISER

MUSIC, ADOPTABLE DOGS, PUPPY KISSING BOOTH, RAFFLE BASKETS & MORE CASH BAR

\$30 Online
\$35 At the Door

HAVEN TO HOME CANINE RESCUE

OCTOBER 2026

SUN	MON	TUES	WED	THURS	FRI	SAT
ADMISSION: \$10 (CHILDREN \$5) / \$15 (FAMILY)	CAMPUS THEATRE			RED EYE 1:15 PM FREE to Public CENTENNIAL FILM SCREENING 5:30 PM SPIDER-MAN 7 PM	THE LAST PICTURE SHOWS 7 PM BYOB	BARK IN BLACK 3 Rock Loud. Rescue Dogs. LIVE WIRE THE ULTIMATE AC/DC EXPERIENCE! 7 PM
SHORT 4 5 PM DELIRIUM SERIES: DOUBLE FEATURE! FRANKENSTEIN THE GOD MAN HOUSE OF FRANKENSTEIN 8:30 PM	Backlist Screening 7 PM FREE to Public FOUR NIGHTS OF A DREAMER	Backlist Screening 7 PM FREE to Public IN EXCESS	1 PM WILL-DA-MATINEE (OPEN CAP) THE LAST PICTURE SHOWS 7 PM FREE to Public BLUE ANGEL	Backlist Screening 1:15 PM FREE to Public THE END OF OAK STREET 7 PM	THE END OF OAK STREET 7 PM BYOB	UNPAVED 6 PM
Pumpkin PALCOZA 2 PM THE END OF OAK STREET 5 PM DELIRIUM SERIES: DOUBLE FEATURE! BRIDE OF FRANKENSTEIN 8 PM	CLOSED	CLOSED	1 PM WILL-DA-MATINEE (OPEN CAP) THE END OF OAK STREET 7 PM	Backlist Screening 1:15 PM FREE to Public THE END OF OAK STREET 7 PM	COYOTE ACME 7 PM BYOB	COYOTE ACME 2 PM OPEN CAPTION 5 PM BYOB
COYOTE ACME 5 PM DELIRIUM SERIES: DOUBLE FEATURE! BRIDE OF THE MONSTER 8 PM	Backlist Screening 7 PM FREE to Public MODEL	Backlist Screening 7 PM FREE to Public clean	1 PM WILL-DA-MATINEE (OPEN CAP) COYOTE ACME 7 PM	Backlist Screening 1:15 PM FREE to Public NO SUCH THING 7 PM	THE ROCKY HORROR PICTURE SHOW 9 PM	HOTEL TRANSYLVANIA 1:30 PM "KNITFLUX & CHILL" 7 PM BYOB
LET'S SCARE THE HORRORS 5 PM DELIRIUM SERIES: SUSPIRIA 8 PM	Backlist Screening 7 PM FREE to Public DOUBLE FEATURE! ALL HALLOWS' EVE & TERRIFIER	Backlist Screening 7 PM FREE to Public Devil	1 PM WILL-DA-MATINEE (OPEN CAP) THE ABBOTT & COSTELLO MEET THE MUMMY 7 PM	Backlist Screening 1:15 PM FREE to Public TERRIFIER 2 7 PM	PRACTICAL MAGIC 7 PM BYOB	PRACTICAL MAGIC 3 PM 7 PM BYOB

6TH ANNUAL STATE OF THE WORKFORCE SEMINAR
FOR HR & BUSINESS LEADERS

FRIDAY, OCTOBER 2
8:30AM - NOON



Angela Hummel
Owner, Angela Hummel Consulting, LLC



Kim Nash,
Cherry Bekaert Advisory LLC



Attorney
Renee Mattei Montgomery,
Eckert Seamans Cherin & Mellott

REGISTRATION:
Early Bird: \$35
After Sept. 15: \$50

Scan the QR code, or visit the webpage to learn more and register.
<https://cwlifecenter.com/registrations/events/3774960>

This seminar has been approved for 3 SHRM and HRCI credits.

HOSTED BY:
CHRIST WESLEYAN CHURCH

363 STAMM ROAD, MILTON, PA 17847
MILTON CAMPUS YOUTH CENTER

the **YMCA** A Day On Your Own In NYC!

NEW YORK CITY BUS TRIP

Saturday, December 5th

Leave the Milton Y at 6:30am / Leave NYC at 8pm

Members \$80 / Non-Members \$95

PAYMENT DUE AT REGISTRATION

QUESTIONS? Email Kellie Bates, Membership Director at Kbates@gsvymca.org

MILTON YMCA
12 Bound Ave | Milton PA 17847 | 570.742.7321

For a better us.®

Career Fair



Central PA Chamber members are encouraged to participate in the Milton Area Senior High School Career Fair:

*Wednesday, November 4
8:00 a.m. - 2:15 p.m.*

Register by Friday, October 23

Register Online



Date	Event	Location	Time	Cost
10/1/2026	IMC & PDC Spas PM Exchange	Williamsport	5:00 pm - 7:00 pm	Free
10/13/2026	Exploring Lean Manufacturing Basics	Williamsport	9:00 am - 3:30 pm	\$189.00
10/15/2026	Value Stream Mapping	Williamsport	8:30 am - 3:30 pm	\$429.00

STORY CIRCLE FACILITATOR TRAINING

HOSTED BY SVM AND LED BY JERRY STROPNICKY



Story Circle Facilitators help people come together to share stories and discover the world within their community.

WEDNESDAY, OCT. 21
5 PM - 9 PM
UNION COUNTY RESOURCE CENTER
480 HAFFER RD., LEWISBURG

THURSDAY OCT. 29
10 AM - 2 PM
COMMUNITY ACTION AGENCY
713 BRIDGE ST. SELINGROVE

SVMEDIATION.ORG



October 2026						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Curbside Activity The Ghosts of Rose Hill Oct 21 - Nov 3	October Book Sale Oct 13-31 Books are \$5/book, and CDs and DVDs just 25 cents each!	Craft Club Every Thursday at 12:00 PM in the Garden Room	Mahjong Every Wednesday 5-7 PM and Thursday 1-3 PM in the Garden Room	1 Board Meeting (Open to the public) 6:00 PM	2 Baby Playdate 9:30 AM (Ages 0-24 months) Book Donations accepted 9:00 AM - 4:00 PM	3 Book Donations accepted 9:00 AM - 4:00 PM
4 Library Closed	5	6 Mobile Maker Camp: Chemistry: Creepy Chemistry* 4:00 PM	7 ESL Class* 4:30-6:00 PM	8	9 Baby Playdate 9:30 AM for 0-24 months "Superhuman Body" Documentary 6:00 PM (All ages)	10 Fall into a Craft: Paper Pumpkins and Beaded Corn 10:00 AM-12:00 PM
11 Library Closed	12 Library Closed Columbus Day / Indigenous Peoples Day	13 Curiosity Crew: Egg Drop Challenge 4:30 PM (Ages 7-14)	14	15 Adult Coloring Take and Creates Available all day	16 Baby Playdate 9:30 AM (Ages 0-24 months) Silent Book Club 10:00-11:00 AM	17
18 Library Closed	19 Teen Club: Pumpkin Party 4:00 PM (Ages 12-18)	20 Trivia Night 6:30 PM (Ages 10+)	21 ESL Class* 4:30-6:00 PM Spice Club begins: TBD	22 Learn to Crochet 4:00-5:00 PM (Ages 10+)	23 Baby Playdate 9:30 AM for 0-24 months Trunk or Treat 4:00-6:00 PM (All ages) Rocky Horror Fundraiser 8:00 PM (Ages 14+)	24 Learn to Crochet 12:00-1:00 PM (Ages 10+)
25 Library Closed	26 Reading Buddies 5:30 PM (All ages)	27 Curiosity Crew: Spooky Science 4:30 PM (Ages 7-14)	28 ESL Class* 4:30-6:00 PM	29	30	31

* Event requires registration

[Dates subject to change]

IMC INNOVATIVE MANUFACTURERS' CENTER

Lauri Moon
Manager, Outreach & Special Projects
570-329-3200

www.imcpa.com/events

New Members

Sylvania Site Contractors
3728 Lycoming Creek Road
Cogan Station, PA 17728
Phone: 570-360-6711

"Sylvania Site Co. formed from a small family excavating business, Getgen Site Co., originally started by John Getgen. With 50 years of construction and excavating experience, John Getgen continues to work, guide, and play an important role in the company's operation. From a young age, John's sons learned the value of a hard day's work and began to cultivate a love for uncovering the earth. The next generation has met the challenge of the modern construction industry with education and technology. Sylvania Site Co. employs qualified Project Managers, Engineers, and Estimators from ABET accredited civil engineering programs to ensure each project receives quality attention, every time. Due to growth in public bids, energy development, and expansion of services, Sylvania Site Co. formed to better represent the future direction of the company."

Eli Getgen, President
570-360-6711
egetgen@sylvaniasite.com

Wicked Good Cleaners LLC
14 Pine Avenue
Elysburg, PA 17824
Phone: 570-989-8917

"The premiere cleaning company in your area. Providing commercial recurring cleaning services throughout the area."

Donald Lykon, Owner
wgc570@gmail.com

Leadership Susquehanna Valley
90 Lawton Lane
Milton, PA 17847
Phone: 570-523-1155

"Leadership Susquehanna Valley is a 501(c)(3) charitable corporation that provides leadership programs to educate and motivate a diverse group of citizens for effective community and organizational leadership. The organization is driven by an all-volunteer board of directors, and currently contracts with the Central Susquehanna Intermediate Unit for professional management services."

Katherine Vastine, Executive Director
570-523-1155
leadershipsv@gmail.com

Jason S Jones / Workforce Development Pathways
2317 Mill Road
Mechanicsburg, PA 17055
Phone: 717-608-3127

"Through Workforce Development Pathways, I provide leadership and professional development training, coaching and consulting to businesses, colleges, workforce organizations and public-sector clients. I work with employees at every level, from frontline workers and new supervisors to senior leaders and executive teams. My areas of focus include leadership, communication, coaching, change management, conflict resolution, emotional intelligence and team development, along with Everything DiSC assessments, 360-degree feedback and one-on-one executive coaching."

Jason Jones, Owner/Principal
jason@wdpathways.com

Chubbs Barbecue
520 Market Street
Lewisburg, PA 17837
Phone: 570-523-0001

"Chubbs Barbecue offers a variety of catering options, a store front open from 11am to 7:30pm and barbecue sold by weight for any event."

Jason Buss, Co-Owner
chubbsbarbecue@gmail.com

Go Green!



New Members

Sweet Mae's Mobile Play
Herndon, PA 17830
Phone: 717-877-6692

"We provide creative hands-on themed packages such as safari, construction, fairy garden, princess and soft play, with unique and customizable play activities geared for children 7 and under. Our goal is to get kids moving, using their imagination, learning and having fun!"

Maddy Klinger, Owner
717-877-6692
sweetmobileplay@gmail.com

RENEWALS

(As of September 30, 2026)

Tony's Custom Tailor Shop
 Brick Kepler
 Sunset Staffing LLC
 Citizens' Electric Company
 Lennea Brown
 Transitions of PA
 Turkey Hill Store 208 - Milton
 Kintra Wealth
 West Branch Rental - Lewisburg
 West Branch Rental - Selinsgrove
 The Salvation Army - Milton
 Snyder & Union County Times
 Michael Medley Group
 Freedom Towing
 PA Treatment & Healing - Milton
 PA Treatment & Healing - Corporate Office
 PA Treatment & Healing - Altoona
 PA Treatment & Healing - East Stroudsburg
 PA Treatment & Healing - Honesdale
 Beech Resources
 Getting Ahead Foundation
 Pennsylvanians for Human Life - Susquehanna Valley Chapter
 Hooplas Xtreme
 Lewisburg Area High School
 A New Design Landscape & Stone, Inc.
 American Truck Plaza
 Skyworks Equipment Rental
 Advance Central PA
 Bieber's Industrial Park
 McNerney, Page, Vanderlin & Hall
 Luzerne County Community College
 Groundworks
 Riverside Technologies Inc. (RTI)

1905 - 2025
CENTRAL PA
 CHAMBER OF COMMERCE
Helping Our Region Grow for 120 Years

membership is
\$150.00

for the 1st year when you are a member of
 an organization in our partnership program!

Participating Organizations:
 Berwick Industrial Development Association; Bucknell University SBDC;
 Covation Center; Danville Business Alliance; Innovative Manufacturers' Center;
 Lewisburg Downtown Partnership; Millinburg Heritage & Revitalization; Sunbury Revitalization, Inc.;
 Susquehanna River Valley Visitors Bureau; TIME (The Improved Milton Experience); Welcome Wagon;
 Williamsport Business Association

Multiple Chamber Membership Discount
 First-year members of similar organizations are eligible

To learn more, visit www.centralpachamber.com or call 570-742-7341

CENTRAL PA
 CHAMBER OF COMMERCE

Facility Usage

Our Space is Your Space!

To make your reservation, call: 570-742-7341
 E-mail jbeaver@centralpachamber.com

Available 24/7 on a first-come-first-served basis.

Smith Room **Ross Room**



Time with Tea Jay

Fraud, Finance, and the Federal Reserve

Fraud and small business finance are topics to be addressed throughout the remainder of the year with the Central PA Chamber.

Fraud is an intentional act of deception, lying, or trickery used to gain an unfair or illegal advantage, usually to secure money, property, or services at another person's or organization's expense.



On October 14, 2026, at the Central PA Chamber Mandi Ruhl, SVP, Director of Fraud & Security for Central Penn Bank & Trust will be presenting "2026 Fraud Trends" educating the consumer.

Attendees will gain practical knowledge on how to recognize and respond to today's most common fraud schemes and scams. The seminar will provide real-world examples, warning signs to watch for and simple steps consumers can take to better protect their finances and personal information.

Attendees will also learn what action steps to take if fraud is suspected.

Please be sure to register by October 7, 2026.

The Pennsylvania Attorney General serves as the Commonwealth's chief law enforcement officer and chief legal advisor. Pennsylvania Attorney General Dave Sunday will be speaking at the November 6, 2026, Legislative Event held at the Watson Inn in Watsonstown, PA. Registration closes October 30, 2026; but don't delay as Attorney General Sunday always draws a crowd.

Your chamber is partnering with the Federal Reserve System to draw responses to the 2026 Small Business Credit Survey, a nationwide effort to better understand the financial challenges and needs of America's small businesses.

The annual survey, which runs through November 13, 2026, invites owners and key financial decisionmakers of for-profit businesses to share their recent experiences with business conditions, financing, and their outlook for the future. The 12-minute confidential survey is open to businesses currently in operation, those recently closed, and those about to launch.

The 2026 Small Business Credit Survey, which gathers critical data that directly informs policymakers, lenders, service providers, advocates, and researchers. The survey is open through November 13, 2026, and takes just 12 minutes to complete.

Simply click this link now to make your voice heard.

Tea Jay

Tea Jay Aikey, President & CEO
tjaikey@centralpachamber.com

2026 Sponsorship Opportunities



Helping Our Region Grow for 120 Years

Contact Jessica to sponsor the Annual
 Meeting: 570-742-7341

Submit News

Share *YOUR* member news and events,
 here and on our social media pages!

Send to Ryan:

rworkman@centralpachamber.com

WHY US?

CENTRAL PA
 BUSINESS & EDUCATION ASSOCIATION

Seminar & Training Series
2026 Fraud Trends
Educating the Consumer

10:00 a.m. to 12:00 p.m. Wednesday, October 14

In-Person @ the Central PA Chamber
 30 Lawton Lane, Milton

Members - \$5; Non-Members - \$10

Register by Oct. 7 @ centralpachamber.com/events

Presented by:



FEDERAL RESERVE SMALL BUSINESS CREDIT SURVEY



YOUR BUSINESS EXPERIENCE MATTERS

OPEN SEPTEMBER 9–NOVEMBER 13, 2026

WHAT IS IT?

The Federal Reserve's flagship annual survey capturing the real experiences of small businesses nationwide—covering business performance, growth expectations, financing needs, and credit access. It generates the largest national dataset of its kind on small business experiences and financing.

- ▶ **Commitment: 10–12 minutes**
- ▶ **No personal information required**
- ▶ **Confidential: Individual responses are never shared**

WHY PARTICIPATE?

Amplify your voice | Benchmark your business | Respond confidentially

- ▶ Compare your experience against thousands of peers.
- ▶ See how others are responding to challenges.
- ▶ Help ensure federal and state policies reflect the reality of businesses like yours, not assumptions.
- ▶ Last year's findings were cited in Congressional testimony and shaped lending regulations.
- ▶ Influence how lenders develop products and set terms.
- ▶ Help lenders, chambers, SBDCs, and other service providers understand what businesses like yours need.
- ▶ Ensure your community's experiences are understood.



HOW TO PARTICIPATE

QUESTIONS? Contact sysfedsmallbusiness@clev.frb.org



FEDERAL RESERVE BANKS *of*

Atlanta • Boston • Chicago • Cleveland • Dallas • Kansas City • Minneapolis
New York • Philadelphia • Richmond • St. Louis • San Francisco

Inside Jobs Tour

Hospital Tour Takes “Behind the Scenes” to Heart

LEWISBURG—The Central PA Chamber was invited to WellSpan Evangelical Community Hospital for the September “Inside Jobs Tour.”

Attendees from across the region gathered in the Miller Conference Center for a delicious luncheon and impressive presentation by Evangelical Community Hospital President, Allen Fasnacht, Stacie Gaul, Associate Vice President of Support Services and Capital Planning, Projects, and Facilities, as well as Angela Lahr, Senior Director of Operations.



After a brief question and answer period, the participants divided into two separate groups led by operations staff for a truly “behind-the-scenes” look at the hospital. The tour covered portions of the basement, electrical, plumbing, HVAC, steam, oxygen, storage, safety, information technology, and engineering aspects of the facility. Completed, ongoing, and even future capital improvement projects were presented and discussed. It was a unique and honest look at an integral healthcare provider in central Pennsylvania.



Membership Benefit Spotlight



GUEST COLUMN | CHAMBER BUSINESS

When the Movement of Money Matters

Relyon Biz Solutions helps businesses look beyond processing rates and build a payment strategy around growth, cash flow and customer experience.

For many companies, payments are treated as a back-office necessity. At Relyon Biz Solutions, we see them as part of the growth engine. The way a business accepts, moves and manages money affects customer experience, reporting, cash flow and profitability.

Relyon Biz Solutions helps businesses with card processing, point-of-sale systems, e-commerce payments, mobile payments, integrated software and both business-to-consumer and business-to-business transactions. We can often reduce processing costs, but our larger value is helping companies determine whether their payment environment is ready for where they want to go next.

That matters when a business is adding a new sales channel - online ordering, e-commerce, recurring billing, mobile sales, B2B invoicing or a new software platform. Payment decisions affect funding speed, integration, reporting and how easily customers can buy.

Before committing to new hardware, software or a processor, it helps to have a partner who can look at the entire payment flow, not just the rate. Chamber members also have something increasingly valuable: a local point of contact. Relyon's local representative, Glen Folio, can review an existing setup, discuss expansion plans, identify avoidable costs and provide a practical second opinion before a business makes a change.

At Relyon, our role is not simply to process transactions. We help businesses improve the movement of money so they can operate more efficiently, serve customers better and support growth across multiple channels.

If you are reviewing your current payment channel or exploring a new one, Relyon Biz Solutions would welcome the conversation. When the movement of money matters, the right partner can do more than lower costs - it can help create momentum.

THE PAYMENT LANDSCAPE

Customers are paying in more places and through more channels.

**Request
More
Information**

"The bigger opportunity is building a payments strategy that supports where you want to go next."

Sources: Federal Reserve Payments Study (2026); U.S. Census Bureau Quarterly Retail E-Commerce Sales, Q2 2026.

Considering a new sales channel or reviewing your current payment setup?

Start with a local conversation and a clear look at your options.

RELYON LOCAL REPRESENTATIVE

Glen Folio

570.244.8556

FolioPOS7@gmail.com

Business & Education

2026 Seminars & Trainings Designed to Improve YOUR Business!

Register for these & other upcoming Seminar & Training Series Events:

www.centralpachamber.com/events

CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION

Seminar & Training Series

The Accidental IT Person

What happens if they are gone?

Critical IT knowledge shouldn't live in just one person's head.

Presented by:

10:00 a.m. to 12:00 p.m. Friday, October 9

In-Person @ the Central PA Chamber

30 Lawton Lane, Milton

Members - \$10; Non-Members - \$15

Register by Oct. 5 @ centralpachamber.com/events



Do you have an in-house or contracted IT department? Are *YOU* the IT department?

What happens when an IT need arises at your business or workspace? Who do you turn to when you don't know how to fix the printer, why the file won't download, or why you can't hear your Zoom meeting?

Technical difficulties will happen, but planning ahead can help mitigate their effect on your productivity. Come learn from the experts at the next Seminar & Training Series event, presented by Contrast Communications.

Learn More About

CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION

CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION

Seminar & Training Series

2026 Fraud Trends Educating the Consumer

10:00 a.m. to 12:00 p.m. Wednesday, October 14

In-Person @ the Central PA Chamber

30 Lawton Lane, Milton

Members - \$5; Non-Members - \$10

Register by Oct. 7 @ centralpachamber.com/events

Presented by:



CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION

Seminar & Training Series

What is the Central PA Chamber?

9 to 11:00 a.m. Wednesday, Nov. 4

Online Via Zoom

Members - FREE; Non-members - \$10

Register by Nov. 2 @ centralpachamber.com/events

Presented by: **CENTRAL PA**
CHAMBER OF COMMERCE
1905 - 2025
Helping Our Region Grow for 120 Years

CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION

Seminar & Training Series

How to Deliver a Great Elevator Pitch

11:00 a.m. to 12:00 p.m. Tuesday, Nov. 10

In-Person @ the Central PA Chamber

30 Lawton Lane, Milton

Members - \$10; Non-members - \$20

Register by Nov. 9 @ centralpachamber.com/events

Presented by: **CENTRAL PA**
CHAMBER OF COMMERCE
1905 - 2025
Helping Our Region Grow for 120 Years

SMALL BUSINESS UNCON '26

WHAT IS AN UNCONFERENCE?

An UnConference has structure—it's just structure built around YOU. No keynote droning on. No agenda chosen by someone else. Join a room of sharp Central PA business owners solving real world problems—including yours.



Join us on
OCTOBER 19TH



THE HOLIDAY INN
Williamsport, PA



SCAN THE QR CODE TO
REGISTER AND FOR MORE
EVENT DETAILS →



What's Happening ctd.



Oktoberfest
SATURDAY, OCTOBER 3
FROM 4-7PM ON 6TH STREET

JOIN US DOWNTOWN FOR FOOD, DRINKS, LIVE MUSIC, & MORE!

FREE PRETZELS, SAUSAGE, BAVARIAN NUTS, & COFFEE (WITH STUDENT BUID)! CRAFT BEERS AND CIDERS FOR STUDENTS 21+ AVAILABLE FROM BULL RUN. THIS EVENT IS OPEN TO ALL STUDENTS AND THE COMMUNITY!

JOIN REP. JAMIE FLICK
 FOR AN
E-RECYCLING EVENT
SATURDAY, OCT. 3, 10 A.M. TO 1 P.M.
 1000 COMMERCE PARK DRIVE, WILLIAMSPORT

EXAMPLES OF FREE ITEMS

• Computers	• Audio and Video Equipment
• Smartphones	• Wires and Chargers
• Tablets	• Hard Drives
• Phones	• Memory Cards
• Video Game Consoles	• Power Tools
• Modems and Routers	• Appliances
• Cameras	• Metal Items
• DVD and VCR Players	

EXAMPLES OF "PAY AS YOU GO" PRICE PER ITEM

• Printers\$5	• Floor Copiers\$20
• CD/DVD\$10	• A/C Units\$30
• Floppy Disk\$10	• Console Stereos\$30
• LCD Monitors\$10	• Workout Equipment\$30
• Off-site Hard Drive\$10	• TVs under 42"\$35
• USB Thumb Drive\$10	• TVs above 42"\$50
• CRT Monitors\$20	

Cash, check or credit card for payment are accepted.
 For questions and pricing, please call the district office: 570-321-1270.

MAMOTH
 DATA EXTINCTION GUARANTEED
 Recycling services will be provided by Mammoth.

RepFlick.com | Facebook.com/RepFlick

THE Golden SPATULA APPETIZER COMPETITION
 Presented By
 Lewisburg Sunrise Rotary



Part of World's Greatest Meal to Help End Polio
October 14, 2026 6:30 - 8:30
Union Cellars 4760 Furnace Rd, Lewisburg, PA

Admission \$10 (includes 10 votes) - Additional Vote \$1 each
 RSVP by October 12th to lbgpa.sunriserotary@gmail.com

Enter your favorite appetizer, join the fun, and help support a worthy cause!

Hope starts here. **October 31, 2026**



FOR TEEN GIRLS & THE ADULTS who walk beside them.

SATURDAY October 31, 2026 9:00 AM - 4:00 PM
CROSSROADS CHURCH Milton, PA

FAITH. HOPE. SUPPORT.
 A day of encouragement, practical tools, & community.

A CONFERENCE FOR TEEN GIRLS & THEIR TRUSTED ADULTS
 Faith-based mental and emotional wellness through biblical encouragement, practical tools, and real conversations.

unhindered STEPS
 Walking with you toward hope in Jesus.

SCAN TO LEARN MORE
 Details & registration coming soon!



Submit News

What's Happening ctd.

Phone:
(570) 577-1249

PENNSYLVANIA
SBDC
Small Business Development Center
Bucknell University
Helping businesses start, grow, and prosper.

Email:
sbdcbucknell.edu

Date	Event	Location	Time	Cost
10/5/2026	Sales Talk: Lessons from Entrepreneurs	Webinar	12:00-1:00 PM	No Cost
10/7/2026	First Step Workshop	StartUp Lewisburg	5:30-6:30 PM	No Cost
10/14/2026	Innovation Lunch & Learn	StartUp Lewisburg	12:00-1:00 PM	No Cost
10/19/2026	Wellness Week: Wellness Walk	Rail Trail, Lewisburg	10:00-11:00 AM	No Cost
10/20/2026	Wellness Week: Financial Wellness	Webinar	12:00-1:00 PM	No Cost
10/21/2026	Wellness Week: Vision Boarding	StartUp Danville	9:00-10:30 AM	No Cost
10/22/2026	Wellness Week: Stress Management & Mental Wellness	Webinar	9:00-10:00 AM	No Cost
10/23/2026	Wellness Week: Online Challenge	SBDC Social Media	All Day	No Cost
10/28/2026	Business, Bytes, & Brews	Cup O Code, Northumberland	1:30-3:00 PM	No Cost

Register for Events Here: www.pasbdc.org/bucknell

Know someone recently hired, retired, honored or awarded?

E-mail:

rworkman@centralpachamber.com



2026 Fall Job Fair Lycoming County

Thinking about a career change or your next big move? Meet with a wide range of local employers who are actively hiring. Bring your resume, dress for success, and make connections that could open the door to your next opportunity.

Scan the QR code to see registered employers!

Free parking available at the Genetti Hotel and the West 3rd Street parking garage (Retain parking garage entry ticket. PA CareerLink® staff will provide an exit ticket.).

Wednesday, October 21

1:00 pm – 4:00 pm

Genetti Hotel - Grand Ballroom
and Garden Terrace Room

200 West 4th Street
Williamsport, PA 17701

Pennsylvania
CareerLink

PA CareerLink® Lycoming County

330 Pine Street, Third Floor
Williamsport, PA 17701

570-601-5465 | TTY: 570-601-1754



<https://pa.ly/4h09u4>

PA CareerLink® is an equal opportunity employer/program. Auxiliary aids and services available upon request to individuals with disabilities. Program funded with federal dollars. For more information, visit: <https://advancecentralpa.org/about-us/public-notices/>

A proud partner of the AmericanJobCenter network

Chamber Blood Drive



Thank you to everyone who participated in the most recent American Red Cross Blood Drive at the Central PA Chamber of Commerce on Friday, August 28th.

There were 16 registered donors, but with walk-ins, 22 individuals helped donate the gift of life!

Donating blood has never been easier, but also never more needed. Please consider making your first time donation at the next drive!



**American
Red Cross**

Blood Drive

11 a.m. to 3 p.m.

Friday, December 11 @
Central PA Chamber of Commerce,
30 Lawton Lane, Milton

To make an appointment, call 1-800-Red-Cross or visit redcrossblood.org. Use code "Pachamber"

Please schedule an appointment at our next American Red Cross Blood Drive on Friday, December 11. Together, we'll save more lives!

There are blood drives scheduled at the Central PA Chamber of Commerce throughout the year, and you are welcome to join us for any or all of them as you're able to give.

Jessica's Jottings

Meaningful Member Benefits

For businesses of every size, providing meaningful benefits while managing costs can be a difficult balancing act. The Central PA Chamber of Commerce helps members take a more informed approach by connecting them with two useful resources: customized employee-benefit options through Pennsylvania Chamber Insurance and access to a free prescription drug discount card program.



Pennsylvania Chamber Insurance offers Central PA Chamber members a broad range of benefit solutions designed for different budgets, workforce sizes and organizational needs. Employers may explore medical plans from major carriers in Pennsylvania, along with specialty coverage such as dental, vision, life and disability insurance. Additional benefit-support options may include COBRA administration, health reimbursement arrangements, health savings accounts, flexible spending accounts and employee assistance programs.

The value extends beyond comparing policies. Pennsylvania Chamber Insurance positions its team as a benefits partner, helping employers evaluate plan designs, control costs and manage ongoing questions. Businesses can request a free, no-obligation quote through the Central PA Chamber, creating an opportunity to review current coverage without committing to a change.

The discount prescription drug card offers another practical way to stretch household health-care dollars. The Pennsylvania Drug Card is a free statewide prescription assistance program available to residents, with no enrollment forms, age or income requirements, waiting periods or personal information required to obtain a card. It may help with brand name and generic medicines and is accepted at more than 68,000 participating pharmacies nationwide.

The card can be used for prescriptions that are not covered by health insurance or Medicare Part D, or instead of insurance when the card price is lower than the applicable copay. Users simply present the card when paying at a participating pharmacy. Savings vary by medication and pharmacy; the program reports discounts of up to 80 percent, with average savings of roughly 30 percent.

Important: The prescription drug card is a discount program, not health insurance or a Medicare prescription drug plan—and discounts are available only through participating pharmacies. Because prices can differ, cardholders should ask the pharmacist to compare the discount-card price with their insurance copay and use the lower-cost option.

Together, these programs give employers and individuals additional choices at a time when health-care costs remain a major concern. Central PA Chamber members interested in reviewing benefit options or requesting a quote may contact me at 570-742-7341 or jbeaver@centralpachamber.com. Those interested in prescription savings can visit the Chamber's Discount Prescription Drug Card resource to learn more and access the card.

Jessica

Jessica Beaver
Finance & Membership Director
jbeaver@centralpachamber.com

CENTRAL PA
CHAMBER OF COMMERCE

Did You Know?



Prescription Savings Coupon
Retail Pharmacy Card

ID Number: 3633428643

RxBIN: 610709

RxGrp: CRLPACOC

CENTRAL PA
CHAMBER OF COMMERCE

Our Business Is Your Business

INSTRUCTIONS: This card/coupon is pre-activated and can be used immediately. Present this card/coupon to any participating pharmacy to receive a discount on prescription medications.

Pharmacy Helpline | 800-223-2146 Customer Service | 877-321-6755

NOTE: Everyone is eligible for this program. There are no age or income restrictions. Each family member must have their own card. If you can't print a card have your pharmacy call the Pharmacy Help Line and we will help them process your prescription. This card functions as a coupon for prescription drugs at retail pharmacies.

THIS IS NOT INSURANCE.

CENTRAL PA
CHAMBER OF COMMERCE

That'sGreatNews

DISPLAY YOUR SUCCESS!



Create Your Own Jewelry

9:00 a.m. to 12:30 p.m. Friday, Oct. 30
@ Central PA Chamber of Commerce
30 Lawton Lane, Milton

Cost - \$50 Register by Oct. 22 @ centralpachamber.com/events



Presented by:
Luann Gilliland



A LOT MORE THAN A BROKER.



We're a partner that cares about the health and prosperity of your business.

When you work with PA Chamber Insurance, you not only get the best in benefits solutions — you get the power of the PA Chamber of Business and Industry's pro-business advocacy efforts and our commitment to your company's economic growth and stability.

Outstanding service

Our customers are our number one priority. Our commitment is to deliver you outstanding service and support including:

- Personalized assistance from experienced benefits experts
- One number to call for all your benefit needs
- Our Service and Support team is PA InsuranceDepartment licensed and brings 15+ years of healthcare experience
- One-on-one employee enrollment services

Medical benefits

We strategize with you on plan design and options that best meet your health and budgetary needs. PA Chamber Insurance offers medical benefits including:

- Group health options
- Self-insurance
- Medicare

Dental, vision, life and more — most with no minimum participation requirements

There's no better way to supplement your healthcare program than by also offering dental, vision, life, disability and other specialty coverages. And PA Chamber Insurance offers exclusive, competitively priced benefits that include guaranteed issue and most with no minimum participation requirements.

Self-funding

Self-funding is becoming an increasingly popular alternative for companies to manage their growing healthcare costs. Your company benefits from the PCI Benefits Consortium self-funded product in four key areas:

- lowering costs
- cash flow advantages
- risk management
- financial control

Plus you get to use the carrier of your choice — with the same network, discounts and plan design you're familiar with.

Compliance solutions

Our credentialed in-house Compliance Specialist can assist you with a variety of services to help you with your most pressing compliance needs:

- Model notices required by law
- Compliance policy creation, assistance and implementation
- Employee benefit open enrollment communication materials
- Access to compliance services for your employee benefits plan
- Compliance information including but not limited to ERISA, COBRA, ACA, HIPAA and FMLA



Paula Beleck
Senior Benefit Sales Consultant

We want to work not just with you — but for you.
Contact Paula Beleck today at 717.385.3312
or pbeleck@pachamber.org

Annual Meeting By the #'s...

*As of publication time.

There have been **12** Annual Meeting & Impact Award Ceremonies since **2014**.

There have been **38** unique Impact Award recipients since the award's inception.

2193 individuals have registered to attend a Central PA Chamber Annual Meeting...so far!

Join us at these upcoming events!



Seminar & Training Series
The Accidental IT Person

What happens if they are gone?
Critical IT knowledge shouldn't live in just one person's head.

Presented by:

10:00 a.m. to 12:00 p.m. Friday, October 9
In-Person @ the Central PA Chamber
30 Lawton Lane, Milton

Members - \$10; Non-Members - \$15
Register by Oct. 5 @ centralpachamber.com/events



CONTRAST
COMMUNICATIONS
The Contrast is Clear.™



1905 - 2025
CENTRALPA
CHAMBER OF COMMERCE
Helping Our Region Grow for 120 Years

2026 Annual Meeting
You Are Invited!

11:30 a.m. - 1:30 p.m. / Thursday, Oct. 22
Farrington Place, Williamsport
Visit: centralpachamber.com/events

Meal & Venue Sponsor:  

The Annual Meeting will host up to 300 attendees. Become a sponsor by calling 570-742-7341.

Open to the public!



Keynote Speaker
Dan Manetta,
Leadership & Management
Trainer & Consultant

Must register by October 7!



1905 - 2025
CENTRALPA
CHAMBER OF COMMERCE
Helping Our Region Grow for 120 Years

INSIDE

11 a.m. - 2:00 p.m.
Wednesday, October 28
@ **SUN Area Technical Institute**
815 Market St.
New Berlin, PA

Members - FREE; Non-Members - \$10.00

JOBS TOUR

FEATURING:



Inside Jobs offers members a chance to tour facilities of fellow businesses & organizations.
Find tour details and register by Oct. 21, 2026 @ www.centralpachamber.com/events.



1905 - 2025
CENTRALPA
CHAMBER OF COMMERCE
Welcome

Attorney General Dave Sunday
7:30 to 9 a.m. Friday, Nov. 6
@ **Watson Inn, Watsontown**

Members - \$20; Non-Members - \$25
Register by October 30:
www.centralpachamber.com/events

Premier Sponsor:





Commonwealth of Pennsylvania
Office of Attorney General

It's a BRIGHT idea!

Marketing
CENTRALPA
CHAMBER OF COMMERCE



Place your clickable ad here.

Advertise with the Central PA Chamber.

Seen by thousands, monthly.