OUR BUSINI Volume 10, Issue 8 - August 2025 www.centralpachamber.com 120 Years Down, 120 Years to Go! Strategic Planning Session, pg. 4 Tea Jay Sheri Brenda Lauren Alison Ashley Genie Ryan Going on Tout, pg. 18

Chamber Receives Anniversary Citations,



Board of Directors

Genie Bausinger - Chair

Milton Regional Sewer Authority

Alison Hall - 1st Vice Chair

Re/Max Bridges

Terry Burke

Bucknell University

Jeff Comitz

Thermal Product Solutions

Rachael Herb

Service 1st Federal Credit Union Noelle Long

SEDA Council of Governments

Ron Mackley Community Member

Lauren McDonald

The Wealth Factory

Sheri Marshall - 2nd Vice Chair

Edward Jones

Ashley Parrish - Treasurer

First Commonwealth Bank

Michael Medley

Mike Medley - Woodmen Life

Michael Porter

Pennsylvania College of Technology

Paul Smith

Sync Solutions

Peter Swift

Camp Susque

Tina Welch

Welch Performance Consulting

James Baldwin - Solicitor

Baldwin & Baldwin

Staff

Tea Jay Aikey - President & CEO

tjaikey@centralpachamber.com

Jessica Beaver - Finance & Membership Director

jbeaver@centralpachamber.com

Ryan Workman - Communications Director

rworkman@centralpachamber.com

The Inside Scoop

Welcome to your August issue of IYB!

Welcome to your August issue of IYB!

The Central PA Chamber's 120th Anniversary celebration continues! Last month, we were happy to be joined by elected officials, community leaders, board members and friends

of the Central PA Chamber to receive official citations from the Pennsylvania House, Senate and US Congress marking our 120 years of service to the region. Every day is an honor to work at this distinguished organization, but July 15th certainly put a pep in my step!

US Congressman, Glenn 'GT' Thompson even cemented our milestone into the Congressional record, which you can read on page eleven.

To guarantee the continued success of the Central PA Chamber, a distinguished group of Chamber stakeholders joined forces to assess the results of the recent surveys coordinated by Commonweal Consulting Group and StratSimple. The information obtained and planning exercises completed, put into motion the blueprint for a bright future for our entire Chamber family.

You'll learn more about these happenings, ribbon cuttings, inside jobs tours, and more in this month's IYB.

Happy reading!



Ryan Workman, Editor Communications Director rworkman@centralpachamber.com

The President's Club

Thank you, 2025 Members! (Committed as of publishing.)

Asbury Riverwoods
CSIU
The Coup Agency
Decal Dynasty
Eight Days a Week Studios
Evergreen Wealth Solutions
First Commonwealth Bank
Fulton Bank
Heritage Springs Memory Care
Hosterman Creative
Hot Frog Media
iHeart Media
Intrada Technologies
Jersey Shore State Bank

Keystone Advertising

Lawton Insurance Agency

LIVIC Civil
MC Federal Credit Union
Meixell-Diehl Insurance
Mifflinburg Bank & Trust Company
Milton Savings Bank
North Central Sight Services
North Shore Railroad Company
Payroc
Pennsylvania American Water

PenTeleData
Purdy Insurance Agency
Real IT Care
Riverfront Financial Services

Roto-Rooter / Sorg Inc. Service 1st Federal Credit Union Service Electric Cablevision Stahl Sheaffer Engineering
The Standard Journal
Sunbury Broadcasting Corp.
Susquehanna Fire Protection Co.
Susquehanna Valley Limousine
Swift Kennedy & Associates
Sync Solutions
T-Ross Brothers Construction
United Plate Glass
UPMC
The UPS Store
The Wealth Factory
WellSpan Evangelical
Community Hospital

The President's Club is an exclusive sponsorship program created to prominently recognize members that contribute to the Central PA Chamber over and above their annual membership investment. Learn more at centralpachamber.com/tpc.

IYB Deadlines

Below are upcoming *It's Your Business* due dates. Every effort is made to include information in a timely manner.

Note: Only paid advertisements are guaranteed.

Fall Print Issue*
(released late September)
Ads & Flyers
due by September 12

News & Ads due by Aug. 15

October Digital Issue News & Ads due by Sep. 12

*The Central PA Chamber also publishes *IYB Quarterly* four times a year. Copies are available at public member locations across the region.

Chamber Receives 120th Anniversary Citations



Originally published in Pennsylvania Business Central

BY TEA JAY AIKEY June 27, 2025

MILTON — Earlier this year on May 19, 2025, the Central PA Chamber of Commerce celebrated 120 years as an organization. In 1905 the focus was on Milton, PA as the Milton Board of Trade. In the 1920's with a name change The Milton Chamber of Commerce was born. In the year 1956 the Chamber and the Milton Civic Improvement Association made the realization that a more forward-thinking and outward reaching was needed. The name was changed again to The Milton Area Chamber of Commerce, reflecting the broadening vision.

During the 1960's, the broadening of the vision included the purchase of almost 700 acres of ground which is known today as the Milton Industrial Park.

In 2004, the Chamber's name changed once again brought about by a desire to embrace a more regional approach. With a goal to provide services to any area seeking assistance, The Central PA Chamber of Commerce continued to reach out and expand the membership into surrounding counties.

Today the Central PA Chamber of Commerce is not limited to any geographical footprint. In fact, there are currently over 650 members who represent eight states, 40 counties, and 110 zip codes.

With 207 members located in Northumberland County, 175 located in Union County, and 101 located in Lycoming County, representing the top three counties.

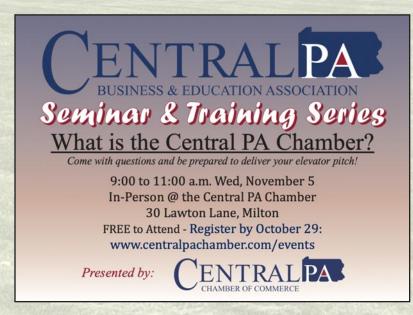
The Central PA Chamber of Commerce has become fondly deemed "the Chamber that gets things done" or "the Chamber that does things" by members and the public. While the kinnicknames are appreciated, the real joy comes from the ability

to make a difference in following the vision and mission statements of the organization. The Vision of the Central PA Chamber is: "Helping Our Region Grow" and that is exactly what the incredible team and volunteer board of directors do with every decision and effort made.

Earlier this year The Central PA Chamber of Commerce made an investment in the organization's future by implementing a strategic planning project. Which started by obtaining direct feedback from current members by employee size and nonprofit members, as well as former members, prospective members, partners, friends of the organization, government agencies, board directors and the internal team. It was deemed critical to make certain that all stakeholders are represented in the survey process which also incorporated AI coaching to expand the details in the feedback.

The Central PA Chamber of Commerce has been focused on its mission: "To be the preferred Resource Center for our members supporting their economic and business development" since 1905 and continues to do so today.

As President & CEO since 2017 I strive to do what is needed versus what is easy or popular. Early in my tenure as President in CEO I implemented several programs and partnerships that still prove to be very beneficial today in 2025. The Partnership Program offers businesses the opportunity to join the Central PA Chamber of Commerce at a reduced rate for their first year of membership. This is a way to thank them for being a member of a similar organization which has proven to be very effective in allowing businesses to join multiple organizations to serve their various needs in those critical first years.



("Chamber Milestone" continues on page 16)



Strategic Panning Session

Thank you to the following for participating in the Central PA Chamber's Strategic Planning Session at the Watson Inn:

Former Board Directors:
Brenda Raker
Steven Beattie
Ellen Ruby

Current Board Directors:

Tina Welch
Peter Swift
Alison Hall
Genie Bausinger
Mike Medley
Sheri Marshall
Michael Porter
Paul Smith
Noelle Long
Ashley Parrish
Lauren McDonald
Terry Burke

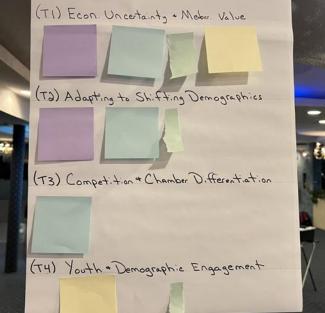
Staff: Jessica Beaver Ryan Workman Tea Jay Aikey

Commonweal Consultants: Michele and Leo McGowan

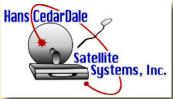












How long has your organization existed?

41 years.

What makes your organization unique in your industry?

Keith Hans, **President** 570-584-5349

hanscedardalesat@windstream.net

Hughesville, PA

www.hanscedardale.com

3402 US 220 Highway

We're a family business with 41 years of experience.

Why are you a member of the Central PA **Chamber of Commerce?**

We like to support local organizations and we appreciate what the chamber does for the area.

cybersecurity training, dark web monitoring,

compliance consulting, and even HIPAA-

people you call when your computer

your tech roadmap and avoid the crash

compliant e-fax services. We're not just the

crashes—we're the team helping you plan

www.consultinnotek.com

24 West Main Street

Bloomsburg, PA

What benefit/opportunity from your Chamber membership do you utilize or want to utilize?

We would like to participate more. It is just difficult being a small business with little time.



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and stay engaged with the needs and challenges of the businesses around us.

Samantha Porter, Sales and Marketing Director 570-316-0385 marketing@innotekcc.com

How long has your organization existed?

InnoTek has proudly served businesses in Northeast and Central Pennsylvania for over 25 years. Since 1999, we've been helping companies stay secure, efficient, and ahead of IT challenges with proactive support and trusted technology solutions.

altogether. Why are you a member of the Central PA **Chamber of Commerce?**

We believe strong businesses build strong communities. Being part of the Central PA Chamber allows us to connect with other likeminded organizations, support local growth,

What benefit/opportunity from your Chamber membership do you utilize or want to utilize?

We love participating in networking events and educational programs, and we're excited to take advantage of more spotlight opportunities like this one. The chance to share what we do, collaborate with others, and contribute to the local business community is why we joined—and why we're staying involved.

What makes your business unique in your industry?

While most think of IT support as just fixing what's broken, InnoTek goes far beyond that. We act as a strategic partner—offering vCIO services, co-managed IT support,





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Tammy Rupert, **Financial Advisor** 570-447-1698 tammy.rupert@thrivent.com www.connect.thrivent.com/tammy-rupert 1712 Sand Hill Road Montoursville, PA

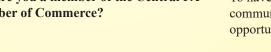
How long has your business existed?

Although renamed 'Thrivent' in January 2002, the company has been in existence since 1902.

What makes your business unique in your industry?

Thrivent is the largest fraternal benefit society in the United States. What make us different is our ability to connect with our members on a business level but also on a personal level with their faith and values.

Why are you a member of the Central PA **Chamber of Commerce?**





To have a chance to contribute to the local community, gain networking and visibility opportunities.

Want to appear in the **Member Spotlight?** E-mail Jessica Beaver: jbeaver@centralpachamber.com

What's Happening



Learn more at susquehannavalleycasa.com

nefit Susquehanna Valley CASA – Voices for Children. Advocating for abused and ren in Lycoming, Northumberland, Snyder, and Union Counties; to aid in ensuring _WILLIAMSPORT_ MUSIC CLUB

KEEPING MUSIC ALIVE FOR THE FUTURE!

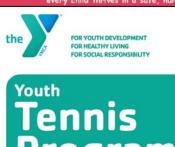
Join us for our 2025-2026 Season of Free, Monthly Concerts:

Tuesday, October 28 - 7:00 PM Tuesday, November 25 - 7:00 PM Sunday, December 7 - 4:00 PM Tuesday, January 27 - 7:00 PM Tuesday, February 24 - 7:00 PM Tuesday, March 24 - 7:00 PM Tuesday, April 28 - 7:30 PM Tuesday, May 26 - 7:00 PM Tuesday, June 2 - 6:00 PM/7:30 PM (Dinner/Program)

www.williamsportmusicclub.com

Organized and Federated Feb. 17, 1937 - A Member of the PFMC & NFMC

Find the latest member news and events on our Facebook and Instagram pages!



Program

4 Week Program for Ages 7-12

4 Week Program for Ages 7-12 All skill levels welcome!



Instructor: Andy McNeal
MHS Boys Varsity Tennis Coach

Tuesday Nights | 5:30PM - 6:30PM (8/12, 8/19, 8/26, 9/2)

\$40 Members \$60 Non-Members

Weeks 1 and 2 will focus on instruction and skill development. Weeks 3 and 4 participants will put their skills to practice in cumulative games!

Questions?

Contact Lilly Wirt, Program Director at Lwirt@gsvymca.org

MILTON YMCA | 12 Bound Ave | Milton PA, 17847 | 570.742.7321

For a better us.º



Questions?

Contact Lilly Wirt

Program Director

Lwirt@gsvymca.org

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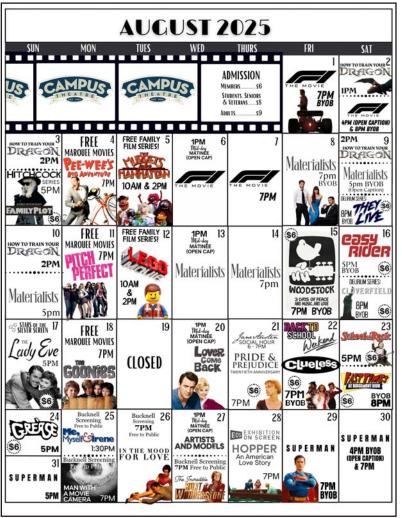




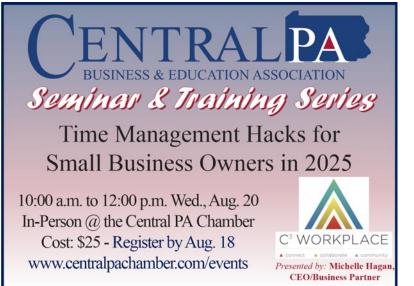
Fire Extinguisher Readiness: *Are You Prepared?*

45-Minute Training Sessions Between 10:00 a.m. to 2:00 p.m. Thurs., Oct. 2 In-Person @ the Central PA Chamber Cost: FREE - Register by Sep. 25 www.centralpachamber.com/events









Date	Event	Location	Time	Cost
8/21/2025	CMMC Employee Training: How to Build a Security-First Culture	Webinar	2:00 pm to 3:00 pm	Free
9/11/2025	Strategic Succession Planning for Supervisors	IMC 1127 W. 4th St., Williamsport, PA	9:00 am to 12:00 pm	\$189.00
9/18/2025	CMMC & Cyber Insurance: Protecting Your Business from Cyber Risks	Webinar	2:00 pm to 3:00 pm	Free



New Members

The Bloomsburg Children's Museum 2 West 7th Street Bloomsburg, PA 17815 Phone: 570-389-9206

"We offer unique, sustainable, and dynamic learning opportunities for children of all ages through year-round interactive exhibits, programming, and community outreach. We encourage and facilitate the exploration of the sciences, arts, and humanities and the development of positive learning experiences for people of all ages. We also work to respond to community needs through partnerships with regional schools and community-based organizations, pushing for the development of strong and healthy families. The Children's Museum is a 501(c)3 non-profit run by a dedicated staff and overseen by a board of directors, assisted largely by the support of volunteers. Open year-round to all, the museum primarily draws visitors from the ten surrounding counties. We have sponsored an Art and Science Center since 1996 to serve the region and have resided at our permanent physical location in Bloomsburg since 2002. We have also developed traveling hands-on museum exhibits that serve 17 school districts in the 5-county Central Susquehanna Intermediate Unit area."

Ginny Weibel, Executive Director 570-389-9206 ginnyw@the-childrens-museum.org

Sweet G's Bakery LLC 7 Mill Race Alley Pine Grove, PA 17963 Phone: 570-915-4914

"Sweet G's Bakery is a plethora of exciting avenues! We are a cafe, bakery, pretzels and cheese ball factory, fundraising and wholesale establishment all wrapped up in one building in Pine Grove, PA."

Glenda Welkom, Owner 570-915-4914 sweetgsbakerypg@gmail.com

StratSimple 16 South River Street Wilkes-Barre, PA 18702 Phone: 272-298-8445

"StratSimple helps organizations create and execute strategic plans through automated stakeholder engagement and

goal management software. We partner with experienced facilitators and consultants to deliver strategic planning that drives real results."

Mike Burns, CEO mike@stratsimple.com

Farmer & Betts Pension Consultants 6010 20th Street East Suite 1 Tacoma, WA 98424 Phone: 303-945-9037

"Pension Consulting / Third Party Administration."

Aaron Hutsch, Pension Consultant 303-945-9037 aaron.hutsch@fbpension.com

Diamond Chauffeurs 2302 Continental Blvd Danville, PA 17821 Phone: 570-293-4349

"Diamond Chauffeurs, based near Danville, PA is a premier luxury transportation service, offering elegant, discreet, and professional travel for airports, events, and executive needs. Experience refined service tailored to those who value comfort and class."

Jamie Beachel, Owner 570-293-4349 Yourdiamondchauffeurs@gmail.com

Recovery Church 238 Walnut Street Sunbury, PA 17847 Phone: 570-742-8987

"Recovery Church Ministry in Sunbury is a ministry built by the recovering community for the recovering community. Our focus is on drug & alcohol addiction, and look to bridge the gap for those either already in recovery or entering recovery to connect with the local church and to help them establish their faith. We offer weekly recovery-focused church services on Fridays at 6:30pm, various support groups, and a resource center for those looking for Certified Recovery Specialist services and counsel. Recovery Church Ministry offers hope to broken people who are losing the battle to addiction. We come alongside each other and lift one another up, and

New Members / Membership Renewals

are trusting God to do great things."

William Robel, Pastor 570-742-8987 billy.robel@cwc.life

Mid River Counseling, LLC 416 Market Street Suite 214 Lewisburg, PA 17837 Phone: 717-417-8378

"Mental Health Therapy Practice."

Dominick Agosti LCSW, Therapist 570-497-7204 Agosti@MidRiverCounseling.com

Open Discourse Coalition 239 Market Street Lewisburg, PA 17837 Phone: 570-209-5973

"The Open Discourse Coalition provides a variety of intellectual viewpoints at Bucknell University and beyond."

Charles Mitchell, CEO 570-209-5973 Charles@opendiscoursecoalition.org

Pizza Town 530 South Front Street Milton, PA 17847 Phone: 570-742-2672

"Pizza, subs and dinners along with lunch deliveries. We do all the things food related."

Nick Costagliola, Owner 570-742-2672 mary1972@ptd.net

Rockefeller Doodles 182 Tillman Lane Sunbury, PA 17801 Phone: 570-863-8600

"Rockefeller Doodles is a family owned business. We are located in the rolling hills of Northumberland County, Penn-

sylvania. Here at Rockefeller Doodles we specialize in raising Cavapoo puppies. It is our mission to provide Happy, Healthy and Hypoallergenic puppies for their forever loving home. Adopting a puppy is a big decision, you are picking out the newest addition to your family, and we would be happy to help you with that process."

Aaron Smucker, Dog Breeder 570-863-8600 aaron@rockefellerdoodles.com

(As of July 30, 2025)

Endless Mountain Enterprises, LLC SR Technical Consultants

Home Instead

Milton Raceway Self Storage - Watsontown/McEwens-ville/Milton

Apex Homes of PA LLC

Central Keystone Council of Governments

White Horse Graphics

AITX Railcar Services LLC

Human Interest

The Campus Theatre

Verizon Wireless - Russell Cellular - Mifflinburg

Verizon Wireless - Russell Cellular - Danville

Asbury RiverWoods Senior Living Community

VNA Health System/Lewisburg Home Health & Crossings Hospice

S & L Services, Inc.

Berks Technical Institute

Image One Technologies

Boof Biscuit Company

Blaise Alexander Chrysler Dodge Jeep Ram FIAT of Lewis-

burg

Keystone Styling

American Drug and Alcohol Diagnostics LLC

Snyder & Union County Times

Universal Advertising Associates, Inc.

First Commonwealth Advisors - Scott M Frost

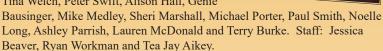
Go Green!



Time with Tea Jay

Planning Strategically

On July 8, 2025, the following individuals committed their most valuable possession, time, to YOUR Chamber, the Central PA Chamber of Commerce: Former Board Directors: Brenda Raker, Steven Beattie and Ellen Ruby. Current Board Directors: Tina Welch, Peter Swift, Alison Hall, Genie



The diverse, passionate group all share one thing in common: an appreciation and love of the work done by the Central PA Chamber. For that reason, they spent the day learning from YOU by way of the survey responses submitted. Ten unique surveys were sent to a total of 4,575 individuals made-up of board members, staff, partnership members, members with under 75 employees, members with over 76 employees, nonprofit organizations, friends of the Chamber, former members, potential members, and government agencies.

The busy day was hosted by at the Watson Inn, allowing the gathering to have the entire Moon Room for group and breakout sessions as well as a fantastic lunch. Michele and Leo McGowan, co-founders and consultants for Commonweal Consulting Group, LLC facilitated the day's activities.

We cannot thank you enough for taking the time to complete and submit the surveys. The information obtained was invaluable. Having the AI coaching component provided by StratSimple in the surveys proved to be a huge benefit to getting incredibly rich, detailed information on your wants, needs, interests, wishes, and so much more.

I kicked off the day-long event with a "Vision Deck" presentation. This was a project designed by Commonweal Consulting Group, LLC. It was a tedious task no doubt; however, it truly provided impactful data about YOUR Chamber and where it started during the commencement of my tenure and where it stands today. YOU all have accomplished so much! It is so rewarding to see how much the Central PA Chamber has and continues to serve its members of all sizes and become recognized for the efforts and successes to fulfill our vision statement, "Helping OUR Region Grow." This is what drives everything we do, including our strategic plan.

During the Vision Deck process some unknown facts came to realization. The Central PA Chamber is currently the second largest chamber of commerce by membership in the local region. The Central PA Chamber also offers the most programs and services separate from membership benefits. A *key performance indicator* analysis revealed that YOUR Chamber membership retention rate since 2015 continues to be above the benchmark according to the PA Chamber of Business & Industry, not only when compared to the retention rate for chambers of commerce in the commonwealth, but also compared to chambers nationwide.

The Strategic Planning efforts continue, as does the success of YOUR Chamber.

Tea Jay

Tea Jay Aikey
President & CEO
tjaikey@centralpachamber.com

Find the latest member news and events on our Facebook and Instagram pages!

WHY US?





Central Chamber PA Chamber Makes the Congressional Record

The following is a transcript of the US House floor speech by Rep. Glen 'GT' Thompson (PA-15) recognizing the Central PA Chamber of Commerce on the occasion of it's 120th Anniversary:



July 23, 2025

CONGRESSIONAL RECORD—HOUSE

H3623

RECOGNIZING CENTRAL PENNSYL-VANIA CHAMBER OF COMMERCE

(Mr. THOMPSON of Pennsylvania asked and was given permission to address the House for 1 minute and to revise and extend his remarks.)

Mr. THOMPSON of Pennsylvania. Mr. Speaker, I rise today to recognize the Central Pennsylvania Chamber of Commerce as it celebrates its 120th anniversary.

In 1905, the chamber was founded as the Milton Board of Trade. Over the last 120 years, the chamber has grown and expanded its reach and membership into Columbia, Montour, Northumberland, Snyder, and Union Counties, and 120 years later, the mission of the chamber remains the same as when it was founded: "To be the partner of choice to enable economic and business development by partnering with businesses, schools, communities, and individuals in Central Pennsylvania."

As a proud member of the chamber, I recognize its vital role in driving regional economic growth, fostering job creation, and supporting businesses of all sizes as they innovate and invest in America's future.

Mr. Speaker, I thank the board members, staff, membership, and partners who have worked together to promote and improve our region. They have fostered a commitment to free enterprise that enables our local communities to unlock their true economic potential.

I congratulate the chamber on this milestone occasion.





Members Recognized

First Community Foundation Partnership of Pennsylvania Awards over \$320,000 in Field of Interest Grants to Regional Nonprofits

First Community
Foundation Partnership

WILLIAMSPORT - The First

Community Foundation Partnership of Pennsylvania (FCFP) is pleased to announce the approval of \$320,010 in field of interest grants. These grants will support nonprofit organizations serving residents across north central Pennsylvania.

Field of interest funds are established by generous donors to address specific areas of community need or to benefit local neighborhoods. Through a competitive grant application process, nonprofits submit proposals, which are reviewed and evaluated by advisory committees made up of community members.

This quarter, FCFP received applications from 79 organizations across five counties, including Lycoming, Montour, Northumberland, Snyder, and Union. The funded projects reflect the diverse priorities of the region and the commitment of donors to make a meaningful impact in their communities.

The First Community Foundation Partnership of Pennsylvania works to improve the quality of life in north central Pennsylvania through community leadership, the promotion of philanthropy, the strengthening of nonprofit impact and the perpetual stewardship of charitable assets. FCFP strives to create powerful communities through passionate giving.



FCFP proudly presented a \$5,000 grant to the Williamsport City Jazz Orchestra to support their second annual Jazz Fest at Lycoming College.

OWN A BUSINESS?

CAN YOU GUESS WHO HAS YOUR BACK?



THAT'S WHO.

(570) 742-7341 • www.centralpachamber.com 30 Lawton Lane Milton, PA 17847 Ryan Albright Promoted to Chief Marketing Officer at HRG



HARRISBURG - Ryan Albright has been promoted to Chief Marketing Officer (CMO) at Herbert, Rowland & Grubic, Inc (HRG). In this new role, he will align HRG's marketing channel with broader strategic business priorities by focusing on five key pillars: strategic positioning, brand awareness, demand generation, sales enablement, and brand loyalty and culture.

Albright will report directly to HRG's chief executive officer Jason Fralick as a member of the firm's executive leadership team. "Ryan is ideally suited for this new role because of his demonstrated leadership presence, his character, and his long-term vision for elevating the marketing function at HRG," Fralick says.

Albright joined HRG in 2014 and has nearly 20 years of experience in strategic marketing. He has a bachelor's degree in marketing and an MBA from The Pennsylvania State University. He also has a CMO Program Certificate from Northwestern's Kellogg School of Management.



Find the latest member news and events on our Facebook and Instagram pages!





Blood Drive

11 a.m. to 3 p.m. Friday, August 29 @ Central PA Chamber of Commerce, 30 Lawton Lane, Milton

To make an appointment, call 1-800-Red-Cross or visit redcrossblood.org. Use code "PAchamber".

Please schedule an appointment at our American Red Cross Blood Drive on Friday, August 29. Together, we'll save as many as 40 lives! There are blood drives scheduled at our location throughout

the year, and you are welcome to join us for any or all of them as you're able to give.

Bringing the World to Central PA

September 17 | 9am - 4pm Brass 16823 2042 Axemann Road, Bellefonte

Meet one-on-one with Pennsylvania's Authorized Trade Representatives and discuss how your company can enter and grow in over 40 markets!

Australia | Canada | China | Central & Eastern Europe | Germany | India | Mexico | Middle East Netherlands | South Korea | Southeast Asia Taiwan | United Kingdom

This event is free of charge. Pre-registration is required Deadline to register is Sep. 8.

Register at www.seda-cog.org





Questions? Contact Noelle Long 570-412-4072 nlongeseda-cog.org

BREAKFAST BRIEFING

7:30 to 9 a.m. Friday, Aug. 22 @ the Central PA Chamber of Commerce 30 Lawton Lane, Milton.

Members - FREE; Non-members - \$7
Register by Aug. 15 @ centralpachamber.com/events

Sponsored by: Fulton Bank

We want to hear your good news!
To appear in It's Your Business,
e-mail:

rworkman@centralpachamber.com



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300.522.2389

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E-mail: rworkman@centralpachamber.com

info@susquehannafire.com

Susquehonna Fire Protection ©

Service

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*Smoke Detection

*Co₂ Fire Protection System

*Industrial SCBA

(Self-Contained Breathing Apparatus)

*Hydrostatic Testing

*Portable Fire Extinguisher

*Emergency / Exit Lighting

*Backflow Water Testing

*Automatic Fire Suppression System

*DEP / OSHA / Fire Extinguisher Training Classes

*AED (Automated External Defibrillator)

*Industrial Portable Gas Detection

*Beverage Co2 Recharge

*Confined Space

*Fixed Gas Detection System

*Industrial Safety Equipment

in X (f) 800-822-2105

2122 Main Street * P O Box 209 * Dewart, PA 17730

What's Happening ctd.

BREAKFAST BRIEFING

7:30 to 9 a.m. Friday, Sep. 12

@ RUSTY RAIL BREWING COMPANY,
5 North 8th St., Mifflinburg

Free to Attend

Register by Sep. 5 @ centralpachamber.com/events







Special to Press Enterprise

COLUMBIA COUNTY Commissioner Dave Kovach, left, and Kelly O'Brien, BIDA executive director, meet with Gov. Josh Shapiro earlier this month.

Local officials meet with Shapiro

BERWICK — Kelly O'Brien, executive director of the Berwick Industrial Development Association, and Columbia County Commissioner Dave Kovach met with Gov. Josh Shapiro during the governor's recent visit to Berwick to announce the Amazon Web Services project.

O'Brien and Kovach emphasized BIDA's ongoing initiatives, which focus on attracting new industries, expanding existing businesses and preparing the local workforce for emerging opportunities. Commissioner Kovach reinforced the county's dedication to collaborating with state leadership on fund-

ing, infrastructure and community development projects.

O'Brien expressed optimism following the meeting: "Gov. Shapiro's leadership and understanding of our region's needs give us confidence as we work to make the Greater Berwick Area a destination for businesses and families alike. We look forward to continued collaboration."

Commissioner Kovach added, "Our partnership with state government is key to making positive change happen. Together, we can build a brighter future for everyone in Columbia County, and the surrounding communities."

Find the latest member news and events on our Facebook and Instagram pages!

Guest Column

Custom Care Pharmacy

At Custom Care Pharmacy, we believe healthcare should be personal, accessible, and rooted in trust.

Established in 2011 and located in Milton, PA, we are a locally and family-owned pharmacy serving the entire state of Pennsylvania. We specialize in safe, customized compliance packaging that makes managing medications easier for individuals and care facilities alike. Whether you're a busy parent managing prescriptions, a senior with multiple medications, or a care team supporting complex needs—we're here to simplify the process.

Our multi-dose packaging is tailored to each patient's schedule, grouping pills by date and time. This improves safety, reduces missed or duplicate doses, and brings peace of mind to patients, caregivers, and facility staff. Our packaging is ideal for assisted living communities, group homes, memory care facilities, and anyone who could benefit from extra support.

We proudly offer free delivery to all customers—individuals and facilities—so you never have to travel for your medications. From routine refills to urgent needs, our team ensures secure, timely delivery right to your door.

But what truly sets us apart isn't just what we offer—it's how we deliver it. At Custom Care, relationships matter. We take time to get to know our patients and partners. We work closely with providers, caregivers, and family members to coordinate care, offer education, and ensure questions are answered. For facilities, we provide onboarding support, custom reporting, consulting services, and state-certified training resources to keep teams confident and compliant.

As we grow, our mission remains the same: to be the pharmacy that feels more like a partner than a provider. One that adapts to your needs, respects your time, and always puts safety and service first.

We're proud to serve our community and honored to support the patients, families, and care teams who depend on us. If you're looking for a pharmacy that blends innovation with heart—we'd love to connect.

Visit us at CustomCareRX.com or call 570-989-0990 to learn more.

Members Recognized ctd.

United Plate Glass Celebrates 45 Years with Big Growth and Local Impact

SUNBURY - United Plate Glass is celebrating 45 years in business and showing no signs of slowing down. The company continues to grow its



team, expand services and increase its presence across the Mid-Atlantic — all while crediting its success to community, culture and collaboration.

Headquartered in Sunbury, with a dedicated fabrication plant in Shenandoah, UPG has steadily built a reputation for quality and professionalism — securing commercial projects in six states (PA, MD, NJ, NY, WV, VA) and earning the trust of homeowners across Central Pennsylvania.



UPG has worked with both local and nationally recognized brands, including Geisinger, Penn State University, Bucknell University, Susquehanna University, Millersville University, Amazon, Fresh Pet, Weis, Giant, Trader Joes, Mavis Tire and restaurant chains such as McDonald's, Wendy's, Arby's, Taco Bell, Chipotle, Dairy Queen, Dunkin' and Starbucks, plus more.

Long known for its commercial glazing expertise, United Plate Glass is gaining traction in the residential space as well. In the first half of 2025 alone, the company completed more than 200 custom shower projects, along with window installations and glass repairs for homeowners across Central Pennsylvania.

Their recently updated website highlights residential "home services," aiming to help area residents find fast, professional and fairly priced solutions for their glass needs. Whether it's a foggy window, a broken pane or a custom shower enclosure, UPG makes it easy to get the job done right and on time.

United Plate Glass was formerly a subsidiary of a national company specializing in commercial glazing. It was purchased in 1980 by Gene Zartman, founder of Zartman Construction in Northumberland, which once operated on the same site where UPG operates today. At the time, United Plate Glass operated next door to Zart

man Construction.

As much as customers have supported UPG, the company believes in giving back. This year, UPG has supported youth, education and local sports through donations to the Shikellamy Football & Cheer Boosters, PTAs and trade schools such as SUN Area Technical Institute.

"We want to support our local community and create opportunities for the community as an employer," said Nate Lawrence, President.

In just the past five years, UPG has increased its employee count by two-thirds and now employs 35 people.

"We have a great team," Lawrence said. "I always refer to my coaching/sports background, as I truly believe organized team sports builds great character and teamwork. We have some of the best team members around.

He added a positive company culture leads to collaboration and success between employees and even customers.

"When we complete projects with our customers, we want to be a reliable and a strong resource," Lawrence said. "We truly want every customer that we work with to feel like we're part of their team and be a part of their success. We want to help solve problems and make every project the best possible."

The main office of United Plate Glass is at 4762 Route 890 near Sunbury. Walk-ins are always welcome during regular business hours: Monday through Friday, 8 a.m. to 4:30 p.m., excluding select U.S. holidays.

Follow United Plate Glass on Facebook, Instagram, Pinterest, and LinkedIn, and visit them at www.upgpa.com.



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AUGUST 24, 2025

WHISPERING OAKS VINEYARD

1306 PA-61, SUNBURY, PA

NO OUTSIDE ALCOHOL . BRING YOUR OWN SNACKS FOOD STAND WILL BE PRESENT



ONLY 225 TICKETS WILL BE SOLD! WHISPERING OAKS - SUNBURY BLACK DOG JEWLERY - LEWISBURG BROOKPARK PET SUPPLY - LEWISBURG ROUGH COLLIE PET BOUTIQUE - SELINSCROVE

"CASH ONLY AT THE ABOVE LOCATIONS"

INDOOR EVENT

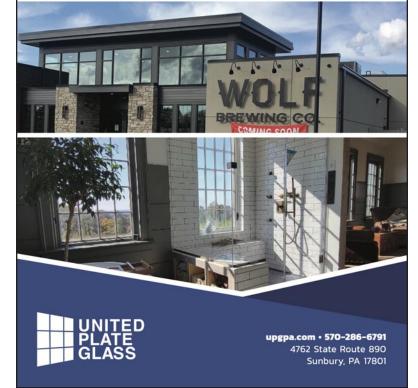
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Good People Installing Trust On Time

COMMERCIAL AND RESIDENTIAL GLASS EXPERTS



Jessica's Jottings

Join the Chamber On Tour

Have you ever wondered what is in that building you drive by, or how the businesses and organizations in our region run their day-to-day operations?



For the past several years, the Central PA Chamber of Commerce has been giving you the chance to answer those questions by way of our Inside Jobs Tours.

We have eleven Inside Job Tours every year and always look for members to host. Members get the opportunity to host attendees at their location, provide a tour, educate on what they do, and have lunch.

As a host of an IJT we will work with you to decide on the length of the tour, how many attendees you can accommodate, and any other details we need to make the day a success. The Chamber will also handle registration and promotion for the event, so all you have to do is prepare your team to give a great tour and educate the attendees on your business/organization.

If you are interested in being a host of an IJT, we will be selecting dates for 2026 very soon and would love to feature your business! Don't hesitate to reach out and get on the list.

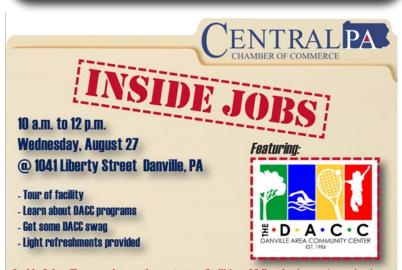
For 2025 we have four IJT's left for you to attend. We will be touring Danville Area Community Center in August, Centered Earth in September, McAlister's Deli in October, and North Central Sight Services in November.

Be sure to log on to the Central PA Chamber website to see more details about each tour coming up and also to register to attend the tours.

Remember, you must be a member of the Central PA Chamber of Commerce to host an Inside Jobs Tour. If you would like to learn more about becoming a member of the Chamber, be sure to reach out to me so we can possibly get you on the list to tour your business/organization.



Jessica Beaver Finance & Membership Director jbeaver@centralpachamber.com



Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations. Learn more and register by Aug. 25 @ www.centralpachamber.com/inside-jobs-tours

CENTRAL PAR Did You Know? Inside Jobs Tours:

- Increase your public profile & promote your business/organization.
- Provide a behind-the-scenes tour of your facility, showcasing what YOU wish for the public to see.
- Consider having a hands-on activity, "Q&A" and/or luncheon/refreshments too.
- Chamber staff will photograph & document your tour for follow-up promotion in IYB.
- Contact the Central PA Chamber to select a date/time & we'll handle the promotion/registration.
 - To book your tour, please contact 570-742-7341 or email: tjaikey@centralpachamber.com

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Register for upcoming Central PA Chamber Events @ www.centralpachamber.com/events



Centered Earth

10 a.m. to 11:30 a.m. Wednesday, September 24

@ 21 Kristi Road, Suite No. 3 Muncy PA Featuring:

- Tour of art studio
- Learn about creative programs for all ages
- Contribute to a collaborative clay project
- Light refreshments provided

Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations. Learn more and register by Sep. 17 @ www.centralpachamber.com/inside-jobs-tours



Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations.

Learn more and register by Oct 15 @ www.centralpachamber.com/inside-jobs-tours

Chamber Tours BIDA



BERWICK - Members of the Central PA Chamber of Commerce and the general public toured the Berwick Industrial Development Association's (BIDA) headquarters on July 30th. Executive Director, Kelly O'Brien began the morning with a presentation about BIDA's history and mission. We were also joined be some of BIDA's members who described their work and what their respective companies manufacture at the industrial park. The group then toured the building, including Luzerne County Community College's facility in the lower level and finished with luncheon.



Chamber Retention By the Numbers...

*As of publication time

According to the PA Chamber of Business & Industry, a good benchmark for member rentention rates are...

80%

for Pennsylvania chambers of commerce or

78-86%

for chambers nationwide.

The Central PA Chamber's retention rate is consistently at or above

30% and is currently

95%

Join us at these upcoming events!



9:00 to 11:00 a.m. Tuesday, August 12 In-Person @ Berks Technical Institute 7495 Westbranch Highway, Lewisburg Cost: \$10 Member / \$15 Non-Member



Register by Aug. 11: www.centralpachamber.com/events

Presented by:

Light refreshments provided





Time Management Hacks for Small Business Owners in 2025

10:00 a.m. to 12:00 p.m. Wed., Aug. 20 In-Person @ the Central PA Chamber Cost: \$25 - Register by Aug. 18 www.centralpachamber.com/events







Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations Learn more and register by Aug. 25 @ www.centralpachamber.com/inside-jobs-tours



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