

IT'S YOUR BUSINESS

CENTRAL PA
CHAMBER OF COMMERCE

Volume 1, Issue 3 • MARCH 2016



30 Lawton Lane - Milton, PA 17847
www.centralpachamber.com



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ANNUAL MEETING & AWARDS CEREMONY

WATSONTOWN – Reflection, celebration and appreciation. Around 200 Chamber members, representing nearly 100 businesses and organizations, gathered together for a nice lunch, to network and to celebrate accomplishments from the past year on Thursday, Feb. 25 at the Watson Inn, Watsonstown.

For a third year, individuals were honored for the impacts they've made in the past year that are considered over and above to the Central PA Chamber and their local communities. Chamber Impact Awards were given to: Bob Greenly, McNeal Steel; Dale Moyer, Evangelical Community Hospital; and Deb Mitsufer, The Boof Biscuit Company.

Greenly, well known in and around the Milton community, was the first to be recognized at the event for his work to resolve permitting lose-ends in the Milton Industrial Park. In something that had been set on the backburner for well over a decade, he was willing to dive in and finish the job, sifting through plenty of paperwork, making numerous communications and trudging through terrain with weeds measuring waist high! "And, in 14 months of time, we were finally able to put this issue to rest thanks to you," said Bruce Smith, Central PA Chamber President/CEO.

The second award of the afternoon went to Dale Moyer, VP of Information Systems at Evangelical Community Hospital. A board member like Bob, he was no stranger to helping the Chamber cause. **AWARDS... Continued on Page 3**



Photos from the Annual Meeting and Awards Ceremony courtesy of Hosterman Photography & Design.

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At the Annual Meeting & Awards Ceremony on Feb. 25 at the Watson Inn, Watsonstown, three Chamber Impact Awards were presented. Left: Bruce Smith, Central PA Chamber President/CEO presents Bob Greenly of McNeal Steel with a Chamber Impact Award. Center: Dale Moyer, Evangelical Community Hospital, receives a Chamber Impact Award from Jeff Shaffer, Central PA Chamber Communication & Education Manager. Right: Deb Mitsufer, The Boof Biscuit Company, is presented a Chamber Impact Award from Tea Jay Aikee, Central PA Chamber Executive/Finance Assistant. Congratulations to these three worthy recipients!



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Tea Jay Aikey
Executive & Finance Assistant
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The President's Club is an exclusive sponsorship program created to prominently recognize companies who contribute to the Central PA Chamber over and above their annual membership investment. For more information, call 570-742-7341.

The Inside Scoop



Feeling Energized?

If you were one of 200 to attend our Annual Meeting & Awards Ceremony on Feb. 25 at the Watson Inn, how are you feeling? If you're like us, it's given the Chamber staff a jolt to make this year even better than last year. We certainly hope you enjoyed the video The Graphic Hive put together for us to highlight many of our events in 2015. It's amazing to see what we've accomplished together with our members. These accomplishments often make it to the pages of our publications. So, please, keep us in the loop of your big events/moments because "Our Business is Your Business." We can all do well when we work together. Congratulations to our Chamber Impact Award winners –Bob Greenly of McNeal Steel, Dale Moyer of Evangelical Community Hospital and Deb Mitstifer of The Boof Biscuit Company!

It's been a joy to work with each of these individuals, and they all contribute in their own way. Regardless, all have made a great impact on the Central PA Chamber. There are a number of members that made the "short list," but we're keeping this award special and limiting it to just a few each year. There's much more you'll find in this month's issue, in addition to coverage of our big event!

In this month's member spotlight, we feature the Susquehanna River Valley Visitors Bureau and the Watson Inn. Both organizations have great people to work with. Our friends at SRVVB are preparing for yet another busy spring and summer! Make sure you check them out, and see what you may be missing in your own backyard. Of course, the Watson Inn is a fine place to hold large-scale events! And, it's also just a charming place to have lunch during the week. The building is amazing and the staff is great, too!

There are a number of people you could be congratulating this month, if you check out the "Our Members Recognized" section. We have a lot of hard-working and dedicated people, many who it would be great to get to know. On page 13, check out what the students of Building Leaders for the Susquehanna Valley (BLSV) have been up to! Many members have been assisting them with the steps it takes to start a business, and they have some great ideas! Who knows what they will accomplish one day!

Do you want to be a part of *It's Your Business*? The invitation remains open! As Central PA Chamber members, sharing your information (whether a press release, event information or an advertisement) is a great benefit to your membership. If you have any question about the steps, please, contact me. Enjoy the issue!



Jeff Shaffer, Editor
Communications & Education Manager
jshaffer@centralpachamber.com

Chamber Report Submission Deadline and Distribution

CIRCULATION DATE	SUBMISSION DATE
APRIL 2	MARCH 18
MAY 7	APRIL 22

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AWARDS *(continued from front)*

Dale serves as the chairman of the Central PA Business & Education Association, but his volunteerism has no limits, no matter how menial the task. He'll contribute to extended periods of planning and conversation but is also ready to roll up his sleeves and tackle any task needed on event day. "I believe it's because (Dale's) heart is in serving others," said Jeff Shaffer, Central PA Chamber Communication & Education Manager. "It's a quality I greatly admire."

And, the final Chamber Impact Award went to Deb Mitstifer, owner of The Boof Biscuit Company, near Lewisburg. Deb does a great business, but she often goes it alone. However, she somehow finds the time to participate in Chamber events, and change the lives of people around her. She even purchased a Chamber membership for another member. But, what she did at the end of last year deeply moved the Chamber team. "A local auto dealership had a month-long promotion to give some lucky winner a car," said Tea Jay Aikey, Executive/Finance Assistant. "When they announced the winner, it was this beautiful person who collected the prize and immediately turned it over to the friend (who came along) whose family was in desperate need of a reliable vehicle." It's amazing the things people can do and especially for each other.

In addition, Bucky Allis, a retired bank executive, and Bob Derr, Pennsylvania Cystic Fibrosis, were recognized as outgoing directors of the Chamber board. For the list of current board directors, visit www.centralpachamber.com.



Glenn Folio of Practical Business Solutions

The Premier Sponsor was Practical Business Solutions. Glenn Folio provided information about the business' credit card processing services. Partnering Sponsors were: Barn Owl Art Studio, Hosterman Photography & Design, iHeartMedia, Larson Design Group, PPL Electric Utilities, Susquehanna Fire Equipment Company, The Graphic Hive and the Watson Inn. Annie Izumi of Barn Owl Art Studio and Shirley Nelson Brough and Teresa Mook of Susquehanna Fire Equipment Company handcrafted and provided the fragrant and beautiful centerpieces. One lucky person from each table went home with one. In addition, a year-in-review video of 2015 was played for the attendees, professionally made by The Graphic Hive, Williamsport. You can find the video on the Central PA Chamber Facebook page and YouTube Channel. Contributing Sponsors were: Lawton Insurance, PCI Insurance, SUNCOM Industries, Tony's Custom Tailor Shop and Trendz Hair Studio. SUNCOM volunteers helped prepare the gift bags for all of the attendees. Brenda Reichenbach of Tony's Custom Tailor Shop provided the tuxedos that had Bruce and Jeff looking sharp. Heather Nickey of Trendz Hair Studio did a tremendous job giving Tea Jay a special hairdo for the big day. And, thank you to the entire board of directors for their contributions toward the gift bags.

Musical entertainment was provided by Kyle McPeek, a senior at Milton Area High School, who serenaded the conversing crowds with his saxophone. Rod Baughman, Administrator of Meadowbrook Christian School, Milton, provided the prayer before lunch. Smith also highlighted new initiatives in 2016, including the Central PA Business & Education Association's Seminar & Training Series. He's hopeful the new 2015-2017 Strategic Plan is approved this month.

Thank you to all who attended this year's Annual Meeting & Awards Ceremony!



We thank Practical Business Solutions for being our 2016 Premier Sponsor! If interested in this opportunity in the future or other opportunities to sponsor Central PA Chamber events, call 570-742-7341.

Left: Kyle McPeek, a senior at Milton Area High School, serenades the crowd with his saxophone.

Below: Standing, Stephanie Hines of the HandUP Foundation, Milton, converses with Ashley McCaffery and Traci Messenger of Paint, Party and More, Milton.



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MEMBERSHIP RENEWAL

Thank you to the following members for their continued support of the Central PA Chamber of Commerce, through their Membership Renewal this past month:

(As of February 23, 2016)

Astro Village Listing Service, Milton
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 Barclay M. Wilson, D.O., Milton
 Borough of Watsonstown, Watsonstown
 Bryden & Kessel Family Dentistry, Milton
 Budman Auto Body, Milton
 Central Builders Supply Company, Sunbury
 Central PA Workforce Development Corp., Lewisburg
 Christ Wesleyan Church, Milton
 Ciro's Ristorante Italiano, Watsonstown
 Coldwell Banker Penn One Real Estate, Inc., Lewisburg
 Cole's Hardware, Inc., Danville
 Cole's Hardware, Inc., Lewisburg
 Evangelical Community Hospital, Lewisburg
 First National Bank, Watsonstown
 Holiday Inn Express, New Columbia
 James Daniel & Associates, LLC, Houtzdale
 Larson Design Group, Selinsgrove
 Larson Design Group, Williamsport

Lawrence J. Winans, D.M.D., Lewisburg
 Milton Regional Sewer Authority, Milton
 Milton Steel Company, Milton
 Northumberland County Schools Federal Credit Union, Milton
 Padgett Business Services, Williamsport
 Pennsylvania American Water Company, Milton
 PPL Electric Utilities, Northumberland
 Quality Inn, New Columbia
 Representative Fred Keller's Office 85th District, Mifflinburg
 Shade Mountain Winery & Vineyards, Danville
 Shade Mountain Winery & Vineyards, Middleburg
 Standard Journal, Milton
 Susquehanna Council Boy Scouts of America, Williamsport
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 Zartman Construction, Inc., Northumberland

NEW MEMBERS

FIRST NATIONAL BANK

310 Market Street • Lewisburg, PA 17837
 570-522-0812 www.fnb-online.com

Judy Hoover - Branch Manager

First National Bank is the home for all of your financial solutions from banking, to investments, to insurance.

FORWARD PROGRESS FOUNDATION

508 White Deer Pike • New Columbia, PA 17856
 570-713-5645 www.pkuforwardprogress.org

Mark Hauck - President

The Forward Progress Foundation provides local support to individuals and families in need in the Commonwealth of Pennsylvania. Their current primary coverage areas are Lycoming, Montour, Northumberland, Snyder and Union counties in Central PA.

H & W REPAIRS

401 South Front Street • Milton, PA 17847
 570-742-7976 www.handwrepairs.com

Keith Houtz & Kyle Woolley - Owners
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Charlie Ross - Community Relations Officer

Lowe's Companies, Inc. is an American company that operates a chain of retail home improvement and appliance stores in North America.

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Penn Seiple - Architect Real Estate Development & Management

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Sarah Merritt - Owner

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Karen Campbell - Agency Administrator

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Leanne Matullo - Founder & Operator

Yoga Dear seeks to make yoga approachable for ALL. We develop classes that encourage a playful practice in an environment that is vibrant, safe, and fun. We recognize that each individual has unique needs and comes to the mat for different reasons. Let us design something special for your needs!



**MEMBER
Spotlight**

SUSQUEHANNA
River Valley Visitors Bureau



Andrew Miller
Executive Director

81 Hafer Road
Lewisburg, PA 17837
570-538-1832

WHAT TYPE OF PRODUCTS AND/OR SERVICES DO YOU PROVIDE TO HELP OTHERS PROSPER?

Whether a tourist or a resident, we provide a variety information about our visitor bureau plus our 300+ members – brochures, maps, bicycle trails, relocation packets, suggested daytrips and itineraries, menus, weekly calendar of events – on a wide variety of things to do in the area, such as dining, overnight accommodations, family attractions, zoos, state parks and forests, hiking, wine trails, antiquing, golf, camping, history and heritage, arts and culture, shopping, downtown events, fairs and festivals, plus much more!

WHAT ARE SOME UNIQUE FEATURES OR FACTS ABOUT YOUR COMPANY?

We have more than 25 display cases that showcase our members in our lobby. They are decorated beautifully by our members and are updated seasonally. We also have brochure racks in our outer lobby [open 8am to 8pm daily, 7 days a week] that promote brochures we produce, plus our members. We offer Visitor Guides to all the destinations throughout PA, plus Ithaca, Corning, and Niagra Falls, N.Y.

WHAT MAKES YOUR BUSINESS STAND OUT?

Our love of the Susquehanna River Valley; passion about the great amenities the region has to offer; great customer service and dedicated staff, plus a genuine belief that promoting our members is our priority.

WHAT ARE SOME OF YOUR BUSINESS'S MAJOR ACHIEVEMENTS?

Greater Susquehanna Valley Chamber of Commerce Small Business of the Year Award in 2010. Partnering to establish the Susquehanna River Valley Heritage Alliance – a regional partnership for historical societies

and museums working to partner to promote the region's history and heritage. 2011 Citation from PA Representatives Kurt Masser, Lynda Schlegal-Culver and Fred Keller for the work we do on behalf of our communities.

WHERE DO YOU SEE YOUR BUSINESS GOING IN THE FUTURE?

With technology evolving and changing constantly, we see the Susquehanna River Valley Visitors Bureau as leaders in marketing technology for our members and communities. With increased outdoor recreation amenities and events, we see the Susquehanna River Valley as one of the top outdoor destinations in the Commonwealth.

WHY ARE YOU A MEMBER OF THE CENTRAL PA CHAMBER OF COMMERCE?

I see chambers and visitor bureaus as variations on a common theme: supporting our members. It only makes sense to partner with those who share your ideals and goals – to compliment and not compete. Plus, we realize that many people contact chambers as the lead resource within a community. We want to make sure the Central PA Chamber has the information they need from us to best serve the public. Membership makes that happen.

WHAT IS YOUR FAVORITE CHAMBER MEMBERSHIP BENEFIT?

First and foremost, our favorite Chamber Membership benefit is a dedicated, passionate, knowledgeable and approachable staff who support all their members. Through their partnership we are confident that they are doing their best to promote our business. Emails from TeJay letting us know that they directed the public to our business further reinforces why our membership is so valued.

WATSON INN



Pamela S. Showers
General Manager

Watson Inn
100 Main Street
Watsontown, PA 17777

570-538-1832

WHAT TYPE OF PRODUCTS AND/OR SERVICES DO YOU PROVIDE TO HELP OTHERS PROSPER?

Dining, cocktails, hotel, wedding ceremony and receptions, banquet and conference facility, catering on and off premise.

WHAT ARE SOME UNIQUE FEATURES OR FACTS ABOUT YOUR COMPANY?

Professional and courteous staff catering to your needs, wedding ceremony and reception in the same room, serving the valley for 24 years, largest banquet facility in the area, free off-street parking, hotel rooms and suites, open seven days a week, offering prime rib everyday, monthly calendar with daily bar specials.

WHAT MAKES YOUR BUSINESS STAND OUT?

"It's All Under One Roof!" Independently owned, largest facility in Northumberland County.

WHAT ARE SOME OF YOUR BUSINESS'S MAJOR ACHIEVEMENTS?

Having three restaurant/bar hotels covering Watsontown, Lewisburg and

Mifflinburg. Being in business for more than 24 years. Strong willed staff with endless talent. Watson Inn can make your fairy tail wedding come true and be affordable taking every step with you.

WHERE DO YOU SEE YOUR BUSINESS GOING IN THE FUTURE?

We will be focusing on catering and conference center and will be reaching out past the 50-mile radius with our advertising and marketing. We strive to become your go to place for everyday catering needs.

WHY ARE YOU A MEMBER OF THE CENTRAL PA CHAMBER OF COMMERCE?

The Watson Inn is a member of the Central PA Chamber of Commerce for a variety of reasons, including community support, networking and contacts. We know that the chamber is always a click or a phone call away!

WHAT IS YOUR FAVORITE CHAMBER MEMBERSHIP BENEFIT?

The Central PA Chamber of Commerce has provided the Watson Inn with great freindships and business opportunities over the past 20 years. Being part of the one-time small town chamber to the Chamber it is today.

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37 N. Arch Street Milton, PA
P.O. Box 319


Phone: 570-742-8777 Fax: 570-742-6155

FRIDAY, MAY 6
3-6 PM

Central PA Chamber of Commerce Ribbon Cutting Ceremony & Open House for TELOS Educational Services



Stop in and say hello! The TELOS family would love to meet you, introduce you to our services, and help your children make a special Mother's Day gift. We will be holding a gift certificate raffle for a free service at our Tutoring Center, and offering a promotional discount on our Summer Workshops!



WHAT'S HAPPENING: MEMBER EVENTS

Community Education Classes

High School Students/Adults
 Cost: \$55 for 1 class/\$99 for 2/ \$149 for 3
 Location: Shikellamy High School

"Navigating the Route to College"

Instructor: Kathy Specht, M.Ed., BA
 When: Wednesdays, March 9 – April 20, 2016
 Time: 4:00-5:00pm

Learn 1) to navigate the paperwork of a college application, 2) to apply for state & Federal student financial aid, 3) to navigate the Pennsylvania system of higher education, 4) to understand all variables in making good post-secondary education decisions. Kathy Specht worked over 30 years as a school counselor and counselor educator.

"Job Hunting and Getting Hired"

Instructor: Susan Nunan, RN, BA
 When: Wednesdays, March 2 – April 13, 2016
 Time: 5:15-6:15pm

Learn job-hunting strategies and get hired! Find the main employers in our region and determine if a job-posting is a good match for you. Course activities improve critical thinking, sharpen problem solving, and build teamwork skills that employers want. Susan Nunan has helped students prepare for job & college readiness and has started services that people need to get & keep a job. She taught at Harrisburg Community College, the American Red Cross, and the University of Southern Alabama.

"Statistics for Dummies"

Instructor: Steve Wilkerson, MA, BA
 When: Wednesdays, March 2 – April 13, 2016
 Time: 6:30-7:30pm

Learn basic statistics. Gain an ability to use statistics in decision-making and reporting. Understand the difference between descriptive and inferential statistics. Steve Wilkerson served as an education consultant for the West Virginia state government. He received highest ratings from his former students at Susquehanna University. He is currently teaching mathematics at Bloomsburg University.



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Wine 'N Mile

Like last year, we will be hosting the event the Friday after Memorial Day!!

Friday, June 3, 2016
 5:00pm - 9:00pm

DETAILS TO FOLLOW!!

5K

Saturday, March 26
 Registration at 8 a.m.
 Race at 9 a.m.
 Watsonstown Elementary

www.Kelseysdream.org

For more information, contact
 ericakeim2@comcast.net

Sunbury Job Fair 2016

"Linking" you to your next Job or Career.

Thursday, March 24th
 12:00 pm to 3:00 pm
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Third Annual 5K Run/Walk 2016



Saturday, May 21st

Registration: 8AM
5K Run/Walk: 9AM

Nottingham Village Senior Living Community
58 Neitz Road Northumberland, PA

Proceeds to benefit  **CARING FOR KIDS**
A backpack program to help end hunger in the children of our community.

Registration Fees:
Ages 14 & Up: \$20 (T-Shirt if registered by April 29th)
Ages 8-13: \$10 (T-Shirt if registered by April 29th)
Ages 7 & Under: \$5 (Does not include T-Shirt)

A challenging course run on both road & trail! Rain or shine!
To register for or sponsor the event contact
570-473-8366

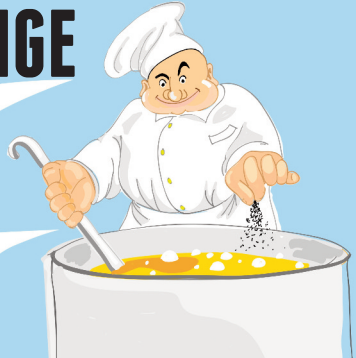





ETHNIC SOUP CHALLENGE

PROCEEDS TO BENEFIT FATHER'S HOPE

Saturday, April 23 from 4-6 pm
Revival Tabernacle - 960 Susquehanna Trail, Watsonstown



To register to enter a crock pot of soup in the event, for more information on Father's Hope, or to schedule a speaker from the organization for a church group, community organization, school group or any other entity, email fathers.hope@gmail.com or send a message to www.facebook.com/fathershope.



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www.bucknell.edu/sbdc

BUCKNELL SBDC UPCOMING SEMINARS & TRAININGS

DATE	SEMINAR	LOCATION	TIME	COST
3/22/2016	Tech Meetup	416 Market Street DeWitt Building - 3rd Floor Lewisburg, PA 17837	12:00 pm - 1:00 pm	FREE
3/23/2016	Quickbooks Basic	416 Market Street DeWitt Building - 3rd Floor Lewisburg, PA 17837	9:00 am - 3:00 pm	\$75
3/23/2016	Quickbooks Online Overview	416 Market Street DeWitt Building - 3rd Floor Lewisburg, PA 17837	4:00 pm - 5:00 pm	FREE
3/24/2016	Quickbooks Intermediate	416 Market Street DeWitt Building - 3rd Floor Lewisburg, PA 17837	9:00 am - 3:00 pm	\$75
3/30/2016	CONTARS "It's Not Just Price"	Union County Government Center 155 North 15th Street Lewisburg, PA 17837	10:00 am - 12:00 pm	FREE
4/7/2016	The First Step Pre Business Workshop & Writing Your Business Plan	Selingsgrove Borough Office (Community Room) 1 North High St. Selingsgrove, PA 17870	9:00 am - 11:00 am Noon - 2:00 pm	\$25 each

IMC UPCOMING SEMINARS & TRAININGS

DATE	SEMINAR	LOCATION	TIME
3/15/2016	Lean Manufacturing Level One Certification	IMC - 1127 W. 4th Street Williamsport, PA 17701	8:00 am - 5:30 pm
3/22/2016	Cost & Pricing for Competitiveness	IMC - 1127 W. 4th Street Williamsport, PA 17701	8:00 am - 12:00 pm
3/23/2016	Classification under the Harmonized Tariff System and Schedule B	Webinar	10:00 am - 11:30 am
3/30/2016	COSTARS "It's Not Just Price"	Union County Government Center 155 North 15th Street Lewisburg, PA 17837	10:00 am - 12:00 pm
4/1/2016	North Central PA Technology Forum Hear from Experts!	Penn College, One College Ave. Williamsport, PA 17701	7:30 am - 12:00 pm
4/14/2016	Doing Business with Penn State University	Centre Co. Recycling & Refuse 253 Transfer Road Bellefonte, PA 16823	10:00 am - 12:00 pm
4/21/2016	Internet Resources for Government Contracting	IMC - 1127 W. 4th Street Williamsport, PA 17701	10:00 am - 12:00 pm



INNOVATIVE MANUFACTURERS' CENTER

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Manager, Training & Outreach
570-329-3200 ext 8085
laurim@imcpa.com

<http://www.imcpa.com/events/>

One College Avenue
DIF 32
Williamsport, PA 17701
1-800-326-9467

"Good News from the Grave"



3rd Puppet Dinner Theater Series

MARCH 13 at 12:30 pm **First Baptist Church - Milton**

Spring Fever Picnic with the Puppets will be provided

The Kingdom Kidz is a nonprofit organization in Watsonstown who presents sacred (Kingdom Kidz Puppet Ministry) and educational (Kidz 4 Education) programs in various settings. For more information, call the Kingdom Kidz office at 570-838-3133. Their web site at www.hiskingdomkidz.org provides program choices and information about the ministry.



As a part of the Meadowbrook Christian School's C.A.R.E. Project, Ms. Nornhold and Ms. Templin's 2nd-grade classes donated snacks to Kelsey's Snack Pack Program. These snacks were given to children in the pediatric oncology unit at Geisinger Medical Center, Danville. Thank you to these generous teachers and students who are helping makes the lives of these children a little brighter!

FREE SERVICE TO THOSE IN NEED

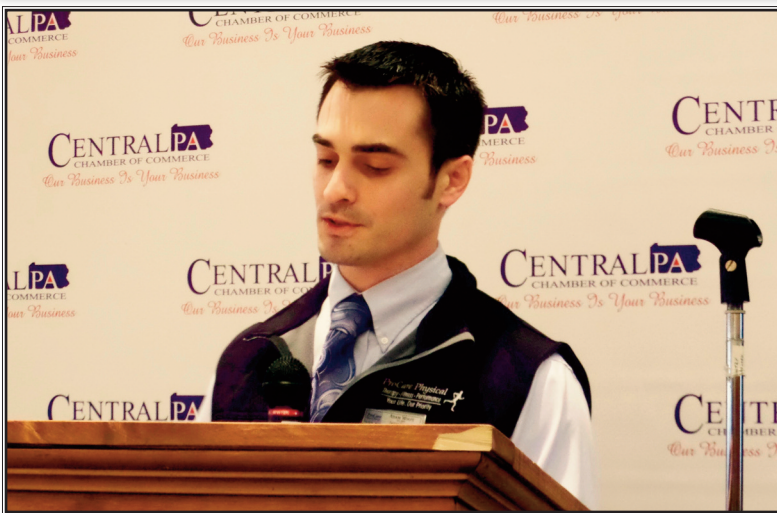
NORTHUMBERLAND - PPL Electric Utilities, working with the Pennsylvania Public Utility Commission, is looking for your help in locating homeowners to participate in a special pilot program that would provide free heating upgrades.

Specifically, they are looking for income-eligible homeowners (up to 150 percent of the federal poverty level) who have broken, unfixable oil furnaces and are using space heaters to heat their homes. The pilot program would replace the oil furnace with ductless multi-split heat pumps and also weatherize the home. This is all free to the customer.

Those interested need to act quickly. Since the program ends April 30, they would like to be able to install the heat pumps before the end of winter.

If you know anyone who might be interested in the program and would qualify, please call Angela R. Tracy, regulatory programs specialist, at 717-257-5707 or 717-579-0535.

LEGISLATIVE BREAKFAST



At left, Adam Wolfe, Facility Director and Physical Therapist of ProCare Physical Therapy & Fitness of Lewisburg, addresses the crowd of attendees at the most recent Joint Legislative Breakfast on Feb. 19 at the Country Cupboard. Right, Wolfe stands in for a photo with Milton Area High School freshmen Quaylin Rice, Miranda Keefe and Matthew Kurtz, and the morning's main speaker, Jennifer Reis, Pennsylvania Chamber of Business & Industry.

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Bits from Bruce

DO YOU LIVE OR JUST EXIST?



As I drove into work the other day, I looked around and saw people going to and from work, doing tasks and meeting deadlines, and then getting a paycheck for their efforts. These people could be construction workers, doctors, engineers, CEOs or waitresses, yet in their cars on the way to a job they all looked the same. But what differentiates any of these workers from each other is whether or not they make an impact – on their jobs, on their personal lives or even on themselves. Do they live, or do they just exist?

The idea of making an impact in life is nothing new. Doing things that have a profound positive effect on those around us means that we stand out in people's minds, and also leave a lasting impression of what is possible with the right actions and decisions.

The act of making this impact requires something that many people are hesitant to do - to lead the herd. This is not to say that one has to be a big boss or a corporate president to take the reins. It just means that impact sometimes requires a guided effort - one that cannot be accomplished while being a backseat driver. Impact requires purposeful, intended effort to ensure that what needs to happen gets done the right way.

It was with great pleasure that the Central PA Chamber was able to recognize three outstanding individuals at our Annual Meeting & Awards Ceremony held at the Watson Inn on Thursday, Feb. 25. These three individuals made the decision to make a positive impact. Bob Greenly from McNeal Steal, Dale Moyer from Evangelical Community Hospital and Deb Mitstifer from The Boof Biscuit Company.

The Chamber Impact Award is given to a company or individual in Recognition of the Positive Impact that has been made on the Central PA Chamber and Local Community.

One of the things that impresses me about the Central PA Chamber is the sincerity of our members to build relationships with each other, to share their experiences and knowledge with each other and to learn from each other's lessons and to make a difference.

Each day when you get ready to go to work, consider this question - "Do I live to exist, or do I exist to live?" The basic premise being whether you go through your day just waiting for it to end, or do you use the day as an opportunity to make things better.

In my mind, I would rather go to bed knowing I made an impact in life, rather than going to sleep just being happy I survived another day.

Bruce

Bruce T. Smith, Jr.
President & CEO
bsmith@centralpachamber.com

WHO IS THE 'GREENEST' OF THEM ALL?

MILTON – For a fourth year, the Central PA Chamber staff will be surprising one member with the Green Business of the Year Award on Earth Day, Friday, April 22. How has your business been good to the environment? Do you reduce, reuse and recycle whenever possible? Do you make eco-friendly choices by purchasing supplies? The ways businesses can shrink their footprints are seemingly endless, as our previous winners can attest!

The first award went to Warrior Run Petcare, near Watsonstown. Did you know that fur from the pets they groom is reused to deter critters from beehives? Or, how about 2014's winner, the Central Susquehanna Community Foundation? They definitely had "green" in mind with their building in Berwick. Last year, Hometown Disposal, Sunbury, earned top honors by continuing their efforts to encourage customers to trash less and recycle more.



How do we know they're being green? They told us! We wanted to hear from them, and we want to hear from you. Applications for the Green Business of the Year Award will be accepted until 4:30 p.m. on Friday, April 15.

If you have filled out the application in the past, we strongly encourage you to do it again, especially if your "green" efforts have "grown." You can find the form on our Web site at www.centralpachamber.com. Find "Green Business Recognition" under the "Membership" tab on the homepage.

The Central PA Chamber of Commerce's Green Business Recognition Program has been created to showcase the environmental efforts of our businesses and individuals. Through the implementation of this program, we hope to encourage green business practices throughout our rural region.

Green Business is good business! In addition to helping the environment, it can save your business money and your customers and employees will value your efforts. We look forward to your participation in the Central PA Chamber Green Business Recognition program.

To be considered for recognition, you must be:

- a member of the Central PA Chamber
- doing business in our rural region, and
- demonstrate green business practices in each of several major areas.

For questions, call 570-742-7341.



Kingdom Kidz Inc. and its Kidz4Education division was recently the recipient of a \$500 grant from PPL Corporation. They are a STAY FOCUSED sponsor of the educational, innovative and informative 'Clear Steering Against Distracted Driving' program presented to middle schools in the Central Susquehanna Valley the past two years. At right, Teri J. MacBride, Regional Affairs Director PPL Electric Utilities presented the check to Donna Bridge, President/CEO of Kingdom Kidz Inc. at their Puppet Home in Watsonstown. Anyone interested in being a sponsor should contact Kingdom Kidz Inc. at 570-838-3133 or by email, puppets@hiskingdomkidz.org.

OUR MEMBERS RECOGNIZED

Pennsylvania Business Central

STATE COLLEGE - Pennsylvania Business Central recently named Central PA Chamber members among the Top 100 People of 2015. They were: Maureen Hauck, Assistant Director for Business Consulting, for the Bucknell Small Business Development Center (SBDC); Andy Oakes, owner of Fresh Roasted Coffee; and David Zartman, President of Zartman Construction.

For more than 20 years, Pennsylvania Business Central has entered the New Year by celebrating the top 100 people in its expanding readership that have accomplished both personal and financial success. The editorial team sifted through hundreds of nominations to form the list. Congratulations Maureen, Andy and David!

Lawton Insurance Agency

LEWISBURG - Jenn McNier is the newest staff addition to the Lawton Insurance Agency. Jenn started with the Lawton Insurance Agency in August 2015.

Prior to that, she was employed with State Farm for four years. Jenn obtained her property and casualty license in April 2013 and her life license in October 2013. Jenn resides in Penns Creek with her boyfriend, Larry, and her three teenage children; Tieranny and twin boys, Aaron and David. When Jenn is not at work, she is supporting her children in all their sporting activities.



Jenn McNier

T-Ross Brothers Construction, Inc.

MONTANDON - The most important asset to T-Ross Brothers is its quality teammates, and the company is proud to welcome the newest members to the team - Shannon Erdman, William Straight, Matthew Jones and John Rishel. Shannon Erdman, Project Manager for commercial construction projects, grew up



Shannon Erdman

around tradesman and working as a carpenter/laborer right out of high school and found the construction field very rewarding. He graduated from Lycoming College in Williamsport and has been working in commercial construction since. William Straight, Architectural Designer, was afforded the opportunity to work for a number of contractors through the Northumberland County VOTECH On-the-Job Training program while in high school. During his time at Penn College, he integrated that experience and his love of drawing to earn a degree in Architectural Technology. William is excited about the new possibilities that Building Information Modeling (BIM) software is bringing to the construction field and looks forward to sharing this 3D technology with clients. Matthew Jones, Architectural Draftsman, became interested in the field in high school, learning drafting software such as CAD and Rivet in his architectural drafting classes. Before starting his drafting career, Matthew spent several years teaching Bible clubs for Child Evangelism Fellowship. He continued his education at Liberty University. John Rishel, Estimator/Project Manager, spent the early part of his career with the US Army Engineers where he managed the construction of projects such as airstrips, bridges, and missile silos, even remodeling of the American Embassy in Denmark. After his military career, John owned a residential construction company for a number of years and has most recently worked with a general construction firm in State College, where he completed many



William Straight



Matthew Jones



John Rishel

projects on the campus of Penn State University.

Coldwell Banker Penn One Real Estate

LEWISBURG - Martha Barrick, broker/owner of Coldwell Banker Penn One Real Estate, has announced the office's monthly awards for the month of January.

The award for most gross commission closed was awarded to Lynn Shambach. Doug Wertz and Ann Hilliard were awarded sales agent of the month. Doug Wertz also received the listing agent of the month.

"Lynn, Doug and Ann are all the perfect examples of the dedication we have here at Coldwell Banker Penn One. They each make the most of your home buying or selling experience," Barrick said. Coldwell Banker Penn One Real Estate is located at 331 Market St., Lewisburg, and can be reached at 570-524-7500 or coldwellbankerpennone.com. Coldwell Banker Penn One Real Estate has been serving the area for 29 years.



Lynn Shambach



Doug Wertz



Ann Hilliard

Berkshire Hathaway HomeServices Hodrick Realty

DANVILLE/LEWISBURG - An announcement was made by Kevin Hodrick, Broker, Berkshire Hathaway HomeServices Hodrick Realty, of the Danville and Lewisburg offices' monthly awards for January 2016. In Danville, the award for the sales associate with top production in listings was presented to Lydia Kachuka while the sales award went to Chase Tobias. In Lewisburg, the award for the sales associate with top



Lydia Kachuka



Chase Tobias



Pam Snyder



Connie May

production in listings was presented to Connie May while the sales award went to Pam Snyder. "Lydia, Chase, Connie and Pam understand the value of maintaining open communication with clients and doing their best to exceed their needs. I'm glad to have them on our team."

Susquehanna Valley CASA

SUNBURY - Susquehanna Valley CASA is proud to announce that they were the recipients of a \$40,000 grant from First Community Foundation Partnership of PA. The grant will be used to recruit more volunteers, train and case manage those volunteers over the course of the year. CASA works with foundations, grantors and individual donors from across the state to support its ongoing efforts.

Donald L. Heiter Community Center

LEWISBURG - Andrea Tufo, Executive Director of the Donald L. Heiter Community Center, was recognized with the 2015 Vocational Service Award by the Lewisburg Sunset Rotary. The award is given to someone for promoting the advancement of Vocational Service and Rotary's commitment to the highest ethical standards in businesses and professions.

400 STRONG!

MONTANDON - Late last month, the Central PA Chamber welcomed its 400th member, a milestone and record-high for the 111-year-old organization. The Central PA Chamber, serving numerous businesses/organizations across the region, and even across the country, has experienced tremendous growth over the past few years. The member to set the new century mark was Lowe's in Selisgrove!



From left to right, in front, are: Mifflinburg Middle School students Matt Reber, Aric Hackenberg, Jacob Bingaman and Chris Reber. Second row: Nick Ivankin, Ian Murray, Andrew Snook and Brayden Nogle. Back row: Middle School Teacher George Kahler; Jeffrey Kapsar, President and CEO of Mifflinburg Bank and Trust; Middle School Principal, M. Phil Hegginstaller. The students participated in the middle school division of Economics Pennsylvania's Stock Market Game. Teams worked under the guidance of middle school teacher, George Kahler. In first place at the school and fifth place in the region: Matt Reber and Nick Ivankin; Second place at the school and ninth place in the region: Nate Carr, Aric Hackenberg, Brandon Nogle; Third place in the school and tenth place in the region: Ian Murray, Isiah Kleckner; Fourth Place in the school and eleventh place in the region - Chris Reber, Jacob Bingaman, Andrew Snook. "It is important to learn the basics of saving and investing at a young age. The stock market game is a great way to teach kids in a fun and enjoyable environment" said Jeff Kapsar, President & CEO of Mifflinburg Bank & Trust. "We appreciate the time teachers dedicate to these students and feel the support of Mifflinburg Bank is helping kids become critical thinkers and use sound judgment to achieve a desired goal."

STANDARD JOURNAL RECONGIZES STUDENT ACHIVEMENTS

MILTON - Pennsylvania Newspaper Association (PNA), the PNA Foundation, AT&T and Pennsylvania's newspapers joined together to host an "It Can Wait" editorial contest to raise awareness about the dangers of distracted driving. The 2016 contest was open to all Pennsylvania high school students and offers a \$500 prize for the column or editorial that best answers the question, "Why is it important to take the It Can Wait pledge to keep your eyes on the road, not on your phone?"

Distracted driving is involved in more than 200,000 vehicle crashes each year, often involving injuries and death. Despite knowing the risks, seven in ten drivers engage in smart phone activity while driving and four in ten teens admit to social networking while driving.

Standard Journal, Milton, invited the high school students in their circulation area to enter the contest. Standard Journal awarded \$100 to the first place local winner, \$50 to the second place winner and \$25 for honorable mention.

Standard Journal is proud to announce the following winners: Stephanie Bottiger of Mifflinburg High School, first place; Jasey Gearhart of Mifflinburg High School, second

place; and Aimee Singer of the Warrior Run High School, Honorable Mention.

Judges for the contest were Kimberly Smith of PennDOT and Trooper Richard Blair of the Pennsylvania State Police. If you would like to read the forty plus essays that were submitted, contact the Standard Journal for a copy of the publication.



Stephanie Bottiger
Mifflinburg



Jasey Gearhart
Mifflinburg



Aimee Singer
Warrior Run



RiverWoods Senior Living Community would like to congratulate and thank the four staff members who recently retired. Pictured from left are: Shirley Bingaman, transportation; Diana Ulrich, nursing; Beryl Auman, housekeeping; and Joan Wagner, dietary. The retired employees have a combined 100+ years of service to RiverWoods.



Last month, Chris Stratton of Strattons Photography, took pictures in and around the Central PA Chamber building to make it one of the latest additions to 'Business View', allowing Web users to virtually tour the premises from their computers. The service is provided through Google. To learn more about how to enhance the search results of your business and provide a 24/7 view of your business, contact Chris at 570-392-9124 or email chris@strattons.us.

YMCA HELP WANTED

The Milton YMCA is currently accepting applications for summer food service program positions. Hours vary on a weekly basis with the potential of 20-30 hours per week and the positions start the beginning of June. Applications are available at the Milton YMCA. Questions can be directed to Ron Marshall, 570-742-7321.

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CALLING ALL ARTISTS!

WILLIAMSPORT - Converge Gallery is excited to welcome all interested and eligible parties to participate in the first juried exhibition, "Selfie," exploring the Self-Portrait with a Twist. This is a juried visual art competition and exhibition that is open to two-dimensional and three-dimensional artists, who are over the age of 18, working in any medium, including: painting, drawing, printmaking, metal or wood working, photography, sculpture and etching.

Awards will include a \$400 cash prize for first place, \$200 for second place and \$100 for third place. Artists may submit up to three works for the non-refundable fee of \$25 or one work for the non-refundable fee of \$10. All works entered must have been created within the last five years.

Jurors will rate each artist in the following categories: Style, Artistic Integrity, First Impression, Creativity, Originality, Inventiveness, Communication, Content, Design, Composition, Quality, and Control of Medium.

Gallery Director John Yogodzinski said, "We are excited to offer the local artist community a chance to have their work displayed in a professional gallery setting! This is also a great opportunity to identify emerging artists for 2017. I am excited to see what creative takes on the self portrait will be submitted."

April 15 will be the postmark deadline for receiving images/entries. During April 27 and 28, notification e-mails will be sent out to all participants. May 22 is the deadline for received works from accepted entries. The exhibition opening will be held on June 3 from 6 to 9 p.m., with the award presentation starting at 7:30 p.m. The exhibition will run until July 16.

To submit work for consideration, copies of the entry form can be found at Converge Gallery or you can save time by submitting online at www.convergegalleries.com/selfie.

The gallery is located at 140 W. Fourth St., Williamsport, and gallery hours are Monday through Friday from 9 a.m. to 6 p.m. and Saturday from 11 a.m. - 6 p.m.



Dan Brill of Middlecreek Signs, Beaver Springs, prepares a window for the next piece of the Bucknell Bison stampede. Did you know Middlecreek Signs can do transparent window graphics? The full-service graphics shop has the capability to create many unique projects. For more information, visit www.middlecreeksigns.com.



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Email: arrowhead_restaurant@yahoo.com

Tips from Tea Jay

DO YOU KNOW YOUR CHAMBER?



With the Annual Meeting & Awards Ceremony in the books for another outstanding year, I think there is no better time to refresh YOUR knowledge on what the Central PA Chamber of Commerce can and will do for YOU!

I am curious as to if you really know what the Central PA Chamber of Commerce is. Often people tend to think it is a government-ran or affiliated organization. That is not the case at all. The Central PA Chamber is a member-supported organization with a full-time staff dedicated to serve YOU the member. We pride ourselves with getting to know you and your business and making connections to resources that will help your business grow.

As a member of the Central PA Chamber of Commerce, you are entitled to many benefits at no additional cost. My goal is for you to use those benefits to your advantage as often as possible! I know when you first joined the Central PA Chamber you were awarded with a new member packet that contained the Benefits Guide which most likely overwhelmed you and is buried somewhere on your desk or in a drawer somewhere. So, I thought I would take the time over the next few months to refresh your knowledge on the benefits that you are entitled to as a member.

Remember, these benefits come to you at no additional cost. The first benefit that I would like to remind you of is Board Room usage. All Central PA Chamber Members may reserve the boardroom, FREE-OF-CHARGE, on a first-come, first-serve basis. The boardroom may be used seven days a week during both business and non-business hours. There is plenty of off-street parking available. The room is designed for you to be able to move the furniture around to set up how your needs require. There is a completely stocked coffee and tea bar inside the boardroom for you to use. There is also an adjoining side room in case you want to bring in your own refreshments or meals. We encourage members to utilize other member's service, and we would be happy to make referrals to those who may be able to provide the services you need for your event here at the Central PA Chamber. There is also a large flat screen television in the boardroom with the capability of connecting to your laptop to display your presentations, and there is a large white board complete with markers and erasers for brainstorming during workshops or retreats. Many members currently use the boardroom for a wide variety of purposes, and my hope is that you also consider using the boardroom for your next need. To use the boardroom, simply email me [address below] with a date(s) and beginning and ending times and you will be notified if the room is available. If it's open, I'll put you on the calendar and let you know what the next steps entail!

Tea Jay

Tea Jay Aikey
Executive/Finance Assistant
tjaikey@centralpachamber.com



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BUSINESS & EDUCATION

AWARD FOR GRADUATING SENIORS

MILTON – The Central PA Chamber of Commerce and its Central PA Business & Education Association will once again be presenting graduating seniors with monetary awards.

Seniors from the Central PA Chamber’s member school districts are eligible, which includes: the Milton Area School District, Warrior Run School District and Meadowbrook Christian School. Among those who apply, one senior from each school district will be selected to receive \$250.

All of the criteria, rules and details for the award are included with the 2016 Business & Education Award Application, available for viewing and download at www.centralpachamber.com. Click on the “Business & Education” tab to find the link.

Applications must be turned in to:

The Central PA Chamber of Commerce
 30 Lawton Lane • Milton, PA 17847

All applications are due before 4:30 p.m. on Monday, May 2, 2016. Applications must be mailed or hand-delivered and will not be accepted after the deadline.

CENTRAL PA
 BUSINESS & EDUCATION ASSOCIATION

15TH Annual
GOLF TOURNAMENT

FRIDAY, JUNE 17
BUCKNELL GOLF CLUB

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 CLICK ON “EVENTS”



Maureen Hauck (left), Bucknell SBDC, guides Building Leaders for the Susquehanna Valley (BLSV) students of District 2 through the steps it takes to choose a proper site for their business idea. Also leading a group is Brad Aurand (right) of Larson Design Group.

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Follow along in everything BLSV does each month here in “It’s Your Business,” and on the Building Leaders for the Susquehanna Valley Facebook page!

BLSV relies heavily on the support of the Central PA Chamber membership, to provide opportunities and more often, volunteers. Last year, BLSV welcomed more than 50 volunteers. If interested in supporting/growing our leaders of tomorrow,

call BLSV Director Jeff Shaffer at
570-742-7341 or email jshaffer@centralpachamber.com.

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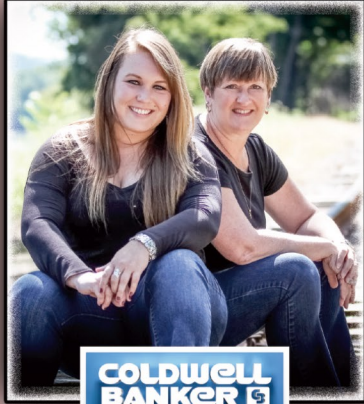
Available Sites and Commercial & Industrial Buildings

For more information on any of the below available properties, contact the person in each listing. NEW listings are in BOLD print.

Table with columns: Location, Acreage, Sq. Ft. of Building, Terms, Reference, Contact Name, Contact Phone. Includes sections for LAND, COMMERCIAL LAND, OFFICE SPACE-RETAIL, and COMMERCIAL BUILDINGS.

Location	Acreage	Sq. Ft. of Building	Terms	Reference	Contact Name	Contact Phone
Type of Property: INDUSTRIAL BUILDINGS						
5470 State Route 405, Milton	1.10	5,000	Lease	MFLP	Kimber Benschoff ext 102	570-742-7984 NEW
620 Old Route 15, New Columbia	N/A	12,000	Lease	Bldg C	Valerie Bieber	570-522-9181
78 Industrial Drive, Delano	5.0	38,767	Sale/Lease	Namutka	Mericle Comm. Real Estate	570-823-1100
18 Industrial Drive, Bloomsburg	4.22	56,500	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
Reed Industrial Park	14	131,000	Sale/Lease	6880	Jim King	570-742-7341
2435 Houels Run Road, Milton	18.06	81,447	Sale/Lease	Bower	Mericle Comm. Real Estate	570-323-1100
117 N. Industrial Park Road, Milton	5	30,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100 NEW
434 Swartz Road, Lewisburg	20.00	33,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
110 Reynolds Street, S. Williamsport	4.6	105,429	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
155 Bower Street Ext., Montgomery	1.47	24,762	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
111-115 Industrial Park Rd, Elysburg	6.0	14,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
30 East Rittenhouse Mill Road, Berwick	2.49	5,000	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
3357 Old Route 15, White Deer	9.88	70,000	Lease	Bower	Mericle Comm. Real Estate	570-323-1100
202 S. Chestnut Street, Millville	3.0	20,900	Lease	Cortese	Mericle Comm. Real Estate	570-232-1100
210 Industrial Park Road, Elysburg	117.16	246,785	Sale	Bower/Cortese	Mericle Comm. Real Estate	570-323-1100
335 W. Walnut Street, Hazelton	1.26	10,000	Sale/Lease	Daris	Mericle Comm. Real Estate	570-823-1100 x246
3231 Lycoming Creek Road, Williamsport	15.74	148,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
401 E Front Street, Freeburg	18.13	85,000	Sale	20-65028	Larry Johnson	570-847-0552
6569 Stein Lane, Winfield	7.77	19,296	Sale	20-64339	Larry Johnson	570-847-0552
201 N. Industrial Park Drive, Milton	13.3	135,100	Sale	Rager	Ruby Realty Inc.	570-419-8002
Type of Property: WAREHOUSE BUILDINGS						
294 North Industrial Park Rd, Milton	N/A	100,000	Lease	Building #1	Andy Comrey	570-246-5871
13 South Industrial Park Road, Milton	N/A	80,000	Rent	Var. Bldgs	Kim Benschoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	25,000	Rent	Building #5	Kim Benschoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	40,000	Lease	Building #8	Kim Benschoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	40,000	Lease	Building #7	Kim Benschoff	570-742-7984 x102
2nd Floor 101 Locust Street, Milton	N/A	N/A	Rent	N/A	Amy Moyer	570-452-4894
13 S. Industrial Park Road, Milton (Bldg #7)	N/A	15,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
13 S. Industrial Park Road, Milton (Bldg #8)	N/A	40,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
13 S. Industrial Park Road, Milton (Bldg #1)	N/A	6,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
700 Hepburn Street, Milton	5.26	184,000	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
100 8 th Street, Milton	.93	6,000	Lease/Sale	N/A	Ann Hilliard	570-850-1329
6569 Stein Lane, Winfield	7.77	19,296	Sale	20-64339	Larry Johnson	570-847-0552
Type of Property: RESTAURANT BUILDINGS						
609 N Susquehanna Trail, Selingsgrove	N/A	3,444	Lease	20-66148	Larry Johnson	570-847-0552
37 Main Street, Turbotville	N/A	1,670	Sale	10-46072	Lise Barrick	570-524-7500
370 & 400 International Drive, Lewisburg	2	4,469	Sale/Lease	20-56622	Christy Zelechowski	570-490-4457
50 North 2 nd Street, Lewisburg	.47	5,610	Sale	20-57904	Christy Zelechowski	570-490-4457
Type of Property: SPECIAL USE BUILDINGS						
2355 Route 442, Muncy	4.02	13,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
Type of Property: SHOPPING CENTERS						
115 AJK Blvd, Lewisburg	N/A	6,000	Lease	N/A	Christy Zelechowski	570-490-4457
145 AJK Blvd, Lewisburg	N/A	595	Lease	N/A	Christy Zelechowski	570-490-4457
145 AJK Blvd, Lewisburg	N/A	950	Lease	N/A	Christy Zelechowski	570-490-4457
159 AJK Blvd, Lewisburg	N/A	2,200	Lease	N/A	Christy Zelechowski	570-490-4457
125 AJK Blvd, Lewisburg	N/A	4,200	Lease	N/A	Christy Zelechowski	570-490-4457
163 International Drive, Lewisburg	N/A	2,800	Lease	N/A	Christy Zelechowski	570-490-4457
167 International Drive, Lewisburg	N/A	1,800	Lease	N/A	Christy Zelechowski	570-490-4457
225 Columbia Mall Drive, Bloomsburg	52	50,289	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100 x314 or 219
830 Schuylkill Mall, Frackville	185	75,433	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100 x314 or 219
Type of Property: STORAGE UNITS						
260 Zeigler Road, Lewisburg	4.6	N/A	Sale	20-56767	Christy Zelechowski	570-490-4457
Type of Property: APARTMENTS						
Main & River, New Columbia	3 parcels	2 buildings	Sale	11 Units	Valerie Bieber	570-522-9181
133 Market Street, Lewisburg	N/A	1500	Lease	N/A	Mary Anne Fleisher	570-975-5806
Type of Property: BUSINESS FOR SALE						
Double B's Pizza & Subs, Dushore, PA - BUSINESS ONLY - operating in leased premises				Bower	Mericle Comm. Real Estate	570-323-1100
Pizza To Go, Jersey Shore, PA	.77	1,589	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
Rita's Italian Ice, Danville, PA - BUSINESS ONLY- operating in leased premises				20-61455	Scott Mertz	570-524-2120 NEW
Jacks Mountain Freeze, Middleburg	.67	818	Sale	20-64274	Scott Mertz	570-524-2120 NEW
Laundromat, Northumberland	.25	1,500	Sale	Bower	Mericle Comm. Real Estate	570-323-1100 NEW

Ann & Katie Hilliard



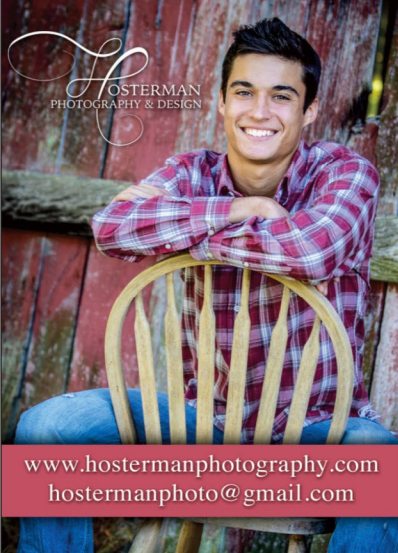
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UPCOMING CHAMBER EVENTS

CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION
Seminar & Training Series
E-mail Marketing for Success
9 to 11 a.m. Friday, March 11 @
Central PA Chamber of Commerce, 30 Lawton Lane, Milton
Cost: \$25 for Central PA Chamber Members; \$35 for Non-members
Register: www.bucknell.edu/sbdcvents or call (570)577-1249
Learn about e-mail newsletter strategies, including: writing effectively, using images, subject line best practices, when to send, understanding the connection between e-mail and social media, and more! Event features Constant Contact, which attendees will learn how to use.
Presented by: **SBDC** PENNSYLVANIA Constant Contact
CENTRAL PA CHAMBER OF COMMERCE Small Business Development Center Bucknell University
Helping businesses start, grow, and prosper

SOLD OUT
CENTRAL PA
CHAMBER OF COMMERCE
Our Business Is Your Business
BREAKFAST BRIEFING
Friday, March 18
7:30 - 9:00 a.m.
Central PA Chamber of Commerce Office, Milton
Free to Attend
Sponsored by: **LAWTON** INSURANCE AGENCY

CENTRAL PA
CHAMBER OF COMMERCE
Our Business Is Your Business
BREAKFAST BRIEFING
Friday, April 1
7:30 - 9:00 a.m. **Free to Attend**
The 2nd Street Smokehouse & Grill
48 North 2nd Street
Lewisburg
Sponsored by: **The 2nd St. SMOKEHOUSE & Grill** **LEWISBURG PHARMACY**
Caring for Our Community 773-6444

CENTRAL PA
CHAMBER OF COMMERCE
Our Business Is Your Business
JOINT LEGISLATIVE BREAKFAST
STATE ISSUES - Friday, April 15
7:30 - 9:00 a.m.
The Country Cupboard, Lewisburg- **\$15**
Sponsored by: **CASA** Court Appointed Special Advocates FOR CHILDREN

FREE copies of "It's Your Business" are available at the following:

MIFFLINBURG
A+ Office Outlet • Cole's Hardware
Carriage Corner Restaurant
Country Farm & Home • Heritage Printers
David's Awesome Cookies • Green Ridge Market
Herr Memorial Library • Hometown Eatery
Keystone Housewares • La Esperanza Day Spa
Larry's Pizza & Subs • Short Stop
OIP • Old Turnpike Restaurant
West End Library, Laurelton

LEWISBURG
ProCare Physical Therapy • Bucknell SBDC
Lewisburg Pharmacy • Lewisburg Hotel
Susquehanna River Valley Visitors Bureau

MILTON
The Coup Agency • Milton Borough Office
Milton Public Library • North'd Co. Schools FCU
Arrowhead Restaurant • Milton Area SD Office

WATSONTOWN
Norman's Watson Inn

SUNBURY
Sunbury's Revitalization, Inc.

Register for all Chamber events online at www.centralpachamber.com (click on events)
For questions, call 570-742-7341 or 570-768-4900.

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16th Annual Hoopie Bar Crawl!

When: Saturday March 12th, 7:00 PM until 1:00 AM

Where: Registration 7:00-8:00 PM at the Selinsgrove Moose

Your \$35 registration fee pays for a fabulous Hoopie Bar Crawl t-shirt, pitchers of beer all evening, special giveaways, and

Music by Tuxes-N-Tunes with DJ Troy Berkheiser from 11:00 PM to 1:00 AM at the Moose.

Following registration, all 'crawlers' leave the Moose and go to Bot's Café 8-9; BJ's Steak & Rib House 9-10; Selinsgrove Hotel 10-11 and return to the Moose.

Proceeds benefit
Pennsylvania Cystic Fibrosis, Inc.
(PACFI)

T-shirt pre-sales from 7:00-8:00 on
Wednesday, March 9th at the Selinsgrove Hotel
and Thursday, March 10th at Bot's Tavern.



Selinsgrove native Amanda (Mandy) Eisenhauer stands with Selinsgrove Moose staff members holding the Hoopie Bar Crawl trophy that the Selinsgrove Moose won by raising the most funds for Pennsylvania Cystic Fibrosis, Inc., (PACFI) at the 2015 Hoopie Bar Crawl.

Bot's Tavern, BJ's Steak & Rib House, Selinsgrove Hotel and the Selinsgrove Moose all compete to raise funds for PACFI and the winner keeps the Hoopie Bar Crawl trophy until the next year when the competition begins again.

The Hoopie Bar Crawl was founded by friends and classmates of Selinsgrove's Sarah Rathfon who died due to CF in 2000. It's also in memory of Amanda's brother, Todd Eisenhauer, who died due to CF in 2013.

Live a Stress-Free Life

March 25, 2016 / 6-9pm



Join us as we discuss how to live a stress-free life with FOUR specialist and ways to achieve it. Guests include Yoga, Meditation , DuTerra Essential Oils, and Massage Therapy . Ending the evening with a stress-free, relaxing painting. Register on website. \$35.00 for event. Light refreshments included. Door Prize drawing for all who attend.

Ribbon Cutting with the Chamber of Commerce

OR

PAINT, PARTY & SHOP

Local Artist consignment shop inside Paint, Party and More studio.

Friday, April 29

1:00pm: Ribbon Cutting

Central PA Chamber of Commerce, Refreshments served

3:00pm – 4:30pm: Children's Activities

Snacks and painting activities FREE

5:00pm – 8:00pm: Vendor's & Paint Wine Glasses: \$25.00

Light refreshments served. Must register on website or call studio to reserve a spot for evening event.

Bridal Event

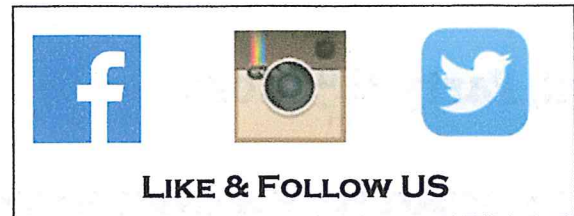
June 13, 2016 / 6:30pm-8:30pm

Getting married? Grab your GAL PALS and join us for some wine & have fun.

Paint a dress for your big day. Light snacks provided

Enter for a bridal door prize. \$35.00 for event. Register on website





Paint, Party and More is a locally owned step-by-step instructed paint class. We offer scheduled classes for all ages, as well as private parties, fundraisers, and team building. Visit our website to learn more.

5190 STATE ROUTE 405
MILTON, PA 17847

CALL US AT THE STUDIO
570 – 246 – 5890

Register on the website
www.paintpartyandmore.com

E-mail us at
studio@paintpartyandmore.com

Together we will.....Paint More, Sip More, Laugh More

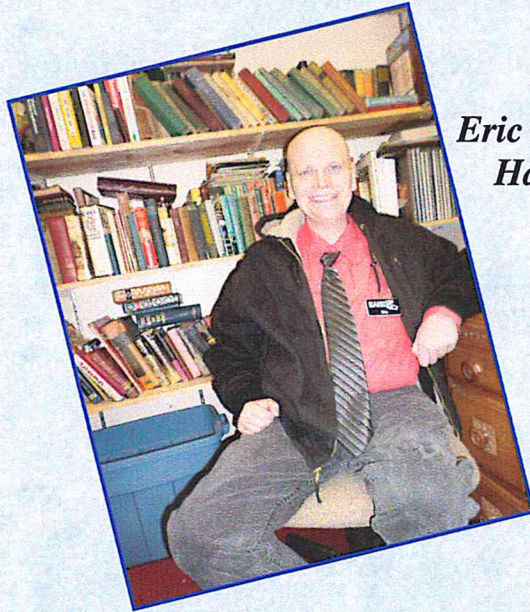
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CIES a division of Suncom Industries, Inc.





~ Please join us for ~

Raise the Region!

Raise the Region 2016 is a unique, online giving event that provides an opportunity for people who care about their community to come together and raise money for non-profits.



SUNCOM INDUSTRIES INC
Helping People Reach Their Potential

*You Can Help **Suncom** - how you ask??*

Starting at 6:00 pm on Wednesday, March 9, 2016
Ending at 11:59 pm on Thursday, March 10, 2016

visit <https://www.raisetheregion.org/#npo/suncom-industries1>

Or <http://raisetheregion.org> and select

Suncom

to make your contribution!

Your dollars will be stretched by the matching fund from *Blaise Alexander Family Dealerships*.
Be sure to tell your family and friends. Together ~ let's Raise the Region!



Thank you for your support!

The mission of SUNCOM Industries is to promote socialization and provide vocational assessment, training and employment opportunities to enable persons with disabilities to fulfill their greatest potential within the community.

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One Day Introductory Workshop

How Good Leadership Increases Performance

High performing organizations know excellence begins with leadership. In this highly concentrated, full-day workshop, Dr. Kevin Sensenig will introduce the five most important leadership areas for increasing personal and organizational performance.

Introductory Workshop Objectives

Manage personal leadership to stay positive in all situations (Goodness Training)

- Blend the **Seven Fs** into personal and professional leadership
- Understand and build on the **Cornerstones of Goodness**: Excellence, Generosity, Fairness and Positivity
- Identify and manage fear—"Live with less stress and lead with less fear."

Create great results with informal and formal teams (Leading Teams)

- Identify the **Leadership Epoxy**: The relational and structural styles
- Learn how individual strengths increase team strengths
- Find **Success Habits** to accelerate momentum toward important goals

Guide people through personal and professional changes (Leading Change)

- Learn the most important change leadership research of the past 40 years
- Apply the **Head/Heart/Hands** method for leading change
- Maintain personal resilience through times of change

Help leaders grow and develop for performance at the next level (Coaching Others)

- Understand the **Good Leader Growth Curve**
- Coach for Insight
- Leverage Observations and Step Up Challenges to help leaders grow to the next level

Influence across hierarchy, generational and ethnic dividing lines (Influencing Others)

- Assess cultural and economic power structures
- Understand a broader, deeper and more complex audience at work
- Develop collaboration and all-win negotiation



Space is limited. Register today!

<http://www.centralpachamber.com/events>

Time/Date/Location

8:00 AM - 5:00 PM

Friday, April 8, 2016

Central PA Chamber of Commerce
30 Lawton Lane
Milton, PA 17847

\$249 per person
Breakfast & Lunch
Included



About Interaction Dynamics Group

Interaction Dynamics Group is a Good Leadership Enterprises preferred partner—an inspirational leadership consultancy working with visionary CEOs, executives and business owners to accelerate growth with good leadership. The mission is to tap into the goodness of leaders to create compelling strategies, magnetic cultures and effortless accountability. A team of coaches and facilitators provide executive and team coaching, training programs and inspiring events for leadership development.

Good Leadership Training is a facilitated, tool-based, insight-driven and interactive experience featuring the use of peer coaching to accelerate, personalize and immediately channel the learning into good leadership—at home and at work. **Goodness Pays!** We believe the path to greatness is paved by good leaders who are radiating goodness, today and every day. All Good Leadership programming helps leaders learn how to live with less stress and lead with less fear so they can focus on getting better results.

About Central PA Chamber of Commerce

The Central PA Chamber of Commerce exists to help businesses in Central PA succeed, thrive and grow. The Chamber team values each member and offers access to resources that help your team members grow so they can grow your business. The Chamber works to promote and improve the entire community, thereby improving the environment within which free enterprise may flourish.