# OUR BUSINESS volume 9, Issue 9 - September 2024

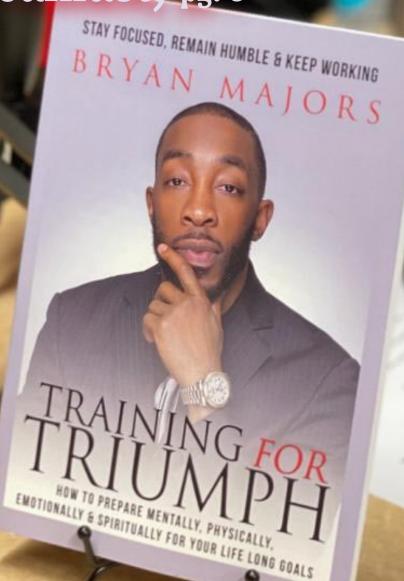
www.centralpachamber.com

# MAJOR Developments, pg. 11

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2024 BOD Elections, pg. 4





Board of Directors

Rob Jones - Chair Genie Bausinger - 1st Vice Chair

Milton Historical Society Milton Regional Sewer Authority

Jeff Comitz - 2nd Vice Chair Ashley Parrish - Treasurer

Thermal Product Solutions First Commomwealth Bank

Will Greiner Michael Porter

Great Dane Pennsylvania College of Technology

Rachael Herb Brandon Schemery

Service 1st Federal Credit Union Casale, Bonner, Hillman & Southard

Nathan Lawrence Stephen Shope

United Plate Glass Pennsylvania Treasury

Noelle Long Paul Smith

SEDA Council of Governments Sync Solutions

Sheri Marshall Tina Welch

Edward Jones Welch Performance Consulting

Lauren McDonald E. Terry Baldwin - Solicitor

The Wealth Factory Baldwin & Baldwin

Staff

Tea Jay Aikey - President & CEO

tjaikey@centralpachamber.com

Jessica Beaver - Finance & Membership Director

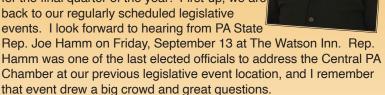
jbeaver@centralpachamber.com

Ryan Workman - Communications Director

rworkman@centralpachamber.com

The Inside Scoop

The Summer Wining Down tour was an excellent cap to our not-so-lazy days of summer at the Central PA Chamber. Now it's September and I don't know about you, but I'm looking forward to a bustling fall! Your Central PA Chamber has some exiting events coming up for the final quarter of the year! First-up, we are back to our regularly scheduled legislative



Ladies, make sure to reserve your spot at the September 27 POWERFUL WOMEN. This one is just for you!

I would encourage our President's Club members to take advantage of the opportunity to attend the upcoming luncheon. Rusty Rail Brewing has some nice extras planned for our outing on October 9.

EVERYONE is invited to our biggest and most anticipated event of the year, the Annual Meeting. We are bringing acclaimed athlete, author, entrepreneur, and motivational speaker, Bryan Majors, to deliver what he promises will be "your most exciting thirty minutes of the year!" Come for Bryan and stay for the impact awards, Feast of Flavor buffet stations, goodie bags, etc! Book your seats now!

Happy autumn and happy reading,



Ryan Workman, Editor Communications Director workman@centralpachamber.com

## The President's Club

Thank you, 2024 Members! (Committed as of publishing.)

Abe's Custom Woodworking
Asbury RiverWoods
Backyard Broadcasting
Decal Dynasty
Endless Mountain Enterprises
Evangelical Community Hospital
First Commonwealth Bank
Fulton Bank
Heaven's Best Carpet Cleaning
Heritage Springs Memory Care

Design Hot Frog Media i3 Point-of-Sale iHeart Media

**Intrada Technologies** 

Hosterman Photography &

Jersey Shore State Bank
Keystone Advertising
Lawton Insurance Agency
LIVIC Civil
MC Federal Credit Union
Meixell-Diehl Insurance
Mifflinburg Bank & Trust Company
Milton Savings Bank
Near Me Entertainment
North Central Sight Services
North Shore Railroad Company
Pennsylvania American Water
Pen TeleData
Phoenix Filtration
PPL Electric Utilities

**Riverfront Financial Services** Service 1st Federal Credit Union **Service Electric Cablevision** The Standard Journal Sunbury Broadcasting Corp. Susquehanna Fire Protection Co. Susquehanna Valley Limousine Swift Kennedy & Associates **Sync Solutions T-Ross Brothers Construction United Plate Glass UPMC** The UPS Store **USA Life Company** Vendetta Cyber Defense The Wealth Factory

The President's Club is an exclusive sponsorship program created to prominently recognize members that contribute to the Central PA Chamber over and above their annual membership investment. Learn more at centralpachamber.com/tpc.

**RHP Law Firm** 

#### IYB Deadlines

Below are upcoming It's Your Business due dates. Every effort is made to include information in a timely manner.

Note: Only paid advertisements are guaranteed.

Fall Print Issue News & Ads due by September 13

October Digital Issue News & Ads due by September 13

November Digital Issue News & Ads due by October 18

\*IYB Quarterly is published four times a year. Copies are available at public member locations across the region.

## Legislative Update

### State Rep. Joe Hamm to Address Chamber

WATSONTOWN – After a brief hiatus during the summer months, the Central PA Chamber of Commerce is delighted to return to the Watson Inn this month for our next legislative event with State Representative Joe Hamm (R-84). The Central PA Chamber hosts quarterly legislative events to provide our members with an opportunity to meet and interact with their federal, state, and county-elected officials.

Central PA Chamber President & CEO, Tea Jay Aikey works with staff and input from the Presidents Club Members to schedule potential speakers and topics of discussion. These events are meant to provide insight on important issues facing our region, not to endorse or promote candidates for public office.

Committees. Pennsylvania's state budget has been the topic of much discussion of late and Rep. Hamm will provide his analysis. He will also convey his thoughts on the state of the economy, including inflationary concerns as well as regulatory and permitting issues on the Central Pennsylvania business community.

These events would not be possible without the hospitality of our venue host, the Watson Inn, and generous sponsors, like The Wealth Factory, which will also provide a short presentation before Rep. Hamm's remarks. If you have not attended a legislative event before or haven't attended in some time, please visit www.centralpachamber.com/events and sign-up for the next breakfast with Pennsylvania Treasurer Stacy Garrity on Friday, November 1.



State Rep. Joe Hamm (R-84)





7:30 to 9 a.m. Friday, Sept. 13 @ Watson Inn, Watsontown

Topics to include: state budget, economy & inflation, regulations & permits

Past speakers have included Bob Morgan, the state director for US Dept. of Agriculture Rural Development, former US Senator Pat Toomey, members of the US Congress, Pennsylvania Auditor General Timothy DeFoor, and members of the Pennsylvania House of Representatives and Senate. If you would like to suggest or assist in booking an upcoming speaker, please contact the Chamber.

Joe Hamm was elected to Pennsylvania's 84th Legislative District in November 2020 and previously addressed the Central PA Chamber at the Country Cupboard in 2022. Rep. Hamm sits on the House Judiciary, Veterans Affairs, and Emergency Preparedness, Environmental Resources and Energy, and Game and Fisheries

Sponsored by:





## Accepting Nominations for 2025 Board of Directors

As a member of the Central PA Chamber of Commerce, you have the opportunity to elect the organization's next directors, who will serve three-year terms beginning Jan. 1, 2025.

The Chamber is now accepting nominations from the membership to fill five open positions on the Central PA Chamber of Commerce Board of Directors.\*

Nominations must be made by Sept. 15 and can be sent to the Nomination Committee at tjaikey@centralpachamber.com or by faxing 570-742-2008.

The committee will prepare the slate of candidates to be published in the November issue of *It's Your Business*.

One ballot will be e-mailed on Nov. 14 to each member business' voting member.

Ballots will be accepted until close of business on Nov. 21.

The nominating committee will meet during the first week of December to count ballots. Vote tallies will be presented and certified at the Dec. 14 meeting.

New board members will be contacted and given details for their introduction at the first board meeting to be held in January 2025.



\*Eligibility requires you to be a member in good standing. Learn about other qualifications at www.centralpachamber.com/qualifications.

## New Members

Berwick Industrial Development Association (B.I.D.A.)
107 South Market Street
Berwick, PA 18603
570-752-3612
kobrien@bida.com
Kelly O'Brien, Executive Director
www.bida.com

Site Selection - Business Consulting - Business Development - Product Diversification - Access to Resources for Capital - Assistance with third party funding.

Yuppies Cleaning Services Williamsport, PA 17701 570-485-4449 nicole@yuppiescleaning.com Nicole Wright, Managing Director www.yuppiescleaning.com

Yuppies Cleaning Service LLC is a trusted provider of premium cleaning solutions for residential and commercial clients in Pennsylvania. We are known for our commitment to quality, reliability, and customer satisfaction. Our services include regular and deep residential cleaning, commercial cleaning for office and retail spaces, post-construction cleaning, move-in/move-out cleaning, and specialized services such as window, carpet, and emergency cleaning. Choose Yuppies Cleaning Service LLC for unparalleled cleaning excellence and exceptional customer service.

McAlister's Deli - Selinsgrove
1035 North Susquehanna Trial
Selinsgrove, PA 17870
570-704-5000
mca.selinsgrove@patemplefoods.com
Brittany Moore, General Manager
www.lazily-devoted-snipe.pgsdemo.com/pa/selinsgrove/1035n-susquehanna-trail

McAlister's Deli is a fast-casual restaurant chain founded in 1989 in Oxford, Mississippi, by Dr. Don Newcomb. The restaurant is known for its welcoming atmosphere and extensive menu of sandwiches, salads, soups, spuds (baked potatoes), desserts, and beverages, including the famous McAlister's Sweet Tea. Today, McAlister's Deli is a well-established brand known for its friendly service, quality food, and comfortable dining experience, making it a favorite destination for families, friends, and colleagues alike.

See "New Members" (on page 8)

### **OWN A BUSINESS?**

CAN YOU GUESS WHO HAS YOUR BACK?



THAT'S WHO.

(570) 742-7341 • www.centralpachamber.com 30 Lawton Lane Milton, PA 17847





### How long has your business existed?

Our business was established in 2001.

### What service makes your business unique?

Kluge Insurance Group is unique because

Peter Marcus, VP Communications 1-855-599-2273



#### Amber Osgood, CEO 570-524-5575

our dedicated customer service team provides personalized support, making it easy for business owners to manage their health and life insurance plans. For individuals, we offer a range of all-inclusive plans designed to address various health requirements. We strive to support the health and well-being of both small and large business communities and individual members, helping

amber@klugeinsurance.com www.klugeinsurance.com 225 E. Chestnut St. Mifflinburg, PA

them prosper and achieve their goals.

### Why are you a member of the Central PA Chamber of Commerce?

To build strong business connections, stay informed about local trends, and actively engage in community growth. This involvement strengthens our commitment to the local economy and community.

pmarcus@terrapincarestation.com www.terrapincarestation.com 180 Henry St. Jersey Shore, PA









#### How long has your business existed? Terrapin is a 15-year-old cannabis

company, one of the oldest in an emerging industry where Terrapin has served as pioneers and leaders. The company has operated for seven years in Pennsylvania as one of the first operators in the medical cannabis program.

### What makes your business unique in your industry?

Founded in Boulder, CO in 2009 as Terrapin Care Station, the legacy family-owned cannabis company was one of the first 12 initial recipients of a PA medical cannabis grower/processor license in 2017. Terrapin is consistently held as an industry model for patient-focused cultivation and production



### How long has your business existed?

We started in 2023.

What makes your business unique in your industry?

of high-quality medical cannabis, Terrapin's products can be found in every dispensary in PA, under the brands: Double Bear (extracts, vapes and troches), The Woods (premium flower), Terrapin (whole flower), and Resolute Remedies (topicals, capsules, and tinctures).

### Why are you a member of the Central PA Chamber of Commerce?

Terrapin has always believed that joining in traditional economic/workforce development conversations would bring greater acceptance of our industry as a business like any other. With plans to add dispensary services in Central PA, we wanted to join the Chamber to highlight our commitment to participating in the success of the business climate for our region. Terrapin has valuable experience in emerging and dynamic industries, which we hope can be a valuable addition to the local business community. We

also hope to gain insight on where we can maximize our positive impact on the community as a whole, especially with nonprofit endeavors. The networking opportunities, community engagement, business support, and information provided by this wonderful Chamber has been nothing short of amazing, and we look forward to continuing with the Central PA Chamber for many years to come.

## What benefit/opportunity from your Chamber membership do you utilize or want to utilize?

Terrapin focuses on Corporate Social Responsibility — engaging with the community through volunteer efforts and open lines of communication. The networking, conversations, information, and community outreach provided by the Chamber will be valuable as we learn where we can maximize our community impact potential.



Amber Osgood, CEO 570-524-5575

wolfescommercialcleaning@yahoo.com www.wolfescommercialcl.wixsite.com 3665 Oak St. Cogan Station, PA

We provide excellent cleaning and we care about our clients and their property.

### Why are you a member of the Central PA Chamber of Commerce?

We are looking for help to generate more clients to help grow our business.

What benefit/opportunity from your Chamber membership do you utilize or want to utilize?

Working on figuring that out as we are new to the Chamber.

## What's Happening

### **Fulton Bank**

Fulton Bank Invests \$3,000 to Support Smart Regional Growth in Central PA

DANVILLE – Fulton Bank invested \$3,000 in Focus Central Pennsylvania for 2024 to support smart regional economic growth by marketing the region to attract quality investment projects that cultivate economic growth. Recognizing the support in the photo are Fulton Bank team members Heather Underkoffler, Matt Atchison, Jordan Conner, and Leslie Temple with Lauren Bryson, Executive Director of Focus Central PA and Jennifer Wakeman, Executive Director, DRIVE and Chair of Focus Central PA.

"Fulton Bank is committed to supporting efforts that contribute to improving our communities' economic opportunities and vitality. We are proud to partner with Focus Central PA to support its vital mission to attract investment to Central PA." said Leslie Temple, Fulton Bank's Senior Vice President.

Fulton Bank was established in 1882 and strives to deliver the best banking experience for their customers. As a part of Fulton Financial Corporation, a \$25 billion financial services holding company, Fulton Bank offers a broad array of financial products and services in Pennsylvania, New Jersey, Maryland, Delaware, and Virginia. Fulton Bank offers convenience in neighborhoods across the region through over 220 financial centers and specialty offices and almost 300 ATMs. https://www.fultonbank.com/

Focus Central Pennsylvania is part of a committed team in the region that is driving economic growth for communities in Centre, Columbia, Montour, Northumberland, Union, Snyder, and Mifflin Counties. Focus Central Pennsylvania pro-actively connects with site location consultants and companies looking to expand. This work helps our communities become an even greater place to live and work.



Providence Engineering Announces
Leadership Transition



LANCASTER – Providence Engineering, a leading provider of building engineering services, is pleased to announce a significant leadership transition. Effective January 2025, David Bernhardt, PE, the current President and CEO, will maintain the role of Chief Executive Officer (CEO), while Dana Ziegler, PE, will be promoted to President.

#### **Leadership Transition Reflects Strength from Within**

David Bernhardt, PE, has been an integral part of Providence Engineering for many years, joining the firm in 2003, becoming an owner in 2009, and most recently serving as President and CEO since 2015. Under his guidance, the company has expanded its service offerings, strengthened its market position, and transitioned to a 100% employee-owned company. As David continues in the role of CEO, he will provide strategic oversight and visionary leadership for the company.

David commented, "I am excited to continue driving Providence Engineering's strategic vision and collaborating with my colleague and friend, Dana Ziegler. When Dana takes over as President in January, he will be the third President in our firm's history. This promotion is a testament to his management and leadership skills and to the operational strength of our employee-owned company structure. I am confident that Dana's leadership, as President, will not only strengthen and expand our ability to deliver dependable and innovative solutions to our clients, but will also provide an increasingly rewarding workplace for our employee owners."

Dana Ziegler, PE, who has been with Providence Engineering in varying capacities for over 14 years, brings extensive experience and a deep understanding of the company's operations and culture to his new role as President. Dana's promotion from within the organization is a clear indication of Providence Engineering's commitment to nurturing talent and recognizing the achievements of its team members. Dana earned his Bachelor of Science in Structural Design and Construction Engineering Technology from The Pennsylvania State University, and before returning to Providence in 2014, he was Vice President of Engineering and Operations at his family's construction firm.

Dana expressed his enthusiasm, "I am excited and honored to step into the role of President at Providence Engineering. Having grown within this remarkable company, I am deeply committed to our values and mission. We have always strived to be the engineer of choice, and I look forward to working closely with our talented team to continue delivering comprehensive building engineering solutions to our clients."

## What's Happening

Service 1st Federal Credit Union's 30th Annual Charity Golf Tournament Benefits Two Local Organizations



DANVILLE – Service 1st Federal Credit Union held its 30th Annual Charity Golf Tournament Friday, August 23, at Frosty Valley Resort in Danville. During the tournament, Service 1st presented two local charities with donations totaling \$60,000!

"Our annual charity golf outing reached a new milestone this year, and it continues to garner strong community support," said Mike Thomas, President/CEO, Service 1st. "Over the last three decades, we've been able to lift up numerous organizations that make a difference in the lives of people across our communities. We offer our deepest appreciation to everyone that makes this golf tournament the great success that it is."

Beneficiaries of the 30th annual Service 1st golf outing include Eos Therapeutic Riding Center, located in Bloomsburg, and the Thomas Beaver Free Library located in Danville. Each received \$30,000.

"We're grateful to be in a position where we can help take care of local charities that take good care of so many others," said Tom Rambo, Regional Vice President (East), Service 1st and Service 1st Golf Committee Chair. "None of it would be possible without a dedicated golf committee, volunteers, Service 1st team members, sponsors and golfers. This is a great example of community cooperation for the benefit of everyone."

This year's tournament included over 160 golfers and volunteers.

Since 1994, Service 1st's Annual Charity Golf Tournament has raised over \$732,500 to benefit area organizations.





www.shrma.org





Date	Event	Location	Time	Cost
9/10/24	No-Cost Electrical Safety Training	Union County Government Center 155 North 15th St. Lewisburg, PA	8:00 a.m. to 12:00 p.m.	Free
9/11/24	Meeting the HR Challenge	Webinar Series	3:00 p.m. to 4:30 p.m.	\$299
9/19/24	Lean Manufacturing Level One Certification	Penn College Earth Science Center 203 Allenwood Camp Ln. Montgomery, PA	8:00 a.m. to 4:30 p.m.	\$1995



## New Members (cont.)

PA Treatment & Healing - Milton 28 North Front Street Milton, PA 17847 570-246-5866 kristic@pathtochange.org Kristi Harris, CEO www.pathtochange.org

Substance abuse counseling, medicated assisted treatment, anger mgmt, mental health for adolescents, alternative education for disruptive youth.

Marie Rose Massage and Aesthetics 130 Buffalo Road Suite 208 Lewisburg, PA 17837 570-452-2399 assistant@marie-wagner.com Marie Wagner, Owner/Operator www.marierosemassageandaesthetics.com

ADVANCED CORRECTIVE SKINCARE services and retail for acne, aging, dry skin, hyperpigmentation, and rosacea. SPECIALIZED BODYWORK for pain management, stress relief, and oncology massage.

Evergreen Wealth Solutions 1000 Commerce Park Drive Suite 418 Williamsport, PA 17701 570-601-6960 andy@egwealth.com Andrew Harris, Founder & President, CPWA, CEPA www.evergreenwealthsolutions.com

Evergreen Wealth Solutions, based in Williamsport, PA, is a Registered Investment Advisor with a collaborative team of four lead advisors and 13 staff members. We specialize in two areas: Evergreen Exits, guiding business owners through smooth transitions, and Evergreen Institutional, offering tailored financial strategies for non-profits and institutional clients. Our focus on collaboration, specialization, and personalized service ensures our clients achieve their financial goals with confidence.

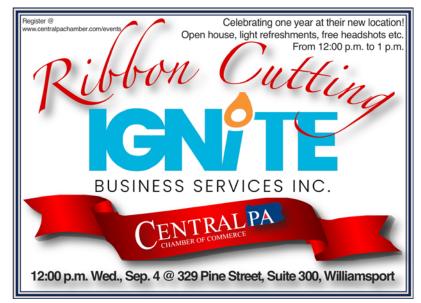
CVS Pharmacy - Milton 37 Mahoning Street Milton, PA 17847 570-742-3091 amy.williams3@cvshealth.com Amy Williams, District Performance Coordinator www.cvs.com

We're committed to improving the health care experience for all and to empowering our diverse pool of colleagues to thrive and succeed, and we're working to deliver health care that creates more equitable, affordable and accessible health care experience for all. Redemption Row
404 Fairview Avenue
Milton, PA 17847
570-264-2243
tmosley@redemptionrow-pa.org
Terrell Mosley, Executive Director - Founder
www.redemptionrow-pa.org

Redemption Row is a 501c3 tax exempt charitable organization. We provide prison reentry and substance use disorder recovery services. We also provide support to the families of those impacted by incarceration and SUD.

## Have You Applied?





Send your event info to: rworkman@centralpachamber.com!

www.centralpachamber.com/events

Smith Room

Register @

## Membership Renewals

(As of August 29, 2024)

Genetti Hotel & Suites Bieber's Industrial Park

**Watsontown Historical Association** 

**Riverfront Financial Services** 

Mifflinburg Hotel / Scarlet D Tavern

**The Campus Theatre** 

The Miss Cupcake & Let's Make Whoopie

**Sunset Staffing LLC** 

The Wealth Factory Inc.

**Xtego Networks** 

Milton Raceway Self Storage - Watsontown/McEwensville/

**Hughesville Raceway Self Storage - Muncy** 

**Hughesville Raceway Self Storage - Hughesville** 

**Lamar Advertising - Williamsport** 

**American Drug and Alcohol Diagnostics LLC** 

Bingaman and Son Lumber, Inc.

**Bryden & Kessel Family Dentistry** 

**Keystone Styling** 

**Image One Technologies** 

**Borough of Lewisburg** 

**Baker's Waterproofing** 

Rusty Rail Brewing Co.

**Dorothy Zimmerman** 

**Beech Resources** 

**Barclay Home & Building Inspections LLC** 

Pennsylvania College of Technology - Workforce Development

**Bowen Agency Realtors - Lewisburg** 

**Bowen Agency Realtors - Selinsgrove** 

**Avenues - Milton** 

**Avenues - Pottsville** 

Representative Michael Stender - Montour County

Representative Michael Stender - Milton

**Representative Michael Stender - Sunbury** 

Representative Michael Stender - Harrisburg

**American Truck Plaza** 

**USG** 

**Roto-Rooter Sewer & Drain** 

**USA Life Company** 

**Griffith Development** 

**North Central Sight Services** 



Enjoy personalized skincare consultations &

special day-of discounts on services & retail.

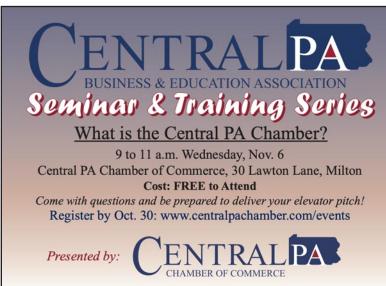
Call for an appointment:

From 11:00 a.m. to 1 p.m.

570-452-2399



Ross Room



### Time with Tea Jay

#### **On Courtesy & Powerful Women**

Courtesy, what does it mean to you. Do you practice courtesy? Do others practice courtesy towards you?

Courtesy is defined as politeness, respect, and consideration for others. I've personally noticed a decrease in courtesy given towards others especially when it comes to consideration of others' time and commitment.

Showing respect for other people's time is one of the best ways you can show appreciation for your relationship with them. Time is literally the most precious gift. When someone spends any amount of time with or for you, they are giving you something they can never get back or make more of.

It is critical to be respectful of time – both your own and others'. Apologize and recognize when you've infringed on someone's time. Communicate changes promptly. Should your schedule no longer allow you to commit, tell the other person right away. If you are late or cancel at the last minute, there typically is a cost to the other person. With advance notice, they can adjust.

Let us each do our part to be more courteous to those who opt to give us their most precious gift "their time."

Who stretches themselves to squeeze out every second of each minute when talking about time? Powerful Women that's who! Women tend to care for the home, family, extended family, pets, friends and work forty plus hours a week while volunteering countless places too. In my opinion, ALL working women are Powerful Women!

I am very excited to host the second annual Powerful Women event on September 27, 2024, to be held at the Central PA Chamber of Commerce facility. The featured speaker, Dr. Joshua Hottenstein of Eulistic Health in Lewisburg, will share "Nourishing the Spirit of Philotimo: The self-care that is no self care." Attendees will also be led by Blooming Meadows Farm on making soap and bath bombs to take as a reminder of self-care. A light breakfast with special sweet treats from The Miss Cupcake & Let's Make Whoopie will be provided for all to enjoy.

Note this event is open to the public and did sell out last year. Also note registration closes September 22, 2024, and there are just a handful of tickets remaining. Simply call 570-742-7341 to order your tickets or visit www.centralpachamber.com/events today. I hope you can make time for YOU and join us this special day of acknowledgement Powerful Women.

PS. Bosses, this would be an excellent gift to those Powerful Women that make your office run smoothly!

Leafay

Tea Jay Aikey President & CEO tjaikey@centralpachamber.com

## Members Recognized

#### **Timberhaven Recognizes Top Sales Achievements**

MIDDLEBURG -Timberhaven Log & Timber Homes is proud to announce Brad Mercer as the recipient of the prestigious 2023 Corporate Sales Rep of the Year award. Brad's outstanding performance and dedication have resulted in a sales volume exceeding \$1.5 million, setting a new benchmark in excellence for our team. In addition, we commend Andrew Harter, Corporate Sales Rep, for his remarkable achievement, with a sales volume surpassing \$500,000. Both sales reps' professionalism and commitment to excellence have significantly contributed to our company's growth and success.

These awards were announced at our 2024 Annual Dealer Meeting, held on Saturday, August 3, in Lewisburg, PA. This event brought together independent dealers from New Hampshire to Colorado, providing an opportunity to unveil a new home and pavilion design series, marketing collateral, product offerings and more.

"We are thrilled to recognize Brad Mercer and Andrew Harter for their exceptional achievements," said Lynda Tompkins, Principal of Timberhaven Log & Timber Homes.
"Their professionalism and dedication are truly commendable, and we are grateful for their unwavering commitment to Timberhaven's values and goals."

Timberhaven continues to lead the log & timber home industry in quality and innovation, and we are proud to have such dedicated professionals as part of our team.



## What's Happening

## MAJORS to Headline

### Most Anticipated Annual Meeting to-date.

Last year's Central PA Chamber's Annual Meeting was the most successful-to-date, and ever since the Chamber staff have been on a mission to top expectations. The team began searching for a keynote speaker who could motivate and enliven the room with a message for everyone in our membership to draw inspiration for the remainder of 2024 and into the new year. After a Zoom meeting earlier in the year with Bryan Majors, the "modern hope dealer" it became obvious we had found such a speaker.

Majors promised us his keynote address would be "your most exciting thirty minutes of the year." Taking a look at his resume, accomplishments, and life experiences one would be surprised to learn Majors is still a young man. Majors graduated from Susquehanna University in 2010 and became a professional basketball player for the Harlem Globetrotters as a Washington General. In 2008, Majors suffered the loss of his father, but combined lessons taught by his father and his experiences on the basketball court into a profitable and empowering opportunity: Bryan Majors LLC.

Today, Majors uses his prowess as a coach, entrepreneur, and motivational speaker to help students, athletes, and fellow entrepreneurs master leadership and mental preparation-based strategies for character development and accomplish life goals.

Majors is the author of a best-selling book, "Training for Triumph." Majors will give the Central PA Chamber's Annual Meeting attendees a glimpse into the books real-life strategies for personal and professional development.

Sign-up for the Annual Meeting at centralpachamber.com/events before the October 7 deadline. This event is certain to reach seating capacity.

There are still sponsorship opportunities for this event, too! Contact Jessica Beaver for details.





## Members Recognized ctd.

WellSpan Health and Temple University Lewis Katz School of Medicine Sign Memorandum of Understanding

YORK/PHILADELPHIA – WellSpan Health and the Lewis Katz School of Medicine (Katz) at Temple University have signed a memorandum of understanding (MOU) to establish a new regional campus in York County.

The proposed arrangement will add the second regional campus to Temple's medical school, which currently enrolls 880 medical students at the main Health Sciences Center campus in North Philadelphia and St. Luke's University Health Network campus in Bethlehem, Pa.

"The high-quality care WellSpan is known for across the Mid-Atlantic will only be enhanced by welcoming these medical students who will soon train and hone their skills among our own expert physicians and team members," said Dr. Anthony Aquilina, executive vice president and chief physician executive, WellSpan Health. "Temple University has a strong national reputation for its educational programs, and we're excited to work with such a prestigious institution knowing how it will benefit our patients."

"We are thrilled to work with WellSpan Health, renowned for its commitment to exceptional patient care. This collaboration will provide our medical students with unparalleled opportunities to learn and grow. Together, we will advance medical education and improve health outcomes for communities across the region. We look forward to an incredible collaboration that will not only benefit our institutions, students, faculty, and staff, but also the patients and communities we serve," said Amy J. Goldberg, MD, FACS, The Marjorie Joy Katz Dean, Lewis Katz School of Medicine.

The arrangement will serve as a significant step in enhancing the supply of future WellSpan physicians across the health system and throughout central Pennsylvania communities. The first class of approximately 40 students would begin in August 2027 and graduate in May 2031. The proposed location of the campus will be in East York at 3350 Whiteford Road, which is a current WellSpan administrative building. WellSpan York Hospital will be home to the initial clinical site for the school, with the ability to utilize all WellSpan Health hospitals and ambulatory sites throughout the learning experience. The campus will employ more than 100 Katz faculty and have a staff of 30.



The increased number of students and professionals who will live in the region because of this school will infuse and strengthen the local economy. Analysis shows that medical schools bring a highly diverse student and faculty network that will, in turn, advance existing WellSpan residency and fellowship programs, and likely lead to increased innovations, research and clinical trial opportunities for patients. WellSpan also recently announced it would affiliate with Jersey College to establish a school of nursing in the region that will offer an associate degree in nursing to help address the national nursing shortage.



Setebaid Services® Announces New Development Manager

WINFIELD – Setebaid Services® is pleased to announce they have hired Ginnetta Reed as their new Development Manager. Setebaid Services is a non-profit organization established in 1977. to turn diabetes around by providing families with a unique hands-on approach to diabetes education. Setebaid Services provides family programs and camps – The Harrisburg Diabetic Youth Camp and Camp Setebaid® for children with Type 1 Diabetes. Setebaid Services camps are the only diabetes camps accredited by the American Camp Association in Pennsylvania, in compliance with all position and public policy statements of the American Diabetes Association. Learn more about Setebaid Services at www.setebaidservices.org.

Ginnetta Reed has an extensive background in development, marketing, and event planning as she previously served as the Director of Marketing and Events at the Ronald McDonald House of Danville and the Director of Marketing for T-Ross Brothers Construction. Ginnetta is also very active in the community where she serves as Chair for the Milton Harvest Festival Princess Pageant, Committee Member for the Milton Harvest Festival, and Past President of the Milton Rotary Club

As the Development Manager Ginnetta is developing relationships across Central PA and planning events, such as a Cornhole Tournament (11/2/24) and Dueling Pianos (11/8/24). Setebaid Services event information can be found on www.setebaidservices.org/events and Setebaid Services Facebook page.

If you would like to learn more about Setebaid Services, please contact Ginnetta Reed at developmentmgr@setebaid-services.org / 570-524-9090.

### Guest Column

# Upcoming Changes in Retirement Plan Laws: What Employers Need to Know



Retirement planning and saving are important topics, not only for employees but also for employers who offer retirement benefits. With new legislation and changes to existing laws, it's crucial for employers to stay informed about how these changes could impact their retirement plans and practices. This article outlines the key upcoming changes in retirement plan laws and what employers need to consider.

### 1. Increased Contribution Limits

Starting in 2024, contribution limits for retirement plans are set to increase. For 401(k) and 403(b) plans, the maximum contribution limit will rise to \$23,000, up from \$22,500 in 2023. Additionally, catchup contributions for employees aged 50 and over will increase to \$7,500. These changes are designed to help workers save more for retirement and will likely influence employer contribution strategies.

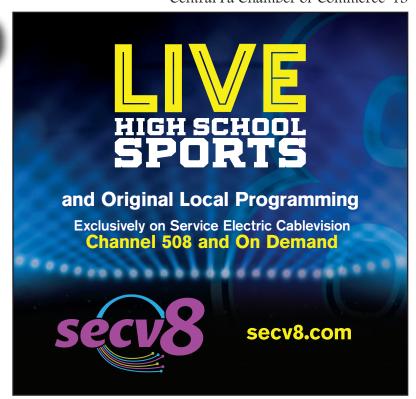
Action for Employers: Ensure that payroll systems are updated to accommodate the increased contribution limits. Review your plan documents and adjust matching or profit-sharing contributions if necessary.

### 2. Mandatory Automatic Enrollment

The Secure Act 2.0 introduces a new mandate for automatic enrollment in 401(k) and 403(b) plans. Starting in 2025, employers with new plans will be required to automatically enroll eligible employees with a default contribution rate of at least 3%. This rate will incrementally increase each year until it reaches 10%, with a maximum cap of 15%.

Action for Employers: If you're planning to start a new retirement plan or revise an existing one, prepare to implement automatic enrollment features. You'll need to update your plan documents and communication materials to reflect these changes and ensure that your system can handle automatic enrollment and escalation.

(continued on page 14)



### **Chamber Blood Drive**



Thank you to the American Red Cross of Greater
Pennsylvania and all who donated at our blood drive on
Friday, August 30. We are always impressed by the
professional staff and generosity of the community who
step-up to save lives!



MBR ID: Enter Year & Time
(Example: Year 2024: Time 9:14: Enter ID 2024914)

(CABITION: 16th 2024, 11116 5.14, Effet 10 20245

RXGRP: CRLPACOC

**RxBIN:** 610709



NOTE: This card is being provided to you at NO COST. There are no forms to fill out. Simply take this card into a participating pharmacy with your Rx to use for discounts on qualified medications. This card has been pre-activated for immediate use!

Pharmacy Helpline: 800-223-2146 Customer Service: 877-321-6755

This program is not insurance

### Guest Column ctd.

### Retirement Plans (Ctd.)

#### 3. Expanded Eligibility and Participation

Recent legislation has also expanded eligibility requirements for retirement plans. The Secure Act 2.0 now allows part-time workers who have worked at least 500 hours per year for two consecutive years to participate in 401(k) plans. This change is aimed at including more employees in retirement savings plans.

Action for Employers: Review your eligibility criteria and ensure your plan accommodates part-time workers. Update your employee communication strategies to inform all eligible employees about their new rights and opportunities.

#### 4. Student Loan Repayment Benefits

One of the significant changes under Secure Act 2.0 is the ability for employers to match employee student loan repayments with retirement plan contributions. This provision allows employees to receive employer contributions to their 401(k) or 403(b) plans based on their student loan payments, thus encouraging both retirement saving and student debt repayment.

Action for Employers: Consider integrating this feature into your retirement plan offerings. You'll need to update your plan provisions and communicate these benefits to employees who may be eligible.

#### 5. Enhanced Roth Options

The new legislation also includes provisions for enhanced Roth options. Employees will now have more flexibility in choosing Roth contributions, including the ability to convert certain pre-tax balances to Roth accounts. This can provide significant tax advantages depending on individual circumstances.

Action for Employers: Ensure that your plan allows for Roth

contributions and conversions. Update your plan documents and provide guidance to employees about the benefits and implications of Roth options.

#### 6. Improved Access to Retirement Funds

The new laws also provide for expanded access to retirement funds under certain conditions. Employees will be able to take penalty-free withdrawals for emergencies, such as certain medical expenses or domestic abuse situations, up to a specified limit.

Action for Employers: Review and update your plan provisions to comply with these changes. Ensure that your plan administrators are prepared to manage these new types of withdrawals and that employees are informed about the new options.

#### Conclusion

Recent legislative changes will impact how employers manage and offer retirement benefits. By staying informed and proactive, employers can ensure compliance, optimize their retirement plans, and better support their employees' financial futures. Regularly reviewing and updating plan documents, payroll systems, and employee communication strategies will help navigate these changes effectively and maintain a robust retirement plan offering.

First Commonwealth Bank can help employers navigate these changes, as well as, identify the optimal plan design, educate employees, and monitor the investment line up. Sheri Leo, Client Wealth Advisor, can introduce you to Dean Prozzoly, Senior Retirement Plan Advisor and Logan Everett, Retirement Plan Advisor, if you have questions or would like more information.



## What's Happening ctd.



We want to hear your good news! To appear in It's Your Business, E-mail:

rworkman@centralpachamber.com



## Sunday September 15

## HAVEN TO HOME

3:00 PM - 5:00 PM

10% OF ALL SALES WILL GO TO HAVEN TO HOME CANINE RESCUE

ADOPTABLE DOGS WILL BE PRESENT YOU CAN ALSO BRING YOUR OWN DOG



## NO FLEXI LEASH FRIENDLY DOGS ONLY

\*ALL DOGS MUST BE UP TO DATE\*

\*ON VACCINATIONS\*



## What's Happening ctd.



## Help Wanted!

#### Office Volunteer

The Central PA Chamber of Commerce has an immediate opening for an Office Volunteer. Responsibilities mostly involve clerical work (e.g. typing, receiving mail/packages, directing guests, assisting with on-site events and being available when Chamber staff is off site). Flexible schedule between 8 a.m. and 4:30 p.m. Monday thru Friday.

Interested? E-mail tjaikey@centralpachamber.com



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PA CareerLink® Awareness Day Thursday, September 12th, 9:30am - 2:00pm

Milton Public Library

541 Broadway, Milton, PA



#### The Link offers professional staff support for:

- Job Matching
- Career Guidance
- Workforce Training
- Recruitment Events

#### The Link is equipped with:

- Computers
- Internet Access
- Printing



ADA accessible



For the entire schedule including locations visit our Facebook page @TheLinkMCC under Events or to learn even more visit our website





Robert Eddy reddy@censop.com Craig Kurtz ckurtz@censop.com 570-220-0003 (TTY) Accessible



Face Masks are Not

Required to Enter but Encourage

Advance



KEEA & EEA-NJ's

#### **POLICY IN ACTION**

2024 CONFERENCE

September 17-18, 2024 King of Prussia, PA keealliance.org/policy-in-action



10 a.m. to 12 p.m. Wednesday, Oct. 30 @ 1067 Hagan Way, Williamsport

WORKFORCE DEVELOPMENT

AT PENNSYLVANIA COLLEGE OF TECHNOLOGY

- Tour Penn College's advanced manufacturing

labs. Plastics Innovation & Resource Center, Workforce Development, etc.

- Lunch catered by Le Jeune Chef
- No open toed shoes, stairs required

Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations. Learn more and register by Oct. 23 @ www.centralpachamber.com/inside-jobs-tours





#### October 19

10am - 4pm reception to follow



Susquehanna Valley **Country Club** 





#### MISSION SPONSOR \$5,000

#### Become the official tournament sponsor

- Company logo included in event logo on all marketing
   A team of four players in the tournament
   Logo included on all email blasts, social media posts and web
   Team sponsor announced & thanked during welcome
- announcements and speaking during reception · Dedicated Title Sponsor logo banner at registration

#### **PARTNER** SPONSOR

#### \$2,500

#### Sponsor the tournament awards reception

- · A team of four players in the tournament
- Logo included on all email blasts, social media posts and web
- Logo included on all centerpieces at reception

#### PRIZE SPONSOR \$1,500

- (Closest to the Pin, Longest Drive)
- (Closest to the Pin, Longest Drive; Logo sign included on one of the prizes A team of four players in the tournament Logo included on all email blasts, social media posts and web

#### HOLE SPONSOR \$1,000

#### Sponsor one of 18 holes on the course

- Sign with company logo displayed at sponsored hole Opportunity to set up a marketing table or activity at sponsored hole

  - · Logo included on all email blasts, social media posts and web

#### TEAM SPONSOR

#### \$500

#### Sponsor a team in the tournament

- A team of four players in the tournament
   Logo on all email blasts, social media posts and web content

Company Name:

Please make checks payable to: SUN Habitat for Humanity | PO Box 64 | Selinsgrove, PA 17870 Questions? Contact Juli at sunhabitatforhumanity@gmail.com

Send your event info to: rworkman@centralpachamber.com!



## Do you like discounts on products and services?

Visit www.centralpachamber.com and click on "Member-to-Member Discounts" under the "Membership" tab.

## **Good People Installing Trust** On Time

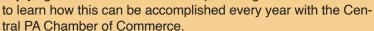
COMMERCIAL AND RESIDENTIAL GLASS EXPERTS



### Jessica's Jottings

#### Coming Face-to-Face with Your Elected Officials

Ever want to have the chance to speak to some of our elected officials from the state, federal, and local governments while also enjoying a nice hot breakfast? Keep reading to learn how this can be accomplished every



Each quarter the Central PA Chamber of Commerce holds a Legislative Event where members, non-members, and the general public can gather to hear from elected officials in our various governments on topics that affect our business and personal lives.

Legislative Events are held at the Watson Inn and can have over 120 attendees. This is your chance to not only interact with elected officials but also multiple businesses and organizations in our region.

For 2024 we have just one remaining Legislative Event on the calendar for which you can register. We would love to see you on Friday, November 1 with PA State Treasurer Stacy Garrity. Topics will be announced as we get closer to this date.

If you are interested in sponsoring one of these events for 2025 feel free to reach out to me this year. Dates for 2025 will be announced later this year! There are many additional benefits ncluded with being a sponsor of this event including the chance to speak with those in attendance.

Did you know if you are a President's Club member with the Chamber you also receive a complimentary seat to each of these events?! Be sure to cash in on this benefit and not miss out on the fabulous breakfast to get your Friday and weekend started! Simply reach out to the Chamber staff to get yourself registered to attend the next 2 events for 2024.

Not a member of the President's Club, reach out to us if interested in learning more and how to sign up for this club for 2025!

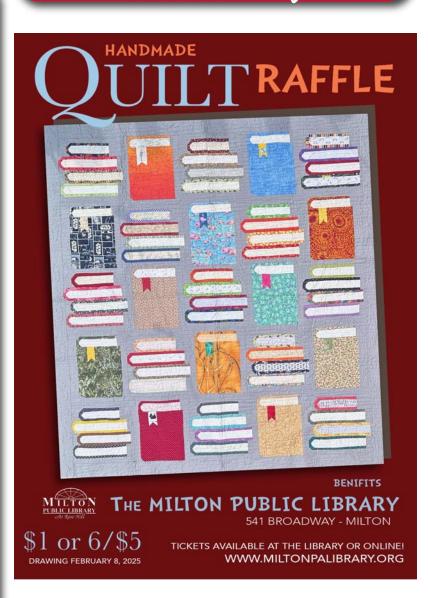
We look forward to seeing you in September and remember, to learn more about the opportunities and benefits available to you be sure to visit our website www.centralpachamber.com or call the office to speak with the team!

Jessica Beaver Finance & Membership Director ibeaver@centralpachamber.com

Jesuca

Learn more about Breakfast Briefings & how to host them here: centralpachamber.com/membership/benefits/

## What's Happening ctd.





- Gain insight on important issues facing the region from federal, state, & local government officials.
  - Question & Answer Opportunity.
  - Held quarterly at the Watson Inn.
    - Open to Chamber members & general public.
- Includes a delicious breakfast buffet.
  - Network, network, network!

## Breakfast Briefing



It was a pleasure to host a full-house of business and non-profit leaders from around central Pennsylvania for a breakfast briefing on Friday, August 16.

Family Promise of Lycoming County Inc. Executive Director, Jenny Hull-Milburn, inspired us with her story and the great work of her organization.

Those in attendance enjoyed a delicious breakfast, including raspberry danishes, prepared by the Central PA Chamber of Commerce's own Jessica Beaver, delivered elevator pitches, and took some time for networking. It was a great way to start a Friday!

Don't miss our next Breakfast Briefing taking place, on-location, at the Community Arts Center in Williamsport, on Friday, August 16: www.centralpachamber.com/events





#### WHY VOLUNTEER?

Children in the foster care and dependency court system face a lot of uncertainty. Their voices need to be heard. We need dedicated people like you to lend your voice and advocate in their best interest to assist them in obtaining a safe and permanent home.

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Start Your Journey



- Create an inquiry
- Submit an application
- Complete an interview
- Attend training

Learn more about "B&E" @ www.centralpachamber.com under the "Business & Education" tab!

## BREAKFAST BRIEFING

off-site!

7:30 to 9 a.m. Friday, Sept. 20
@ Community Arts Center,
220 W. Fourth St., Williamsport

**Free to Attend** 

Register by Sept. 13 @ centralpachamber.com/events

**Sponsored by:** 





2024 Registrations So Far...

# Inside Jobs Tours attendees. Seminar & Training series participants.

Join us at these upcoming events!











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