

It's Your BUSINESS

www.centralpachamber.com

Volume 4, Issue 12 - December 2019



Sparking growth,
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Ready for the new OT rules? pg. 11



Preparing for the future, pg. 16

CENTRAL PA

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The Inside Scoop

Another year is coming to a close, but it doesn't mean members of the Central PA Chamber are slowing down!

Like almost always, there is cause for celebration as businesses start, grow and expand.

A great case for expansion is our cover story on Custom Container Solutions. They are ready to take their business to the next level! Find out how they got there on page 3. And, if you are on Facebook and/or YouTube, I would encourage you to watch the entire conversation Central PA Chamber President & CEO had with Todd Vonderheid, Managing Partner of CCS. This company will do great things, and it's because of their willingness to reach out, make connections and take advantage of opportunities.

Also inside this issue, we've dedicated almost two full pages to ribbon cuttings! There has been one after another in the last several weeks, and we're happy to have been a part of them all. It's a mix of new businesses, new locations, anniversaries and expansions. See who's been celebrating, starting on page 14.

Overtime rules - it has come up in the past, and it's coming up again. Are you ready? It's likely you'll want, or need, to know more. Check out our preview on this month's special Seminar & Training Series class on page 11.

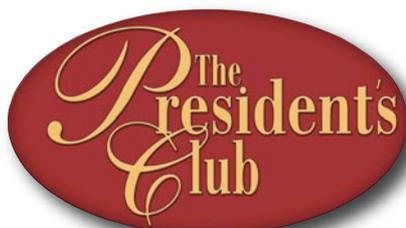
We had 50 vendors and around 1,100 students at our Central PA Career Fair in November! These students are the future workforce, and many businesses are taking their responsibility seriously when it comes to preparing the workers of tomorrow. See who was a part of the big event on pages 16 and 17.

As usual, we welcome new members and thank renewing members on page 4. On the neighboring page, learn more about Thermo Fisher Scientific and Diane Weller Coaching as the featured members in this month's Member Spotlight.

I've only begun to crack the surface of what you'll find inside this month, so start reading! And, have a Merry Christmas and Happy New Year! Enjoy the issue!



Jeff Shaffer, Editor
Communication Director
jshaffer@centralpachamber.com



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The Daily Item ■ The Standard-Journal
The Wealth Factory ■ Watsontown Dental

The President's Club is an exclusive sponsorship program created to prominently recognize companies that contribute to the Central PA Chamber over and above their annual membership investment. For more information, call 570-742-7341.

It's Your Business Deadlines

January Issue
News/Ads Dec. 13 -- Insert Flyers Dec. 18

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Contact Jeff at jshaffer@centralpachamber.com or
call 570-742-7341

Find FREE copies of *It's Your Business* at these
Chamber member locations:

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Watson Inn ■ Watsontown Dental, PC

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Sparkling growth in Milton

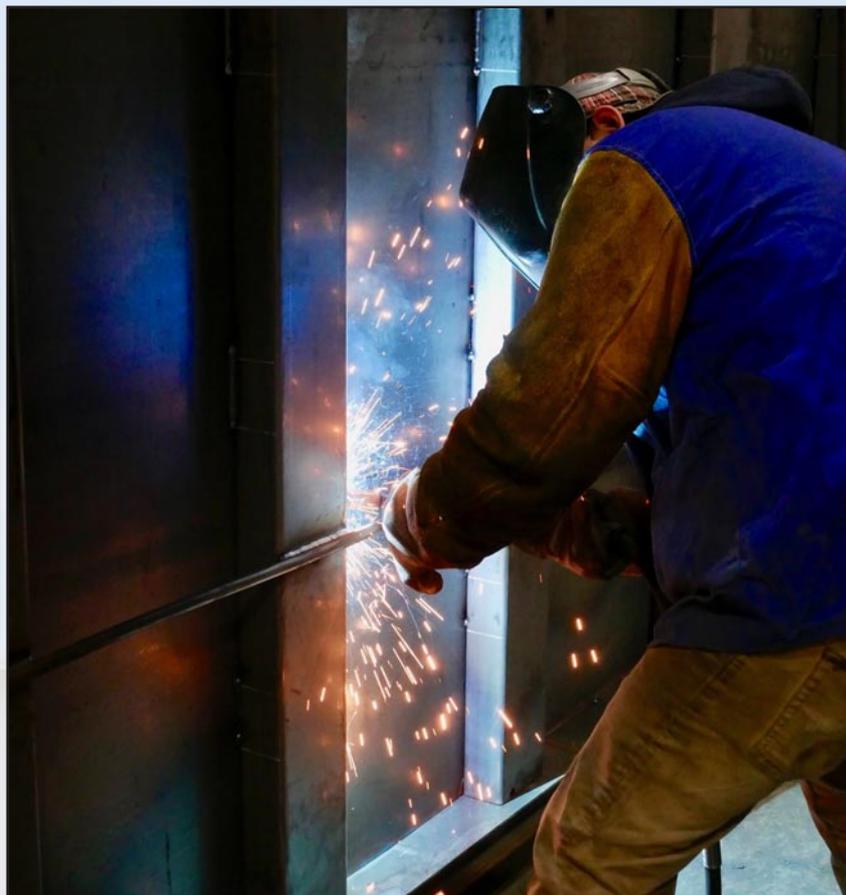
MILTON - Some recent news has sparked a lot of excitement in Central PA.

Custom Container Solutions will be moving its operations from Buffalo Township in Union County to the Milton Industrial Park in Northumberland County. They chose the former Crest Homes site, which has sat vacant for the last decade. It's not only because it roughly quadruples their space to 80,000 sq. ft., but because there was an added tax incentive to stay local. The site was granted a KOZ (Keystone Opportunity Zone) Designation by the Governor.

"It was critical in the overall process," said Todd Vonderheid, Managing Partner of CCS. "It was wonderful to know there's a friend an ally to businesses, especially those looking to grow."

Vonderheid was referring to the efforts of the Central PA Chamber of Commerce and its Milton Area Industrial Development Association (MAIDA), along with the collaboration of several local government entities and organizations. Three taxing bodies - Northumberland County, Borough of Milton and Milton Area School District - needed to agree on 10 years of tax relief for the property, in addition to other properties in the immediate area.

"The ability to not pay additional costs allows us to reinvest in equipment, machinery, the building and most importantly the people," Vonderheid said. "We've spent eight years training these people. The last thing we



Above and on the cover, employees of Custom Container Solutions making some welds on the custom dumpsters they make for customers, which even includes the Redskins of the National Football League.



The current home of Custom Container Solutions in Buffalo Township, Union County. The move to the Milton Industrial Park will allow CCS to stretch to around four times the square footage, and even have room for a tenant. Up top and in the background, scenes from the former Crest Homes site.

wanted to do was move where they couldn't commute to." CCS currently has close to 40 employees, but the move slated for sometime next year will allow for growth. They also plan to become landlords with some additional space, allowing for more employment and growth. "We're thrilled to have you stay locally," said Chamber President & CEO Tea Jay Aikey, during a recent sit-down conversation with Vonderheid. "I remember distinctly on Sept. 30 at 5:08 p.m., I got a message from you...It was like the birth of a baby for the Chamber because that's what we're suppose to be doing is economic development, since 1905." The conversation was recorded and available to watch on the Chamber's Facebook page and YouTube Channel.

"Every experience we've had with economic development service providers, whether it be the Chamber and MAIDA, or the IMC (Innovative Manufacturers' Center) and SEDA-COG, everyone has been super welcoming, right down to the inspectors and permit offices in the Borough of Milton, and also here in Buffalo Township," Vonderheid said. "When we're ready to strike a spark and start welding in Milton, we'll certainly have a big party."

CCS manufactures custom roll-off steel containers, focusing on solutions for the gas & oil, construction & demolition, municipal & private waste, scrap and recycling industries.

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www.onestop.biz

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vanessa@artoffloating.com

Vanessa Worthington - Manager

www.artoffloating.com

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pflewisburg@natfitnesspartners.com

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Society Hill Dental in Lewisburg provides comprehensive, cosmetic & implant dentistry.

Membership Renewals

(As of Nov. 21, 2019)

A New Design Landscape & Stone, Inc.

Fero Vineyards & Winery
Independent Order of Odd Fellows Lodge # 96

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(A.B.A.T.E. of PA)

Jodie Bryant - Coldwell Banker Penn One

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Lawton Insurance Agency, Inc. - Lewisburg

Lawton Insurance Agency, Inc. - Mifflinburg

McNerney, Page, Vanderlin & Hall

Measured Response Group
Meixell-Diehl Agency

North Eastern PA American Red Cross Blood Services
Nottingham Village

Peggy Bouton - Coldwell Banker Penn One

SEDA-Council of Governments (SEDA-COG)

Transitions of PA
Travel Leaders - Lewisburg
Weaver's Tire Service, Inc.

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E-mail jshaffer@centralpachamber.com.

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world. Discover our values, our business areas and the innovative work we do. We invite you to build your own story of professional excellence with us.

How do you market your business?

Through specific target segmentation to various social medial and industry platforms.

What is your Mission Statement?

Enable our customers to make the world healthier, cleaner and safer.

How many does your business employ?

Over 70,000 worldwide, 600 and growing at

just our Millersburg, PA location.

Words to live by?

Drive performance through collaboration to achieve optimal bioprocess outcomes.

What are the top 3 company priorities you focus on?

Quality, productivity and customer allegiance

What are the characteristics you look for in employees?

4i's – Integrity, Innovation, Intensity and Involvement

Diane Weller, Founder and Principal

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What makes your business unique?

Diane Weller Coaching is unique because of our sharp focus on individuality and steadfast commitment to producing life-changing results. We are attentive to people's individual style, strengths and interests. We do not take the approach that one solution works for everyone. We specialize in career identity, career transition, outplacement services, and offer a boutique professional writing service that gets your story, resume or online profile the attention it deserves.

How do you market your business?

Social media, web site, International Coach Federation (ICF) – Directory of Coaches, noomii.com, public speaking, formal learning events. Fortunate to have

return clients and receive referrals.

What is your Mission Statement?

To provide world-class, relationship-based services that produce solutions to really enrich people's lives.

Advice to those who own a business?

Believe deeply that you will be successful. Give yourself permission to fail throughout the journey. Fail forward.

Words to live by?

Always be your authentic self.

What are the top 3 company priorities you focus on?

1. Be in a position to help always
2. Take genuine interest in every client during and after the formal engagement
3. Coach the source not the symptoms

Want to appear in the Member Spotlight?

E-mail Jessica Williams at
jwilliams@centralpachamber.com
for details!



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What's Happening



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Blood Drive

Central PA Chamber of Commerce

Smith Room – 30 Lawton Lane - Milton

December 23rd, 2019

10:00 AM – 3:00 PM

Call 1-800-Red Cross (1-800-733-2767) or visit redcrossblood.org and enter: PAchamber to schedule an appointment



COME JOIN US AT THE FOLLOWING EVENTS

Friday, Dec. 6 – Watsontown Tree Lighting event, Santa Comes to Town at Canal Boat. Kingdom Kidz Christmas Program at Puppet Home at 7:00 pm. Food Donation box will be at Puppet Home.

Saturday, Dec. 7 – Shamokin Downtown Christmas Parade 10 am

Saturday, Dec. 14 – Wellsboro Christmas on Main Street

Sunday, Dec. 15 – Christmas Spectacular at the Community Arts Center Williamsport 2 pm

Thursday, Dec. 19 – Mountainview Nursing & Rehab. Coal Twp 10 am. VNA Caring Shamokin 1 pm. Lincoln Towers Shamokin 2:30 pm

Sunday, Dec. 22 – Grace Chapel, Shamokin 10am Service.

Monday, Dec. 23 – Warrior Run Manor Bible Study 10 am

Kingdom Kidz is looking for volunteers who are willing to assist with the sound, lighting and media aspects of our programs. We will train. Clearances are a requirement.

Quality Family Programming

www.hiskingdomkidz.org e-mail: puppets@hiskingdomkidz.org

Follow us on Facebook 570-838-3133

**Santa's
comin' to town**
December 14
1 pm - 3 pm

Join us for a day of
Christmas fun at
Hoopla's Xtreme on
December 14.

Holiday wrapping

SUNBURY – Mostly Mutts volunteers will wrap holiday gifts at the Susquehanna Valley Mall from Friday to Sunday, Dec. 13 to 15, to benefit the dogs at the no-kill shelter in Sunbury.

Hours for the wrap-a-thon are 9 a.m. to 9 p.m. Friday, Dec. 13; 9 a.m. to 10 p.m. Saturday, Dec. 14; and 10 a.m. to 7 p.m. Sunday, Dec. 15.

There will also be a “meet and greet” from 11 a.m. to 2 p.m. Saturday, Dec. 21 at PetValu, Plaza 15 Shopping Center, Lewisburg. At monthly “meet and greets,”

Mostly Mutts volunteers answer questions about the shelter and its adoption process and introduce dogs available for adoption. Mostly Mutts is a volunteer, non-profit organization established in 2000 to rescue, provide sanctuary and re-home abandoned, stray and neglected dogs and to educate the public on the welfare, care and rights of animals. Approximately 90 dogs are available for adoption from the shelter.

For more information on Mostly Mutts, visit www.mostlymuttsonline.com or call 570-988-6483.

Susquehanna Human Resource Management Association

Upcoming Meeting

RSVPs are required

Jan. 21 - Speed Networking, New Year New Connections

SHRMA Members - \$11

Non-members and Guests - \$17

Includes breakfast buffet

Networking & Breakfast at 7:30 a.m. and Meeting is from 7:50 to 9 a.m.

Meetings are held on the 3rd Tuesday of the month at the Country Cupboard, Lewisburg, and are for Human Resources Professionals. Register @ <https://shrma.shrm.org/events>. Learn more @ <https://shrma.shrm.org>.

Join us!

The Milton Historical Society invites you to join us!
 Sat & Sun December 7 & 8
 Sat & Sun December 14 & 15
 1 to 5 pm



Open House!

Take a tour of the historic Cameron House... each room decorated by our members in a different theme.

Art Show & Sale

Come browse and shop the wares of several local artists which will be displayed throughout the house! Maybe you can help Santa finish off his list! Paintings, pottery, photos.... all kinds of goodies!

Art Show



& Sale

Quilt Raffle & Christmas Decoration Sale!

Cameron House ~ Route 405 south of Milton PA



Celtic Music and Dance

LEWISBURG - This holiday season, join Natalie MacMaster and Donnell Leahy, the award-winning fiddle virtuosos, in an intimate and unique Christmas concert you will never forget.

Natalie MacMaster and Donnell Leahy: A Celtic Family Christmas will be presented at 7:30 p.m. Tuesday, Dec. 10 at the Weis Center for the Performing Arts.

All attendees are asked to bring a canned food item, which will be distributed to local families in need through Union County Children and Youth Services.

Free kids activities from the Lewisburg Children's Museum will be offered in the Atrium from 6:30-7:15 p.m. Materials are sponsored by the Susquehanna River Valley Visitors Bureau. Activities will highlight Celtic traditions of the holiday season. Children will make a small grapevine holly wreath that they can take home and hang on a door or window. Older children will also learn how to tie a Celtic Heart Knot.

Patrons are encouraged to arrive early, as multiple events are taking place on-campus that evening. Free parking lot shuttles will be circulating all parking lots, before and after the performance.

Tickets for the Weis Center performance are \$35 for adults, \$28 for seniors 62+, \$25 for youth 18 and under, \$25 for Bucknell employees and retirees (limit 2), \$10 for Bucknell students (limit 2), and \$25 for non-Bucknell college students (limit 2). Tickets can be purchased online at Bucknell.edu/BoxOffice or by calling 570-577-1000.

For the latest information on upcoming events...Visit us on Facebook!



Date	Seminar	Location	Time	Cost
12/10/19	Inventory Strategies	IMC 1127 W. 4th St., Williamsport	8 a.m. to 12 p.m.	\$49
12/11/19	The Future of Manufacturing: Transformational Technology & Your Workforce	Webinar	2 to 3 p.m.	Free
12/12/19	The 5 Steps to Selecting & Implementing Manufacturing ERP Software	Webinar	12 to 12:30 p.m.	Free



Lauri Moon
 Manager, Training & Outreach
 570-329-3200 ext 8085
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Small Business Development Center
 Bucknell University
 570-577-1249
www.bucknell.edu/sbdc

Date	Seminar/Event	Location	Time	Cost
1/22/19	Cowork at StartupLewisburg with the Bucknell SBDC	416 Market St., 2nd Floor, Lewisburg	9 a.m. to 3 p.m.	Free
<p>Have you dreamed of being your own boss for many years but don't know where to start? Do you ask questions like: "How do I turn my good idea into a successful business?"... "What kind of forms and licenses do I need?"... "Where can I find financing?"... "Where is the best place to open my business?"... "What is a business plan and how do I prepare one?"</p> <p>The first step to starting a successful new venture is to attend an SBDC The First Step Pre-Business Workshop where you will learn the answers to these questions. New classes will be scheduled soon!</p>				

Cookin' Men raises record amount

MIFFLINBURG - Evangelical Community Hospital held its annual breast cancer awareness event, Cookin' Men, on Oct. 24, at the Rusty Rail Brewing Company in Mifflinburg. The event brings together local celebrity men who create culinary delights for people to enjoy while raising funds to support the Thyra M. Humphreys Center for Breast Health.

The event was a huge success, with a crowd of 500 attendees and volunteers coming out to taste the 29 different delicious creations of this year's 26 celebrity male chefs/chef teams. Tickets for the popular event sold-out in just one day.

In total, the event raised over \$51,000, the highest since the event began nine years ago. The Center for Breast Health will be using the funds to provide financial assistance to women in the area who are un- or under-insured and need breast cancer screenings.

Pushing the fundraising over the top this year was the competitive drive toward being named Top Chef, which awarded the winner the coveted Pink Whisk Award and the premiere cooking station at the event. The contest, which challenged each chef to individually garner the most donations for the Center for Breast Health, ended at noon the day of the event.

Declared Top Chef were the team of Chris Peifer and Micah Miner of Susquehanna Valley Limousine and National Beef, who raised \$4,135 by the deadline. Peifer and Miner served the crowd Kansas City Burnt Ends—a brisket point spiced with seasonings, BBQ sauce and brown sugar.

"We are so grateful for events like these that help women in need stay on top of their breast screenings," said Andrea Bertram, Operational Director of Women's Health and Cancer Services. "It is through the generous support of others, that we can make it possible for women to make their breast health a priority. When we are able to diagnose breast cancer early, we are able to help our patients achieve high cure rates and walk with them through survivorship."

Attendees also voted for their favorite dish by sampling all of the options



For the first time ever, attendees voted for their favorite dish of the night and the results were a tie. At left, Chris Peifer of Susquehanna Valley Limousine and Micah Miner of National Beef and David Rowe of CrossFit Lewisburg (now also state Representative), with his sous chef Becky Palm, tied for favorite dish with their offerings of Kansas City Burnt Ends and Cheddar Peach BBQ Brisket Sliders. Peifer and Miner were also awarded the 'pink whisk' award and the premiere cooking station at Evangelical's Cookin' Men event for raising \$4,135 through individual sponsorships to support The Thyra M. Humphreys

and casting their vote. Peifer and Miner and David Rowe of CrossFit Lewisburg, now also state Representative, tied for favorite dish with their offerings of Kansas City Burnt Ends and Cheddar Peach BBQ Brisket Sliders.

For more information about the Center for Breast Health and the services available, call 570-522-4200.

Photos of the event are available on Evangelical Community Hospital's Facebook page and also at www.evanhospital.com/cookinmen.



The Central PA Chamber of Commerce came out to celebrate the kick-off meeting of BNI GSV Business Exchange on Oct. 29 at The Cellars in Lewisburg. BNI meets from 7:30 to 9 a.m. every Tuesday at The Cellars to provide area businesses with effective networking that produces business referrals (something the Chamber definitely appreciates). Check out their Facebook page to learn more. Standing at the front is John 'JR' Confer, President of this chapter, sharing some laughs as everyone in the room takes an opportunity to offer a referral, testimonial or make a self-introduction.

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WANTED

In order to fulfill its mission, the Central PA Chamber of Commerce is seeking representation from the following industries:

Dry Cleaner
Florist
Moving Company
Veterinarian

If you are a business representative in one of these fields, or you would like to make a referral, please, e-mail jwilliams@centralpachamber.com.

[Mission Statement](#)
To be the preferred Resource Center for our members supporting their economic and business development.

Free heating unit repair

LEWISBURG - With colder weather arriving, SEDA-Council of Governments (SEDA-COG) offers a crisis program to residents who qualify for fuel assistance, the Low Income Home Energy Assistance Program (LIHEAP).

The crisis program repairs a malfunctioning heating unit at no cost. This program runs from now until April 10.

Mandy Fox, chief of SEDA-COG's Weatherization program, said this is an important offering of which many people aren't aware.

"Many people don't know we offer a program that can resolve their heating emergency at no cost, if qualified. Our subcontractors respond to these heating emergencies 24 hours a day, seven days a week providing clients with one warm room until the issue is resolved," Fox said.

For residents whose heat source is malfunctioning, they should call their county assistance office. The county assistance office will forward the completed referral to SEDA-COG to assign to a subcontractor.

SEDA-COG's Weatherization program serves a seven-county area: Columbia, Juniata, Mifflin, Montour, Perry, Snyder and Union.

If residents don't qualify for LIHEAP or crisis assistance, they may still qualify for SEDA-COG's Weatherization services. SEDA-COG's Weatherization services may provide furnace repair, although it is not immediate help, as it would be through crisis.

Crisis income eligibility guidelines are based on family size: 1 member, \$18,735; 2 - \$25,365; 3 - \$31,995; 4 - \$38,625; 5 - \$45,255; 6 - \$51,885; 7 - \$58,515; 8 - \$65,145.

The county assistance offices can be reached at the following: Columbia: 570-387-4200; Juniata: 717-436-2158; Mifflin: 717-248-6746; Montour: 570-275-7430; Perry: 1-800-991-1929; Snyder: 570-374-8126; Union: 570-524-2201.



Thank you to Thermo Fisher Scientific, Millersburg, for allowing Chamber staff and fellow members to tour their facility on a special Manufacturing Day event held Wednesday, Oct. 23. We got to see up close the medical-grade products they make, as well as the "cleanrooms" where they are crafted and assembled. Thermo Fisher is currently hiring for a number of positions and shifts. If you know someone looking for a new opportunity, check them out! See ad on page 4. Pictured, from left, in front: Michael Porter, Education Coordinator for the Central PA Chamber; Jessica Williams, Central PA Chamber Finance & Membership Director; Lisa Stanchick, Thermo Fisher Recruiter; Ali Hawley, HR Specialist; and Lisa Leighton, Marketing and Outreach Director for Weis Center for the Performing Arts at Bucknell University. Back: Ross Berger, Client Development Specialist, Workforce Development at Penn College; Jeff Shaffer, Central PA Chamber Communication Director; Heather Baldwin Allison, Workforce Development Consultant, Workforce Development at Penn College; and Jennifer Rempe, Cooperative Development, Susquehanna Valley, WVIA.

Looking to hire or even be hired?



Visit

www.centralpachamber.com

and click on

"Job Opportunities" under the "Economic Development" tab.

Want to post a job your business or organization has available?

E-mail jshaffer@centralpachamber.com.

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TECH ITEMS



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Time with Tea Jay

A challenge for 2020



You were created to make somebody else's life better. Somebody needs what you have - your smile, your love, your words and your encouragement. I recently read this quote somewhere, and it really exemplifies what I believe. Unfortunately, there was no name attached to give credit. With the holiday season, we all tend to be more caring and giving, but I wish it was that way the entire year, every single day. "If you have the chance to make people happy, just do it. Sometimes people are struggling silently. Maybe, your act of kindness can make their day." - multiple attributions

This seems to be the attitude we generally adopt during the holiday season but why not all year long? This is a great lead into a book that a successful business owner, Central PA Chamber member, and friend, recently suggested I read. They then were even gracious enough to loan me their copy by hand-delivering it right to my office.

Just so you know, I am not an avid reader. I like to read self-development books, as I believe we all can improve ourselves. However, I do not often make time for reading. Since this member/friend encouraged me to read this book, it is on my active to do list. Shamefully, I've only got to page 21 in the two-plus weeks I've had it in my possession.

The title is "The Go-Giver (A Little Story About A Powerful Business Idea)" by Bob Burg and John David Mann. As I said, I haven't completed the book, but if you would have heard this member/friend tell me how much the book impacted them, you would also add it to your must-read list. The key takeaway from the book is: "Most people just laugh when they hear that the secret to success is giving... Then again, most people are nowhere near as successful as they wish they were." The business man referenced in the book learns that changing his focus from getting to giving - putting others' interests first and continually adding value to their lives - ultimately leads to unexpected returns. As it's said in the Sermon on the Plain - "Give, and you shall receive."

In preparing for the holiday season and adopting your "seasonal" giving spirit, I challenge you to adopt that as your whole 2020 spirit as well. Here's an excerpt from the book referenced earlier to reinforce this mindset. "Go looking for conflict, and you'll find it. Go looking for people to take advantage of you, and they generally will. See the world as a dog-eat-dog place, and you'll always find a bigger dog looking at you as if you're his next meal. Go looking for the best in people, and you'll be amazed at how much talent, ingenuity, empathy and goodwill you'll find. Ultimately, the world treats you more or less the way you expect to be treated. It never hurts to be kind to people."

Happy Holidays and Merry Christmas to you and yours!

Tea Jay Aikey
President & CEO
tjaikey@centralpachamber.com

Legislative Breakfast



We closed out the 2019 Joint Legislative Breakfasts in November with a full house and great company at The Country Cupboard, Lewisburg. The speakers made up a panel, providing insight on the effects of tariffs and local businesses. The Central PA Chamber's sponsor was Evangelical Community Hospital. They shared the stage with Geisinger to talk about the Joint Venture at The Miller Center, Lewisburg. From left: Elvin Stoltzfus, Pik Rite Inc; Lynn Miller, Geisinger; Kendra Auker, Evangelical Community Hospital; Noelle Long, SEDA-COG; Tea Jay Aikey, Central PA Chamber; and Nick Bisacia, Bingaman & Son Lumber.

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Ready for the new OT rules?

MILTON - Government regulations starting in 2020 mean hundreds of thousands of Pennsylvania workers will become eligible for overtime compensation. Is your business ready?

From 9:30 to 11 a.m. on Wednesday, Dec. 18, the Central PA Chamber will host the Seminar & Training Series class "Overtime Rule Change," presented by Mc Nerney, Page, Vanderlin & Hall, a law firm with expertise in all business law areas, including labor and employment.

Longtime Chamber members may recall in 2016 when the Chamber hosted a special presentation on looming overtime rules at that time. Around 50 business representatives attended.

While those rules were halted, the new ones seem imminent.

The U.S. Department of Labor issued a final rulemaking in September, raising the federal overtime salary threshold to \$35,568. It will make 61,000 Pennsylvanians newly eligible for overtime on Jan. 1, 2020, according to the state Department of Labor and Industry.

However, the Wolf Administration does not feel the U.S. rule went far enough. So, the state set the minimum salary threshold at \$45,500, to be phased in over two years, beginning in 2021.

All told, the new regulation will expand eligibility for overtime to 143,000 people and strengthen overtime protections for 251,000 more. In total, 394,000 workers may benefit from the updated overtime rules, according to the state.

Under current rules, which have not been updated for more than four decades, a salaried worker earning as low as \$23,660 can work over 40, 50, 60 or more hours a week and not be guaranteed overtime at time-and-a-half.

The state Department of Labor & Industry's final regulation modernizes overtime rules, clarifies requirement, and updates the salary threshold to reflect current wages paid to Pennsylvanians working in executive, administrative and professional occupations.

In addition, this final overtime regulation ensures that the duties for executive, administrative and professional workers more closely align to the federal overtime regulation, making it easier for employers to know if a worker qualifies for overtime.

To attend the "Overtime Rule Change" seminar on Dec. 18, register at www.centralpachamber.com/events.



Tea Jay Aikey, Central PA Chamber President & CEO and MAIDA Corporate Secretary, and Dale Moyer, Chairman of the Board of Directors, sign the deed over to an undisclosed buyer for the remaining parcels owned by MAIDA.

Last piece sold

MILTON – The Milton Area Industrial Development Association (MAIDA) will officially be out of the land business after it closes on one final land sale. After November's board meeting, Tea Jay Aikey, Central PA Chamber of Commerce President & CEO and MAIDA Corporate Secretary, and Dale Moyer, Chairman of the Board of Directors, signed the deed over to an undisclosed buyer for the remaining four parcels owned by the Milton Area Industrial Development Association in the Milton Industrial Park. MAIDA had been in the land business for decades, and this 59.43 acres was the final

piece. "We're incredibly excited and honored to have been able to facilitate the KOZ (Keystone Opportunity Zone) Designation and then sign the deed," Aikey said. This is a huge day for MAIDA and the Central PA Chamber of Commerce to officially be out of the land business and onto new endeavors and economic development projects." The KOZ Designation from the state provided a 10-year tax incentive for the property. MAIDA initially invested in approximately 712 acres of land in the current Milton Industrial Park in 1962.

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What our members are saying...

"REFERS CLIENTS"

"FEELING OF BELONGING"



*Based on 2018 member survey findings

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Members Recognized

Corrections Consultants

LEWISBURG - Corrections Consultants, lead by Karen Byerly Nicholson, has been certified by the Women's Business Enterprise National Council (WBENC) as a Woman-Owned Small Business. "There are three amazing things that will be a benefit to me," Nicholson said. "Programs for federal contracts, special grants and loans and the recognition of being a woman-owned small business."

A number of programs can help woman-owned businesses win federal contacts, which will result in a steady amount of work to help get the business going and thriving, according to WBENC. The Small Business Administration's 8(a) Business Development Program awards millions of dollars each year to small-business owners who are trying to get their businesses off the ground. The program especially looks at minority-owned and woman-owned business as candidates to receive economic assistance. The Small Disadvantaged Business Program encourages prime contractors to subcontract to minority- and woman-owned businesses.

Different states also have grant and loan programs for woman-owned business, varying on which state the business is originally set up in. And, having the certification helps to be recognized by more than 700 international corporations and state and local government agencies.

WBENC has 14 regional affiliates and offers certification for woman-owned businesses.



Karen Nicholson

Evangelical Community Hospital/Greater Susquehanna Valley YMCA/The Miller Center for Recreation and Wellness

LEWISBURG - Ryan McNally has been named Director of the recently announced joint venture that brings together Evangelical Community Hospital, Geisinger, the Miller Center for Recreation and Wellness, and the Greater Susquehanna Valley YMCA. In the role of Director of the Miller Center Joint Venture, McNally serves as the primary on-site leader. He is accountable for all aspects of the YMCA at the Miller Center, powered by Evangelical and Geisinger. Areas of oversight include facilities, leadership, strategic and overall planning, customer and vendor communications, and new business development. McNally has been part of the Evangelical family of employees since May 2016 first serving as a Community Health and Wellness Instructor and Fitness Center Attendant, then advancing in August 2016 to the role of Community Health and Wellness Educator and Wellness at Work Coordinator. In addition, he has served as a personal trainer at the Miller Center for Recreation and Wellness since July 2017. McNally holds a Bachelor of Science degree, majoring in exercise science and minoring in coaching from the University of Mount Union, Alliance, Ohio. He is a certified health coach with the American Council on Exercise, a certified WELCOA (Wellness Council of America) faculty member, a cancer exercise specialist with training from the Cancer Exercise Training Institute, a qualified trainer in TRX Suspension Training, a certified child passenger safety technician, and a BLS/CPR/First Aide Instructor with the American Heart Association.

"Ryan brings great enthusiasm for wellness to Evangelical Community Hospital and has been vital in growing programming and opportunities for employees to manage not only their physical health, but their mental and emotional well-being," said William Anderson, Executive Vice President and Chief Operating Officer of Evangelical



Ryan McNally

Community Hospital. "His involvement with the Miller Center as a trainer gives him the background he needs to join medical health with fitness initiatives that can harness the strengths of the YMCA, Miller Center, Evangelical, and Geisinger. We expect under Ryan's leadership that the community will benefit from the new ideas he'll bring to the joint venture."

Evangelical Community Hospital

LEWISBURG - Kimberly Wheeland, RN, BSN, MSN, CMSRN, CCHM, has been named Associate Vice President of Surgical Services at Evangelical.

In this role, Wheeland provides oversight for strategic planning, budgeting, developing, coordinating, and evaluating all operational aspects of surgical services. This includes one day and extended surgical services at the Hospital, as well as surgical services provided at the Evangelical Ambulatory Surgical Center and the Evangelical Community Hospital Endoscopy Center.

She has two decades of healthcare clinical and administrative experience. As a Registered Nurse from Geisinger School of Nursing, she went on to obtain her Bachelor of Science in Nursing from the Pennsylvania College of Technology, elevating her degree one more time by achieving her Master of Science in Nursing degree with an emphasis in Leadership in Healthcare Systems from Grand Canyon University. She is a 2018 graduate of Leadership Susquehanna Valley.

A Certified Medical-Surgical Registered Nurse (CMSRN) and Certified Healthcare Manager (CCHM), Wheeland has over 10 years of healthcare leadership and management experience including over five years of multi-specialty Ambulatory Surgical Center experience. Most recently, she served as the Director of Medical Ambulatory Surgery and Endoscopy at Evangelical Community Hospital where she has been employed since 2016. While under Wheeland's leadership, Evangelical received a Guardian of Excellence Award in Patient Experience for surgical services from Press Ganey, a healthcare company known for supporting healthcare providers in understanding and improving the entire patient experience.

"Evangelical Community Hospital has a long history of providing exceptional surgical services in its state-of-the-art operating facilities," said Tamara Persing, Vice President of Patient Care Services and



Kimberly Wheeland



Evangelical's 2019 Class of Hospice Volunteers. Pictured, from left: Kara Persun, Volunteer Liaison, Hospice of Evangelical; Lukose Vadakara, Lewisburg; Ginger Hamilton, New Berlin; Marie Wagner, Lewisburg; Tracy Hofecker, Bloomsburg; and Pam Webber, Lewisburg.

Chief Nursing Officer. “Kimberly’s values of quality care, patient safety, patient satisfaction, and patient/family experience are leadership principles that will ensure an even stronger level of surgical care in the future.”

And, in other news, Hospice of Evangelical recently held a volunteer training for those interested in giving their time and assisting with end-of-life care for families throughout the Susquehanna Valley or supporting the work of Hospice through non-patient activities. As a result, five new volunteers are joining the Hospice team of caregivers. They are: Lukose Vadakara of Lewisburg, Ginger Hamilton of New Berlin, Marie Wagner of Lewisburg, Tracy Hoffecker of Bloomsburg, and Pam Webber of Lewisburg.

The comprehensive Hospice of Evangelical program and its staff have three decades of experience in service to patients with life-limiting illnesses and their families, providing support in the home or nursing facilities, giving breaks to a caregiver, and more. Evangelical’s philosophy of hospice care emphasizes symptom management and adding quality of life to each day. Hospice volunteer opportunities exist both in patient care and in administrative support of the program.

For more information about Hospice of Evangelical, volunteer opportunities, and available services call 570-522-2550 or visit www.evangelicalhospital.com.

PPL Electric Utilities

ALLENTOWN - PPL Electric Utilities has received the 2019 Achievement Award from the Association of Edison Illuminating Companies (AEIC) for its groundbreaking, innovative technology that safely and automatically cuts power to downed power lines.

The award was presented in October at AEIC’s annual meeting. “Downed power lines may ultimately be unavoidable for an electric utility, but PPL has developed and is implementing this innovative technology to substantially cut the odds that such an event will have tragic results for its employees and the public,” said PPL Electric Utilities President Greg Dudkin. “Nothing is more important than safety.” During a storm in late February 2019, PPL recorded the first successful operation of the new system, powering off a line that came down in a remote, wooded area. By the end of this year, PPL expects to have the new technology in place in about 1,500 locations across its service territory, wherever protective relays are involved. Police officers, firefighters and other first responders can often be the first to encounter downed lines after motor vehicle accidents or during storms. PPL’s new tool will greatly enhance the safety operations of the power grid, keeping those people and PPL line workers safer.

“This really is a game changer,” Dudkin said. “Without being able to detect a downed wire and quickly de-energize it, danger still exists. We’re extremely proud to have successfully implemented this system and of all those involved in its development.”

PPL was able to build upon Schweitzer Electric Laboratories ArcSense™ downed wire detection technology already on its system. PPL engineers developed an algorithm that worked with ArcSense to safely and automatically cut power to that downed wire. PPL is currently patenting the automatic power-cutting technology.

The AEIC Achievement Awards are presented annually to an individual or groups of individuals from AEIC member companies who have clearly provided significant contributions to advancing the operations of the electric energy industry.

MePush

LEWISBURG - MePush, a technology services company with locations in Lewisburg and Charlotte, NC welcomed seven new faces to their team in the past several months: Collin Snyder, Adam Gemberling, Josh King, Brian Eyster, Jason Clarke, Brad Duncan and Jenna Helwig.

Since its inception fifteen years ago, MePush has grown from one employee to 24 full-time IT professionals focused on four key busi-

ness service areas: cybersecurity, managed services, hosted services and IT support ranging from business interconnection and automation to compliance and customer data security.

Collin Snyder, IT Specialist, resides in Mifflinburg and comes to MePush after an internship quickly turned into a full-time job offer. Prior to MePush, he was a substitute teacher for the Central Susquehanna Intermediate Unit. He earned a degree in Computer Science from Lock Haven University in 2017. When he’s not troubleshooting for business clients, he enjoys playing and collecting old school video games, with a particular soft spot for Sega Genesis games from the 1990s.

Adam Gemberling, IT Specialist, comes to MePush from Susquehanna University’s IT department. A graduate of Elizabethtown with a degree in Philosophy, he spends most of his time assisting businesses with advanced troubleshooting needs. When not working, he enjoys rock climbing and being outdoors.

Josh King, Sales and Account Consultant, joined MePush over the summer after working for six previous summers at the Tech Desk at Bucknell University. He joined MePush months ago and is “still surprised by the volume and pace of the business as well as the range of small and large businesses served.” Josh earned a Business Management degree from Wilkes University. Much of his time is spent on preparing business clients for the Windows 7 phase out and integration into Windows 10, as well as with security solutions. Brian Eyster, IT Specialist, resides in Williamsport and comes to MePush from Ricoh USA supporting Geisinger. Previously he worked on the First Quality Enterprises IT Team. He comes with 30 years of broad professional IT experience. His personal interests include hunting, fishing, chess, and the online game of Agar.io.

Jason Clarke, Onsite Information Technology Specialist, joined MePush over the summer and is charged with setting up and installing hardware and network equipment onsite for business clients. He comes to MePush from Geisinger, followed by First Quality Enterprises. In total, he has 20 years of customer service experience in the IT field. When he’s not working, he enjoys spending time with his family, spending time outdoors, and photography.

Brad Duncan, Remote Information Technology Specialist, has had a passion for technology since age 12. He took what was a passion and turned it in to a career. Brad has multiple certifications from Comptia and Microsoft. He is also currently attending Western Governor’s University from home for a Cloud Computing degree. For the past 12 years, Brad has spent his time working onsite and remotely for multiple companies helping them with their technology needs. When not being an IT Guru, Brad enjoys spending time with his wife and son, hunting, fishing and hiking.

Jenna Helwig, Dispatcher, is the most recent hire. She lives in Watsonstown and is a graduate of Susquehanna University with a degree in Creative Writing. Outside of work, she enjoys competing in and coaching equestrian sports and can usually be found at the barn.



Collin Snyder Adam Gemberling



Josh King Brian Eyster



Jason Clarke Brad Duncan



Jenna Helwig

Ribbon Cuttings



Congratulations to our friends at Eclipse Craft Brewing Company, 249 Market St., Sunbury, on their first anniversary! We conducted a ribbon cutting for them on Nov. 1 and celebrated alongside many friends, family and supporters with beer, pizza and dessert! Learn more about "Sunbury's Oldest Brewery" at www.eclipsecraftbrewing.com. Pictured is Curt Benner, co-owner of Eclipse Craft Brewing, preparing to cut the ribbon surrounded by family, friends and supporters. From left, are: Tea Jay Aikey, President & CEO of the Central PA Chamber; Amie Miller and Tina Kuhns, cousins; Curt Benner; Co-owner Thad Benner; Shannon Kipp, bartender; Chad Benner, brother; Megan Wertman, sister-in-law; and Matthew Solomon, friend.

Congratulations to our friends at Willow Stone Farm, near Mifflinburg! We helped them culminate a several years long project with a ribbon cutting ceremony on Nov. 5. Willow Stone Farm is "Where Elegance Meets Country Charm". The newly constructed house and renovated barn sits on 11 acres of scenic property at 100 Cedar Run Lane, near the hamlet of White Springs. The property is available to use for weddings, receptions and overnight accommodations, as well as baby showers, corporate events, family gatherings, yoga retreats, birthday parties and more! See it for yourself! Call 570-541-5943 for a complimentary tour. Learn more at www.willowstonefarmpa.com.

Cutting the ribbon is Benjamin Reeder, proprietor of Willow Stone Farm, along with his daughter, Colleen, 5. They are surrounded by family, supporters and the local businesses they worked with to complete the project. From left: Nathan Seigel, General Manager of Mifflinburg Lumber and Building Supply; Brian Neitz, Office Manager, and Amber Gabrielson, Commercial Lender of Mifflinburg Bank & Trust; Jessica Williams, Finance & Membership Director of the Central PA Chamber; Heidi Criswell, Executive Director of Mifflinburg Heritage & Revitalization Association; Congressman Fred Keller; Carl Reeder, Benjamin's father; the Reeders; state Rep. David Rowe; and Michael Porter, Education Coordinator of the Central PA Chamber.



Congratulations to our friends at Buffalo Valley Recreation Authority (BVRA)! On Nov. 7, we conducted a ribbon ceremony to help celebrate the expansion of their Nature Preschool (afternoon sessions). In addition, BVRA welcomed new preschool teacher Kristin Walker as well as Executive Director Shirley Nelson Brough. And, BVRA thanked Evangelical Community Hospital for the donation of an AED, AED Pads, storage and other important first-aid supplies.

Cutting the ribbon is Shirley Nelson Brough, Executive Director of Buffalo Valley Recreation Authority. She is surrounded by supporters, staff and families in the Nature Preschool program. The adults, from left, are: Chris Berleth, Greater Susquehanna Valley Chamber; Mike Glazer, BVRA Board Member; Lynnette Wallace, parent; Brandon Fiedler, parent; Dr. Jack Devine, VP of Medical Affairs at Evangelical Community Hospital; Dale Moyer, Evangelical Community Hospital and Central PA Chamber Board Chairman; Tony Stafford, Director of Outdoor Recreation; Tea Jay Aikey, President & CEO of the Central PA Chamber; and Kristin Walker, Preschool Teacher.





Congratulations to our friends at Farmhouse Fancy, 204 Market St., Lewisburg! On Nov. 12, we conducted a ribbon cutting ceremony for their new business in downtown Lewisburg. Farmhouse Fancy is a retail store specializing in farmhouse décor and more. They are currently decorated for the Christmas season!

Surrounded by family, 2-year-old Reed Keiffer, grandson of Farmhouse Fancy Owner Kristie McLeod, prepares to cut the ribbon. From left, are: Lee and Linda Isamoyer, Kristie's parents; Shawn Hays, Kristie's sister; Reed; Chloe Eisenhuth and Delaynee McLeod, Kristie's daughters; Kristie McLeod; Maggie Keiffer, Kristie's daughter and Reed's mother, who also works at the store; Randi McLeod, Kristie's husband; and Tea Jay Aikey, President & CEO of the Central PA Chamber.

Congratulations to our friends at Central Vision Eyecare on the opening of their newest location along Route 15, just south of Lewisburg. The ribbon cutting was conducted by the Bucknell SBDC on Oct. 30. Learn more about their services and make an appointment at www.centralvisioneyecare.com.

Surrounded by family, staff and supporters, Dr. Daniel Fassero cuts the ribbon. To the right, holding the ribbon, is his wife, Dr. Tera Unzicker-Fassero, along with two of their children, Mason and McKinley



Breakfast Briefing



The Wealth Factory of Lewisburg sponsored our most recent Breakfast Briefing in late October. Lauren McDonald and John Machak discuss the various products and services they offer, including financial planning, retirement, investing and portfolio management and company benefits. To learn more, visit: www.twfplan.com.

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Business & Education

Central PA Career Fair

MILTON - Thank you to all 50 vendors, five schools, 1,100 students and officials that made the Central PA Career Fair on Nov. 6 at the Milton Area High School a great success! This longstanding partnership is meant to better prepare students for their future careers. They learn about local job opportunities, education requirements, salary ranges and more. A Fashion Show, held periodically throughout the day, puts students into the attire and uniforms for various professionals while information is shared about the job. The emcee once again this year was Lura Good of 94KX. Thank you to her and the Sunbury Broadcasting team for the music and sounds! Our Lunch Sponsors were Lackawanna College - Sunbury Center and The Daily Item. Sandwiches came from Jersey Mike's Subs in Lewisburg. Water was provided by T-Ross Brothers Construction. Schools that attended were: Milton Area, Warrior Run, Benton Area, Mifflinburg Area and Sunbury Christian Academy. Want to be a part of the Central PA Career Fair next year? Contact Michael Porter, Education Coordinator, at 570-742-7341 or mporter@centralpachamber.com.



Above, Tina Nail of Nailed It Business Services talks with students about accounting and related services. Below, a student model for the Fashion Show is dressed as a welder like one would see at Milton Steel Company.



In the top photo, Desiree and Tom Schulz of Yogi at Shangri-La meet with a student at the Central PA Career Fair at the Milton Area High School. Above, Becky Smith of Hoopla's Xtreme talks to students about the opportunities to work and have fun in an entertaining environment. Interested in meeting students to hire or just talk about future career opportunities? Contact Michael Porter, the Chamber's Education Coordinator at 570-742-7341 or e-mail mporter@centralpachamber.com.



Central PA Career Fair

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Evangelical Community Hospital - Drafting,
First Columbia Bank & Trust, First National Bank,
Geisinger – Food Service, Geisinger – Radiology Tech,
Girl Scouts In the Heart of PA,
Greater Susquehanna Valley YMCA,
Gypsy Pines Photography, Hampton Inn by Hilton,
Home Helpers, Hoopla's Xtreme,
Hosterman Photography & Design,
Keystone Wood Products Association, Kingdom Kidz Inc.,
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Milton Steel Company/Acrow,
Muncy Bank & Trust Company,
Nailed It Business Services,
Nottingham Village Senior Living Community, PennDOT,
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Susquehanna Community Bank,
T-Ross Brothers Construction, Inc.,
Thermo Fisher Scientific, Triangle Tech, U.S. Marines,
Woodforest National Bank, Yogi at Shangri-La,
Zartman Construction Inc.

Michael's Minutes

A time for giving



It's the holiday shopping season, again! This season is a time of giving, especially to our families, but also to many of our local non-profits that need our support during this time of the year. This is a very busy time of the year for all of us, so I encourage you to reach out to find out how you can make a difference in our community with our non-profit members.

November was Non-profit/Community Day for our youth leadership program, Building Leaders for the Susquehanna Valley. This allowed our students to better understand all the opportunities we have in our region. They experienced pet rescues and pet food missions, to helping with puppetry to spread anti-bullying messages to our youth. All of our non-profit members have ways for you to volunteer to get involved and spend your time. When you don't have the time, perhaps you can make a small donation to help with their missions. Supplies or money are both great donations for most all organizations. If you are ever interested in helping our Business & Education Association for instance, we are always looking for volunteers, sponsors and donations for our programs.

Another way to help "B&E" this holiday season is when you're not shopping local with one of our Chamber members, I highly encourage you to go to smile.amazon.com and support our Business & Education Association through your online purchases! When you shop through Amazon Prime, Amazon donates 0.5% of the price of your eligible purchases to B&E once you choose us as your charitable organization of choice. Amazon Smile is the same Amazon you know, with the same products, prices and service. However, using smile.amazon.com will help to support your favorite local charitable organizations! Many of our members are also on this list, so you can choose multiple to support throughout the whole year.

Again, with the giving season upon us, I would like to encourage you to reach out to us and many of our non-profit members to find out how you can make a difference in your community this holiday season. For more information on how to get involved with B&E, or our Building Leaders for the Susquehanna Valley program, please, contact me at mporter@centralpachamber.com. You can check out all of our non-profit members on our web site (www.centralpachamber.com) under the membership listing subsection "Community & Non-Profit."

I look forward to seeing and/or hearing about all of the great things you are involved with in our communities!

Michael Porter
Education Coordinator
mporter@centralpachamber.com



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Jessica's Jottings

Don't discount discounts!

With the holiday season upon us, everyone is looking for a great deal. Discounts are a great way to gain new customers and keep existing customers around! Below are just five benefits of discount programs.



First, they open the door to greater engagement. When other businesses or customers can have access to a discount, they are more open to hear about your business and learn more about you. When they know they can save with you, they will shop with you.

Second, discounts provide the opportunity to say something other than "Give us more money". Discount programs actually say the complete opposite, they say "Let us give you more money". This is a great way to have regular communications with customers.

Third, they bring the association home. In today's world, we tend to keep our professional and personal lives separate, with good reason. But when we can save money for our personal lives by our connections professionally, our relationships deepen with those organizations offering the discount.

Fourth, discounts give you member contact information. Acquiring contact information can be challenging. Offering a discount usually requires customers to register, which gives you a way to keep in touch.

Fifth, they add meaning. This is a two-way street, one for the organization arranging the discount program, and two, for the business offering the discount. Discount programs give participating members another benefit with their membership dues, and they don't have to be there in person to reap the rewards! This benefit gives those members, who utilize it, a way to see the positive impact that organization gives them on a routine basis.

How can your business get involved with a discount program? Well, if you are a member of the Central PA Chamber of Commerce you have access to one of these programs already! We encourage our Chamber members to offer exclusive discounts or special promotions to other Chamber members. This helps promote their business and strengthen member unity. This Member-to-Member Discount Program is available at no extra charge to our members and is simple to participate in. Simply go to the Central PA Chamber of Commerce web site (www.centralpachamber.com), click on the Member Tab and select Member-to-Member discounts. Here you can explore other member discounts and register a discount for your business. Happy Holidays! I hope to see your discount on there soon!

Jessica Williams
Finance & Membership Director
jwilliams@centralpachamber.com

"Members Recognized" (from page 13)

MePush has business partnerships with Corvid Cyberdefense, VMware, Veeam, Cisco, Google, CloudFlare, Dell, and is a Microsoft Gold Cloud Solutions provider with Microsoft. For more information about MePush and its services, visit www.mepush.com.

Coldwell Banker Penn One Real Estate

LEWISBURG - Martha Barrick, broker/owner of Coldwell Banker Penn One Real Estate has announced the office's monthly awards for the month of October.

Lise Barrick was awarded the listing agent of the month and received the sales agent of the month. "Lise goes above and beyond here at Coldwell Banker Penn One. We're proud to have her on our team," Barrick said.



Lise Barrick

Coldwell Banker Penn One Real Estate is located at 331 Market St., Lewisburg and can be reached at 570-524-7500 or www.coldwellbankerpennone.com. Coldwell Banker Penn One Real Estate has been serving the area for 31 years.



From left, are: Mike Loeh, Assistant Vice President/Commercial Relationship Manager, Susquehanna Community Bank; Brian Bubb, Fire Police Captain, Loyalsock Volunteer Fire Department No. 1; and Kryisia Ziegler, Community Banking Officer, SCB. The bank donated \$300 to the fire company, which has been serving the community of Loyalsock since 1925. Bubb helped the bank by directing parking and traffic for the Williamsport Office Ribbon Cutting Ceremony held in October.

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the first
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Veterans Day program at RiverWoods

LEWISBURG – About 100 RiverWoods Senior Living Community residents, family members and supporters attended the annual Veterans Day program on Monday, Nov. 11 at Marlow Hall in the Nursing Care Center.

This year's guest speaker was state Rep. David Rowe of the 85th legislative district. He spoke about the sacrifices veterans make in order to protect the freedoms of all Americans. Rowe also handed out certificates of appreciation to veterans in attendance.

The pledge of allegiance was led by RiverWoods resident

and World War II veteran Carl Phillips, who moved with his wife to Watsonstown in 2009 from Rochester, NY.

Phillips was a member of the U.S. Navy during WWII, serving as a member of the Sea-Bees. Members of the American Legion Post 182 presented the opening and closing ceremonies at the event.

Three's Company Trio and RiverWoods employee Lilian Quay provided the accompanying music for the ceremony.

Thank you to all veterans for your sacrifice and service to the nation!



State Rep. David Rowe presents a certificate of appreciation to RiverWoods resident and WWII veteran Carl Phillips.



Around 100 RiverWoods residents, family members and supporters attended the annual Veterans Day ceremony on Nov 11 in Marlow Hall in the Nursing Care Center.



This fall, Kingdom Kidz Inc. took first place in the large float division at the 2019 Flaming Foliage Festival in Renovo. Congrats! From left, are: Lisa Derr, General Manager; Courtney Raup; Carol Newton; and Donna Bridge, Founder.

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BREAKFAST BRIEFING

7:30 to 9 a.m. Friday, Dec. 13 @
the Central PA Chamber of Commerce
30 Lawton Lane, Milton.

Free to Attend - **Registration is Required**

Sponsored by:



CENTRAL PA BUSINESS & EDUCATION ASSOCIATION

Seminar & Training Series

Overtime Rule Change

9:30 to 11 a.m. Wednesday, Dec. 18 @
Central PA Chamber of Commerce, 30 Lawton Lane, Milton

Cost: **FREE**

Register: www.centralpachamber.com/events

Presented by:



CENTRAL PA CHAMBER OF COMMERCE

INSIDE JOBS

3 p.m. Tuesday, Jan. 7

@ Hoopla's Xtreme

15 Stetler Ave., Shamokin Dam

- Tour the facility (approx. 1 hour)
- Refreshments provided

Featuring:



Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations.
Find tour details and register @ www.centralpachamber.com/events.

CENTRAL PA CHAMBER OF COMMERCE

INSIDE JOBS

9:30 a.m. Thursday, Jan. 16

@ MaxWorx

2401 Reach Road, Williamsport

- Tour the facility (approx. 1.5 hours)
- Refreshments provided

Featuring:



Inside Jobs offers members a chance to tour facilities of fellow businesses/organizations.
Find tour details and register @ www.centralpachamber.com/events.

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- 1) *Your monetary gift can be sent via mail to: Laurie Allison, Haven to Home Treasurer, PO Box 851, Berwick PA, 18603.*
- 2) *Secure Online donations can be made through PayPal. Link can be found on our website haventohome.org.*
- 3) *Donate a **Veterinary Clinic Gift Card** (see our website for a listing of participating Veterinary Clinics).*
- 4) **Volunteer**—*Donate your time, your talent, or open your home to foster one of our dogs in need of a safe 'haven'. And of course, Adopt a rescue dog!*



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Save the Date!

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Suncom Industries, Inc.

**16th Annual Dirk Sojka's
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with Bison Basketball

Saturday, January 11, 2020



Sojka Pavilion

Bucknell University

2:00 PM—Bison vs. Holy Cross

*Silent Auction ~ Cash Raffles ~ Great Game ~
Other Fun Activities*

How can you help?

- Be a sponsor!
- Make a donation to the silent auction!
- Come to the game to cheer for the Bison!
- Buy a raffle ticket and/or auction item!

Contact Christina Curran at Suncom Industries at
(570) 473-8352 or email ccurran@suncom.org
for more information!

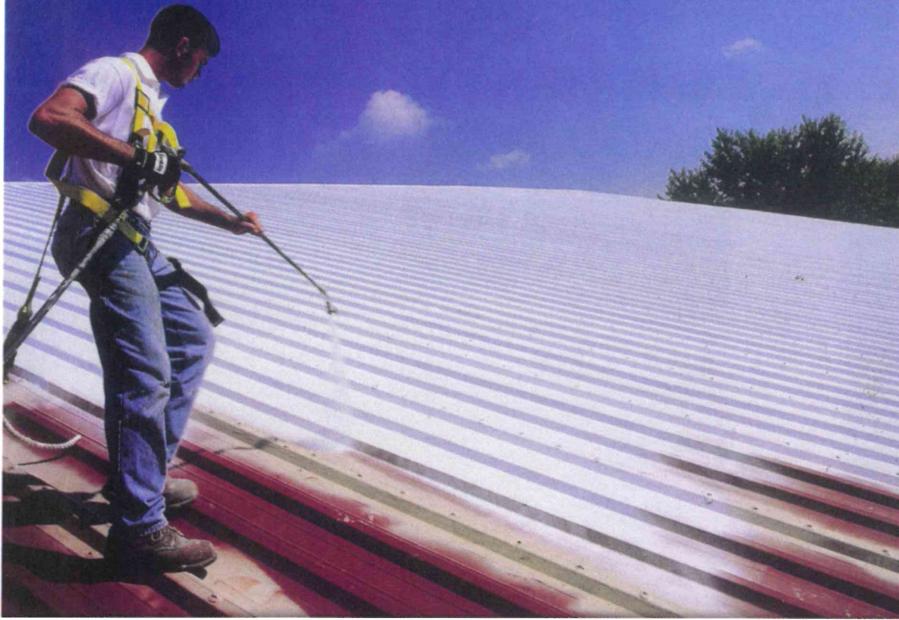
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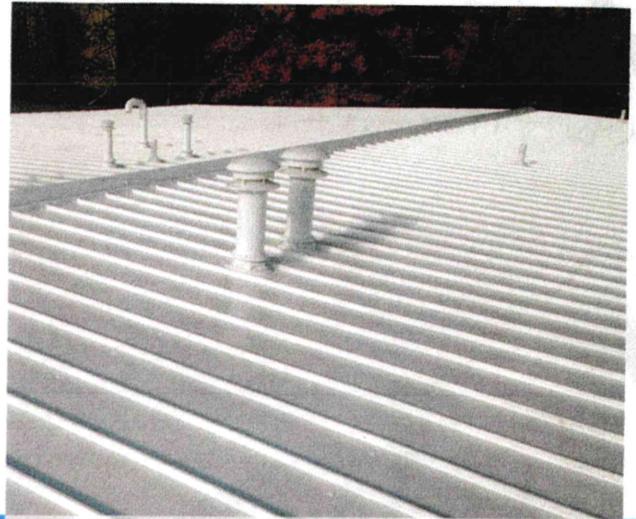
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Megadeals 2019

20 oz. Surf Bottle

0404

500 \$0.89 (c)



See Page 7 of the 2019 Catalog for full product details

16"x12" Tote Bag with 6" Gusset 80 gsm

TB102

500 \$1.29 (c)



See Page 47 of the 2019 Catalog for full product details

0701



Silicone Cell Sleeves with 3M Adhesive Backing

0701

500 \$0.85 (c)

0707 - Dual Pocket Sleeve

500 \$0.99 (c)

See Page 88 of the 2019 Catalog for full product details



9" Flyer

0204

500 \$0.82 (c)

See Page 57 of the 2019 Catalog for full product details

Folding Foam Can Coolers

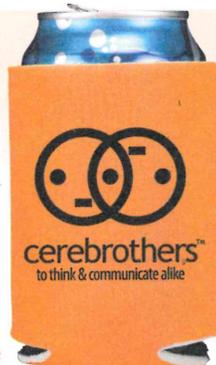
0346 - One Sided Imprint

500 \$0.55 (c)

0346S - Two Sided Imprint

500 \$0.60 (c)

See Page 29 of the 2019 Catalog for full product details



Stadium Cups

0450 - 16 oz

500 \$0.59 (c)

0459 - 22 oz

500 \$0.65 (c)

See Page 30 of the 2019 Catalog for full product details



0450

Large Gel Pack

0556

300 \$1.65 (c)



See Page 125 of the 2019 Catalog for full product details

CPS Shades

0766

500 \$0.92 (c)

0764 - Unicolor

500 \$0.92 (c)



See Page 55 of the 2019 Catalog for full product details

Bike and Jogger Bottles - Solid Colors

0391/0392 - 22 oz Bike Bottles
0297/0299 - 26 oz Jogger Bottles

500 \$1.05 (c)

0391



0299

See Page 11 & 13 of the 2019 Catalog for full product details

Bike and Jogger Bottles - Translucent Colors

0323/0317 - 22 oz Bike Bottles
0329/0331 - 26 oz Jogger Bottles

500 \$1.35 (c)

0317



032

See Page 11 & 13 of the 2019 Catalog for full product details



20 oz Recreation Bottle

0377/0378 - Solid Colors
500 \$1.05 (c)

0402/0403 - Translucent Colors
500 \$1.15 (c)

See Page 9 of the 2019 Catalog for full product details

0378

0402

Bike and Jogger Bottles - Translucent Colors



0332

0324 - 22 oz Bike Bottles with Sport Sip Lid
0332 - 26 oz Jogger Bottles with Sport Sip Lid

500 \$1.75 (c)

See Page 11 & 13 of the 2019 Catalog for full product details

24 oz Contour Bottle

0373/0379 - Solid Colors
500 \$1.25 (c)

0370/0371 - Translucent Colors
500 \$1.35 (c)

See Page 15 of the 2019 Catalog for full product details



0379

0370

16 oz Fiesta Cup

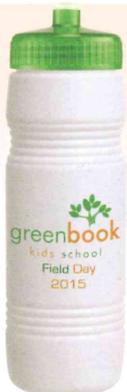
0467 - without lid
250 \$1.79 (c)

0467L - with Lid
250 \$2.09 (c)

See Page 31 of the 2019 Catalog for full product details



0467L



26 oz Value Bottle

0375
500 \$1.15 (c)

See Page 21 of the 2019 Catalog for full product details

0375

32 oz Premium Bottle Heavy Duty Thick Walled PET

0415 - with Premium Lid
500 \$2.65 (c)

See Page 25 of the 2019 Catalog for full product details



14 oz Stein

0202
500 \$1.15 (c)

See Page 33 of the 2019 Catalog for full product details



16 oz Elite Tumbler with Four Color Process Insert

0356
240 \$3.79 (c)

See Page 35 of the 2019 Catalog for full product details



16 oz Cypress Tumbler Double Wall Insulated

0349

250 \$1.89 (c)



See Page 34 of the 2019 Catalog for full product details

20 oz Aspen Tumbler

0334

250 \$8.65 (c)



See Page 39 of the 2019 Catalog for full product details

20" w x 17" h Drawstring Backpack 80 gsm



DSB101

500 \$1.35 (c)

See Page 51 of the 2019 Catalog for full product details



LP107

Domed Lapel Pins

7 Shapes Available

500 \$0.99 (c)



LP103

See Page 113 of the 2019 Catalog for full product details

Mouse Pads

0750/0752 - Round or Square
with 1/8" Base

500 \$1.89 (c)



0750

0762/0763 - Round or Square
with 1/16" Base

500 \$1.59 (c)



0762

See Page 87 of the 2019 Catalog for full product details

Ball Markers/ Keepsake Tokens

0632 - with Pad Printed Imprint

500 \$0.85 (c)

0632

0631 - with Full Color Domed Imprint

500 \$0.99 (c)

0631

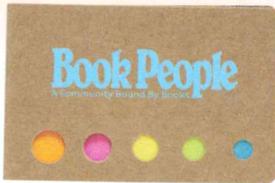


See Page 67 of the 2019 Catalog for full product details

Economy Sticky Flag Booklet

0591

500 \$0.55 (c)



See Page 91 of the 2019 Catalog for full product details



BH104

Badge Holders

BH105-BH108 - Slide-on or Alligator Clip
with pad printed imprint

500 \$0.69 (c)



BH107

BH101-BH104 - Slide-on or Alligator Clip
with full color domed imprint

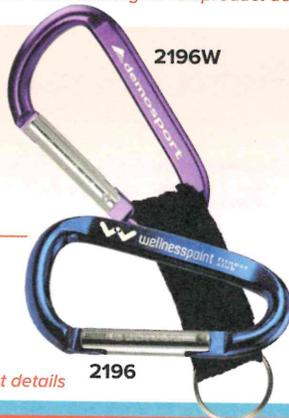
500 \$0.85 (c)

See Page 105 of the 2019 Catalog for full product details

3" Carabiners

2196

500 \$0.73 (c)



2196W

2196W - with Web Strap

500 \$0.79 (c)

2196

See Page 104 of the 2019 Catalog for full product details

Slim Line LED Key Light

0617

500 \$0.89 (c)



See Page 104 of the 2019 Catalog for full product details

Spirit Rally Towel

0649

300 \$1.45 (c)



See Page 60 of the 2019 Catalog for full product details

Golf Towel

0650

300 \$2.15 (c)



See Page 61 of the 2019 Catalog for full product details

Mini Flyers

0304 - 4" Flyers

500 \$0.43 (c)

0310 - 5" Flyers

500 \$0.54 (c)



See Page 56 of the 2019 Catalog for full product details

Value Golf Ball

0670

288 \$1.29 (c)

Price is per ball



See Page 68 of the 2019 Catalog for full product details

Soft Keytags

10 Shapes Available

500 \$0.49 (c)



See Page 99 of the 2019 Catalog for full product details

Crystal Keytags

6 Shapes Available

500 \$0.59 (c)



See Page 97 of the 2019 Catalog for full product details

Budget Chrome Plated Keytags

0114

4 Shapes Available

500 \$1.09 (c)



See Page 100 of the 2019 Catalog for full product details

Adhesive Bandage Dispenser

0730

500 \$0.59 (c)



0730

Weekly Pill Dispenser

0742

500 \$0.59 (c)

0742



See Page 119 & 120 of the 2019 Catalog for full product details

Bag Clips

0225 - Mini

500 \$0.59 (c)

0226 - Large

500 \$0.79 (c)



See Page 117 of the 2019 Catalog for full product details

Pizza Cutter

0801

500 \$0.80 (c)



See Page 114 of the 2019 Catalog for full product details

Pricing subject to change. Please visit www.keystoneline.com for current pricing and full product details.

MegaDeal special items are available on standard service only.