## Member Benefits & Opportunities 2017



Photo by Hosterman Photography & Design

30 Lawton Lane Milton, PA 17847 570.742.7341 | 570.768.4900 www.centralpachamber.com We are pleased to present to you the 2017 Member Benefits & Opportunities Guide. This simple booklet serves as a resource for all of your membership and sponsorship needs.

We secure our events and programs one year in advance, and we hope that you will take a few minutes to take a look and place these events on your schedule. Some of our members are looking for increased brand recognition, business publicity or to simply support the activities of the Chamber. We would love to work with you in partnering with us to sponsor an event or program.

The Central PA Chamber of Commerce believes in a personal relationship with its members. How else would we be able to help you attain your business goals? The Chamber has adopted the tag line <u>"Our Business Is Your Business</u>", and that is exactly what we mean. We are in business to help your business reach its full potential. We believe in taking a proactive approach to the needs of our members which sets us apart from the rest.

We take pride in keeping our members informed and up-to-date on all of the services that are included at no additional cost as part of the annual membership investment. We look forward to continuing to provide the personal and friendly relationship you have come to know. We will work with you in any way that we can to help you reach your full potential as a business.

Thank you for your continued support,



Bruce T. Smith, Jr. President & CEO

bsmith@centralpachamber.com



Tea Jay Aikey Executive/Finance Assistant

tjaikey @central pachamber.com



Jeff Shaffer Communication & Education Manager jshaffer@centralpachamber.com

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## **Membership Benefits**

The Central PA Chamber of Commerce offers the perfect blend of small-town hospitality and cutting-edge sophistication. We are truly dedicated to the success of each and every member's business. After all, your businesses improve the economy, support local activities and make this region an exceptional place to live. The Central PA Chamber of Commerce is a dynamic professional business organization that:

- Is a leader in the community
- Operates with enthusiasm and integrity
- Is fiscally responsible
- Provides exceptional member service
- Encourages collaboration and cooperation
- Provides purposeful one-on-one communication

#### **Vision Statement:**

Helping OUR Region Grow.

#### **Mission Statement:**

To be the preferred Resource Center for our members supporting their economic and business development.

#### Board Room Usage

Central PA Chamber members may reserve the Board Room, **free-of-charge**, on a first-come, first-serve basis. The Board Room may be used 24/7 for meeting and training purposes. Refreshments and meals may be brought in. We encourage our members to utilize other member's services.

"The Central PA Chamber of Commerce is an invaluable resource to the businesses and residents of the Susquehanna Valley. The Chamber is able to provide member recourses, connecting businesses, non-profits and members, along with providing a world-class facility for members' usage."

~ Jon L. Brennan, Scout Executive, Boy Scouts of America Susquehanna Council

#### Groundbreaking Ceremony

Central PA Chamber members who build a new facility are encouraged to hold a groundbreaking ceremony (at no cost to the member) prior to construction.

#### Health Insurance



Pennsylvania Family of Companies

#### Pennsylvania Chamber Insurance

Offering customized innovative benefit programs for businesses of every size and individuals, Pennsylvania Chamber Insurance provides a complete spectrum of coverage solutions for Chamber members.

Multiple medical plans from nearly every major carrier in the state and a complete line of optional specialty coverage's provide the choice of programs with the best fit Chamber Insurance for you, your employees and families.

We can get a **free** no obligation quote for anyone at anytime.

#### **Internet Promotion**

The Chamber's Web site, www.centralpachamber.com, is a great resource for people seeking information about the Central Pennsylvania Region. Members receive a **free** alphabetical and unlimited categorical listings, a direct link to your own Web site and Facebook Page. We make this connection immediately once you become a member.

#### Member-to-Member Discounts

Chamber members are encouraged to offer exclusive discounts or special promotions to other Chamber members to promote your business and to strengthen membership unity. There is **no fee** for members to participate in this program. Simply register on our web site.

#### Networking

"Just wanted to let you all know you did a great job with the Annual Meeting! I think there should have been a fourth Chamber Impact Award given out...that award would go to you guys for your day in and day out efforts on behalf of the Chamber members. ~ Christopher R. Coup, Associate Broker, The Coup Agency

"Nice job on the awards dinner – well done. I enjoyed the tablemates you place me with – like minds!

~ Yvonne Arnold, Owner, Warrior Run Petcare Center

#### Annual Awards Banquet

The Annual Awards Banquet is the Chamber's largest membership event of the year. It recognizes the incoming and outgoing Chamber Officers and Directors and celebrates the accomplishments and milestones of our members. The banquet includes a sit down meal and the frequently talked about dessert buffet. Chamber Impact Awards are given to a company or individual in recognition of the positive impact that has been made on the Central PA Chamber or local community.

#### Breakfast Briefing

The Chamber offers a morning networking breakfast for Chamber members and their employees and for prospective new members. Refresh your knowledge of Chamber activities and benefits or come and meet our new members. Attendees have the opportunity to give a 28-second "elevator speech" about their company. The sessions are held from 7:30 am to 9:00 am at the Chamber office and are **free** to attend. Each Breakfast Briefing will begin with a breakfast buffet at 7:30 am followed by a presentation at 8:00 am. The program will end promptly at 9:00 am. This event is limited to 30 people and registration is required.

"I just wanted to say that I had a lot of fun...Thank you for the opportunity to be able to present my business and myself to other members. That will be another great step for me. You guys are awesome!"

~ Chris Pinchak, Owner/Operator, Heaven's Best Carpet Cleaning

#### Business & Education Association Golf Tournament

More than 100 golfers participate in this relaxing, fun-filled event at a member golf course to show their support for the Chamber's Business & Education Association programs. Lunch, goodie bags and contests are included in this special event that raises money for the Business & Education Association a 501c(3).

#### Legislative Breakfast

Legislative Breakfasts provide an opportunity for Chamber members to meet our federal-, state- and county-elected officials and to hear about issues affecting the community and specifically the business climate. These events draw area business leaders as well as local municipal officials.

#### Member Appreciation Celebration

At the end of summer, the Chamber invites its entire membership, and their families, to join the staff for a fun evening at the Central PA Chamber offices. There is plenty to eat and drink at this **free** child-friendly event

#### **Open House**

Make professional contacts in an informal setting at an Open House. Hosted by members for members and guests, this is a great way to promote your business and develop long-term relationships while having fun. Our Chamber maintains the "small town" warmth and hospitality that makes our membership friendly and approachable. Host one of these events at your business, and we'll take care of all the promotions.

#### Notary Services & Certificates of Origin

Chamber members receive **free** notary services & legal certification on exported goods at our office located at 30 Lawton Lane in Milton. **Appointments for this service are required.** 

#### **Online Training**

Central PA Chamber Online Training is your one stop shop: to find, preview, distribute and manage the training individuals, and company employees need. With access to more than 5,000 different courses, we are sure to have the support you require. Whether it's mandatory compliance courses, continuing education units, or computer software training, you can find them all at <u>www.centralpachamber.com</u>. Click on Business & Education and then Online Training to get started. Courses are self-paced, on demand, many with certificates, and are distributed online to your computer at home or at the office. We have access to more than 5,000 different course offerings, so if you don't find a course that you are interested in, email Bruce Smith at bsmith@centralpachamber.com.

The Central PA Business & Education Association is also offering various classes throughout the year as part of its *Seminar & Training Series*. These classes will cover a wide range of topics vital to businesses of any size. To find current classes, and to register, click on Events. Central PA Chamber members may take these classes at a discount rate.

#### Publications, Lists and Information

#### Brochure & Business Card Rack Display

Members are encouraged to display, **free-of-charge**, promotional materials such as business cards, brochures and announcements at the Chamber. The office is frequently visited by information seekers.

#### **Copies**

Black & White-**No fee** for the first 5 copies, and \$.15 per copy over 5 copies. Color Copies-\$.20 each.

#### Demographic & Economic Profile

This profile information is from the Center for Workforce Development & Analysis and includes information pertaining to the Central Pennsylvania Region. There is **no fee** for Chamber members.

#### Faxes

There is no fee for Chamber members.

#### Membership Directory

Members are listed in this professional business directory released annually in the spring.

#### Membership List

There is **no fee** for Chamber members. This list contains contact information of all current Chamber members.

#### Regional Map

The Chamber is often the first place that tourists and new arrivals inquire about a map of Central Pennsylvania. Display advertising is available on the map. More than 10,000 **free** maps are distributed annually, make sure you have some for your office or business.

#### Site Listing

Information on available sites, commercial and industrial buildings is gathered from our Members and updated monthly in the Chamber newsletter and on the Chamber web site.

"The Chamber has been so helpful over the years at listing and referring leads on commercial space that I had available for lease. The value in that alone far outweighs the membership fee." ~ Valerie J. Bieber Mertz, President, Bieber's Contracting Co., Inc.

#### **Referrals**

The Chamber receives hundreds of calls every year from people seeking local products and services. Membership puts your business on the tip of our tongues. **We only refer our Chamber members**.

#### Representation

#### Local Government

The Chamber works with local government officials in the region to make doing business in the Central Pennsylvania Region the best it can possibly be.

#### State and Federal Government

The Chamber studies state and federal issues, takes positions that encourage economic well-being in the Valley and effectively communicates the voice of business owners to appropriate elected officials and government offices.

#### **Ribbon Cuttings**

For **no fee** at all, the Chamber's staff will help coordinate your ribbon cutting to showcase your business. Whether you are a new member, or have been one for a long time, we would be happy to help publicize your important event.

#### The Chamber Newsletter - "It's Your Business"

Our monthly print newsletter will keep you informed of Chamber and member news. Your business will receive promotion upon joining and renewing each year. Opportunities exist for members to write a guest column or article promoting their business and/or products and services. It's Your Business is printed each month and is mailed to all Chamber members. Additional copies are made available in popular public locations throughout the valley. For questions on content and helpful tips, email Jeff Shaffer at jshaffer@centralpachamber.com.

#### Advertising

Chamber members can advertise in this publication by contacting Jeff Shaffer at, 570-742-7341.

#### Newsletter Inserts

Add a **free** flier insert to our monthly newsletter and reach over 400 business leaders in the community. Provide us with 425 copies and we will be happy to insert them into our newsletter.

Circulation Date	Member Deadline
January 7, 2017	December 16, 2016
February 4, 2017	January 20, 2017
March 4, 2017	February 17, 2017
April 1, 2017	March 17, 2017
May 6, 2017	April 21, 2017
June 3, 2017	May 19, 2017
July 1, 2017	June 16, 2017
August 5, 2017	July 21, 2017
September 2, 2017	August 18, 2017
October 7, 2017	September 22, 2017
November 4, 2017	October 20, 2017
December 2, 2017	November 17, 2017
January 6, 2018	December 15, 2017

#### Reach the entire Central PA Chamber membership and the community at-large by advertising in IT'S YOUR BUSINESS! Filled with news, photos and information about Chamber members, nearly 500 copies are mailed monthly to the membership. Plus, many more are available at locations across the area! Base Price - \$10/column inch **Current Specials:** 2 columns x 2 inches (standard business card) -\$37/month or \$400/year 2 columns x 4 inches -\$70/month or \$800/year 2 columns x 6 inches -\$110/month or Lock in 2016 \$1,200/year rates while you can! \*President's Club members receive a 20% discount. \*\*First-time advertisers receive a 10% discount on a To advertise, contact Jeff year's advertising. ENTRALPA ishaffer@centralpachamber.com

## **Sponsorship Opportunities**

The Central PA Chamber of Commerce offers a wide range of exciting events throughout the year. All members are encouraged to attend events and to become an event supporter. Sponsorship opportunities are offered year round and can fit budgets of all sizes. Gain positive exposure by selecting from the many sponsorship opportunities available. Studies show that businesses are viewed by the public as having good business practices, being reputable, caring about their customers and having a positive impact on the community when they are active in their local Chamber of Commerce.

#### Breakfast Briefing

Friday, January 20, 2017 Interaction Dynamics Group Friday, March 17, 2017 Customized Tutoring Services Friday, May 19, 2017 Wells Fargo Advisors Friday, August 18, 2017 NCS Federal Credit Union Friday, October 20, 2017 AdvoCare Friday, December 15, 2017 Milton Savings Bank



7:30 a.m. – 9:00 a.m. Central PA Chamber Board Room

The Chamber offers a morning networking breakfast for Chamber members and their employees and for prospective new members. Refresh your knowledge of Chamber activities and benefits or come and meet our new members. Attendees have the opportunity to give a 28-second elevator speech about their company. The sessions are held from 7:30 am to 9:00 am at the Chamber and are **free** to attend. Each Breakfast Briefing will begin with a breakfast buffet at 7:30 am followed by a presentation at 8:00 am. The program will end promptly at 9:00 am. This event is limited to 30 people and registration is required.

#### Partnering Sponsor Investment: \$125 (1 opportunity available per event)

- Five-minute presentation at the event
- Company name/logo on Chamber Web site with a direct link to your Web site
- Company name/logo on invitation
- Opportunity to present marketing/promotional materials to event attendees
- Pre-event and post-event publicity through monthly Chamber newsletter, and social media

#### Legislative Breakfast

Friday, February 10, 2017 (Federal Issues) Heritage Springs Memory Care Friday, April 21, 2017 (State Issues) Evangelical Community Hospital Friday, September 15 2017 (Local Issues) Larson Design Group Friday, November 17, 2017 (Current Issues) PPL Electric Utilities

7:30 a.m. – 9:00 a.m. The Country Cupboard, Lewisburg

Legislative Breakfasts provide an opportunity for Chamber members to meet our Congressional, state- and county-elected officials and to hear about issues affecting the community and specifically the business climate. These events draw area business leaders as well as local municipal officials.

Partnering Sponsor Investment: \$500 (1 opportunity available per event)

- Five-minute presentation at the event
- Company name/logo on Chamber Web site with a direct link to your Web site
- Company name/logo on invitation and event program
- Opportunity to display your signage at the event
- Opportunity to present marketing materials to event attendees
- Pre-event and post-event publicity through monthly Chamber newsletter, and social media
- Three seats at the event





#### Annual Meeting & Awards Ceremony

Thursday, February 23, 2017 11:30 a.m. – 1:30 p.m. Norman's Watson Inn, Watsontown

The largest membership event of the year. It recognizes the incoming and outgoing Chamber officers and directors and celebrates the accomplishments and milestones of our members. The banquet includes a sit down meal and the frequently talked about dessert buffet.

<u>Premier Sponsor</u> Investment: \$900 Jersey Shore State Bank (1 opportunity available)

- Five-minute presentation at the event
- Company name/logo on Chamber Web site with a direct link to your Web site
- Company name/logo on invitation and event program
- Opportunity to display your signage at the event
- Opportunity to present marketing/promotional materials to event attendees
- Pre-event and post-event publicity through monthly Chamber newsletter, and social media
- Three seats at the event

<u>Partnering Sponsor</u> Investment: \$500 The Daily Item - Milton Savings Bank (Unlimited opportunities available)

- Company name on invitation, Web site and event program
- Company name displayed at the event
- Opportunity to present marketing/promotional materials to event attendees
- Pre-event and post-event publicity through monthly Chamber newsletter, and social media
- Two seats at the event

<u>Contributing Sponsor</u> Investment: \$300 Evangelical Community Hospital (Unlimited opportunities available)

- Company name in event program
- Company name displayed at the event
- Post-event publicity through monthly Chamber newsletter, and social media
- One seat at the event







# ADVERTISE YOUR BUSINESS HERE

Member Benefits & Opportunity Guide

Back Page Investment: \$500 (1 opportunity available) The Daily Item

- Company name/logo on back page of the guide
- Two seats at the Annual Meeting

Center Pages Investment: \$200 (2 opportunities available)

• Company name/logo on page 14 or 15 of the guide

# ADVERTISE YOUR BUSINESS HERE

Member Benefits & Opportunity Guide

Back Page Investment: \$500 (1 opportunity available) The Daily Item

- Company name/logo on back page of the guide
- Two seats at the Annual Meeting

Center Pages Investment: \$200 (2 opportunities available)

• Company name/logo on page 14 or 15 of the guide

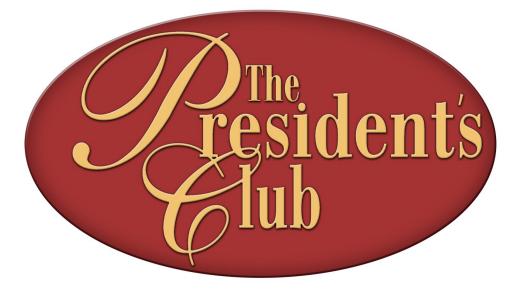
#### President's Club

The President's Club is an exclusive sponsorship program created to prominently recognize companies who contribute to the Chamber over and above their annual membership investment. This extraordinary commitment has allowed the Central PA Chamber of Commerce to increase its level of service to the community in recent years, offering more value to its membership. These leading companies will be recognized in the community as an elite group of Chamber members who show unparalleled financial support for Chamber events and programs on a continuing basis.

The President's Club opportunity closes as of January 31, 2017 in order for the Chamber to fulfill the obligations listed below.

<u>President's Club</u> Investment: \$600 (Unlimited opportunities available)

- Private reception with President's Club Members and elected officials
- Recognition as a President's Club Member with name/logo on the Chamber Web site with a direct link to your Web site
- Company name recognition at all Chamber events
- Recognition through the monthly Chamber newsletter, *It's Your Business*
- Opportunity to present marketing/promotional materials at all events (e.g. Annual Meeting, Golf Tournament, Member Appreciation Celebration)
- Complimentary seat at each of the four Legislative Breakfast Meetings
- Logo prominently displayed on the President's Club Wall located at the Chamber office
- Prominent listing in The Chamber Directory
- VIP Seating at the Annual Meeting
- Eligible for discounted advertising in the Chamber newsletter, *It's Your Business*
- Featured video on Chamber Web site homepage (when provided)



#### School Counts! Employer

Young people need to know that there is a correlation between working hard in school and finding a job, whether that job is in a Fortune 500 company or in the stockroom of a local retail store. They need to know that attendance, punctuality, attitude and effort count, and that nothing succeeds like hard work. Employers can reinforce these messages by asking young adult job applicants for high school performance records.

School Counts! will help students understand that school performance is important and will help develop a more highly qualified workforce.

The Central PA Chamber of Commerce Business & Education Association is working with local school districts to ensure the success of the School Counts! program.

<u>School Counts! Partner</u> Investment: FREE (Unlimited opportunities available) Sign up today www.centralpachamber.com/school-counts

- Opportunity to meet more than 1,200 high school students to share your perspective as a School Counts! Employer
- Company name/logo on Chamber Web site with a direct link to your Web site
- Company name/logo on media advertising



#### Building Leaders for the Susquehanna Valley (BLSV)

Program runs from September through April 8:45 a.m. – 2:15 p.m.

Building Leaders for the Susquehanna Valley is a program designed for youth who are beginning to show leadership potential and an interest in the community. Its goal is to acquaint students with community needs and resources, encourage their interest and participation as they develop leadership skills and have the opportunity to interact with community leaders in the Susquehanna Valley. This program is offered to 18 high schools in 5 counties.

Lunch SponsorInvestment: \$200Interaction Dynamics(8 opportunities available)The Daily Item

- Recognition at both monthly program days at two different locations
- Opportunity to meet and present your organization to the class
- Company name/logo on program day's agenda and other distributed materials
- Opportunity to display your signage at the event
- Opportunity to provide marketing/promotional materials to students
- Recognition in graduation program
- Recognition on Chamber's Web site and local newspapers
- Recognition in Chamber's monthly newsletter, and social media





#### Central PA Career Fair

November 1, 2017 7:30 a.m. – 2:45 p.m. Milton Area High School, Milton

More than 1,000 students from several school districts across the region attend the Central PA Career Fair in the Milton Area High School gymnasium. Here, they meet with more than 50 vendors to learn about area career opportunities, the expectations and educational requirements. There is also a Fashion Show held three times during the course of the day to showcase attire of various careers.

<u>Lunch Sponsor</u> Investment: \$350 The Daily Item (1 opportunity available)

- Announced as Lunch Sponsor throughout the day (Lunch is provided to the vendors, businesses and organizations that attend)
- Opportunity to display your signage at the event
- Company name/logo on Chamber Web site with a direct link to your Web site
- Company name/logo on promotional materials
- Opportunity to present marketing/promotional materials to event attendees
- Pre-event and Post-event publicity through monthly Chamber newsletter, and social media





#### Spring Career Awareness Fair

May 2017 Baugher Elementary School, Milton

Did you know that students can begin to lose interest in school by as early as 4<sup>th</sup>-grade?! To help keep area students interested in learning, Chamber members are encouraged to take part in the Spring Career Awareness Fair to share their career paths with 4<sup>th</sup>- as well as 5<sup>th</sup>-grade students from the Central PA Chamber's partner schools. The whole concept is to have fun, spark interest and keep our younger students engaged.

Lunch Sponsor (1 opportunity available) Investment: \$300 The Daily Item

- Announced as Lunch Sponsor throughout the day (Lunch is provided to the vendors, businesses and organizations that attend)
- Opportunity to display your signage at the event
- Company name/logo on Chamber website with a direct link to your website
- Company name/logo on promotional materials
- Company name/logo on The Chamber *e*-Report (bi-weekly email to membership)
- Opportunity to present marketing/promotional materials to event attendees
- Pre-event and Post-event publicity through monthly Chamber newsletter, and social media



#### Job Shadowing

Throughout the course of the year, the Central PA Chamber's member schools call upon the Central PA Business & Education Association to assist with arranging job shadowing opportunities across the region. The interests of students are diverse, and the willingness of Chamber members to open their doors to students is greatly appreciated. Sometimes, faculty/ staff job shadow, too! Most job shadowing experiences are a day in length and last a few hours. The lessons and experiences gained by the students could help them find their passion or even save them years of study and thousands of dollars. Contact Jeff Shaffer, Communication & Education Manager, at 570-742-7341 or jshaffer@centralpachamber.com for more information.

• Publicity through monthly Chamber newsletter, and social media









#### **Business & Education Association Golf Tournament**

Friday, June 16, 2017 Shot Gun Start 1:00 p.m. Bucknell Golf Club, Lewisburg

More than 100 golfers participate in this relaxing, fun-filled event to show their support for the Chamber's Business & Education Association. Lunch, goodie bags, contests, and awards are included in this special event that raises funds for Business & Education programs.

<u>Master Sponsor</u> Investment: \$900 Financial Abundance (2 opportunities available)

- Five-minute presentation at the event
- Company name/logo advertised at multiple tee boxes
- Opportunity to display your signage at the event
- Company name/logo on the tournament score card
- Registration for four golfers
- Company name/logo on Chamber Web site with a direct link to your Web site
- Company name/logo on invitation and event program
- Opportunity to present marketing/promotional materials to event attendees
- Pre-event and Post-event publicity through monthly Chamber newsletter, and social media

#### <u>Beverage Sponsor</u> Investment: \$500 The Coup Agency (1 opportunity available)

- Opportunity to drive beverage carts
- Opportunity to staff the stationary beverage stops
- Company name displayed at the event
- Opportunity to present marketing/promotional materials to event attendees
- Company name in event program
- Pre-event and post-event publicity through monthly Chamber newsletter, and social media

<u>Lunch Sponsor</u> Investment: \$400 (Unlimited opportunities available)

- Company name/logo advertised during the lunch buffet in the club house and on the golf course
- Opportunity to present marketing/promotional materials to event attendees
- Company name in event program
- Post-event publicity through Chamber newsletter, and social media

<u>Cart Sponsor</u> Investment: \$350 NCS Federal Credit Union (1 opportunity available)

- Company name advertised on all team carts
- Opportunity to present marketing/promotional materials to event attendees
- Company name in event program
- Pre-event and post-event publicity through Chamber newsletter and social media

<u>Silent Sports Memorabilia Auction Sponsor</u> Investment: \$300 (1 opportunity available)

- Company name/logo advertised at the auction, held before, during and after the golf tournament
- Opportunity to present marketing/promotional materials to event attendees
- Company name in event program
- Pre-event and post-event publicity through Chamber newsletter and social media

<u>Hole Sponsor</u> Investment: \$150 (Unlimited opportunities available)

- Company name advertised at a tee box
- Opportunity to present marketing/promotional materials to event attendees
- Company name in event program
- Post-event publicity through Chamber newsletter, and social media

<u>Goodie Bag Sponsor</u> Investment: 125 Promotional Items (Unlimited opportunities available)

- Opportunity to present marketing materials to event attendees
- Company name in event program
- Post-event publicity through monthly Chamber newsletter, and social media

<u>Golf Ball Drop</u> Investment: \$500 (1 opportunities available)

- Opportunity to present marketing materials to event attendees
- Company name in event program
- Post-event publicity through monthly Chamber newsletter, and social media
- Opportunity to drop the golf balls





It is with deep gratitude that the Central PA Chamber of Commerce recognizes the members who have supported our Programs & Events during 2016.

#### **Breakfast Briefing**

#### Partnering Sponsors

Advocare Decorating Center Haven to Home Interaction Dynamics Group Lawton Insurance Lewisburg Pharmacy Pronto! Susquehanna Valley CASA The 2nd Street Smokehouse & Grill Watsontown/Milton Nursing & Rehab. Center







#### Legislative Breakfast

#### Partnering Sponsors

Evangelical Community Hospital Penn State Extension PPL Electric Utilities ProCare Physical Therapy Susquehanna Valley CASA

#### Member Benefits & Opportunity Guide

#### Back Page Sponsor

Heritage Printers

Page 16 Sponsor

PPL Electric Utilities

#### Annual Meeting & Awards Ceremony

#### Premier Sponsor

Practical Business Solutions

#### Partnering Sponsors

Barn Owl Art Studio Hosterman Photography & Design iHeartMedia Larson Design Group PPL Electric Utilities Susquehanna Fire Equipment Company The Graphic Hive Watson Inn

#### **Contributing Sponsors**

Lawton Insurance PCI Insurance SUNCOM Industries Tony's Custom Tailor Shop Trendz Hair Studio AKA The Hair Shop

#### Gift Bag Sponsors

E. Terry Baldwin, Baldwin & Baldwin Jolene Betz, Jersey Shore State Bank Guadalupe Castro, Castrol Premium Quick Lube Beth George, Meadowbrook Christian School Bob Greenly, McNeal Steel Dennis Hummer, Bucknell SBDC Cathy Keegan, Milton Area School District John Kurelja, Warrior Run School District Brad Lawton, Lawton Insurance Agency, Inc. Eric McDowell, The Coup Agency Karen Metz, Keystone Mobile Shredding, Inc. Dale Moyer, Evangelical Community Hospital Brenda Raker, Northumberland County Schools Federal Credit Union

Peggy Rathfon, Sunbury Broadcasting











### Building Leaders for the Susquehanna Valley (BLSV)

#### Lunch Sponsors

Arrowhead Restaurant Greater Susquehanna Valley United Way Interaction Dynamics Group La Primavera Pizza Phi Sub-Licious That Kitchen Witch The Daily Item



#### Central PA Career Fair

#### Lunch Sponsor

Nottingham Village Senior Living Community

#### President's Club

BB & T Bank - Milton Bowen Agency Realtors - Lewisburg Contrast Communications, LLC Davis, Davis & Kaar Decal Dynasty Evangelical Community Hospital Green Ridge Graphics Heritage Printers Hosterman Photography & Design iHeartMedia - Shamokin & Williamsport Interaction Dynamics Group Keystone Mobile Shredding, Inc. LaPrimavera Italiano Ristorante Mifflinburg Bank & Trust Company OnFire Promotions - Lewisburg & Shamokin Dam PenTeleData **PPL Electric Utilities Practical Business Solutions** Service Electric Cablevision / SECV8 Seven Mountains Media Standard Journal Newspaper Strattons Photography Susquehanna Fire Company T-Ross Brothers Construction, Inc. That Kitchen Witch...On Wheels Watsontown Dental, PC

#### Business & Education Association Golf Tournament

#### Master Sponsor

T-Ross Brothers Construction, Inc.

#### Beverage Sponsor

The Coup Agency

#### Lunch Sponsors

Fiedler Chiropractic Lawton Insurance Agency Lewisburg Hotel North Central Digital Systems Phoenix Rehabilitation and Health Services Watson Inn Watsontown Dental PC

#### Cart Sponsor

Northumberland County Schools FCU

#### Silent Sports Memorabilia Auction Sponsor

ProCare Physical Therapy

#### Golf Ball Drop Sponsor

Safeguard Business Systems

#### Hole Sponsors

Arrowhead Restaurant Central Susquehanna Community Foundation Coldwell Banker Penn One Real Estate Customized Tutoring Services, LLC Evangelical Community Hospital Hosterman Photography & Design Interaction Dynamics Group **KBF** Print Technology Larson Design Group Mifflinburg Bank & Trust **On Fire Promotions** Ryder Supply Chain Solutions Service Electric Cablevision / SECV8 Stahl Sheaffer Engineering Standard Journal State Farm Insurance – Megan Dugan Susquehanna Fire Equipment Company Tastefully Simple – Jeanne Bontomase The Turbotville National Bank







## We Are A **Multi-Media Company**

NEWSPAPER

DANVILLE HOUSE FIRE DISPLACES SEVEN PEOPLE

REPORT: HIDDEN HOMELESS --- PART 2

"We fell into a hole"

Veterans, parents in shelte

Rural hor a nation



Schools

adding cameras

The Daily Item

ONLINE

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