

# IT'S YOUR BUSINESS

[www.centralpachamber.com](http://www.centralpachamber.com)

Volume 5, Issue 9 - September 2020



A day out for 'B&E', pg. 3





# CENTRAL PA

CHAMBER OF COMMERCE

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<b>Todd Ross</b> T-Ross Brothers Construction	<b>Ellen Ruby</b> Lewisburg Downtown Partnership
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## Staff

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## The Inside Scoop

The Central PA Chamber, and its members, have already been back into "the swing of things", and that was before the 19th Annual Business & Education Golf Tournament held Aug. 21 at Bucknell Golf Club.

The largest fundraiser of the year for our Central PA Business & Education Association is this month's cover story, starting on the next page.

We are so grateful for the support of so many sponsors, volunteers, golfers and our hosts. This event is truly a team effort and one we can all be proud of as we raise much needed funds to promote leadership and career opportunities for area students. Job well done! There is so much more when it comes to education and the Central PA Chamber.

Turn to page 11 to learn about a Seminar & Training Series Class conducted earlier this summer about how to prepare your business in the event of a crisis. While we press on, everyday still feels unpredictable. So, why not have plan in place. Learn how to get started.

On page 14, we celebrate the most recent graduates of our Raising the Board program! These individuals are now better prepared to be non-profit board member, whether it is a crisis situation or not!

On another topic, I want to draw your attention to page 4 this month, as we announce that nominations are open for seats on the Chamber's Board of Directors. Interested in serving? Check out President & CEO Tea Jay Aikey's related column on page 10.

Also inside, you'll find new and returning member information, Member Spotlights, events, member news, Members Recognized and so much more. Don't miss a page!

Enjoy the issue!



Jeff Shaffer, Editor  
Communication Director  
[jshaffer@centralpachamber.com](mailto:jshaffer@centralpachamber.com)



Ann Hilliard - RE/MAX Bridges

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The Daily Item ■ The Standard-Journal ■ The Wealth Factory

Unique Inspirations Limited ■ Watsontown Dental ■ XW Construction

*The President's Club is an exclusive sponsorship program created to prominently recognize companies that contribute to the Central PA Chamber over and above their annual membership investment. For more information, call 570-742-7341.*

## It's Your Business Deadlines

### October Issue

News/Ads September 11 -- Flyer Inserts September 16

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call 570-742-7341*

Find FREE copies of *It's Your Business* at these  
Chamber member locations (availability may vary):

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#### Watsontown

Watson Inn ■ Watsontown Dental, PC



# A day out for 'B&E'

LEWISBURG - It was a beautiful day to get outside and support the Central PA Business & Education Association on Aug. 21 at Bucknell Golf Club.

While the ongoing pandemic postponed the original date of the 19th Annual Business & Education Association Golf Tournament, it did little else to affect the outcome. Golfers, sponsors and volunteers still showed up in large numbers to support the largest "B&E" fundraiser of the year.

Totals were not available as of press time, but proceeds will continue to support the numerous programs of the Central PA Chamber's 501(c)(3) organization.

The Master Sponsor was once again T-Ross Brothers Construction, who also once again provided assistance to the returning Golf Ball Drop! Sponsor, Service



Congratulations to Tim Catherman of T-Ross Brothers Construction, who won the top prize of \$705 from the 5th Annual Golf Ball Drop, held right before the 19th Annual Business & Education Golf Tournament. Second place was awarded to Tracy Noll, Bucknell University, \$282; and third went to Andrew Hertzler, XW Construction, \$141.



Todd Ross, President of T-Ross Brothers Construction, which was the Master Sponsor of the golf tournament, stripes one down the fairway as his teammates watch on. Thank you, T-Ross Brothers Construction, for your continued support! *Background photo of Bucknell Golf Club and cover photos by Hosterman Photography & Design.*

1st Federal Credit Union, as nearly 300 golf balls were dropped from a T-Ross crane to determine this year's prize winners (see above photo for details). The Golf Ball Drop! was moved to before the golf tournament this year so more people could take the opportunity to see it in action.

Find more pictures and information on the Golf Ball Drop! on the Central PA Chamber's Facebook page.

Thank you, again, to the sponsors (listed on page 17), the volunteers, hosts and golfers of this long-standing tournament.

This year's tournament winners, after a tie-break, with a score of 55 was the team of: Joe Kruper, Chris Pindar, Rick Allen and Doug Allen. The runners-up were: Carol Slear, Bob Slear, Aaron Garrison and Brad Hawk.

We hope to see everyone, and more, return for next year's tournament. More information will be shared soon and throughout next spring and summer!

Find more event pictures on page 16 and on the Central PA Chamber Facebook page!



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P.O. Box 319

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## Accepting Nominations for 2021 Board of Directors

As a member of the Central PA Chamber of Commerce, you have the opportunity to elect the organization's directors, who serve three-year terms beginning Jan. 1, 2021.

The Chamber is now accepting nominations from the membership to fill five open positions on the Central PA Chamber of Commerce Board of Directors.\*

Nominations must be made by Sept. 15 and can be e-mailed to the nominating committee at [jshaffer@centralpachamber.com](mailto:jshaffer@centralpachamber.com).

The committee will prepare the slate of candidates to be published in the November issue of *It's Your Business*.

One ballot will be e-mailed on Nov. 13 to each member business' primary contact. Ballots will be accepted until close of business on Nov. 21.

The nominating committee will meet during the first week of December to count ballots. Vote tallies will be presented to the board at the Dec. 10 meeting for certification.

New board members will be contacted and given details for their introduction at the first board meeting to be held in January 2021.



\*Eligibility requires you to be a member in good standing. Learn about other qualifications at [www.centralpachamber.com/qualifications](http://www.centralpachamber.com/qualifications).

## New Members

**Roto-Rooter Sewer & Drain/Sorg Inc.**  
131 Cross Road  
Bloomsburg, PA 17815  
570-784-6093

[Larryhopper@rotorooterservices.com](mailto:Larryhopper@rotorooterservices.com)  
Larry Hopper - Director of Operations  
<https://rotorooterservices.com>

*As a privately-owned regional Roto-Rooter provider located in Bloomsburg, we offer comprehensive sewer and septic tank system services for customers primarily serving Carbon, Columbia, lower Luzerne, Montour, Northumberland, Schuylkill, Snyder, and Union counties. A partial list of services include: sewer and drain cleaning, video inspection and sewer televising, trenchless pipe re-lining, excavation-sewer and water line repair, high pressure water jetting, pipe bursting, smoke testing and confined space entry as well as a fleet of pump trucks.*

**RE/MAX River Valley Realty**  
166 Eighth Street  
Northumberland, PA 17857  
570-473-8888

[hilliardannm@gmail.com](mailto:hilliardannm@gmail.com)  
Ann Hilliard - Owner

<https://www.remax.com/real-estate-offices/remax-river-valley-realty-northumberland-pa/100428502>

*A staple in the Northumberland community, RE/MAX River Valley Realty has been serving the Susquehanna Valley for more than 25 years. A collaboration with RE/MAX Bridges in Lewisburg has allowed this office to flourish.*

## WANTED

In order to fulfill it's mission, the Central PA Chamber of Commerce is seeking representation from the following industries:

*Bicycle Shop  
Dry Cleaner  
Moving Company  
Veterinarian*

If you are a business representative in one of these fields, or you would like to make a referral, please, e-mail [jwilliams@centralpachamber.com](mailto:jwilliams@centralpachamber.com).



[Mission Statement](#)

*To be the preferred Resource Center for our members supporting their economic and business development.*



**Bob Derr, Founder**

**bobderr@ptd.net**

**(570) 374-2568**

**www.pacfi.org**

**What makes your organization unique?**

To our knowledge, we are the only independent, all volunteer, 501(c)(3) nonprofit cystic fibrosis (CF) organization in the United States that provides services and financial assistance to PA individuals/families affected by CF and annually funds CF research.

**How do you market your business?**

Through our web site, Facebook and local

media.

**What is your Mission Statement?**

PACFI provides services, support and financial assistance to PA individuals and families affected by CF and annually funds CF research.

**Advice to those who own a business?**

Do what you love, and the money will follow!

**Finish this sentence – “On a day off I...”**

Read, walk and meditate.

**Words to live by?**

Follow your bliss!

**What are the top 3 company priorities you focus on?**

Helping individuals and families affected by CF, creating a wider awareness of CF, and doing fundraisers to support our mission.

**What philanthropic causes does your business support?**

About 94 percent of our funds go to helping individuals/families and funding CF research.

**Brian Patchett, President/CEO**

**ncss@ncsight.org**

**(570) 323-9401**

**www.ncsight.org**



**What makes your organization unique?**

Our business is unique in that over half of our staff is blind or visually impaired. We offer social services for the visually impaired community that includes assistive technology, support services, adjustment services for those losing their vision, as well as vision screenings and education. Our business is largely funded by our business services that include distribution, shredding, document storage, vending and light assembly industry.

**How do you market your business?**

We largely market our business by word of mouth. When someone does

business with us not only are they getting a great service, they are also helping employ someone that is blind or visually impaired. We also market through social media, radio ads, articles, chamber mailings, etc.

**What is your Mission Statement?**

Create sustainable, person-centered programs and employment that enhance independence for individuals with unique visual capabilities. We foster positive change, awareness and advocacy while removing barriers.

**How many does your business employ?**

46 full-time and 2 part-time

**Advice to those who own a business?**

Know your customers and remember that a leader is a teacher. Make sure you have excellent accounting practices in place to always be aware where your financials are and are going.

**Finish this sentence – “On a day off I...”**

Go fishing and spend time with my family.

**Words to live by?**

Family, Honesty, Integrity

**What are the characteristics you look for in employees?**

Confidence, Highly Qualified, Emotionally Intelligent

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Danville, PA 17821  
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## What's Happening

# Latest from Arthur's Pet Pantry

MILTON - Coming off a successful event in July, Arthur's Pet Pantry has planned another fundraiser for this month.

The non-profit that helps to feed pets in need is co-hosting an event called "Heroes for Canines".

It runs from 4 to 7 p.m. on Saturday, Sept. 19 at the Ye Olde Meeting Place, Route 405, north of Milton.

The event will be an evening of fun celebrating area emergency heroes and adoptable dogs from area shelters.

Susan Straub, executive director, said the organization is seeking sponsors from within the Central PA Chamber membership.

Call 570-412-1500 or e-mail arthurspetpantry@gmail.com if you can assist.

Arthur's Pet Pantry is working with emergency departments, too, to help with this event. They will be paired with a shelter dog earlier in the afternoon and get acquainted with the animal. They will work with them on basic commands. The volunteer may also dress their new "partner" in a department shirt if they like.

During the event, the new partner will walk the catwalk to the front stage together, while an emcee for the evening will read a short bio of both partners. At the front stage is where they will demonstrate the basic commands.

The audience is asked to donate \$20 for admission to this



Arthur's Pet Pantry held its 6th Annual Bonehunt on July 11 in the Milton State Park. There were between 50-60 dogs and many more humans in attendance. In addition, the event featured 20 vendors and four food trucks. Arthur's Pet Pantry's Heroes For Canines event is on tap for Sept. 19 at Ye Olde Meeting Place, Milton.

event, which will include finger foods and tickets to vote on best in show, best walk and best dressed.

All beverages will be available for purchase separately from the Ye Olde Meeting Place.

In addition, a basket raffle is also planned.

Considering it's a family event, Arthur's Pet Pantry is hoping emergency departments are able to display a piece of their apparatus.

Note that only 200 tickets are available to be sold to the public through the pet pantry due to COVID-19 related guidelines.

On July 11, Arthur's Pet Pantry held its 6th Annual Bonehunt at the Milton State Park, drawing in 50-60 dogs and many more humans. There were 20 vendors and four food trucks, according to organizers.

Arthur's Pet Pantry's mission is to provide supplemental pet food to people for their pets that might otherwise not be able to afford it. And to stay at home with their families and out of the shelter system.

For more information, visit them on Facebook and at [www.arthurspetpantry.wixsite.com](http://www.arthurspetpantry.wixsite.com).

**SEARCH FOR THE GHOST OF REBECCA DAVIS**  
**WORLD-FAMOUS 1920'S MEDIUM**  
**OCTOBER 3, 10, 17, 24, 31**  
 Tickets go on sale August 1  
 Lewisburg Odd Fellows presents:  
**A night of scary theatre**  
 An historical re-creation of a 1920's seance  
 1920's dress encouraged but not required  
 It helps our ghost feel at home!  
**Advance tickets only**  
**WWW.IOOFLEWISBURG.ORG**  
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 Musical score by Chad Lawson

**IN SEARCH OF THE GHOST OF REBECCA DAVIS**  
**WORLD-FAMOUS 1920'S MEDIUM**  
**SHE FLEECED LOCALS OF THEIR FORTUNES**  
**IN 1924 SHE WAS FOUND DEAD UNDER QUESTIONABLE CIRCUMSTANCES**  
**DOES HER GHOST WANT TO BE HEARD?**  
**ARE YOU BRAVE ENOUGH TO FIND OUT?**

WARNING! PERSONS UNDER 18 WILL NOT BE ADMITTED. THIS PROGRAM IS FOR ENTERTAINMENT ONLY - NOT RECOMMENDED FOR THOSE WHO ARE FAINT OF HEART, UNDER MENTAL STRESS, OR WHO ARE AFRAID OF THE DARK. ADVANCED TICKETS ARE REQUIRED. SPECIAL SHOWS ON HALLOWEEN (2 SHOWS - 7PM & MIDNIGHT). NO ONE ADMITTED AFTER DOORS CLOSE ON ANY DATE. NO REFUNDS. ALL PROCEEDS BENEFIT IOOF NO. 96. SPECIAL DATES & SHOWS FOR GROUPS, PLEASE ASK.

## CENTRAL PA BUSINESS & EDUCATION ASSOCIATION

### Seminar & Training Series

Change Management: How to Lead Through Change

9 to 10:30 a.m. Wednesday, October 7 @

Central PA Chamber of Commerce, 30 Lawton Lane, Milton

Cost: \$20 for Members/\$25 for Non-members

Register: [www.centralpachamber.com/events](http://www.centralpachamber.com/events)

Presented by:







Kendra Aucker, President and CEO of Evangelical Community Hospital, stands with Joe Matrippolito, President and COO of Quandel Construction Group, Inc., at the 34th Annual Evangelical Golf Classic. Thanks to Quandel serving as the main sponsor of the event along with sponsorships from other businesses and the support of the golfers the event was able to raise \$43,000 for Evangelical Regional Mobile Medical Services.

## Classic raises \$43K

LEWISBURG- Evangelical Community Hospital hosted its 34th Golf Classic on Aug. 14 at the Susquehanna Valley Country Club. The event was a great success, with 188 golfers raising \$43,000, after expenses, for Evangelical Regional Mobile Medical Services.

The annual event raises funds for life-sustaining treatments performed by trained paramedics and emergency medical technicians at the scene of an emergency. These emergency responders also provide vital patient information to emergency department personnel before the patient arrives at the hospital. ERMMS staff answer over 12,000 calls per year with 50 percent of those being medical emergencies, 40 percent being trauma, and 10 percent classified as other. All ERMMS paramedics are nationally registered and cover territories in: Lewisburg, Watson-town, Mifflinburg, White Deer Township, Milton, Middleburg, New Columbia, and the surrounding areas.

The COVID-19 pandemic saw an increased amount of calls for ERMMS, with higher sensitivity to the spread of infectious disease. Even greater precautions were in place for each and every call.

# Member Appreciation Celebration!

## CENTRAL PA CHAMBER OF COMMERCE

# 115th Birthday Party!

## YOU'RE INVITED TO BOTH!

**WHEN: 10 A.M. TO 6 P.M., SEPT. 15**

**WHERE: CENTRAL PA CHAMBER OF COMMERCE,  
30 LAWTON LANE, MILTON**

*THIS IS A "COME AND GO" EVENT WITH LIGHT REFRESHMENTS AND KEEPSAKE ITEMS.  
ALL CENTRAL PA CHAMBER MEMBERS AND THEIR FAMILIES ARE WELCOME!*

**RSVP BY SEPT. 4 SO WE CAN PLAN ACCORDINGLY! VISIT: [WWW.CENTRALPACHAMBER.COM/EVENTS](http://WWW.CENTRALPACHAMBER.COM/EVENTS)**

**For more information,  
visit us on Facebook!**

Date	Event	Location	Time	Cost
9/2/20	A Business Leaders Workshop for Anyone in SALES!	Live Streaming	10 to 11:30 a.m.	Free
9/2/20	How IIoT Can Create Operational Excellence for Your Company	Webinar	2 to 3 p.m.	Free
9/8/20	How to Re-Design Your Supply Chain and Manufacturing Footprint	Webinar	2 to 3 p.m.	Free

**Lauri Moon**  
**Manager, Training & Outreach**  
**570-329-3200 ext 8085**  
[www.imcpa.com/events](http://www.imcpa.com/events)

**Small Business Development Center**  
**Bucknell University**  
**570-577-1249**  
[www.bucknell.edu/sbdc](http://www.bucknell.edu/sbdc)

Date	Event	Location	Time	Cost
9/22/20	Business Startup Basics	Webinar	9 a.m. to 11 a.m.	Free
<p>Have you dreamed of being your own boss for many years but don't know where to start? Do you ask questions like: "How do I turn my good idea into a successful business?"... "What kind of forms and licenses do I need?"... "Where can I find financing?"... "Where is the best place to open my business?"... "What is a business plan and how do I prepare one?"</p> <p>The first step to starting a successful new venture is to contact the Small Business Development Center at Bucknell University!</p>				

**"Members Recognized" (from page 4)**

**7-Eleven, Inc.**  
 82 Barbados Drive  
 Cheektowaga, NY 14227  
 716-417-9537  
 michael.daddario@7-11.com  
**Mike Daddario - Franchise Sales Representative**  
<https://franchise.7-eleven.com/franchise/home>  
*7-Eleven is the world's largest convenience store and consistently ranked as a top-10 franchisor. Our brand is known and loved around the world, and our iconic products are a big part of American culture. Although we've grown exponentially over the years, our focus stays fixed on making life easier for customers. In a rapidly changing digital world, convenience takes on a brand-new meaning. What used to focus on bread, milk and gas now encompasses banking and delivery services, rewards programs and convenient digital apps. We're continuously inventing and rethinking ways to stay convenient in a busy, changing world.*

**Leer Factory Outlet**  
 3560 Housels Run Road  
 Milton, PA 17847  
 570-742-2647  
 evitunac@truckgroup.com  
**Eric Vitunac - Director of Operations**  
<https://www.leer.com>  
*For 30 years, LEER and LEER Factory Outlet has outfitted the pickups, SUVs and autos of the Susquehanna Valley right here in Milton. The team at LEER Factory Outlet will assist you in finding the ideal truck cap, tonneau and accessories to secure, protect, outfit and customize your vehicle. Your fiberglass or aluminum truck cap or tonneau will be custom manufactured, fit and installed by the most experienced team in the Valley. Whether you are a sportsman, weekend warrior, contractor, or soccer mom, we can outfit your vehicle with a cap, tonneau or accessory to fit your needs.*

**Angela Hummel Consulting**  
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 Northumberland, PA 17857  
 570-486-3829  
 angela@angelahummel.com  
**Angela Hummel - President and Owner**  
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*Membership Renewals*

(As of Aug. 19, 2020)

- ADERS Inc.  
 (Autism Diagnostic Evaluations Resources & Services)
- Airflow Tactics
- Arthurs Pet Pantry
- Bowen Agency Realtors - Lewisburg
- Bowen Agency Realtors - Selinsgrove
- Bryden & Kessel Family Dentistry
- Comfort Suites - Lewisburg
- East West Drilling Inc.
- Lackawanna College - Sunbury Center
- Malee Law Firm, P.C.
- Matt Ostrowsky - State Farm Insurance

- McCann School of Business & Technology
- Mifflinburg Lumber and Building Supply, LLC
- Mountain View
- Susquehanna Greenway Partnership
- The ARC Susquehanna Valley
- The Campus Theatre
- The Forest House Hotel
- The Stahlnecker Group
- The UPS Store
- The Wealth Factory Inc.
- W & S Distributors
- West Branch Rental - Lewisburg
- West Branch Rental - Selinsgrove



**Mr. Sticky's**  
 Proceeds Support: Central PA Business & Education Association  
**On sale until Nov. 1!**  
 \$4 / Each Original Sticky Bun  
 \$20 / Half Dozen Original Sticky Buns  
 \$40 / Dozen Original Sticky Buns  
 Place your order @ [www.centralpachamber.com/events](http://www.centralpachamber.com/events)

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# Elk Environmental Services

READING - Elk Environmental Services is excited to be a member of the Central PA Chamber of Commerce!

They provide environmental solutions to industrial and commercial businesses. Elk takes pride in helping customers achieve their goals, whether it is removing waste to maintain a high level of operation, preparing a lab for a large move or removing a leaking underground storage tank, our employees are trained, experienced and certified to get the job done efficiently and in compliance with local, state and federal regulations. Core services include oil and gas energy, 24/7 emergency response, lab packing, field services, health and safety training and waste management.

Visit [www.elkenv.com](http://www.elkenv.com) to learn more!



Kelsey's Dream delivered 100 handmade fleece knot blankets to the Ronald McDonald House of Danville in preparation of the 'camp in a box' package that were to be sent to kids that were planning to attend Camp Dost, a children's cancer camp, at Camp Victory this year. Typically, camp is held in July with around 100 attendees, including childhood cancer patients and a sibling. Camp was cancelled because of COVID-19. Kelsey's Dream provided additional fun things for the 'camp in a box'. Pictured is Tina Kuhns, Kelsey's Dream CEO/Volunteer and the mother of Kylie Kuhns, founder, and Kelsey Kuhns, for who the organization was named after. To learn more, visit [www.kelseysdream.org](http://www.kelseysdream.org).



## 2<sup>nd</sup> ANNUAL GOLF OUTING



Details @ [www.dwellorphancares.org](http://www.dwellorphancares.org)

Sunday, Sept. 20, 2020

1:00 p.m. – 5:00 p.m.

White Deer Golf Complex  
Montgomery, PA 17752

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# Time with Tea Jay

## A great responsibility



There are several things that make the Central PA Chamber of Commerce unique when compared to similar organizations. One of which is how our Board of Directors are selected.

A majority of non-profits appoint their board directors. The Central PA Chamber is unique for the fact that the board directors are elected by you, the members. Our by-laws include a Board Member Election Policy. On page 4 of this month's IYB, you can read about the steps that will be taken over the next few months to elect new board directors. Now that you are potentially considering running on the ballot for a board director position - or nominating a fellow member of the Central PA Chamber - be sure to consider the responsibilities and perks of being a board director.

If nominated, you should feel honored, as it is a very prestigious volunteer position. Being a Chamber board member is also a position of distinction and requires dedication and hard work. For example, recruiting new members is a board director responsibility. Chamber staff recruits as well, but recruitment efforts of the board directors is very effective. They are also expected to know the basics of Chamber membership and be prepared to answer what the Central PA Chamber of Commerce is and what a business can expect from membership.

As a Chamber board director, there are going to be several meetings you will need to attend. As a matter of fact, there are attendance requirements to serve. Make sure you understand the attendance requirements before accepting the nomination. Also, be sure you understand the term limits as well.

One of the things that may be difficult to get used to is that as a board director you are representing the Central PA Chamber at all times. Because you are a Chamber board director, people may assume that when you speak in public you are speaking on behalf of the Central PA Chamber. You will need to be cognizant of this at all times.

Understanding the Vision and Mission statements of the Central PA Chamber is essential to help you make decisions and speak more confidently to potential members. Another thing that may be required of you is assisting with fundraising efforts.

In addition, you also will be called upon to attend ribbon cutting and groundbreaking ceremonies, Inside Jobs Tours, breakfast events and public meetings.

Board directors are a vital part of the Central PA Chamber. Being one is a great honor and responsibility. As a director, you are given the opportunity to see the region in a new light and meet many new people.

While you are an advisory body of the Chamber, the day-to-day operations and administration falls onto the President & CEO. In order to be the most effective board director possible, it is important to know your Chamber by-laws.

Good luck, and I can't wait to have you on our leadership team.

Tea Jay Aikey  
President & CEO  
[tjaikey@centralpachamber.com](mailto:tjaikey@centralpachamber.com)

## INSIDE JOBS



Watson Borough Manager Jay Jarret led Central PA Chamber staff, members and guests on a tour of the borough-owned building at 109 Main St. in early August. They hope to bring one or multiple businesses/organizations onto the 7,200 sq. ft. property to generate more foot traffic in the downtown. If you have questions, or are interested in your own tour, call Jarret at 570-538-1000. The next Inside Jobs Tour is coming up on Sept. 23 at Yogi at Shangri-LA. For details, and to register, visit [www.centralpachamber.com/events](http://www.centralpachamber.com/events).

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# Protecting and Preparing Your Business

MILTON - "Have a plan."

That message resonated throughout the Seminar & Training Series class "In Case of Crisis: Protecting and Preparing Your Business", presented on July 31 by Scott Robinson, CEO of Measured Response Group.

"It seems like one thing after another," Robinson said, while giving examples of crisis situations in communities and businesses as reported by media outlets. "Can it happen here? - Yes."

Having a plan in place before a crisis, which can be defined in numerous ways, can be cost effective without much monetary investment. It will, however, take time, collaboration and a willingness to think differently.

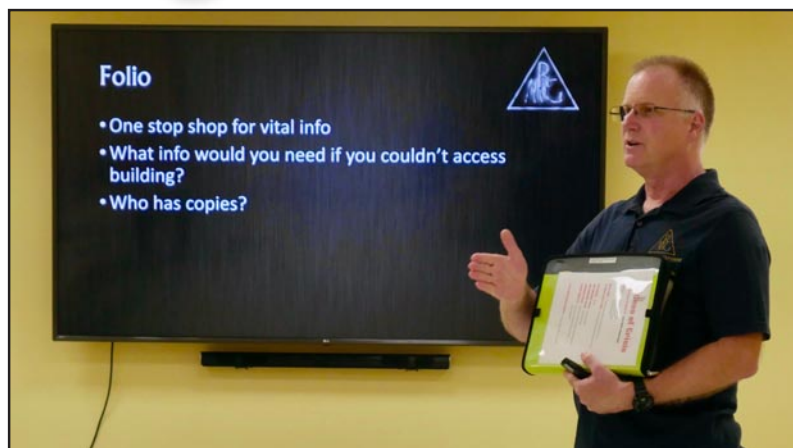
"In an emergency situation, 10 percent will lead, 10 percent will do the wrong thing and 80 percent will do nothing," said Robinson, who draws on more than 30 years of federal government experience, a majority spent in counter-terrorism, plus more than 40 years as a volunteer firefighter.

For the strong majority that would do nothing in the event of natural or man-made disasters, he said it comes down to having a proper survival mindset and a positive attitude. Having a plan that is reviewed and rehearsed can help. Quoting the ancient Chinese philosopher Lao Tzu, Robinson said, "Solve it before it happens. Order it before it is chaos."

In the current national - and even local - climate there should be no real stretch to the imagination of what could possibly cause a crisis for your business or organization. People, property, assets and more are all at stake.

The former FBI Director offered several tips and tactics to get out of - or altogether avoid - a crisis situation. But, if any business/organization needed a good starting point, it was with the development of an ICC (In Case of Crisis) folder.

This "grab-and-go" folder could greatly impact the amount of time it takes your business or organization to rebound from a crisis in case of an evacuation or other form of displacement. Compare it to having emergency contact numbers available at home for the family, but also include the important pieces that will keep your business operational. At a bare minimum, you should include: personnel accountability check sheets, personal information (contact numbers, addresses, emergency notifications, personal emergency info that is willing to be shared), floor plans of facilities, hospital contact information, corporate



Scott Robinson, CEO of Measured Response Group, reviews the important materials needed for creating an 'In Case of Crisis' folder during a Seminar & Training Series Class on July 31 in the Smith Room at the Central PA Chamber of Commerce.

insurance information, corporate information, crisis intervention team information, maps of the area, and detailed information about local response/support agencies (e.g. law enforcement, fire & rescue, crisis intervention, Red Cross, clergy). Robinson suggests including anything important enough to keep at your fingertips, but to also remember the "KiSS" principle.

Another consideration is preparing a "go bag", available to employees, etc. during displacement. Items would include any creature comforts needed for an extended period of time, such as snacks, sun block, ponchos, safety vests and sanitation wipes. Time take to think about anything that could be needed depending on the time of day or year.

Of course, there are many preventative measures that could and should be taken as well.

Planning considerations should include physical security for both personnel and customers, hard copies of important records, continuity of operations plan (COOP), an alternative location and an incident management command location.

Robinson is available to assist any business or organization with their planning strategies in case of a crisis. Contact him at 570-541-3494 or e-mail [scott@measuredresponsegroup.com](mailto:scott@measuredresponsegroup.com).

**WHY US?**  
*What our members are saying...*

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*- Jennifer Watts, Service 1st Federal Credit Union*

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# Members Recognized

## Corrections Consultants

LEWISBURG - Corrections Consultants was awarded a contract with Bedford County for a feasibility study for a Day Reporting/Day Treatment Center. The purpose of the study is to reduce prison population and recidivism and to increase rehabilitative programs to offenders.

Karen Byerly Nicholson launched Corrections Consultants in December 2018 recognizing how difficult it is for Federal, State, County, and private corrections facilities throughout the United States to access experienced staff and expertise. She has over 30 years of experience in a variety of corrections roles including jails, correctional facilities, and community corrections.

Corrections Consultants was referred to the SEDA-COG Procurement Technical Assistance Center in 2018 for assistance locating grants and contracts. The company received assistance completing the state and federal vendor registration process and training on how to respond to a request for proposal. In addition, the company was provided with market research and automated bid notices to assist the company in locating this bid opportunity.

A grant in the amount of \$20,000 from the Appalachian Regional Commission was awarded to Bedford County Commissioners and the Bedford County District Attorney. The grant is a partnership between Stiffler-McGraw Architects, Corrections Consultants, LLC and P. Joseph Lehman Consulting Engineer.



Karen  
Byerly Nicholson

## Evangelical Community Hospital

LEWISBURG— Evangelical Community Hospital recently welcomed two new Hospitalists, Sandeep Regmi, MD, and Sara J. Hawksworth, DO.

Hospitalists specialize exclusively in providing medical care to hospitalized patients. They lead the hospital medical team, coordinating care for inpatients. Hospitalists examine test results, order treatments and medical services, and prescribe medications. In addition, these professionals work with the patient's primary care providers, creating the opportunity for coordinated care once the patient is no longer hospitalized.

Dr. Regmi received his Bachelor of Medicine and Bachelor of Surgery from the Kathmandu University School of Medical Sciences, Dhulikhel, Nepal. He completed his Internal Medicine residency at Saint Agnes Hospital, Baltimore, Md. He received his graduate certificate in Biomedical Informatics from the Oregon Health and Science University and is a Clinical Informatics Fellow of Geisinger Medical Center. He is licensed to practice medicine in both Pennsylvania and Maryland.

Dr. Hawksworth received her Bachelor of Science in Biology from Mercyhurst University, Erie. She went on to receive her Doctor of Osteopathic Medicine from Lake Erie College of Osteopathic Medicine. She completed her residency in Internal Medicine at Geisinger Medical Center.

In other news, Kelly Solomon, RN, has been named Director of The Family Place, the obstetrics unit, at Evangelical.



Dr. Sandeep  
Regmi



Dr. Sara J.  
Hawksworth



Kelly Solomon

In this role, Solomon will work in collaboration with the OB/GYN practices in achieving seamless care for the Hospital's obstetrical patients. She will assist in defining the patient experience for obstetric patients from admission to discharge by working with all members of the healthcare team including physicians, midwives, nursing and support staff to deliver high quality care.

Solomon has been a member of the Evangelical family of employees since 1988. She has held a variety of positions throughout her years of service. She has served in Medical/Surgical, as a member of the Maternal Child team as a front-line staff nurse for over eight years, as an ICU staff nurse for three and a half years, as a House Supervisor, and most recently as the Director of Critical Care.

Solomon will continue her role as Director of Critical Care Nursing and add the responsibilities of oversight for The Family Place.

And, Evangelical welcomes Saquib Siddiqi, MS, DO, to the cardiology team at the Heart and Vascular Center.

Dr. Siddiqi received his Doctor of Osteopathic Medicine and Master of Science degrees from the Philadelphia College of Osteopathic Medicine. He completed his residency in Internal Medicine and Cardiovascular Fellowship at Geisinger Medical Center. He is board certified in Internal Medicine by the American Board of Internal Medicine. Dr. Siddiqi has successfully completed the Examination of Special Competence in Adult Echocardiography through the National Board of Echocardiography.

He also currently serves as a Clinical Assistant Professor of Cardiology in the Department of Clinical Sciences at Geisinger Commonwealth School of Medicine.

As a general cardiologist, Dr. Siddiqi specializes in the prevention, diagnosis, and treatment of a range of cardiovascular diseases, including high blood pressure and high cholesterol as well as heart attacks, heart rhythm disorders, heart valve problems, and disorders of the blood vessels.



Dr. Saquib  
Siddiqi

## Coldwell Banker Penn One Real Estate

LEWISBURG - Martha Barrick, Broker/Owner of Coldwell Banker Penn One Real Estate, has announced the office's monthly awards for the month of July.

Doug Wertz received the July Agent of the month for Highest Gross Commission, and he also received the Listing and Sales Agent of the month. "Doug is an extremely hard working agent and we are proud to have him on our team. He strives to provide the best for his clients," said Barrick.

In other news, Wertz was named one of America's most productive sales associates as a part of REAL Trends + Tom Ferry America's Best Real Estate Professionals, a ranking report produced by REAL Trends and Tom Ferry International. He is now a member of the "America's Best Real Estate Agents", and ranked number 28 for the state of Pennsylvania.

REAL Trends America's Best Real Estate Professionals ranks over 14,500 residential real estate professionals solely based on their excellence in real estate sales during calendar year 2019. All production numbers are independently verified by a third party to ensure accuracy and report integrity. This group of highly successful real estate sales agents represents the top 1 percent of all real estate practitioners in the United States.



Doug Wertz



“Congratulations to Doug Wertz who made the America’s Best list,” said Tom Ferry, owner and founder of Tom Ferry International. “I have the pleasure of working with successful real estate professionals day in and day out, and I know all the hard work, late nights, and huge effort that goes into achieving such incredible results.

“There are multiple ways to become successful in real estate. Yet, despite the differences, the real estate professionals on this list have one thing in common - they are simply the best.”

**WVIA Public Media**

PITTSTON – WVIA Executive Producer Ben Payavis and Producer/Director John Mikulak have been nominated by the Mid-Atlantic Chapter of the National Academy of Television Arts and Sciences for a 2020 Mid-Atlantic Regional Emmy Award in the Human Interest – Program Feature/Segment category for the production of the VIA Short Takes episode *Mark Jury... Beyond Demons*.

Featured as part of the WVIA short documentary series VIA Short Takes, the episode features the story of Waverly, PA photojournalist Mark Jury, who captured striking images from the frontlines of the Vietnam War that were published to great acclaim in The Vietnam Photo Book. After publishing "The Vietnam Photo Book", veteran Mark Jury enjoyed worldwide success as a photojournalist and documentary filmmaker, but he began to suffer from undiagnosed PTSD. After decades of alcoholism, suicide attempts and madness, the piece showcases how Mark finally takes steps toward long-term treatment and a way to move past his pain.

“The program honored this year by the National Academy of Television Arts and Sciences showcases WVIA’s commitment to highlight local stories and bring them to national audiences,” Carla McCabe, President/CEO at WVIA, said. “We are proud of our Emmy nominated production team that continues to produce programs that feature the dedication and professionalism that members and viewers of WVIA have grown to expect. As we expand our local output, recognition like this is a nice reminder that we are on the right path.”

“Our Content team is very proud of the nomination, and we are looking forward to presenting more stories of regional people in season two of VIA Short Takes coming in January 2021,” said Payavis.

*Mark Jury... Beyond Demons* is available to watch anytime online at [www.wvia.org/tv/short-takes/](http://www.wvia.org/tv/short-takes/)

WVIA last won two Mid Atlantic Emmy Awards in 2018 for the productions of Christmas at Susquehanna: The 50th Anniversary Candlelight Service and War Stories Vietnam: The Walls that Heal.

In other news, WVIA is proud to announce that corporate development representative Jennifer Rempe has been accepted into the PBS Corporate Support Performance Initiative (CSPI) training program.

CSPI is a one-year program designed to teach corporate account

representatives by pairing them in a mentor/mentee training program. Jennifer is one of 10 recipients nationwide. The goal of the mentor program is to improve performance by integrating CSPI learning and methodology with hands-on guidance and support from seasoned professionals and to create a continuum of learning for both the mentor and mentee.

Rempe currently serves as WVIA’s corporate development representative for the Susquehanna Valley, handling underwriting and corporate sponsorships out of Lycoming, Columbia, Northumberland, Union, Montour and Snyder counties. She has more than 20 years of experience in fundraising, marketing and higher education. She holds a bachelor’s degree in psychology from Cedar Crest College in Allentown and an MBA from the Florida Institute of Technology, in Melbourne, FL. She resides in Watsontown with her husband, three children and more than a few animals. To contact Rempe for information about WVIA sponsorship opportunities, call 570-602-1138 or e-mail [jenniferrempe@wvia.org](mailto:jenniferrempe@wvia.org).



Jennifer Rempe

# Membership Liaison Spotlight



**Chenelle Harriman, General Manager  
Nature’s Medicines**

[chenelleh@naturesmedicines.com](mailto:chenelleh@naturesmedicines.com)

**Why are you a Membership Liaison?**

I have found the Chamber to be a great asset for my businesses. Everyone is eager to help you with any needs you may have. I love how they do community outreach. I also find that my membership money goes to connection and making my business grow along with everyone else’s that I have met. I feel that is an asset for any stage of business, so I have no issue telling others about it.

**What is your favorite member benefit and why?**

I think the classes they have monthly have been a great benefit for me. I have found new ways of doing daily operations. I use this benefit more than anything else. I also find that advertising through the Chamber is easy and affordable as well!

**What other activities do you involve yourself with?**

I am currently President for the Hughesville Little Spartan Football and Cheer league. I also am a member of the Heartland Football league, and I am a member of the Greater Hughesville Business Association.


**How do you feel about the Central PA Chamber overall?**

I love it as whole! They are a great group to work with.

**What do you most want new members/prospects to know about the Central PA Chamber?**

It is a great investment on so many levels. The people you meet will bring enjoyment to your life, including those business relationships that we all need to succeed.

*Working with the Central PA Chamber’s Engagement Team, Membership Liaisons are available to discuss the benefits of Central PA Chamber membership with any interested member or non-member. Learn more about benefits @ [www.centralpachamber.com/membership/benefits](http://www.centralpachamber.com/membership/benefits).*



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# New technology to keep people safe



ClearView Asset Protection's expo on the integration of the latest technology to support existing security and law enforcement held in late July at Loyalsock High School was a success, according to organizers. At left, is a image from the Skannacam thermal body temperature scanner, which is being used in government buildings, schools and hospitals. At right, is the 'shooter' being brought out of the high school following the active shooter demonstration. It was shown how handcuffs can be removed while still wearing 'The GLOVE'. Clearview Asset Protection, along with its partners, put on the presentation to show various industries how they can deal with ever increasing and unique challenges. New technology integrated properly with law enforcement will save both money and lives, according to officials. To learn more, visit [www.clearviewassetprotection.com](http://www.clearviewassetprotection.com).

# Raising the Board summer graduates

MILTON - Congratulations to the Summer 2020 graduates of Raising the Board (RtB)!

On July 29, the class completed their four weekly training sessions to become more confident and skilled members on their non-profit boards.

RtB is a program that was created by the staff and members of the Central PA chamber of Commerce. It focuses on 15 topics that are important for any board member to understand. Topics are broken down into four subject areas under the "PAAC" Model (Practice, Act, Apply & Connect).

There have now been 29 graduates since the program launched in the winter of 2019, providing a boost to many non-profit organizations across Central PA.

"I think one of the biggest things I learned from this class, between all of the instructors, is not only to initiate it in a non-profit but in a daily business aspect as well," said Chenelle Harriman, General Manager of Nature's Medicines in Selinsgrove, and President of Little Spartan Football and Cheer. "It will be a huge help for everything I'm starting to do."

Raising the Board is open to all current and potential members of



From left, are: Jeff Shaffer, RtB Program Director and the Central PA Chamber's Communication Director; Tina Nail, RtB Mentor (presenter); RtB graduates Della Hutchison, Chris Pinchak and Chenelle Harriman; and RtB Mentors Loni Briner and Rob Jones. Not pictured are RtB Mentors Lauren McDonald and Scott Robinson.

non-profit boards. Executive directors will find value in the class as well.

Interested in attending a future class? E-mail Jeff Shaffer at [jshaffer@centralpachamber.com](mailto:jshaffer@centralpachamber.com).

Learn more about RtB at <https://centralpachamber.com/rtb>.





Susquehanna Valley CASA Voices for Children recently held a couple of events over the summer. Above is a picture from the 2nd Annual Ride for the Child on Aug. 1, which the organization hosted along with the Susquehanna Motorcycle Club. Breakfast was served by donations from Dunkin Donuts, Sheetz and volunteers. There were 45 motorcycles that took part in a four-hour poker run, stopping at four local Sheetz stores. Upon arriving back at SMC, participants and volunteers joined together in a meal, courtesy of donations by National Beef, Bimbo Bakeries, Brewer's Outlet, Utz, Kellogg's and volunteer donations. The weather was beautiful, participants were generous with donations, and it was all done to benefit some of the most vulnerable children in the area. Susquehanna

Valley CASA is a 501(c)(3) organization serving Lycoming, Northumberland, Snyder and Union counties. CASA volunteers are highly trained and dedicated to be the voice of the children who are abused and/or neglected, and are involved in dependency court by no fault of their own. Pictured below, on June 17, there was a Swearing In Ceremony in which 11 community members were welcomed as new CASA (Court Appointed Special Advocate) volunteers. This ceremony looked different than ones in the past, as it was held in Hufnagle Park in Lewisburg with Judge Michael H. Sholley. Social distancing guidelines were in place. On a separate date, an additional volunteer was sworn in by Judge Joy Reynolds McCoy at the Lycoming County Courthouse. Susquehanna Valley CASA is so thrilled to have a great group of volunteers join the organization as advocates, as they all bring a great deal of experience and knowledge to the table. They are always needing additional volunteers. For more information, or to fill out a volunteer application, visit [www.susquehannavalleycasa.com](http://www.susquehannavalleycasa.com).



# Transportation plan adopted

LEWISBURG - The SEDA-Council of Governments (SEDA-COG) Metropolitan Planning Organization (MPO) adopted in late June one of its major transportation plans for an eight-county region that includes Clinton, Columbia, Juniata, Mifflin, Montour, Northumberland, Snyder and Union counties. The adoption of the 2021-2024 Transportation Improvement Program (TIP) signals the successful completion of a year-long effort that engaged county officials, municipalities, transit operators, the Pennsylvania Department of Transportation, the Federal Highway Administration, other key stakeholders, and the public.

The TIP is the agreed-upon list of priority projects in the SEDA-COG MPO region. The program has a total of 229 projects to be addressed over the next four years.

TIP projects are valued at \$376 million over the next four years.

Some of the major projects on the TIP include:

- The Central Susquehanna Valley Transportation (CSVT) project.
- Traffic signal improvements are planned for Route 150 in Clinton County and corridor-wide safety improvements are planned for Route 54 in Montour County.
- Repaving is planned for portions of Farrandsville Road in Clinton County, Routes 11 and 339 in Columbia County, Route 522 and Electric Avenue in Mifflin County, Interstate 80 in Montour County, and Route 54 in Northumberland County.
- Rehabilitation or replacement of many deficient state and local bridges across the region.

The TIP includes 23 local bridges — one in Snyder County, two in Mifflin County, three in Clinton and Montour counties, four in Columbia and Northumberland counties, and six in Union County.

For more information, visit SEDA-COG's web site at <https://bit.ly/3ffqAAI>.

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# Business & Education

## 19th Business & Education Golf Tournament



A lot of pieces make up the Central PA Business & Education Golf Tournament held at Bucknell Golf Club. It takes a number of sponsors, volunteers and golfers to make this event a great one. Here are just a few more shots from the tournament held Aug. 21. For more, visit the Central PA Chamber Facebook page! Starting from above, and moving clockwise: Tommy Michaels, Construction Manager for golf tournament Master Sponsor T-Ross Brothers Construction, and Tim Sones, Assistant Vice President Lewisburg Market for Golf Ball Drop Sponsor Service 1st Federal Credit Union, dump nearly 300 golf balls onto a practice green to determine this year's lucky winners. Golfers enjoyed a boxed lunch from the all new 1846 Grill at the golf club, prior to the tournament. Many volunteers are needed for a variety of positions the day of the event, including, from left: Brenda Raker, President & CEO; Shawn Hays, Marketing Specialist and Cambridge Authorized Representative; and Paulette McGinniss, Business and Education Coordinator for Pinpoint Federal Credit Union. And, it's something to be seen when all the golfers drive away after opening announcements to their starting hole locations. The top two photos are by Brett Hosterman Photography & Design.



*Thank you, sponsors!*

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And, THANK YOU to all golfers and volunteers!  
We appreciate your support!

## Michael's Minutes

**This year will be different**



Another year is starting for our local school districts, but it is looking much different than anyone could have imagined a year or even six months ago. While we work to provide students with career and leadership opportunities through our programs, this has impacted the Central PA Business & Education Association, too.

As we move forward into the school year, we are planning to provide virtual options for our school districts and students to be able to participate with us. For example, we will be conducting Building Leaders for the Susquehanna Valley (BLSV) virtually throughout the year with the hope to meet in person later in the school year. We are still currently accepting applications, and we look to hold our first meeting soon. Please, encourage the high school juniors you know to contact their school counselor to be involved in our program.

We are also planning to host an online Central PA Career Fair with panelists representing each career cluster to be interviewed by area students and teachers in lieu of our typical in-person fair. Our plan is to hold it in November.

In order to have these programs be successful, however, we are going to need lots of support from our members and community members alike! If you would be interested in joining us online to help with either of our programs, or to sponsor our online platform, please, contact me so we can further discuss how you can become involved!

Our Seminar & Training Series is another important program we are trying to encourage businesses and organizations to participate in. These courses have typically been held in person, but we are trying to have many of these also available online in a webinar format. If you are interested in presenting, or have a topic you would like to know more about to help make yourself and your business more successful, reach out to me! We want to see our region grow and thrive by offering the resources you need to be thriving.

In order to conduct these programs, we have also been continuing our fundraising efforts over the past few months. We were so blessed to be able to host our annual Golf Tournament and Golf Ball Drop! Thank you, again, to all our golfers, sponsors and volunteers who helped to make this event so successful! We also have another fundraiser available on our web site - a Mr. Sticky's Sticky Bun Fundraiser where you can purchase them individually or by the half or whole dozen. Please, visit [www.centralpachamber.com/events](http://www.centralpachamber.com/events) to purchase your sticky buns today!

*Michael*

Michael Porter  
Education Coordinator  
[mporter@centralpachamber.com](mailto:mporter@centralpachamber.com)



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# Jessica's Jottings

## More than events

Are you getting the most out of your Chamber membership? Did you know that a Chamber of Commerce is much more than events? If you answered "no" to either question, keep reading to learn how your business, organization or you personally can utilize the many benefits the Central PA Chamber of Commerce has to offer. Make sure you are signed up to receive our monthly magazine. This publication is all about our members. We also include Chamber events and write to you in our columns to provide you with thought-provoking content or encourage you to become involved. You can receive this magazine digitally (as an online flipbook or printable pdf) or you can look for a printed version at locations across our area. See page two for current distribution locations. Connect with us on Facebook and YouTube. We post daily updates on our Facebook page about what is going on in our communities, whether this be from our members or the Chamber itself. We also have our YouTube channel that promotes our members and keeps you informed, such as the IYBT program. Share your information with fellow members. If you are a member, have you checked your directory listing recently? This is the easiest way for members and the general public to look at your information and be able to contact you. Did you know we also have a place for you to share job openings and discounts for your business/organization? Why not take advantage of ways to promote your business as well as support other businesses? Use other members' services before you look elsewhere. Here at the Central PA Chamber of Commerce, we pride ourselves on being the preferred resource center. If you or someone you know needs services, be sure to direct them to our Chamber. We only refer members of the Central PA Chamber. When you use the services offered by fellow Chamber members, it creates a bond that will only strengthen and lead you to more connections for your business/organization. Remember a Chamber membership is about communication. We can only help when we are given information and updates about your business/organization. Let us know about your successes and if you are experiencing troubles. We have multiple resources to help with everything, and we are here for you! If you would like to learn more about our benefits and opportunities, please, contact me or any member of the staff. We are ready to help and show you that belonging to this Chamber of Commerce is so much more than attending events.



Jessica Williams  
Finance & Membership Director  
[williams@centralpachamber.com](mailto:williams@centralpachamber.com)



## "Members Recognized" (from page 13)

### USG

WASHINGTONVILLE - On July 20, USG Washingtonville achieved 8 years without a loss time injury. According to officials, safety and quality of product are USG's top priorities. The company's commitment to safety is demonstrated by their diligent safety committee, monthly team safety meetings and an exemplary team who performs their job both efficiently and safely. USG's philosophy is "There is no job so important or so urgent that it cannot be done safely." USG has been a leading manufacturer of building products and innovative solutions for more than 115 years. Their wall, ceiling, flooring, sheathing and roofing products provide the solutions that enable customers to build the outstanding spaces where people live and do business.

### Villager Realty

LEWISBURG - Tim Karr, President of Villager Realty, has announced the names of affiliates selected to be honored as Agents and Heroes for the 2nd Quarter of a very unusual 2020. "Any individual working in a service industry now must have reservations about reporting for work every day and encountering situations that increase the probability of coming into contact with the coronavirus. But, people need housing, and so the industry - and our people - have risen to the challenge of meeting this need while keeping the public and themselves safe," Karr said. "Every person's job description changed dramatically this spring as they worked through the fears and restrictions, and we are honoring those who led the way through what we hope was the worst of times. Some were chosen for being themselves, their very best selves, and others for learning and sharing new ways to transfer real estate with the least amount of physical contact. "All chosen showed an enormous respect for the Villager staff, their peers and the public." Janet Hummer was chosen as Agent of the Quarter in the Danville office, while Karen Lagerman was chosen for the honor in the Northumberland office. Terry McLaughlin was chosen to be the Agent of the Quarter for the Lewisburg office, and he was named

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the Villager Realty Agent of the Quarter. Villager Realty also honors agents quarterly who make a difference in their communities or in the lives of their co-workers. COVID-19 provided many opportunities for staff and agents to help each other through new and sometimes very personal territory. Chosen as Hero of the Quarter in the Danville office was Rebecca Judy. In Lewisburg, Terry Conrad was chosen for the honor, and in Northumberland the Office Administrator, June Campbell, was chosen for the office and as Villager Realty Hero of the Quarter. "Sincere congratulations are in order for each of these deserving individuals," said Sabra Karr, Villager Realty's General Manager. "It is our intent to keep moving forward through the 'new normal' and take what we've learned into the future of this changing industry."

**United Plate Glass Company**

SUNBURY - Over the past few months, United Plate Glass Company has experienced growth in its physical location, products and services, as well as its personnel. An expansion project at their Sunbury location will allow for more office space for their 10 most recent hires and provide additional space for glass distribution. The expansion of their distribution service provides all types of annealed, tempered and laminated glass as well as mirrors, plexiglass and fire-rated glass to area manufacturers. Among the recent hires, Travis Corey is UPG's new Residential & Light Commercial Project Manager, who oversees all residential projects, including glass shower enclosure consultations and measurements and small commercial projects for their customers. Travis brings over 10 years of construction experience to the team at UPG. He first learned construction skills alongside his father, a professional painting contractor, and then attended Triangle Tech earning an Associates's degree in Carpentry & Construction. In his spare time, he enjoys spending time with his family and playing drums and guitar.



Travis Corey

**HRG (Herbert, Rowland & Grubic)**

LEWISBURG - Herbert, Rowland & Grubic, Inc. (HRG) recently promoted Mark Saville to be the practice area leader for its Geo-

omatics division. Saville will be responsible for the group's vision and strategy, staff development, project delivery, client management, and sales. HRG's Geomatics Group assists clients with the gathering, storage and analysis of spatial information. Current services include surveying, mapping and geographic information systems development. As practice area leader, Saville will focus on modernizing the group and implementing new solutions like state-of-the-art robotics, aerial imagery, laser scanning, photogrammetry, and LiDAR. Saville joined the firm in 2019, managing the delivery of Geomatics services throughout the central counties of Pennsylvania. He will now be responsible for managing the group throughout all of its offices and territories. Saville is a licensed professional surveyor with almost 40 years of experience focused on the higher education market, along with healthcare facilities, senior living and commercial real estate.



Mark Saville

*Breakfast Briefings*



The Central PA Chamber hosted a couple of Breakfast Briefings in August, allowing businesses and organizations to gather for networking and to learn about the latest happenings from the Chamber. The briefing on Aug. 7 was sponsored by The Wealth Factory. Above, John Machak and Lauren McDonald discuss 'riskalyze' and how it's helpful for conservative and aggressive investors and everyone in between. Below, on Aug. 14, Ann Hilliard of RE/MAX Bridges and RE/MAX River Valley Realty discussed her expansion to three locations and the Heroes Home Advantage program that she's passionate about. All are welcome to attend Breakfast Briefings! Register at [www.centralpachamber.com/events](http://www.centralpachamber.com/events).



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[www.centralpachamber.com/covid-19](http://www.centralpachamber.com/covid-19)

# Join Us at these Upcoming Events!


**\*All events are tentatively scheduled and may change depending on the COVID-19 situation\***

**CENTRAL PA**  
 CHAMBER OF COMMERCE

**INSIDE JOBS**

12 p.m. Wednesday, Sept. 23  
 @ Yogi at Shangri-La  
 670 Hidden Paradise Road, Milton

Featuring:



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- Take a Fall Hayride and see the Halloween Trail
- Wear shoes appropriate for an easy hiking trail
- Lunch provided (RSVP required)

*Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations. Find tour details and register @ [www.centralpachamber.com/events](http://www.centralpachamber.com/events).*

**BREAKFAST BRIEFING**

7:30 to 9 a.m. Friday, Sept. 25 @  
 the Central PA Chamber of Commerce,  
 30 Lawton Lane, Milton.

Free to Attend - **Registration is Required**

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**BREAKFAST BRIEFING**

7:30 to 9 a.m. Friday, Oct. 2 @  
 the Central PA Chamber of Commerce,  
 30 Lawton Lane, Milton.

Free to Attend - **Registration is Required**

Sponsored by:



Celebrating the new restaurant at Bucknell Golf Club!

*Ribbon Cutting*

**1846**  
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5 p.m. Friday, Oct. 9 @ 366 Smoketown Road, Lewisburg



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