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Keller to speak at LE, pg. 11

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ishaffer@centralpachamber.com Jessica Williams - Finance & Membership Director jwilliams@centralpachamber.com

Ryan Workman - Business & Education Coordinator

rworkman@centralpachamber.com

The President's Club

Abe's Custom Woodworking Backyard Broadcasting of Pennsylvania Century 21 Mertz & Associates ClearView Asset Protection Coldwell Banker Penn One Real Estate **Contrast Communications** Davis, Davis & Kaar **Decal Dynasty Evangelical Community Hospital** Fulton Bank **Green Ridge Graphics** Heaven's Best Carpet Cleaning Heritage Springs Memory Care Hosterman Creative i3 Point-of-Sale iHeartMedia Interaction Dynamics Group Java Momma Jersey Shore State Bank La Primavera Italiano Ristorante Lawton Insurance Agency Lewisburg Pharmacy LIVIC Civil LMJJ Creative Property Solutions MCPS Credit Cards

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The President's Club is an exclusive sponsorship program created to prominently recognize companies that contribute to the Central PA Chamber over and above their annual membership investment. For more information, call 570-742-7341.

The Inside Scoop

It's never really that enjoyable being on the outside looking in, but that's not a problem for Central PA Chamber members!

We're constantly reminded that our team's approach has most everyone feel like they're included, but did you know many members will open their doors for you, too?



The latest example is our cover story, featuring

the Inside Jobs Tour at Timber Haven Log & Timber Homes, near Middleburg. They were thrilled to have the Chamber staff and members there on the inside!

After reading, if your organization is open to insiders, please, connect with me. I would be happy to schedule a future Inside Jobs Tour with you.

We've announced our speaker for the final Legislative Event of 2022 -Congressman Fred Keller, who will cease his current political career at the end of this term. Come see what he has to say during the event on Nov. 11, which also falls on Veterans' Day.

Mergers can cause some uneasiness, but they can also do a lot of good when powers are combined. See how the new Susquehanna United Way plans to thrive on page 15.

It shouldn't be a surprise that this issue, like many others, is chock full of new members and events. Take the time to know your fellow members and how you can best support them. We all do better when we work together.

Have you ever wondered how your business or organization can appear on the pages of this magazine? Simply contact me at the e-mail address below. I would be happy to find a space for you! Enjoy the issue!



Jeff Shaffer, Editor Communication Director jshaffer@centralpachamber.com

It's Your Business Deadlines

Below are upcoming It's Your Business due dates to help ensure your member information appears in IYB. Every effort is made to include information in a timely manner. Note: Only paid advertisements are guaranteed.

> **November Digital Issue** News & Ads due by Oct. 14

> **December Digital Issue** News & Ads due by Nov. 11

Winter Print Issue* (released end of December) Ads & Flyers due by Dec. 2

> **January Digital Issue** News & Ads due by Dec. 9

*The Central PA Chamber also publishes IYB Quarterly for each of the four seasons. Copies are available at public member locations across the region. If interested in being a drop-off location, e-mail ishaffer@centralpachamber.com.



MIDDLEBURG – Ever want to know what it's like "on the inside"? Of course, you have! Thanks to the Central PA Chamber of Commerce's Inside Jobs Tour program, and its many willing members, you can get a behind-the-scenes look at businesses and organizations across a myriad of industries.

Most recently, on Sept. 21, Chamber staff and members visited Timberhaven Log & Timber Homes near Middleburg, which produces high-quality materials for custom log homes both locally and around the world.

"We would like to thank the Central PA Chamber for coming out for a tour," said Brad Mercer, Sales Manager for Timberhaven Log & Timber Homes. "Timberhaven opened the doors and just wanted to share our story, share our company, share the products and services we offer with our clientele.

"We hope we were able to educate and add a little insight for the group. We had a great group and a lot of great questions. It's something we thoroughly enjoyed, and we would welcome this opportunity, again, in the future."

Timberhaven produces around 50 log homes each year, plus accents to many other additional properties. Learn much more about this Snyder County- based company at: www.timberhavenloghomes.com.

All Central PA Chamber members are encouraged and welcome to host an Inside Jobs Tour. It's a great way to raise your community profile and even gain new clients and business connections.

To learn more, e-mail Jeff Shaffer, jshaffer@centralpachamber.com.





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Above: Brad Mercer, Sales Manager for Timberhaven Log & Timber Homes, provides a tour of the facility near Middleburg for Central PA Chamber staff and members. On the cover: On the Inside Jobs Tour, from left, are: Rick Terry, IMC (Innovate Manufacturers' Center); Tea Jay Aikey, Central PA Chamber President & CEO; Brad Mercer, Timberhaven Log & Timber Homes; Jeff Shaffer, Central PA Chamber Communication Director; Michael Porter, Pennsylvania College of Technology – Workforce De-

velopment; Ashley Parrish, First Commonwealth Bank; Nathan Allen, Real IT Care; Jessica Beaver, Central PA Chamber Finance & Membership Director; Alison Hall, The UPS Store; Jennifer Rempe, Seven Mountains Media; Ginny Forbes, Jersey Shore State Bank; Ryan Workman, Central PA Chamber Business & Education Coordinator; and Brenda Smith, Fulton Bank.

Join us for the next Inside Jobs Tour! See the back page for details!

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Sunset Staffing 132 S. 2nd St. Sunbury, PA 17801 570-986-8773 jennifer@sunsetstaffingpros.com Jennifer Lehman - Owner https://sunsetstaffingpros.com

Sunset Staffing is a PA-based nursing staffing agency servicing all of Pennsylvania. We offer competitive wages, flexible hours, paid time off, 401k and life insurance. We utilize all disciplines including PCA, CNA, Med tech, LPN and RN.

Community Arts Center 220 W. Fourth St. Williamsport, PA 17701 570-326-2424 jdougherty@caclive.com Jim Dougherty - Executive Director https://www.caclive.com

Live performance venue of music, theater, Broadway and dance. Also available to rent space for meetings, parties, and events. Our mission statement is to "Enhance the quality of life for the community by providing exceptional arts and entertainment events and participatory activities; Offer programming that is appropriate to the diverse interests and needs of our regional audience and priced fairly to assure accessibility to all. Provide complete and courteous service and maintain a warm and welcoming environment for all of our guests."

> Do you like discounts on products and services?

Visit www.centralpachamber.com and click on "Member-to-Member Discounts" under the "Membership" tab.

Want to offer a discount to fellow Central PA Chamber members? E-mail jshaffer@centralpachamber.com. Pennsylvania College of Technology 1127 W. Fourth St. Williamsport, PA 17701 570-320-2400 smm20@pct.edu

Shannon Munro - Vice President of Workforce Development https://www.pct.edu/business/workforce-development

Workforce Development at Penn College customizes and delivers innovative, cost-effective, professional development training to meet operational goals and challenges of business and industry. Provide your workforce with the most relevant, up-to-date, and comprehensive training available. We offer a broad portfolio of apprenticeships, public course offerings, and customized training in Industrial, Business/Leadership, Computer, Plastics, Healthcare and Energy. Customized training can be delivered on site at your location. We are one of 22 WEDnet Partners in Pennsylvania. The goal of the WEDnetPA program is to strengthen the business environment of Pennsylvania by improving the skill level and productivity of Pennsylvania workers. Funding is provided by the Pennsylvania Department of Community and Economic Development's Pennsylvania First program.

Griffith Development 51 Walnut St. Mifflinburg, PA 17844 570-966-4444 griffithdevelopment@dejazzd.com John D. Griffith - Real Estate Owner/Developer Commercial real estate owner and developer.

Near Me Entertainment 717-809-4001 nearmeent@gmail.com Nathaniel Matthews - Owner https://www.nearmeentertainment.net

Near Me Entertainment is a group of professionals that strive to meet all our clients wants, needs and expectations. We've been in the entertainment business for over 10 years, so you can trust us to help make your event memorable. We provide photobooth, dj, photography and much more. Near me Entertainment is a group of professionals that strive to meet all of our clients wants, needs and expectations.

See "New Members" (on page 8)

Membership Renewals

(As of Sept. 19, 2022)

AdOne Advertising & Design Borough of Lewisburg Bryden & Kessel Family Dentistry Camp Mount Luther Getting Ahead Foundation Gregory Katherman Hooplas Xtreme Milton Travel Plaza North Central Sight Services Snappy's - Allenwood Susquehanna Valley Spinners & Weavers Guild The Forest House Hotel Tony's Custom Tailor Shop Transitions of PA USG Verizon Wireless - Russell Cellular - Danville Verizon Wireless - Russell Cellular - Mifflinburg West Branch Rental - Lewisburg





How long have you been in business? Dwell was established in 2019.

What makes your organization unique? Dwell supports foster and adopted children, as well as their families, through programs designed to grow attachment, foster connection, and provide wrap around support for families who walk this complex path. Through the Hope Chest Foster Closet and Foster Family Care Package program, parent support groups, trauma-informed train-

Jennifer Rarig, Marketing & Development Director

484-515-9391

ings, and adoption assistance grants, Dwell empowers the village to lift up our most vulnerable.

What is a service that people are surprised to learn you offer?

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TRBI Training, which "is an attachmentbased, trauma-informed intervention that is designed to meet the complex needs of vulnerable children. TBRI uses Empowering Principles to address physical needs, Connecting Principles for attachment needs, and Correcting Principles to disarm fear-

jrarig@dwellorphancare.org

www.dwellorphancare.org

based behaviors. While the intervention is based on years of attachment, sensory processing, and neuroscience research, the heartbeat of TBRI is connection." - Karvn Purvis, Institute of Child Development What is your Mission Statement? We exist to support foster and adoptive

families in Lycoming County, PA and beyond so that children have a safe, loving, forever home in which to dwell.

Amy Alexander, Development Director

amya@ncsight.org

570-323-9401

How long have you been in business? Sixty-five years this year!

What makes your organization unique? We are a non-profit that provides prevention of blindness and social services free of charge to the community. We also employ 35+ people who are blind or visually impaired.

What is a service that people are surprised to learn you offer?

www.ncsight.org

People are surprised to learn that, in addition to providing services to people with visual impairment, we offer document shredding and storage, distribution services, and, through the Ability One Program, we ship goods worldwide.

What is your Mission Statement?

Create sustainable, person-centered programs and employment that enhance independence for individuals with unique visual

NORTH CENTRAL SIGHT SERVICES

capabilities. We foster positive change, awareness, and advocacy while removing barriers.

What other community organizations does your organization participate with? We have an in-house Lions Club whose members include people who work at North Central Sight Services and others from the community.

Want to appear in the Member Spotlight? E-mail Jessica Williams at : jwilliams@centralpachamber.com DECAL A La Primavera Italiano *istorante* Fleet & Truck Markings, & Pízzería & GRAPH Custom Striping, Labels, Magnetic Signs, VEHICLE & TRAILER WRAPS | SIGNS & BANNERS Fine Italian Cuisine Contractor Job Site Signs, Posters, 570.922.3361

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What's Happening



caught in the foster care and dependency system. Our fall volunteer training class begins October 17, 2022. Class meets every Monday and Thursday. 5:45 p.m. to 8:45 p.m. All classes are held in a virtual classroom. There's no need to travel for training. VISIT US ON THE WEB TO LEARN MORE: www.susquehannavalleycasa.com/become-a-volunteer

end your voice.

BEGINS OCTOBER 17, 2022

CASA NEW VOLUNTEER TRAINING



care system late

NOV 2022 FRAUD PREVENTION SEMINAR

Hear from local experts on current scams, prevention tips, & what to do if you find yourself involved in a scam.

2 Sessions Available

02

10:00am-11:30am 6:30pm-8:00pm 250 E Chestnut St. Mifflinburg, PA 17844

RSVP

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FEATURED PRESENTERS

- MBTC's Security Officer
- MBTC's Information Technology Officers **Mifflinburg Police**
- US Postal Inspector Union/Snyder Area Agency on Aging



570-966-1041 mbtc.com/FraudPreventionSemina

email them to Valerie.Harris@USE.SalvationArmy.Org **ANGEL TREE**



Central Pa Chamber of Commerce-7



COME JOIN US AT OUR EVENTS

Every Day – We have a clothing and shoes ONLY bin at the puppet home as a fundraiser. It is a HandUp Foundation bin. It is located behind the puppet home at the back alley.

Miss Curly's Right Hand Club – Fundraiser for a monthly subscription of \$15 or more to help pay for our monthly utilities and insurances. Go to: <u>https://hiskingdomkidz.networkforgood.com/projects/150483-2022-giving</u>

Amazon Smile - If you use Amazon Smile, you can help us while shopping. Go to Smile.Amazon.com click on "Kingdom Kidz", and we will receive a donation from Amazon Smile.

Sunday, Oct. 2 - Church of Christ in Christian Union, 199 Newman Road, Lewisburg; 10 a.m. Church Service

Saturday, Oct. 8 - Puppet Presentation at Puppet home at 1 p.m., with activity rooms open after program until 4:30. Call Kingdom Kidz for a free voucher to attend. Regular cost is \$3, for presentation only, or \$7 for all afternoon, presentation and activities. Ages 3 and under are free.

Saturday, Oct. 15 – Free Movie "Dolphin Tale 2" at 1 p.m. and activity rooms open after movie until 4:30.

Saturday, Oct. 15 – Soup Sale, Veggie Beef and Chicken Corn; \$8.50 a quart. Please call to order. Pick up at Puppet home between 1 and 5 p.m.

Sunday, Oct. 16 - Delaware Run Wesleyan Church, 5570 Musser Lane, Watsontown; 10:30 a.m. Worship Service.

Saturday, Oct. 22 – At the Barn Yard, Lewistown Corn Maze Presentations at 2 and 4 p.m; 204 Barnyard Blvd., Lewistown

Friday, Oct. 28 - Christ Wesleyan Church Truck or Treat, Milton

Monday, Oct. 31 - LIGHT THE NIGHT at the Puppet Home, 11 E. 3rd St., Watsontown. FREE food, games, crafts, bounce house and barrel train rides

Quality Family Programming www.hiskingdomkidz.org e-mail: puppets@hiskingdomkidz.org Follow us on Facebook 570 838 3133



Find the latest member events on our Facebook and Instagram pages!

Date	Event	Location	Time	Cost	IMC INNOVATIVE MANUFACTURERB' CENTER
10/18/22	CMMC 2.0 is Coming. What to Do Now.	Webinar	2 to 3 p.m.	Free	Lauri Moon Manager, Outreach &
10/19//22	Preparing Your Business for a Future Transition	Webinar	9 to 10 a.m.	Free	Special Projects 570-329-3200 ext 8085
10/26/22	Intro to Export Compliance	Webinar	11 to 12 p.m.	Free	www.imcpa.com/events

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Small Business Development Center Bucknell University

570-577-1249 www.bucknell.edu/sbdcevents

Date	Event	Location	Time	Cost	
10/25/22	Culture is King: Leadership & Communication	Online Meeting (Live)	12 to 1 p.m.	No Fee	
11/8/22	Power of Positive Leadership	Online Meeting (Live)	12 to 1 p.m.	No Fee	
11/9/22	Why Are Business Owners Resistant to Virtual Work?	Online Meeting (Live)	12 to 1 p.m.	No Fee	

New Members (cont.)

Riverfront Financial Services (Laura Shrawder-Miles) 204 N. Front St. Sunbury, PA 17801 570-286-8346 laura@riverfrontfinancial.net Laura Shrawder-Miles - Owner

https://www.linkedin.com/in/laura-shrawder-miles-48997015/ Laura Shrawder-Miles works diligently to provide her clients with customized investment and insurance advice in order to achieve her clients Financial needs and goals. She has been in the financial services industry for 35 years starting in 1987 with NCB bank (now M & T bank). Laura enjoys meeting with clients everyday! She will take the time necessary to get to know you and understand your financial needs and goals. Our philosophy: Managing assets with the utmost professionalism and providing unbiased financial strategies. Whether it's estate or retirement planning, tax savings or college planning strategies, life or long-term care insurance or general investment needs and goals for your future, Riverfront Financial Services is here to help you achieve your financial goals.

Longacre Bookkeeping Services 2381 Verdilla Road Port Trevorton, PA 17864 570-274-6089 longacrebookkeeping@gmail.com **Carol Longacre - Owner** https://www.facebook.com/Longacrebookkeeping

THE FUTURE WORKFORCE HR SEN 'HURSDAY, OC **BER**





COST:

Early Bird: \$30

After October 7: \$45























Scan the QR code, or visit the webpage to learn more and register. https://cwclife.churchcenter.com /registrations/events/1446518



HR PROFESSIONALS AND SMALL BUSINESS OWNERS WILL WANT TO ATTEND THIS SEMINAR TO HEAR HR AND LEGAL PROFESSIONALS SPEAK ON RELEVANT HR TOPICS! THIS SEMINAR HAS BEEN APPROVED FOR 3 SHRM CREDITS.

> HOSTED BY: CHRIST WESLEYAN CHURCH 363 STAMM ROAD, MILTON, PA 17847

MC Federal Credit Union - Lewisburg 1339 Saint Mary St. Lewisburg, PA 17837 800-834-0082 awelch@mcfcu.org Annette Welch - Regional Relationship Manager https://mcfcu.org

MC Federal Credit Union is a member-owned financial cooperative. Unlike other financial institutions, we are not-for-profit and return earnings to our members in the form of lower interest loans, higher yield savings, and outstanding member service. Originally chartered as Merck Cherokee Employees Credit Union in 1954, we have made many changes over the years to perfect our service to meet our ever-changing member needs. Our mission is, "To Advance the Financial Health and Well-Being of Our Members and the Communities We Serve."

Eight Days A Week Studios 48 A St. Northumberland, PA 17857 805-635-8329

info@8daws.com **Paul Smith - Owner** https://www.8daws.com

Eight Days A Week, www.8daws.com, recording studio, music recording, sound design, microphones, Roswell Pro Audio, Delphos II, Mini K47, Colares, Pro Tools, Studio One Pro, Apple Logic, Vocal recording, Guitar recording, song production, drum recording Produced: Breaking Benjamin The Badlees Aaron Fink University Drive Alex Seier StratCat Willie And The Strays George Winston Dustin Douglas and The Electric Gentlemen.

Oct 29 11am-3pm

Food Trucks ft Vendors Local Businesses eries Breweries e & Contest (O Costum

reat

Benefits Arthur's Pet Pantry Will be held at Blue Sparrow Farm Kilmetob Road, Milton October 2022



IT'S YOUR BUSINESS

Time with Tea Jay

All in a day's work

Things at the Central PA Chamber have been on overdrive for the past several months, and they show no signs of slowing down!

We were blessed to have filled the open Business & Education Coordinator position, now held by

Ryan Workman. Recently, I was on 1070 WKOK with host Mark Lawrence, and he thought we had six full-time employees. We now have only regained a fourth employee, so that just goes to show the amount of work we can accomplish.

Most people only see the events we host, coordinate and promote. The job often looks so fun and done leisurely to many. However, all of those events are done with impeccable planning from beginning to end with our members in mind. Setting up the day before or during the wee hours of the morning is nothing new for this seasoned team. Bussing tables, serving food and drinks, greeting, door holding and smiling is all in a day's work for us. Dishes, trash cleanup and moving furniture is no problem at all.

Then, there is educating, cheerleading, brainstorming, thought provoking, referring and even encouraging are a daily happening in the office on the phone and offsite, too.

Just as our Mission Statement implies, our goal is "To be the preferred resource center." You'll see in the final quarter of this year that much attention is directed towards reviewing not only our programs and services, but those offered elsewhere in order to eliminate redundancy and to continue to be effective. We will focus on those services needed and not available currently to our members.

We want to fill those gaps and be able to make those connections and referrals that are so valuable. Never hesitate to call myself or my team for anything as if we do not have the ability to assist, we will work to get you the resources required.

With a new year approaching, so is a new budget. We work with three budgets for each entity within the Central PA Chamber of Commerce governance. As with any business and non-profit, we will be looking for ways to eliminate waste, be more efficient, introduce new non-dues related services and all that goes into fiduciary responsibility.

If you have ideas of ways for us to save or provide new streams of revenue, feel free to make me aware. We will certainly take it into consideration after doing our due diligence. Also, if you have knowledge of any funding or grant resources that fit our scope, kindly send some information my way if you would.

I can't wait to see you and your team at the upcoming Annual Meeting & Awards Ceremony on Oct. 27! We are going to help you unleash your superpower!



Tea Jay Aikey President & CEO tjaikey@centralpachamber.com





A custom look!



President & CEO Tea Jay Aikey stands beside the Chamber's new company car, a Mazda CX-30 from W&L Mazda, Northumberland. Since it was featured in the September issue of IYB, it received a custom decal job from Middle Creek Signs in Beaver Springs! We'll see you on the road!



Whether you need a creative way to stimulate your business with web, print, apparel, or promotional items, allow the dedicated team at AdOne to help increase your brand awareness! We deliver the project with competitive pricing and fast turn times.



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Legislative Event speaker announced

WATSONTOWN – Residents of the current PA-12 Congressional District will have at least one more chance to hear live and in-person from U.S. Rep. Fred Keller, during the Central PA Chamber's final Legislative Event of 2022 on Nov. 11.



Keller announced earlier this year that he would not run for reelection following the announcement of looming changes to the state's congressional map, which eliminates the district as it stands and U.S. Rep. Fred Keller

would have pit him against a fellow Republican for a new seat.

The Legislative Event also falls on Veterans' Day, so be prepared to hear remarks on this important national holiday.

The cost to attend the event in the Watson Inn's Moon Room is \$17 and includes a breakfast buffet. Register by Oct. 28 at www.centralpachamber.com/events. This Legislative Event is sponsored by PPL Electric Utilities.



7:30 to 9 a.m. Friday, Nov. 11 @ Watson Inn, Watsontown (Hear from the Congressman before he leaves office & Veterans' Day remarks)

> Admission: \$17 Register @ www.centralpachamber.com/events

> > PPL Electric Utilitie

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The Legislative Event in September at the Watson Inn featured state Auditor General Timothy DeFoor and was sponsored by Service 1st Federal Credit Union. From left, are: Jennifer Watts, Market Manager for Service 1st; Tea Jay Aikey, Central PA Chamber President & CEO; and Auditor General DeFoor.

All things financial

WATSONTOWN - More than 90 people attended the Legislative Event in September in the Moon Room of the Watson Inn, Watsontown. It featured state Auditor General Timothy DeFoor, who spend time discussing the duties of his office and his desire to improve financial education in PA.

DeFoor's office performs

around 3,000 audits a year to

help ensure tax dollars are

spend wisely and efficiently.

They also plan to hire around 80 new team members over the next year. Historically, there were around 1,000, but it dwindled to around 400. He reminded the crowd that

he reminded the crowd that he and his staff are not the policy makers but are there to provide valuable information.

"When no action is taken, something breaks, and it is expensive, painful and embarrassing for everyone," he said.



Where were you born? Williamsport, PA

Favorite vacation spot? Italy

Have any hobbies? Kayaking, puzzles and reading

A fun fact about yourself? I possess the useless skill of being able to recite the alphabet backwards.

What is your favorite Chamber memory? The 2019 "Day of Action" - It was great to help out the Milton YMCA by repainting one of their rooms and to work alongside other Chamber members!



Genie Bausinger Milton Regional Sewer Authority

Director Term ending 2025

Members Recognized

Angela Hummel Consulting

NORTHUMBERLAND - The Association for Talent Development (ATD) Certification Institute recently announced that Angela Hummel of Angela Hummel Consulting LLC has earned the credential of Certified Professional in Talent Development (CPTD) by successfully meeting certification standards and requirements through the demonstrated understanding of relevant talent development Angela Hummel



competencies as defined by the institute. Hummel first earned this credential in November 2007, and her recertification has been extended through Oct. 31, 2025. Hummel has been a member in good standing with ATD since 2003. The CPTD credential is considered the pinnacle achievement in talent development and recertification reguires credential holders to earn 60 recertification points every three years to maintain their credential.

The CPTD is a professional certification for talent development professionals with at least five years of experience. It measures a professional's knowledge and skill application across the breadth of talent development capabilities. The process of getting this credential offers a tremendous growth opportunity, allowing credential holders to learn, give back to the profession, and make a positive impact on their careers. Re-certifying for this credential demonstrates a deep knowledge and experience applying the principles for enhancing employee talent development. A credential holder understands and can affect the value and impact talent development strategies and solutions bring to the success of an organization.

Founded in 2019, Angela Hummel Consulting is a leadership consultancy firm based in Central Pennsylvania. The company offers a wide range of training, organizational and leadership development services, and organizational coaching services.

Herbert, Rowland & Grubic (HRG)

LEWISBURG - Herbert, Rowland & Grubic, Inc. (HRG) recently announced a new Strategic Management & Capital Solutions division. The group will offer a broad range of financial, management and strategic planning services to municipalities and municipal authorities.

HRG has been helping clients fund their projects and develop long-range capital plans for many years. They are a recognized expert in structuring municipal authorities, calculating the cost of service, and determining their value. Now the firm will expand its service offerings related to revenue generation, operational streamlining, technology solutions, and organization management planning.

Adrienne Vicari, the Strategic Management & Capital Solutions practice area leader, said, "The role of municipal and authority managers is becoming more complex every day, and they need a broad range of expertise to help them make decisions. As a trusted partner to more than 100 municipalities, we have been assisting with many of these decisions already, but now we're formalizing our commitment and bringing on the brightest minds to guide them." HRG has hired two former municipal managers to play a leading role in this group - Bob Grimm and Adam Hartwig.

Grimm has more than 40 years of experience in municipal public service, primarily in the Pittsburgh metropolitan area. He began his career assisting the city engineer in Oil City, then served as city planner for two years in Fairmont, W. Va. Over the next 10 years, he acquired increasing responsibility before returning to the Pittsburgh area and joining Beaver Falls as a city manager in 1996. Since then, Grimm has held a similar position in North Fayette Township and the Town of McCandless.

Hartwig is a former manager of Middlesex Township with more than 10 years of experience in local government. He began his career in the management of sewer authorities, where he handled administrative duties, oversaw daily operations of the wastewater treatment plant, and performed rate and budget analyses. He then transitioned to the role of municipal manager, overseeing the day-to-day operations of a growing township where his duties included overseeing their police and public works department.

They'll be working with a team of planners, program managers, engineers, and financial strategists to develop solutions that consider the community and its long-term needs as a whole.

Evangelical Community Hospital

LEWISBURG - Zaundra Stoltzfus, RN, BSN, CCRN, was presented the DAISY Award in August, which is given to a deserving nurse who exemplifies clinical expertise and compassionate care and is recognized as a role model in the nursing community.



Zaundra Stoltzfus

Stotlzfus was nominated for the award by a co-worker, Jennifer Miller, DHA, MSN, RN, NE-BC, CPHQ, Director of Specialty Services and Nursing Quality at Evangelical. She was presented the award surrounded by her fellow coworkers and Hospital and Nursing leadership. In the nomination, Miller said, "Nurses are extremely busy people. They frequently miss well-deserved breaks and meals to provide reassurance, administer pain medication, or to meet the next need. Within all that busyness there are moments that can remind us all why we do what we do." Stoltzfus is familiar to Evangelical Community Hospital. She served as an Anesthesia Aide from May 2011 through June 2013 as an employee of the Hospital. She has since moved to agency/travel nursing and was at Evangelical as an agency RN from May through August 2022 in this capacity serving on the Critical Care Unit.

The DAISY Foundation was established in 1999 in California by the family of J. Patrick Barnes, who died at the age of 33 from complications of an auto-immune disease. During his eight-week hospital stay, his family was impressed by the care and compassion his nurses provided, not only to him but to everyone in the family. They created the DAISY Award in his memory to recognize those nurses who make a big difference in the lives of so many people.

Nominations for the DAISY award can be made by patients, patient family members, colleagues, and providers. If an Evangelical Community Hospital nurse has displayed extraordinary clinical expertise and compassion, visit www.DAISYnomination.org/ECH and fill out a nomination form.



Recently, several employees from Strong Spas dedicated time on their day off to volunteer at the Danville SPCA. They assisted in cleaning and feeding in the cat room and cleaning and washing the dog kennels. While there, Strong made the decision to sponsor Macey, a 4-year-old Pittie mix looking for her new forever home. This team also pledged to volunteer at least once every month at various non-profits and locations as a Community Outreach and Involvement program.

Breakfast Briefings



Many thanks to the sponsors of our most recent Breakfast Briefings! On Sept. 9, Thermal Product Solutions (TPS) hosted an off-site Breakfast Briefing at their location in New Columbia. After networking and a breakfast buffet, TPS Director of Operations Jeff Comitz discussed the boom the plant has experienced over the last couple of years and how its products are shipped all over the globe. As seen above, a tour of the plant followed. Below, is Jeff Kapsar, CEO & President of Mifflinburg Bank & Trust, who discussed the bank's 150 year history, products and services, and the convenience of their local branch locations on Sept. 23 at the Chamber. Register for our upcoming Breakfast Briefings at www.centralpachamber.com/events.



Cookin' Men returns

LEWISBURG - Evangelical Community Hospital is holding its annual Cookin' Men event where chefs turn up the heat on breast cancer awareness by creating culinary delights for people to enjoy while raising funds to support The Thyra M. Humphreys Center for Breast Health. Joining the fun are some "Cookin' Women" who will bring their own special offerings to the 2022 event. In total, 21 chefs or chef teams will be vying for favorite dish and the Top Chef honor.

Being held from 6:30 to 8:30 p.m. on Thursday, Oct. 27, at Rusty Rail Brewing Company in Mifflinburg, tickets are now on sale for \$50 each. Join the Valley's celebrity chefs as they don aprons to create dishes ranging from appetizers, to entrees, to desserts.

Tickets will be provided on a firstcome, first-served basis and may not be available at the door. Physical tickets will be mailed once they've been purchased. The event is limited to 350 tickets.

New to this year's event, attendees can opt for a VIP experience, by purchasing tickets for the Hospitality VIP Reception, an additional cost of \$25 with the purchase of a Cookin' Men event ticket. The Hospitality VIP Reception will be held in the Rusty Rail Brewing Company Game Room from 5:30 to 6:30 p.m. and 8 to 9:30 p.m. and will include a pairing menu prepared by the Rusty Rail Executive Chef with tasting. Only 100 VIP experience tickets are available.

Prior to the event, community members can vote for their favorite chef by making a donation in their name. The chef who raises the most money will receive the honorary title of "Top Chef" at the event and be presented with the coveted Pink Whisk award.

To purchase tickets, or cast Favorite chef votes in any amount, call 570-522-4850 or visit www.EvanHospital.com/cookinmen and click on the name of your favorite chef. The top chef contest ends at noon on Oct. 27. In addition to the pre-event contest, attendees will get to vote for their favorite dish by sampling all of the options and casting their vote. An award will also be given to the chef who receives the most votes for representing the pinkest enthusiasm at the event. The winners will be announced at the end of the evenina.

To learn more about the services available at the Center for Breast Health, head to www.EvanHospital.com.



To support its Vision of "Helping Our Region Grow", the Central PA Chamber of Commerce is offering Pledged Asset Loans (PAL) to member businesses and organizations that need help in securing business loans. For more information, visit: www.centralpachamber.com/pal.

"It was pretty much a seamless transaction with you guys, and it certainly will make things easier for me to do the renovations as opposed to having to use all of my cash...I'm certainly happy to suggest or encourage anyone who is looking to purchase to chat with you on how you can help them."

-Ann Hilliard, RE/MAX Bridges

Ribbon Cuttings

Congratulations to Sholley Insurance Agency on its new location at 880 Route 522 in Selinsgrove! The Central PA Chamber helped them celebrate with a ribbon cutting ceremony on Sept. 14. An open house with grilled hotdogs and other refreshments followed. 'We're really excited to be a part of the community,' said co-owner Josh Troup. "We're taking over where Todd Shimko left off, and we're going to be offering our full line of services.' Sholley Insurance Agency specializes in auto, home, business and health insurance. They also have a location at 2409 Old Turnpike Road, Lewisburg. Learn more about them at https://sholleyagency.com. Cutting the ribbon is co-owner Josh Troup. From left: Tea Jay Aikey, Central PA Chamber President & CEO; Trish Jarrett, Commercial Lines/CISR-Elite; Chris Bailey, co-owner; Troup; Lynn Sholley, Commercial Lines Agent and former owner; and Meaghan Troup, Marketing Director. Sholley Insurance Agency dates back to 1985 and remains a family business, now in its third generation of ownership.





Congratulations to the Covation Center at 217 W. 4th St., Williamsport, which will soon offer additional space for use by its members. The Central PA Chamber of Commerce helped them celebrate on Sept. 28 with a ribbon cutting ceremony. 'We're excited to be expanding,' said Steve Brady, Executive Director. 'We're adding five offices for people to rent from us, and there are more things to come, including a studio.' He expects the renovations next to their already existing workspace to be completed by November. To learn more about utilizing the Covation Center visit: https://membership.covationcenter.org

Center, visit: https://membership.covationcenter.org. Cutting the ribbon is Brady, along with his wife, Jennifer, who is the board secretary. From left, are: Nathan Allen of Real IT Care; the Bradys; Lauri Moon of IMC (Innovative Manufacturers' Center); Marianne Beane of Covation Center; Theresa Kohler of PA CareerLink; Anne Reiner and Kaylin Kane of Covation Center; and Tea Jay Aikey, Central PA Chamber President & CEO.

Celebrating 150 years! 1872 - 2022

Enter for a chance to win \$150!*

In celebration of our 150th anniversary this year, we are giving away **\$150 each month to 12 lucky winners!**

Visit **mbtc.com/celebrating-150-years** or stop by any of our eight branches to submit an entry.

Visit mbtc.com/celebrating-150-years for complete details.





Many thanks to Abe's Custom Woodworking in Mifflinburg, which is now making custom photo frames for the Central PA Chamber. These frames are used when Chamber staff, board and committee members present ribbon cutting photos to members that recently held a ribbon cutting event with the Central PA Chamber. The first batch has already gone out and more are on the way!

Central Pa Chamber of Commerce-15

October 2022

United Ways merge

BLOOMSBURG/SUNBURY -The Greater Susquehanna Valley and Columbia-Montour United Ways are now the "Susquehanna Valley United Way".

The name was released at United Way's merger celebration and campaign kick-off last month. It was also announced that the newly merged organization will award \$464,869.83 in grants to 57 local Funded Partners for 2022 and currently has \$3,634,409.55 in active and pending grants.

"During our hybrid year, as a combined organization, we have already seen an increase in grant funding due to our expanded footprint," said Adrienne Mael, President and CEO of Susquehanna Valley United Way. "Our two organizations have been collaborating and sharing programs, such as United in Recovery and the Revolving Car Loan, for over five years. This merger allows us to be more competitive in going after grant dollars that will benefit our community."

The boards of directors for both organizations voted unanimously in June to join forces. The merger, which was official as of Sept. 1, follows a thorough and thoughtful process that begin in June of last year.

"The entire mission of the United

Way is to better the lives of those we serve, and as a board of directors, we felt that by coming together we could greater serve our region," said Liz Masich, Board President of Susquehanna Valley United Way. "We are now five-counties, working and Living United."

Susquehanna Valley United Way serves over 260,000 residents across Columbia, Montour, Northumberland, Snyder and Union counties. The merged United Way will continue to champion the unique identities of each community. At the same time, a consolidated organization will have a great ability to address community needs that are common across the region, such as transportation, youth mental health, and substance use disorder prevention, intervention, and community building.

Leaders from both Greater Susquehanna Valley and Columbia-Montour United Ways will serve on the new board and operating committees ensuring local stakeholders and community involvement from businesses, organizations, and individuals from both regions. Staff will continue to work from existing regional offices in Bloomsburg and Sunbury.

To learn more, please visit www.svuw.org.



The Central PA Chamber of Commerce offers its condolences to the family and friends of Preston "Lin" Davis, who passed away on Sept. 21 at the age of 86. He is pictured, at left, in this 2021 photo with long-time partner Mike Kaar at Davis, Davis & Kaar in Milton. Lin was a strong supporter of the Central PA Chamber of Commerce for decades, including serving as a chairman of the board of directors. He also regularly attended the Chamber's Legislative Events. Lin joined his father, Preston B. Davis, at the law practice in 1961 after completing college. Kaar joined the team in late 1969. You can read his full obituary on the The Standard-Journal's website.

Looking to hire or even be hired?

JOB OPENINGS

Visit www.centralpachamber.com and click on "Job Opportunities" under the "Economic Development" tab.

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Business & Education

Student of the Month



The Lewisburg Sunrise Rotary Club selected Isaac Leaman, a senior at SUN Area Technical Institute, New Berlin, as its Student of the Month in September. He is studying art in the Advertising Art and Design program. His focus is on commercial graphic design. Isaac is flanked by his parents, Eric and Mollie Leaman. At left is Rotarian Marcia Murray.

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Bucknell Athletics' popular mascot, Bucky the Bison, recently signed a name, image, and likeness (NIL) deal with Service 1st Federal Credit Union. Bucky's two-year NIL agreement launched with Bucknell's football home-opener against Towson. He was outside Christy Mathewson-Memorial Stadium before the game taking photos with kids and passing out souvenirs from Service 1st Federal Credit Union. 'Bucky exemplifies fun and community, two core values that are at the heart of our credit union," said Bill Lavage, President/CEO, Service 1st Federal Credit Union. Notably, Bucky's deal with Bucknell Athletics' corporate partner Service 1st Federal Credit Union is believed to be the first of its kind in college sports. From left, are: Lane Tanney, Member Business Loan Processor; Seth Loff, Member Business Loan Officer; Rachael Herb, Assistant Vice President Lewisburg Market; and Dave Shope, Assistant Vice President Business Development, all of Service 1st; Bucky the Bison; Bill Lavage, President/CEO; and Colleen Phillips, Vice President Marketing of Service 1st; and Adam Hushon, Coordinator - Partnership Services, Bucknell

Sports Properties/Learfield.



DATE: October 26, 2022



TIME: 8:157m - 3:00pm



Seminar & Training Series



Thank you to Intrada Technologies and PPL Electric Utilities for leading a couple of recent Seminar & Training Series Classes. Above, James Haywood, a project coordinator for Intrada, explained some best practices for businesses to appear at the top of online searches for information. To

learn more, contact him at jhaywood@intradatech.com, and visit: www.intradatech.com. Below, Kaila Adams, Account Manager with PPL, presents on their Business Energy Efficiency Program. There are several ways that businesses of all sizes can save on their energy upgrades and improvements. Learn more on our website at www.centralpachamber.com under the 'Economic Development' tab.



United We Learn Presents: VIRTUAL TUTORING SESSIONS

<image><list-item>

Ryan's Writings

Greetings from the new coordinator

Hello, Chamber world! My name is Ryan Workman, and it will be my pleasure to serve you.

About three years ago, almost in tandem with the pandemic, I began my relation-



ship with the Central PA Chamber of Commerce. I was immediately impressed by all the benefits of membership and the dedication of the staff. Most importantly, I was thrilled that the Chamber was determined to keep working on behalf of their members under difficult circumstances. As business owners and community leaders, you know even the best plans don't always go according to plan! What defines true leadership is the ability to adapt and excel in spite of what life has in store.

The Central PA Chamber of Commerce adapted to the circumstances of a once in a century virus and executed a plan to keep working on behalf of their members, because as you might have heard "it's YOUR business." As a new member, I felt embraced and enlightened by the staff, membership, and all the networking and educational programming that carried on during those difficult days. My predecessor at the Chamber, Michael Porter, helped coordinate an opportunity for me to sponsor a Breakfast Briefing, and I was able to cultivate new relationships and business opportunities. I hope to be able to do that for all of you.

Earlier this year, when I began my short-lived tenure as a director of the board, I had no idea it would lead to my new role with the Chamber. Coming from the private sector, I understand how difficult it has been to hire new employees. As a dedicated board member, I wanted to do my part to find the right person to join President & CEO Tea Jay and the team. I thought a friend of mine would be splendid for the role, so I sent her the LinkedIn advertisement. She told me she was dedicated to her young daughter and homeschooling would prevent her from applying. I had no intention to apply for a new job myself, as I was quite happy where I was working! However, after being asked to help review the job description, it dawned on me, "you know, I would enjoy doing this!" So, as I stated from the start, sometimes even the best plans don't always go according to plan!

If I haven't met you yet, please, introduce yourself to me. I want to know you, your business, and how we can plan, adapt, execute and excel together.

Ryan Workman Business & Education Coordinator rworkman@centralpachamber.com

Learn more about "B&E" at www.centralpachamber.com under the "Business & Education" tab!

Jessica's Jottings

Time for a new snuggle buddy?

As October progresses, it's time to witness the leaves changing colors and the weather getting cooler. With the temperatures going down, now is the time people like to snuggle under blankets, wear big,

comfy sweaters and relax by a fire. Did you know another way to stay warm is to cuddle up with your dog? They can make great heaters during the cold months!

October just happens to be "Adopt a Shelter Dog Month", so what greater way to celebrate this cooler weather then by adopting your very own personal heater and companion!

The Central PA Chamber of Commerce has a couple member organizations that can help you realize this goal. Haven to Home Canine Rescue is a volunteer organization that rescues, rehabilitates and adopts dogs out to their "furever" homes. They recently had a whole litter of puppies rescued and are now looking for their new family. In addition, Mostly Mutts is also a volunteer organization that rescues and provides sanctuary to abandoned, stray, and neglected dogs. They also provide education to the public on welfare and rights of animals. You can find the information needed to contact these organizations on the Chamber website.

If adopting a dog is not feasible for you at this moment in time, but you would still like to help these animals out, there are some other options to consider. Volunteers are something both aforementioned organizations could use. This could be helping with contacting potential forever homes, cleaning, and possibly helping with fundraising events. As you'll see throughout this issue, there are ways to become involved.

There are also other organizations that help animals and their owners out. Arthur's Pet Pantry collects donations of food and other pet supplies to hand out to owners that are struggling right now due to inflation. Consider picking up a bag of food during your next grocery visit and contacting them to donate.

Maybe you just want to spoil the pets you have. Consider taking them to Warrior Run Pet Care Center for a needed spa day. You could even swing by Brookpark Pet Supply and have your friend pick out their own treats or new toy! Whether it is spoiling a new family member or treating an existing one, the Central PA Chamber of Commerce members have you covered. Be sure to check out these members and so many more on our website.



Jessica Williams Finance & Membership Director jwilliams@centralpachamber.com

Visit: www.centralpachamber.com/ membership-directory

Happily married





Jessica (Williams) Beaver married her best friend, Nate Beaver, on Sept. 3 during a private ceremony. Family and friends later celebrated at Silver Moon Banquet Hall, Lewisburg. Several Central PA Chamber members were involved, including: Feast of Flavor Catering, Devoted to Your Day, Gable House Bakery, Lewisburg Studio by Melo Photo, DJ C, The Blooming Rooster and Fusion Formal & Bridal. Congratulations from your Central PA Chamber family, Jessica! We wish you and Nate the best in your new lives together!

COMPREHENSIVE CRIME

VICTIM SERVICE CENTER 24-Hour Crisis Hotline

800-850-7948

www.transitionsofpa.org

For kids and four-legged friends



Several Central PA Chamber members recently took part in events that have directly benefited children and pets in our area communities. Above, at left, Lifting Little Lives made a \$3,000 donation at its Annual Winefest By The River to The Magic Makers for its annual special needs prom in Lewisburg. LLL also donated a handicap tricycle for a boy from Northumberland County. Above, at right, T-Ross Brothers Construction was among the participants of the Ronald McDonald House of Danville's recent 4th Annual Masquerade Ball. It raised more than \$50,000. Below, at right, Haven to Home Canine Rescue held a successful dueling pianos fundraising event in August at Whispering Oaks Vineyard. It's star for the day was the collie 'Otis', pictured here with his foster parents and new adoptive family. And, at bottom left, Arthur's Pet Pantry had a number of people turn out for its bingo fundraiser in Freeburg, also in August. Learn more about these organizations at www.centralpachamber.com/membership-directory.







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