

IT'S YOUR BUSINESS

Volume 1, Issue 11 • NOVEMBER 2016

CENTRAL PA
CHAMBER OF COMMERCE

30 Lawton Lane - Milton, PA 17847
www.centralpachamber.com



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READY FOR THE NEW OT RULES?

MILTON – Changes are coming for many businesses/organizations and one expert says, “The HR Department should be well-versed” in time for the beginning of next month.

Beginning Dec. 1, covered employers must pay non-exempt employees one and a half the employee’s regular rate of pay for all hours worked over 40 in a week if they fall under the new threshold of \$47,476, according to Ryan M. Tira, Esquire, of McNerney, Page, Vanderlin & Hall, of Williamsport.

A special presentation was held on Oct. 14 at the Central PA Chamber. Around 50 Chamber members attended one of the two morning sessions.

Making changes is nothing new for the U.S. Department of Labor (U.S. DOL), however, “There is a lot of misinformation.” Exempt status is slightly more than doubling. This amounts to a weekly salary of \$913, from \$445 per week, last updated in 2004. Anyone earning less – unless they meet the criteria set forth by the U.S. DOL – will need to be paid overtime.

Tira explained the DOL’s criteria for exemption is split into two general categories – job duties and salary requirements. The new overtime rules do not change the job duty classification criteria.

In addition, new overtime rules do not expand the scope of covered employers or employees. If your business or employees were not previously covered by the federal overtime rules, the new overtime rules do not change that coverage. It’s estimated that 4.2 million workers will be impacted by the changes. The federal government estimates it will increase compensation by \$1.2 billion per year.

OT RULES ...Continued on Page 3



Ryan Tira, Esquire, of McNerney, Page, Vanderlin & Hall, Williamsport, presented “What do the new overtime rules mean for your business?” in front of around 50 Central PA Chamber members on Friday, Oct. 14 in the Chamber boardroom. New rules concerning non-exempt employees and overtime are slated to go into effect Dec. 1.

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The Greater Susquehanna Valley YMCA celebrated with us on Sept. 23 by holding a ribbon cutting ceremony at its newest location in Mifflinburg. Angela Haines, Program Coordinator for the Union County Branch of the Greater Susquehanna Valley YMCA, is surrounded by YMCA officials, supporters and dignitaries for the ribbon cutting. From left, are: Mifflinburg Mayor David Cooney, Bonnie McDowell, CEO of the GSVYMCA; Haines; Norm Jones, President & Chairman of the corporate board; Karen Nicholson, board member; and Bruce Smith, President & CEO of the Central PA Chamber. Back, Arnie Kriner, Executive Assistant to state Sen. Gene Yaw; Union County Commissioner Preston Boop; state Rep. Fred Keller; Dr. Steven Kramm, Lynn Mabus, Debbie

Sanders, Jim Apple and Gary Baylor, board members. The facility at 333 E. Chestnut St.

(Route 45) provides a variety of fitness opportunities as well as a play space for small children. For more information on the GSVYMCA’s Union County Branch, visit www.gsvymca.org and YMCA Union County.





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The President's Club is an exclusive sponsorship program created to prominently recognize companies who contribute to the Central PA Chamber over and above their annual membership investment. For more information, call 570-742-7341.

The Inside Scoop

WELCOME TO ANOTHER EXCITING ISSUE OF IT'S YOUR BUSINESS!



Have you and/or your business been featured on these pages over the last year? Many members have, and it's all because they submit their press releases, announcements, event information, photos, columns, flyers, advertisements are more.

There is one more issue of our newly named publication in 2016 – are you going to be a part of it? If so, send me an e-mail with your information, jshaffer@centralpachamber.com. Need ideas? Send me a message or give me a call, 570-742-7341.

This month, you'll find plenty of great information, including our cover story, highlighting the changes to overtime rules for many employers. Inside, you'll find out who our newest members are and which have renewed their membership for another year. It's great to see so many of our members come back, better than 90 percent do it!

You'll also notice we've included the names of the nominees to sit on the board of directors for a three-year term. For some it would be their first, and others, their second-term. Please, make yourself familiar with the candidates if at all possible and don't forget to vote!

In the Member Spotlight, we feature Charlene's Petal Talk, of Milton, and Knisely Shredding of Lock Haven. It certainly is nice to learn a few extra tidbits or words of wisdom from members. Let them inspire you, and perhaps, be a future business partner, customer or provider for you.

As always, the events page is packed with opportunities to meet other members and support their events. They would love to have you there. A big part of business is "putting yourself out there." If we're not providing that opportunity on a particular day, chances are we know someone who is. The news section this month is packed with individuals who are being recognized, either with a promotion, award or as a new hire. In any regard, they certainly are getting some great exposure.

The Central PA Business & Education Association is in full swing, and it isn't slowing down any time soon! Be sure to check out what the non-profit arm of the Chamber has been up to, and consider being a part of it in the future. On the back, as always, we keep you aware of upcoming Chamber events, including: a Breakfast Briefing, Joint Legislative Breakfast and a Seminar & Training Series Event. Consider attending at least one if not all three of these great events! Any one of them will put you in a better position to meet fellow Chamber members and bring more resources/ideas back to your business or organization. Don't miss out! Enjoy the issue!



Jeff Shaffer, Editor
Communication & Education Manager
jshaffer@centralpachamber.com

Chamber Report Submission Deadlines and Distribution

CIRCULATION DATE	SUBMISSION DATE
DECEMBER 3	NOVEMBER 18
JANUARY 7	DECEMBER 16

**Interested in advertising in this publication?
Contact Jeff at jshaffer@centralpachamber.com
or call 570.742.7341**

OT RULES *continued*

“They (U.S. DOL) assume (employers) will take the person that is below the threshold and push them up,” Tira said. “I don’t anticipate that being what all employers do.”

It’s likely some employers may decide to eliminate mid-level positions and replace them with part-timers at an hourly rate and with no benefits. “There’s an ideology of more money to give around, but it’s not the general talk I hear,” Tira said.

He added it’s imperative that employers take the changes seriously, and having adequate time records will be very important. “If you fail to do this, one of the potential penalties is going to be they declare you improperly paid these people as exempt employees and they should have gotten overtime, and they’re going to be looking for the time records which you probably don’t have for salaried employees.

“The reality is, it only takes that one unhappy employee, and you’ll get someone at your door investigating.” So, what should you do to prepare?

Tira suggested developing a compliance strategy and designate a high-level employee to implement it. The strategy should include: conducting a limited audit of their salaried overtime exempt employees; determine which salaried employees are impacted by the new rules; determine how to adjust the impacted salaried employees in the most economical and beneficial way; develop a plan to communicate changes to affected employees; review written overtime policies and any unofficial practices; train management level



Chamber businesses and organizations of all sizes packed the Central PA Chamber boardroom to learn about the changes covered employers must abide by starting next month.

employees, especially any who handle human resources, on the new requirements.

The new overtime rules provide for the salary requirements to automatically adjust every three years, the first adjustment to be in 2020. You can watch Tira’s entire presentation on the Central PA Chamber’s YouTube channel. For specific questions, contact Tira at 570-326-6555.



**GUEST SPEAKER ANNOUNCED FOR UPCOMING
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RYAN M. TIRA, ESQUIRE
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MEMBERSHIP RENEWAL

Thank you to the following members for their continued support of the Central PA Chamber of Commerce, through their Membership Renewal this past month:

(As of October 21, 2016)

American Drug and Alcohol Diagnostics, LLC
Camp Mount Luther
Computer Support Services, Inc.
Contrast Communications
Decal Dynasty
Dunkelberger, Justin
Dream Home Inspections
East West Drilling
Fiedler Chiropractic
Fresh Roasted Coffee, LLC
Haven-to-Home Canine Rescue
Kingdom Kidz Inc.
Martz, Dennis
Mifflinburg Bank & Trust Company, Lewisburg
Mifflinburg Lumber and Building Supply, LLC
Paint, Party & More
Representative Lynda Schlegel Culver's Office 108th District
Rusty Rail Brewing Company
Susquehanna Human Resource Management Association
Thrivent Financial, Bloomsburg
Tony's Custom Tailor Shop
Van Dyke Marketing
Zimmerman, Dorothy

NEW MEMBERS

A NEW DESIGN LANDSCAPE & STONE, INC.

995 Strawbridge Road • Northumberland, PA 17857
570-473-3216 • www.anewdesignstone.com
Carolyn McGlin - Presidnet

A New Design Landscape & Stone, Inc. is a Pennsylvania certified Disadvantaged Business Enterprise (DBE) and a Woman Owned Small Business located in Northumberland providing landscape and hardscape design, installation and maintenance, lawn maintenance, commercial snow removal services and operate a natural thin stone veneer saw shop.

BEND-FAB

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2017 BOARD OF DIRECTORS ELECTION

The Nominating Committee of the Central PA Chamber of Commerce presents the slate of candidates for election to a seat on the Board of Directors. Four of the six candidates will be elected to serve a three-year term.



Erin Conner

Director/Owner Telos Educational Services, LLC, Montandon

Ron Mackley

Senior Account Executive, iHeartMedia, Williamsport/Shamokin

Bob Greenly, (2nd Term)
Supervisor, McNeal Steel LLC, Milton

Dale Moyer, (2nd Term)
VP Information Systems, Evangelical Community Hospital, Lewisburg

Dennis Hummer, (2nd Term)
Business Consultant, Bucknell Small Business Development Center, Lewisburg

John Yogodzinski
Web Designer / Owner, The Graphic Hive, Williamsport

One (1) Ballot will be e-mailed to each member business' primary contact on Thursday, November 10, 2016. If a valid e-mail is not available a paper ballot will be mailed. Ballots will be accepted until the close of business on November 21, 2016.

The Nominating Committee will meet during the first week of December to open and count ballots. Vote tallies will be presented to the Board of Directors at the December 8th meeting for certification. New board members will be contacted and given details for their introduction at the first board meeting to be held in January.

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**MEMBER
Spotlight**

Knisely Shredding



Douglas Knisely
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Lock Haven, PA 17745
www.kniselyshredding.com
800-810-0474

WHAT MAKES YOUR BUSINESS/ORGANIZATION UNIQUE?

We've been in business for 27 years which makes us one of the oldest shredding companies in the country as well as the only "Licensed Security Shredding" company in Pennsylvania. Douglas Knisely has been in the security business for 40 years and is recognized by others as an expert in the security and shredding industry. Douglas obtained his Certified Protection Professional (highest credential in the security industry) in 1990 and obtained his Lifetime CPP status in 2002. Douglas recovered \$1.1 million dollars on behalf of the taxpayers via a whistleblower suit against the big three shredding companies in 2013, as well as initiating other investigations, Veterans Administration, etc.

HOW DO YOU MARKET YOUR BUSINESS?

The best marketing is word-of-mouth. We also have a Web site, small Twitter following and belong to the Central PA Chamber of Commerce.

DOES YOUR BUSINESS HAVE A MISSION STATEMENT? IF SO, WHAT IS IT?

Achieve the best end result for your customers by always doing the right thing.

HOW MANY DOES YOUR BUSINESS EMPLOY?

3 full-time and 2 part-time

WHAT WORDS DO YOU LIVE BY?

Integrity, Integrity, Integrity.

ADVICE TO THOSE WHO OWN THEIR OWN BUSINESS?

Always be concerned about reputational risk.

WHAT MAKES YOUR BUSINESS/ORGANIZATION UNIQUE?

Our business is unique to Milton as we are a traditional walk-in floral shop where you can shop for a gift for that special someone. We provide exceptional floral designs, tuxedo rentals, fruit baskets, gourmet baskets, balloons, dry cleaning, silk arrangements, and planters all with great customer service. If you need something made specially, just talk to us. It can be done with our help, or by you bringing in your own items, so we can make your arrangement extra special for your loved one.

HOW DO YOU MARKET YOUR BUSINESS?

While we have tried the newspaper, we have found social media and word of mouth to be very effective. You can find us on Facebook.

DOES YOUR BUSINESS HAVE A MISSION STATEMENT? IF SO, WHAT IS IT?

"Make someone smile today!" We hope at Charlene's Petal Talk with the hard-pressing times in life, if you receive flowers, a gift basket, or a planter with fresh flowers in it that it will brighten your day and put a smile on your face or someone else's and make those pressing times in life just a little easier.

HOW MANY DOES YOUR BUSINESS EMPLOY?

As of now I (Charlene) am the only employee. My husband, Wayne, is the go-to man, delivery man, fix-it man, and everything else. My girls, Kelsey and Megan, fill in to help when I can't be there.

WORDS TO LIVE BY?

Love others and be happy.

Charlene's Petal Talk



Charlene Heddings
200 North Arch Street
Milton, PA 17847
charleneheddings@gmail.com
570-490-9597

IF ANY, WHAT ARE SOME PHILANTHROPIC CAUSES YOUR BUSINESS SUPPORTS?

We offer free shredding for residents who bring material to our facility. We also provide free service to the State College Food Bank, Center Volunteers for Medicine, Alternatives for Justice and Clinton County Women's Center.

WHAT ARE THE TOP 3 COMPANY PRIORITIES YOU FOCUS ON?

Security, Security, Security.

WHAT ARE THE CHARACTERISTICS YOU LOOK FOR IN EMPLOYEES?

Honesty, clean nationwide fingerprint background and good personality.



WANT TO APPEAR IN AN UPCOMING ISSUE IN THE MEMBER SPOTLIGHT SECTION?

Contact Tea Jay Aikey, at
tjaikey@centralpachamber.com

for a list of questions and guidelines.

We love learning more about our members!

ADVICE TO THOSE WHO OWN THEIR OWN BUSINESS?

It's not always easy but "just keep swimming". It all comes together and is worth it in the end.

FINISH THIS SENTENCE - "ON A DAY OFF I..."

My days off are spent with my family - my husband, children, dogs and visiting my father. If we have a spare moment, my husband and I explore the countryside riding motorcycle.

IF ANY, WHAT ARE SOME PHILANTHROPIC CAUSES YOUR BUSINESS SUPPORTS?

Our business and family have been greatly involved with the American Cancer Society and Relay for Life for the past six years. We at Charlene's Petal Talk have been greatly affected by this disease and are motivated to find a cure.

WHAT ARE THE TOP 3 COMPANY PRIORITIES YOU FOCUS ON?

Customer service, customer service, customer service.

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WHAT'S HAPPENING: MEMBER EVENTS

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ONE YEAR CELEBRATION

SAT. NOV 5

3 - 6 pm: Open Studio Time
\$10 - 11x14 Canvas Painting
Children's Activities

6-8 pm: Wine & Canvas Class
\$30 - 12x12 Linen Canvas

Paint, Party & MORE




NOVEMBER 13 - 2pm

Doors open at 12:30 pm
Early Bird game at 1:45 pm

St. John's UCC Fellowship Hall

906 Old Route 15, New Columbia

\$25 Ticket - \$20 in Advance
Reserve your ticket by calling 570-412-5127
or email stjohsucc@ymail.com

Lasagna Dinner

Sat. November 12, 4-7pm

\$9 - Take-out Available

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St. John's UCC Fellowship Hall

906 Old Route 15, New Columbia



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Saturday November 12th, 2016

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IMC UPCOMING SEMINARS & TRAININGS

DATE	SEMINAR	LOCATION	TIME
11/9/2016	Industrial Design: A Competitive Edge for Manufacturers	WEBINAR	3:00 pm - 4:00 pm
11/10/2016	Protected: MAKE Event - Leveraging Technology to Increase Sales	468 Industrial Park Road Muncy, PA 17756	8:00 am - 10:00 am
11/17/2016	Doing Business with Penn State University	Centre County Recycling & Reuse Authority - 253 Transfer Road Bellefonte, PA	10:00 am - 12:00 pm
11/22/2016	Selling to the Government: The First Steps	Clinton Co. Economic Partnership 212 N. Jay Street Lock Haven, PA 17745	10:00 am - 12:00 pm
11/28-30/2016	Preventive Controls Rule for Human Food	Innovation Park at Penn State 200 Innovation Blvd Technology Center - University Park	8:30 am - 5:00 pm



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 F (570) 577-1768
 sbdc@bucknell.edu
 www.bucknell.edu/sbdc

BUCKNELL SBDC UPCOMING SEMINARS & TRAININGS

DATE	SEMINAR	LOCATION	TIME	COST
11/14/2016	The First Steps Pre-Business Workshop	Empire Beauty School 30 Baldwin Blvd. Shamokin Dam, PA 17876	10:00 am - 12:00 pm	\$25
11/15/2016	BizPitch 16 Final Student Business Pitch Competition	Terrance Room - Langone Ctr. Bucknell Univ. 701 Moore Ave. Lewisburg, PA 17837	5:00 pm - 7:00 pm	FREE
11/16/2016	The Business and Art of Crowdfunding and Microphilanthropy	416 Market Street 2nd Floor Bucknell Entrepreneurs Incubator, Lewisburg, PA 17837	11:30 am - 1:00 pm	FREE
11/17/2016	Cowork at Starup Lewisburg during Global Entrepreneurship Week	416 Market Street 2nd Floor Bucknell Entrepreneurs Incubator, Lewisburg, PA 17837	9:00 am - 3:00 pm	FREE

BREAKFAST BRIEFING



Haven-to-Home Canine Rescue sponsored the most recent Breakfast Briefing on Friday, Oct. 21 at the Central PA Chamber. Board Member Marcy Benner spoke on behalf of the group, which also included three furry companions, ready to be adopted! For more information, visit www.haventohome.org.



Lowe's, in September, put on an event to thank their loyal Pro customers, build relationships with new Pro customers and get Lowe's involved in the local community. They invited local technical schools, having a great customer turnout and involved community businesses in its first annual wing fest contest. They offer a huge thank you to the Pro team for months of planning and preparation as well as everyone across the store who contributed time to help setup or clean up.

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Family Care for Children and Youth



The Greater Susquehanna Valley Toastmasters Fall 2016 Humorous Speech Contest & Table Topics Contest was held Monday, Aug. 22 at the Central PA Chamber of Commerce. Humorous Speech Contest Winners were: Shane Cohen, First Place; and Tea Jay Aikey, Second Place. Table Topics Contest Winners were: Shane Cohen, First Place; and Abe Badmus, Second Place. Cohen advanced to compete in the District 38 Toastmasters level on Sept. 25 in Harrisburg. If you want to improve your public speaking and leadership skills consider joining your local Toastmasters club. From left, are: Abe Badmus, Tea Jay Aikey, Shane Cohen and Dave Huffman.

RIGHT: GSV Toastmaster Abe Badmus was recently awarded the Competent Communicator pin for completing 10 speech projects in the Competent Communicator Manual.



LEFT: Congratulations to GSV Toastmaster Shane Cohen on placing second at the A13 Area Level of the 2016 Toastmasters Fall Humorous Speech Contest held on Sept. 25 at the Linglestown Giant in the community room. Pictured, from left, are: Joshua D. Smith, Area A13 Director of Toastmasters; Cohen; and Randall Nichols, Division A Director Toastmasters.



We were happy to have so many of The President's Club members in attendance for the special luncheon on Oct. 5 at The 2nd Street Smokehouse & Grill, Lewisburg. Thank you for going over and above your annual membership investment! If you would like to be a part of this exclusive group in 2017, call us at 570-742-7341!

Bits from Bruce

OUR EXAMPLES OUTLIVE OUR ACHIEVEMENTS



As leaders, we are consistently offered - not given - opportunities to set examples each day. Every time we unlock our front door or open our computers to start our day is a fresh start; a do-over or a repeat as needed moment in our lives. Perhaps take a quiet visit with yourself and ask only one question, "What is one thing I did yesterday that was to the benefit of others?"

This is not a rose-colored glasses question, but when you give it a moment of thought, the examples that you established yesterday will be remembered far longer than the achievements you have earned to date.

Earning an employee of the year award, serving as past service club president, making a hole-in-one with your golf friends in witness, hitting a small jackpot on a slot machine, or winning a ribbon at an art show, etc. are all great and valued achievements. They carry pride, value of accomplishments, and they certainly contributed to the exhilarating feeling of personal victory and success. These are earned victories. No one gave them to you, and you cannot predict when the next achievement is headed your way, but know it will find you.

Examples are not just the lessons we have learned from others, but also the ones we have shared. Examples have no shelf life, no expiration date. Wander in your mind and review the examples that your favorite teacher gave you that you still remember and admire. Mine is my Leadership Susquehanna Valley Director, Anne Smith. It appeared every time that I attended class, the agenda that we were sent was not at all what we were going to be doing that day. Being a creature of habit as well as having the need to know what we were going to be doing during the course of the day brought great anxiety to me when there would be a change. Anne could see the anxiety and frustration almost instantly. "Mr. Smith," she would say, "Today we are going to learn how to be flexible and willing to adapt to change." Month after month, I would continue to hear her say, be flexible and willing to adapt to change. I was not a fan of this teaching at all. However, I have come to learn that this was indeed a leadership trait that I needed to learn.

Examples can be as small as opening a door for someone carrying packages at the post office or as large as opening a large industrial park that will provide hundreds of jobs for decades.

Examples happen on purpose, and you are the architect of each one. Often we do not start the process with the mindset of setting an example, but the end result is just that.

There is no doubt in my mind if you paused for a few moments, you could all think of an example that has been part of your success in your organization and your life. You can also reflect back in the last month and identify an example that you set that others will benefit from.

If you work with a board of directors, this is a great topic for an open conversation to discuss what examples your organization is leaving in the past as you constantly move forward and build your business. Think of examples in a different zone than achievements. Both have their value, risk and reward, but only one has an expiration date in the minds of others.

Thank you, Anne Smith, for setting the example and teaching me how to be flexible and adapt to change!

Bruce

Bruce T. Smith, Jr.
President & CEO
bsmith@centralpachamber.com

COOKIN' MEN EVENT RAISES FUNDS FOR BREAST HEALTH

LEWISBURG - Evangelical Community Hospital held its 6th annual breast cancer awareness event, Cookin' Men, on Thursday, October 20, in the newly expanded event space of Rusty Rail Brewing Company in Mifflinburg.

The event brings together local celebrity men who create culinary delights for people to enjoy while raising funds to support the Thyra M. Humphreys Center for Breast Health. The event was a huge success, breaking all past event numbers, with a sold out crowd of 450-plus attendees and volunteers coming out to taste the 30 different delicious creations of this year's 26 celebrity male chefs/chef teams.

In total, the event was successful in raising approximately \$44,000 for the Center for Breast Health. The Center for Breast Health offers screenings, financial support for women needing mammograms who are uninsured or underinsured, navigation services for those diagnosed with breast cancer, and survivorship programming.

"We are so grateful for events like these that support the services at the Center for Breast Health," said Andrea Bertram, Operational Director of Women's Health and Cancer Services. "One of the services we are able to grow through these added funds is our survivorship program. A unique offering that really goes above and beyond for our patients by catering to more than just their physical needs, but also the emotional and psychological impact a diagnosis can have on not only them but their support system of loved ones as well."

This year included a pre-event donate for your favorite chef contest. Steve Kline of the San Francisco Giants organization won the contest, individually raising \$4,527 to support the cause. Each chef was tasked with trying to raise at least \$1,000 before the start of the event. As the winner, Steve Kline was given the premiere cooking station at the event where he served spicy buffalo dip on a French baguette, kielbasa and turkey meatballs, and lemon curd topped blueberry cheesecake and was awarded the "pink whisk" plaque to honor his efforts.

In addition to the pre-event contest, attendees voted for their favorite dish by sampling all of the options and casting their vote. David and John Rowe of CrossFit Lewisburg won favorite dish with their offering of molé braised chicken tacos with habanero salsa and cilantro lime slaw. Another award was given to the chef or chef team who were deemed the most festive with table decorations representing pink enthusiasm through their use of flair. Jason Ufema of Rich Coast Coffee & Tea was given the honor for his pink island-themed décor displaying his Jamaican-style shrimp salad cups. Photos of the event are available on Evangelical's Facebook page and also at www.evanhospital.com.



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Paint, Party and More

MILTON – Traci Messinger, owner of Paint, PARTY and More, Milton, was named as one of Pennsylvania Business Central and Marcellus Business Central's 2016 Women Marking A Difference.

In the October/November issue of Women in Business, Messinger is listed among 36 women across the state who are "role models in the truest sense," according to the publication.

Nominations were collected by WiB and submitted to the St. Francis University Business Development Center for the final selection of candidates.

Traci, who fought through her fears of being a business owner, is now celebrating one year in business this month. At her studio, she offers classes for both adults and children, with adult classes allowing BYOB drinking.

Congratulations to Traci and all of the other finalists!



Traci Messinger

Evangelical Community Hospital

LEWISBURG— Evangelical Community Hospital is pleased to welcome a new emergency medicine physician to its medical staff. Jeremy Lott, DO, is joining the Evangelical Emergency Department as a full-time physician, who specializes in rapid recognition and treatment of trauma and acute illness.

Dr. Lott received his Doctor of Osteopathy from Midwestern University—Chicago College of Osteopathic Medicine. He completed his residency at St. John Oakland-Macomb Hospital, Madison Heights, Mich.

Prior to becoming a full-time physician with Evangelical, Dr. Lott most recently served as a per diem emergency physician at Evangelical since April 2016 and prior to that he served as an attending physician at Williamsport Regional Medical Center. In addition to his clinical experience in emergency and intensive care medicine, Dr. Lott brings to Evangelical direct experiences as a paramedic and firefighter.

In addition, Jeffrey Taylor, MD, has joined Evangelical and Geisinger's Janet Weis Children's Hospital as a pediatric hospitalist. He is stationed at Evangelical full-time and will assist local pediatricians and primary care physicians in the treatment of pediatric inpatients and newborns in the nursery. Prior to joining the two hospitals, Dr. Taylor most recently served as a primary care pediatrician at Anaconda Pediatrics in Anaconda, Mont.

Dr. Taylor earned his medical degree in 1988 from Temple University School of Medicine, Philadelphia. He completed a pediatric residency and Fellowship in Pediatric Hematology Oncology at St. Christopher's Hospital for Children, Philadelphia in 1991 and 1996, respectively.



Dr. Jeremy Lott



Dr. Jeffrey Taylor

Board certified in pediatrics and pediatric hematology oncology, Dr. Taylor has been heavily involved in volunteer mission work in Haiti, Kenya and Liberia, where he provided primary and pediatric care to hospitals and clinics. He is licensed to practice medicine in both Pennsylvania and Montana.

In other news, Douglas A. Spotts, MD, FAAFP, a family medicine physician with Evangelical Medical Services Organization is expanding his role as Chief Health Information Officer (CHIO) with Evangelical.

As CHIO, Dr. Spotts leads Evangelical's electronic medical record initiative to enhance quality, patient safety, and population health. Dr. Spotts has been serving in this role part-time since February 2011, in addition to practicing family medicine for people of all ages at Family Medicine of Evangelical-Lewisburg. With the greater concentration on the importance health information technology plays in an efficient and patient-positive experience, Dr. Spotts will continue practicing medicine in a reduced clinical-hour setting and expand his hours as CHIO. Dr. Spotts received his Bachelor of Science degree at Juniata College and medical degree at The Pennsylvania State University College of Medicine and completed an internship as well as his residency at Harrisburg Hospital. He is certified by the American Board of Family Medicine and has been practicing family medicine for 18 years.

And, The Center for Orthopedics team was recently presented with the Team CHOICE Award. The Evangelical CHOICE Award recognizes teams within the hospital family of facilities who uphold the highest standards of communication, hospitality, ownership, integrity, confidentiality, and empathy. The award is given quarterly to a department out of nominations received from employees and managers.

The Center for Orthopedics is responsible for orthopedic care including joint replacements, muscular trauma, and fracture care, as well as post-surgery recovery and sports medicine. In the nomination, Candi Taylor, Director of the Center for Orthopedics, stated, "The entire Orthopedics team demonstrates excellent teamwork with an interdisciplinary approach to our patient care with all staff being respectful to the involved disciplines so everyone can provide the specific care for the patient as outlined in our very structured Ortho program. Each one of the staff has a high degree of integrity and it is very important to them to do their very best for our patients who have selected to have their surgery here because of our great reputation."

Bowen Agency Realtors

SELINGSGROVE – Bowen Agency REALTORS is delighted to announce the addition of Brenden Snyder, Megan McGovern and Leslie Hosterman to the sales team. As a graduate of, and raised in Mifflinburg, Brenden has developed a sense of love and care for the valley. He enjoys coaching little league, working with people, and spending his free time outdoors with friends and family. For several years he has worked

with multiple contractors learning the different trades of real estate and now one of his own. With a background in construction, real estate has been a great career choice as it allows him to use what he knows, on the physical aspect, to advise his clients in helping them succeed.

Growing up in New York, Megan attended college to follow her dreams as an Early Intervention Teacher. She loved her time working with kids for eight years but ultimately decided to be a stay at home mom to her four children. She began visiting friends in Selingsgrove, fell in love with the area and decided to relocate six years ago. Megan has firsthand knowledge of how much this area has to offer. She has watched her kids grow in the Selingsgrove Area School District and blossom in the community.

Leslie previously worked on the frontlines of public health, developing a close connection to the community while serving as a link between people and systems. She brings strength in building relationships, solving problems and facilitating communication - all of which will help you navigate the process of buying or selling real estate. Originally from State College, Leslie has lived in the Susquehanna Valley for more than 10 years. As a wife and mother of two young children, she values all that our quaint towns have to offer - from access to quality education and distinctive shops and restaurants to endless natural beauty and recreational opportunities.

Finally, Bowen announced the Top Producers during the month of September for its three Central Susquehanna Valley offices. Top Producers were Associate Broker Art Bowen, Associate Broker Bill Bowen and Sales Associate Bridget Gavason. Broker/Owner Matt Hoffman said, "Excellent performances from three of our most experienced agents in the company driving home the point that the real estate profession is a relationship-building business and not just about 'the sale'. Years of dedication to their trade has given Art, Bill, and Bridget the skills they need to maintain decades-long partnerships with their clients and continues to help them improve their own craft as well as the betterment of the lesser experienced agents around them. Larry and I truly appreciate their efforts".



Art Bowen



Bill Bowen



Bridget Gavason



Brenden Snyder



Megan McGovern



Leslie Hosterman

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Coldwell Banker Penn One Real Estate

LEWISBURG - Martha Barrick, broker/owner of Coldwell Banker Penn One Real Estate has announced the office's monthly awards for the month of August. The award for most gross commission closed was awarded to Peg Bouton. Listing Agent of the month and the Sales Agent of the month were both awarded to Doug Wertz.



Peg Bouton



Doug Wertz

"These two agents put forth the utmost effort in every transaction that they have and it shows in their numbers," said Barrick. Coldwell Banker Penn One Real Estate is located at 331 Market St., Lewisburg, PA and can be reached at 570-524-7500 or coldwellbankerpennone.com. Coldwell Banker Penn One Real Estate has been serving the area for 30 years.

Providence Engineering Corporation

LANCASTER - Providence Engineering Corporation is pleased to announce the promotion of Julie Hungarter, Director of Operations to Vice President of Operations. As Vice President of Operations, Julie will be responsible for overseeing the day-to-day management of the operational side of the firm including business administration, business development and human resources. In addition, she will provide direct input related to supporting the growth and development of the associated staff and providing strategic input concerning the overall direction and growth of the firm. Julie is President of the Society for Marketing Professional Services (SMPS) for the Central Pennsylvania Chapter as well as a member of the Society for Human Resource Management (SHRM). She has a Business Administration degree from Jacksonville State College of Jacksonville, Fla.



Julie Hungarter

Established in 1992, Providence Engineering Corporation provides structural engineering design and analysis services to the building industry. Providence provides the benefit of 20 registered engineers with more than 500 years of successive collective experience in the structural design of new buildings, renovations, remodeling and additions to existing buildings, as well as many facets of construction compliance and delegated design services.

The Coup Agency

MILTON/LEWISBURG - The Coup Agency in Milton and Lewisburg is proud to announce that Catherine Kramm, CISR CLCS, is their Insurance Advisor for the 3rd quarter of 2016.



Catherine Kramm

"This award was established to recognize the efforts of the agency's sales team who perform at the highest level for the previous quarter. We are proud to acknowledge Catherine's commitment, teamwork, accountability, positive attitude, overall productivity and ability to effectively handle changes in her areas of expertise," said R. Jeffrey Coup, President of the Coup Agency.

Catherine came to work at The Coup Agency after obtaining a B.A. from Penn State University. She started her insurance career as a Customer Service Representative and quickly made the move to Commercial Insurance Advisor. Catherine is a Certified Insurance Services Representative, Commercial Lines Cov-

erage Specialist, and she is currently working on the Certified Insurance Counselor designation. Catherine lives in Lewisburg with her husband Justin, daughter Reagan and son Breckin.

In other news, leading local real estate associate Chris Coup of The Coup Agency in Milton has been named the company's Top Producer for the 3rd quarter of 2016. Chris was the lead sales producer this quarter among his fellow real estate agents in the Coup office. He is currently ranked as the top office performer among all the sales agents at The Coup Agency for the year.



Chris Coup

"This award was established to recognize the effort of employees who perform outstanding levels of commitment, teamwork, accountability, positive attitude and ability to effectively handle changes in their areas of expertise," said Rick Coup, Broker of the Real Estate Division of The Coup Agency. We foster the team effort in our organization and Chris has shown that spirit of partnership with the other employees and with his customers."

Lawton Insurance Agency

LEWISBURG - Lawton Insurance Agency recently hired Jen Lowery as a new front desk Customer Service Representative. Jen spent all of her life living in New Jersey until she enlisted in the Navy and spent four years stationed in Virginia where she met her husband, Philip. She moved to Central PA for Philip's job and they now reside in West Milton with their dog, Patrick. Jen is currently working on her master's degree in psychology and enjoys spending time with her family back home whenever she can.



Jen Lowery

West Milton State Bank

WEST MILTON - West Milton State Bank is pleased to welcome Jack W. Emery to its community banking team as Assistant Vice President and Small Business Lender. He is a graduate of Bloomsburg University with a Bachelor's Degree in Finance, and holds an MBA with a concentration in Leadership from Blooms-

burg University as well.

Jack brings more than 23 years of banking experience to West Milton State Bank. He resides in Williamsport with his wife, Lisa, and children. Emery looks forward to establishing and fostering relationships with business customers in the Lewisburg and Watsontown markets.



Jack Emery

Berkshire Hathaway HomeServices Hodrick Realty

LEWISBURG - An announcement was made by Kevin Hodrick, Broker, Berkshire Hathaway HomeServices Hodrick Realty, of the sales associates for the firm who had qualified for the prestigious Diamond Club Quarterly Sales Award for the 3rd quarter of 2016.

The award is presented to those sales associates who have achieved a high level of closed transactions during the quarter. Receiving the award was: Connie May, Chris Mallula, Cheryl Heffernan, Jay Peachey, Drew Christy and Meg Keifer.



Connie May

"I applaud these Sales Professionals for this outstanding achievement. It comes as no surprise, as these agents are a customer-centric sales team who are always focused on meeting their customer's needs. They exemplify the high level of customer service that our company strives to achieve with each transaction," Hodrick said.



Cheryl Heffernan

In addition, the monthly award for the sales associate with top production in listings for the month of September was presented to Connie May while the sales award went to Cheryl Heffernan.



Drew Christy



From Left: Hailey Foresman and Kylie Kuhns of Kelsey's Dream

MIFFLINBURG - Hailey Foresman was presented with the Kelsey's Dream Volunteer of the Year Award at the 10th Annual Kelsey's Fall Festival.

Foresman is a sophomore at Mifflinburg Area High School and a member of the soccer and softball teams. Foresman was chosen as the recipient of this award due to her dedication to Kelsey's Dream during her summer vacation this year. Two days a week she would spend her time in the office contacting hospitals to receive Kelsey's Dream's unique play-therapy-toy, Hopper the Cancer Crusher. Foresman was able to coordinate multiple orders and even add new hospitals to the growing list of places that the toy has hopped.

Hopper the Cancer Crusher has now made its way to 10,000 children in hospitals all over the country including Alaska and Hawaii.

In addition to her work with Hopper the Cancer Crusher, Hailey Foresman made deliveries for the Snack Pack Program with Kelsey's Dream founder Kylie Kuhns. The

Snack Pack Program allows local hospitals to provide children with free snacks while they go through treatments. Foresman and Kuhns also dedicated their time to delivering handmade blankets to the director of Camp Dost. This camp allows children who have been diagnosed with cancer the opportunity to have a summer camp experience. All Camp Dost campers receive a free handmade blanket during their time away from home. Kelsey's Dream is so proud of Hailey Foresman and thankful for her hard work this year to make the organization the best that it can be.

MEPUSH MOVING TO NEW LOCATION, CELEBRATES ANNIVERSARY

LEWISBURG - MePush, a technology services company with locations in Lewisburg and Bloomsburg, will move to a new Lewisburg location on Nov. 15.

MePush has called 1210 Market Street, Lewisburg, home for 10 years, but the time has come to move to a larger location with ample parking and handicapped access. The move to 130 Buffalo Road, Suite 103 (old Creamery Building on Route 15) will occur on Tuesday, Nov. 15.

MePush Founder Conor Quinlan said, "Ninety-nine percent of the secret sauce at MePush is our people and the new space encourages collaboration, enhances job satisfaction, and enables the attraction of top local talent. Simply put, we needed a space convenient for our local customers and comfortable for our hard working team."

In addition, MePush is also celebrating its 12th year of providing IT support, managed services, hosted services, Web design, application development, consulting, and computer repair to local businesses, non-profit organizations, and residential customers. Over the course of those 12 years, the company has donated hundreds of computers to families and local non-profits in need through the MeGive program.

MePush has partnerships with VMware, Veeam, Cisco, Google, CloudFlare, Dell, and Microsoft. For more information about MePush and its services, visit www.mepush.com.



North Central Sight Services, Inc., Williamsport, offered tours of its facility in October in honor of National White Cane Safety Day. The Central PA Chamber staff was thrilled to be a part of it. At left, Terri Kio, Industry Manager, shows Chamber volunteer Jim King and Chamber President/CEO Bruce Smith the flash drives the NCSS workers produce in-house. Learn more about their services at www.ncsight.org.

Tips from Tea Jay

DID YOU KNOW?

Did you know? The business of the Central PA Chamber of Commerce is business. The Chamber is a volunteer, member-supported organization working fulltime to preserve, enhance and expand the opportunities for growth with businesses, academic institutions, communities, and individual professionals. The Chamber is the vehicle through which its members may work to promote and improve the entire community, thereby improving the environment within which free enterprise may be established and within which it may flourish. Our objectives are to preserve and increase jobs, capital investment and opportunities for economic growth.

Did you know? The Central PA Chamber of Commerce is proud to have served the Central Pennsylvania Region for more than 110 years. And when we look back to our origins, we see that we have the same basic mission today that The Milton Board of Trade had when they started on May 19, 1905, "To be the partner of choice to enable economic and business development by partnering with businesses, schools, communities, and individuals in Central Pennsylvania."

Did you know? There is a President's Club. The President's Club is an exclusive sponsorship program created to prominently recognize companies who contribute to the Chamber over and above their annual membership investment. This extraordinary commitment has allowed the Central PA Chamber of Commerce to increase its level of service to the community in recent years, offering more value to its membership. These leading companies will be recognized in the community as an elite group of Chamber members who show unparalleled financial support for Chamber events and programs on a continuing basis. The President's Club opportunity closes as of Jan. 31 of each year.

Did you know? There is a Green Business Recognition program. The Central PA Chamber of Commerce's Green Business Recognition Program has been created to showcase the environmental efforts of our businesses and individuals. Through the implementation of this program, we hope to encourage green business practices throughout our rural region. There is no fee for members to participate in this program. Simply register on our Web site.

Did you know? There is a Member-to-Member Discount program. Chamber members are encouraged to offer exclusive discounts or special promotions to fellow Chamber members to promote business and strengthen membership unity. There is no fee for members to participate in this program. Simply register on our Web site.

Did you know? Anyone can join the Central PA Chamber of Commerce. Membership investments in the Central PA Chamber are based on a "Fair Share" formula determined by the size and type of business or profession. It means there is an appropriate rate for everyone - from the Community Member (no business affiliation), Associate Member (retiree or student), non-profit, religious group, etc.

And, now you know!

Tea Jay

Tea Jay Aikey
Executive/Finance Assistant
tjaikey@centralpachamber.com



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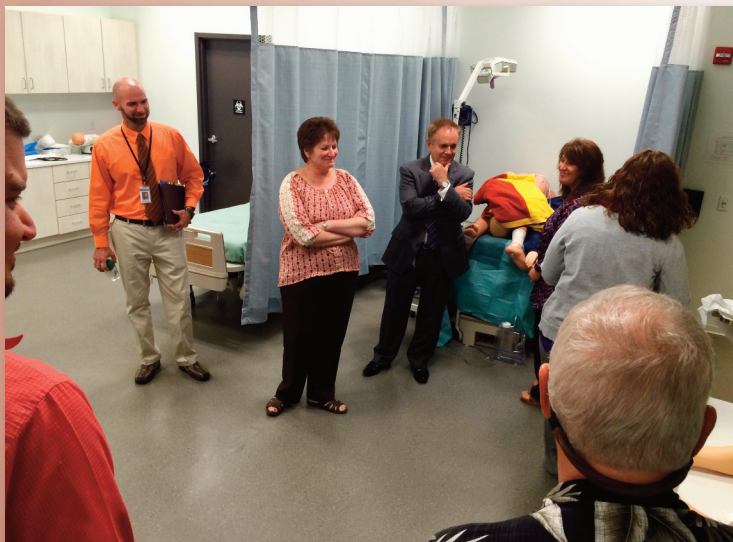
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LEFT: Brenda Reichenbach of Tony's Custom Tailor Shop, Sunbury; and Jeff Shaffer, Communication & Education Manager of the Central PA Chamber give a thumbs up to the HandUp Foundation for lending business casual attire for the Central PA Career Fair on Nov. 1. Models wear the clothing during the fashion show portion, highlighting popular career fields, wages, openings and more. Check out the December issue for highlights from the Career Fair!



RIGHT: The students of Building Leaders for the Susquehanna Valley (BLSV) learned about personalities, diversity and related topics during October's session. Here, from left, Warrior Run High School juniors Gina Beyer and Megan Herriman self-reflect through a painting exercise, thanks to Traci Messinger of Paint, Party and More, Milton. Other guest presenters were: Erin Connor of TELOS Educational Services, Montandon; Crissi Cox-Walter of SUNCOM Industries, Northumberland; and Kim Bolig of Bloomsburg University.



ABOVE: Thank you to McCann School of Business & Technology, Lewisburg, for hosting the most recent Business & Education Committee meeting on Sept. 27. A tour of the beautiful facility followed the meeting.

BELOW: Yvonne Arnold, owner of Warrior Run Petcare Center, Turbotville, and has been in business for more than 40 years, was the presenter of the Seminar & Training Series class "Elevator Speech Workshop" on Oct. 6.



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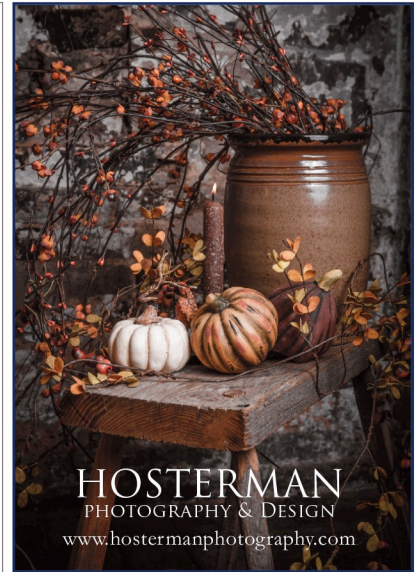
For more information on any of the below available properties, contact the person in each listing. **NEW listings are in BOLD print.**

Location	Acreage	Sq. Ft. of Building	Terms	Reference	Contact Name	Contact Phone
Type of Property: LAND						
Milton Industrial Park	3.80	N/A	Sale	Tanner Lot 1	Bruce Smith Jr.	570-742-7341
Milton Industrial Park	3.85	N/A	Sale	Tanner Lot 2	Bruce Smith Jr.	570-742-7341
Milton Industrial Park	3.81	N/A	Sale	Tanner Lot 3	Bruce Smith Jr.	570-742-7341
Milton Industrial Park	3.21	N/A	Sale	Tanner Lot 4	Bruce Smith Jr.	570-742-7341
Off of I-80 / Limestoneville Exit	2.0 +/-	N/A	Sale/Lease	N/A	Steve Conner	800-776-1150
Reed Industrial Park	24	N/A	Sale	20983	Jim King	570-742-7341
Reed Industrial Park	8	N/A	Sale	21047	Jim King	570-742-7341
River Hill Site, Karthaus	1837.61	N/A	Sale	Guari	Mericle Comm. Real Estate	570-823-1100
Kling Street, West Milton	8.0	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
867 Lycoming Mall Drive, Muncy	4.19	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
Route 339 & West Street, Mifflinville	26	N/A	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
225 Columbia Mall Drive, Bloomsburg	1.01	N/A	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100 x314
104 Fire Tower Road, Catawissa	4.25	N/A	Sale	11-48493	Clint Walker	570-275-7696
Milton Industrial Park	16	N/A	Sale	N/A	Kim Benschhoff	570-742-7984 x102
Milton Industrial Park	90	N/A	Sale	N/A	Kim Benschhoff	570-742-7984 x102
Great Stream Commons, Gregg Twp	466	N/A	Sale/Lease	N/A	Donald E. Alexander	570-524-3853
Type of Property: COMMERCIAL LAND						
1802-1826 N Susq Trail, Selingsgrove	.47	N/A	Sale	20-66566	Larry Johnson	570-847-0552
SE Corn. Rt 11/15 Susq Valley Mall Dr	1.45	N/A	Sale	20-66258	Larry Johnson	570-847-0552
5 Lots Pawling Station, Selingsgrove	3-21	N/A	Sale	20-62151	Larry Johnson	570-847-0552
Clifford Road, Selingsgrove	2.24	N/A	Sale	20-62071	Larry Johnson	570-847-0552
5 Lots on Lori Lane, Selingsgrove	.8 - 1.05	N/A	Sale	20-52532	Larry Johnson	570-847-0552
E. Walnut Street, Mifflinburg	.92	N/A	Sale	11-50150	Larry Johnson	570-847-0552
E. Walnut Street, Mifflinburg	1.2	N/A	Sale	11-50149	Larry Johnson	570-847-0552
5 Lots Roosevelt Avenue, Selingsgrove	.762 - 1.188	N/A	Sale	20-51480	Larry Johnson	570-847-0552
Lot 1, Route 522, Selingsgrove	1.5	N/A	Sale	05-25700	Larry Johnson	570-847-0552
190 International Drive, Lewisburg	2.5	N/A	Lease	20-59422	Larry Johnson	570-847-0552
1442 South Main Street, Mansfield	1.41	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
1125 North Fourth Street, Sunbury	.88	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
Type of Property: OFFICE SPACE-RETAIL						
620 Old Route 15, New Columbia	N/A	12,000	Lease	Bldg C	Valerie Bieber	570-522-9181
416 Chestnut Street, Mifflinburg	.06	1,864	Sale	20-62140	Mary Mastascusa	570-713-8151
Watsonstown	N/A	1770	Lease	20-65267	Wally Fairman	570-538-2582
Watsonstown	N/A	300+/-	Lease	20-65256	Wally Fairman	570-538-2582
101 Locust Street, Milton	N/A	N/A	Rent	N/A	Amy Moyer	570-452-4894
11 Mill Street, Danville	.25	17,000	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
1225 Clayton Avenue, Williamsport	3.2	45,052	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
3 Wesner Lane, Danville	3.72	21,000	Lease	Bower	Mericle Comm. Real Estate	570-323-1100
319 Main Street, Catawissa	.38	4,552	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
150 Airport Beltway, Hazelton	1.07	6,000	Lease	Daris	Mericle Comm. Real Estate	570-823-1100 x246
2849 Reach Road, Williamsport	1.07	3,432	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
271 N Susquehanna Trail, Selingsgrove	.336	2,767	Sale	20-64752	Larry Johnson	570-847-0522
1372 N Susq Trail, #350, Selingsgrove	N/A	1,930	Sale/Lease	20-66213	Larry Johnson	570-847-0552
24 North Brown Street, McClure	.182	1,960	Lease	20-55621	Larry Johnson	570-847-0552
10 South Main Street, Middleburg	.10	4080	Sale	11-50062	Larry Johnson	570-847-0552
1st Floor, 113 N Market St, Selingsgrove	N/A	2,500	Lease	20-56292	Larry Johnson	570-847-0552
113 N Market Street Selingsgrove	.43	10,530	Sale	20-67866	Larry Johnson	570-847-0552
332 Market Street, Lewisburg	N/A	4,873	Lease	20-68464	Larry Johnson	570-847-0552
235 Market Street, Sunbury	N/A	400	Lease	20-68860	Larry Johnson	570-847-0552
Routes 15 & 45, Lewisburg	N/A	288	Lease	N/A	Kevin Gardner	570-524-2121 x3
139 Market Street, Lewisburg	N/A	6,000	Sale/Lease	N/A	Mary Anne Fleisher	570-975-5806
4650 Westbranch Highway, Lewisburg	N/A	600	Lease	N/A	Ann Hilliard	570-850-7329
4650 Westbranch Highway, Lewisburg	N/A	470	Lease	N/A	Ann Hilliard	570-850-7329
150 Chestnut Street, Mifflinburg	.86	11,317	Sale	20-65413	Larry Johnson	570-847-0552
560 Broadway Street, Milton	.2	8,796	Sale	20-67854	Rick Coup	570-742-8736
131 Broadway Street, Milton	.089	3283	Sale	20-68955	Scott Mertz	570-524-2120
Type of Property: RETAIL						
418 Main Street, Montandon	N/A	904	Lease	N/A	Marcia Murray	570-412-6282
418 Main Street, Montandon	N/A	280	Lease	N/A	Marcia Murray	570-412-6282
404 Chestnut Street, Mifflinburg	.09	4,042	Sale	20-57912	Scott M. Mertz	570-524-2120
11286 S Susquehanna Trail, Liverpool	1.30	3968	Sale	20-69348	Scott M. Mertz	570-524-2120 NEW
Type of Property: COMMERCIAL BUILDINGS						
5470 State Route 405, Milton	1.10	5,000	Lease	MFLP	Kimber Benschhoff	570-742-7984 x102
1723 Westbrach Highway, Winfield	N/A	3,167	Lease	Front Office	Ken Hafer	570-412-6822
620 Old Route 15, New Columbia	N/A	12,000	Lease	Bldg C	Valerie Bieber	570-522-9181
149 Keene Lane, Middleburg	17.5	75,344	Sale	20-68926	Larry Johnson	570-847-0522
271 N Susquehanna Trail, Selingsgrove	.336	2,767	Sale	20-64752	Larry Johnson	570-847-0522
401 E Front Street, Freeburg	18.13	85,000	Sale/Lease	20-65028	Larry Johnson	570-847-0552
21 N. Market Street, Selingsgrove	.138	6,246	Sale	20-51863	Larry Johnson	570-847-0552
560 Mahoning Street, Milton	.17	2,560	Sale	20-54356	Larry Johnson	570-847-0552
113 N Market Street, Selingsgrove	.43	10,530	Sale	20-67866	Larry Johnson	570-847-0552
332 Market Street, Lewisburg	N/A	4,873	Lease	20-68464	Larry Johnson	570-847-0552

Northumberland County Schools Federal Credit Union, Milton, celebrated Credit Union Days in October and invited its members to free food, contests, paper shredding by Douglas Knisely Shredding, and a radio remote by Sunbury Broadcasting Corporation, featuring Drew Kelly of 94KX. With Drew is Paulette McGinniss, Member Relations Representative with NCSFCU.



Location	Acreage	Sq. Ft. of Building	Terms	Reference	Contact Name	Contact Phone
132 South 2 nd Street, Sunbury	.8	17,136	Sale	20-68637	Larry Johnson	570-847-0552
606 Market Street, Lewisburg	N/A	4,720	Sale	10-44988	Lise Barrick	570-524-7800
2867 West Branch Highway, Lewisburg	3.85	5670	Sale	20-58272	Scott Mertz	570-524-2120
230 South Arch Street, Milton	N/A	4,300	Lease/Rent	N/A	Nancy Goodling	570-966-3808
100 8 th Street, Milton	.93	6,000	Sale/Lease	20-59222	Ann Hilliard	570-850-7329
4650 Westbranch Hwy, Lewisburg	2.34	22,886	Sale	20-60624	Ann Hilliard	570-850-7329
8911 River Road, West Milton	1.12	3480	Sale	20-60830	Ann Hilliard	570-850-7329
809 N Market Street, Selinsgrove	.86	8700	Sale	20-60590	Jim Keister	570-274-1447
477 Park Road, Winfield	1.00	1196	Sale	20-57838	Linda Treese	570-490-7029
205 Bull Run Crossing, Lewisburg	3.6	10400	Sale	20-66719	Scott Mertz	570-524-2120
Type of Property: INDUSTRIAL BUILDINGS						
5470 State Route 405, Milton	1.10	5,000	Lease	MFLP	Kimber Benschhoff ext 102	570-742-7984
78 Industrial Drive, Delano	5.0	38,767	Sale/Lease	Namutka	Mericle Comm. Real Estate	570-823-1100
18 Industrial Drive, Bloomsburg	4.22	56,500	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
Reed Industrial Park	14	131,000	Sale/Lease	6880	Jim King	570-742-7341
110 Reynolds Street, S. Williamsport	4.6	105,429	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
30 East Rittenhouse Mill Road, Berwick	2.49	5,000	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
3357 Old Route 15, White Deer	9.88	70,000	Lease	Bower	Mericle Comm. Real Estate	570-323-1100
300 Streibigh Lane, Montoursville	15.83	97,977	Lease	Bower	Mericle Comm. Real Estate	570-323-1100
335 W. Walnut Street, Hazelton	1.26	10,000	Sale/Lease	Daris	Mericle Comm. Real Estate	570-823-1100 x246
401 E Front Street, Freeburg	18.13	85,000	Sale/Lease	20-65028	Larry Johnson	570-847-0552
149 Keene Lane, Middleburg	17.5	75,344	Sale	20-68926	Larry Johnson	570-847-0552
201 N. Industrial Park Drive, Milton	13.3	117,000	Sale	Rager	Ruby Realty Inc.	570-419-8002
Type of Property: WAREHOUSE BUILDINGS						
294 North Industrial Park Rd, Milton	N/A	100,000	Lease	Building #1	Andy Comrey	570-246-5871
13 South Industrial Park Road, Milton	N/A	80,000	Rent	Var. Bldgs	Kim Benschhoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	25,000	Rent	Building #5	Kim Benschhoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	40,000	Lease	Building #8	Kim Benschhoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	40,000	Lease	Building #7	Kim Benschhoff	570-742-7984 x102
2nd Floor 101 Locust Street, Milton	N/A	N/A	Rent	N/A	Amy Moyer	570-452-4894
700 Hepburn Street, Milton	5.26	184,000	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
100 8 th Street, Milton	.93	6,000	Lease/Sale	N/A	Ann Hilliard	570-850-7329
132 South 2 nd Street, Sunbury	.8	17,136	Sale	20-68637	Larry Johnson	570-847-0552
Type of Property: RESTAURANT BUILDINGS						
801 N Market Street, Selinsgrove	.85	2,966	Sale/Lease	20-67659	Larry Johnson	570-847-0552
37 Main Street, Turbotville	N/A	1,670	Sale	10-46072	Lise Barrick	570-524-7500
950 US 522, Selinsgrove	1.5	3,224	Sale	20-68436	Larry Johnson	570-847-0552
Type of Property: SPECIAL USE BUILDINGS						
45 Park Drive, Montgomery	6+	7,760	Sale/Lease	Medical Bldg	John D. Griffith	570-966-4444
2355 Route 442, Muncy	4.02	13,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
132 S 2 nd Street, Sunbury	.8	17,136	Sale	20-68637	Larry Johnson	570-847-0552
25 Hayes Road, Berwick	2.54	3044	Sale	20-69344	Scott M. Mertz	570-524-2120 NEW
Type of Property: SHOPPING CENTERS						
225 Columbia Mall Drive, Bloomsburg	52	50,289	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100 x314 or 219
Type of Property: STORAGE UNITS						
Type of Property: APARTMENTS						
Main & River, New Columbia	3 parcels	2 buildings	Sale	11 Units	Valerie Bieber	570-522-9181
133 Market Street, Lewisburg	N/A	1500	Lease	N/A	Mary Anne Fleisher	570-975-5806
Type of Property: BUSINESS FOR SALE						
Pizza To Go, Jersey Shore, PA	.77	1,589	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
Rita's Italian Ice, Danville, PA	- BUSINESS ONLY-	operating in leased premises		20-61455	Scott Mertz	570-524-2120
Jacks Mountain Freeze, Middleburg	.67	818	Sale	20-64274	Scott Mertz	570-524-2120
Laundromat, Northumberland	.25	1,500	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
South Reach Road, Williamsport	163	N/A	Sale	Bower/Adams	Mericle Comm. Real Estate	570-323-1100
Buttermilk Falls Campground, Shunk	35	4 cabins & 3 bldgs	Sale	Bower/Adams	Mericle Comm. Real Estate	570-323-1100
801 N Market Street, Selinsgrove	.85	2,966	Sale/Lease	20-67659	Larry Johnson	570-847-0552
Bottleworks, 1139 N 4 th Street, Sunbury	N/A	1,600	Sale	20-67946	Larry Johnson	570-847-0552



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UPCOMING CHAMBER EVENTS

CENTRAL PA
BUSINESS & EDUCATION ASSOCIATION
Seminar & Training Series
Grant Writing Tips & Strategies
9 to 11 a.m. Friday, Nov. 11 @
Central PA Chamber of Commerce, 30 Lawton Lane, Milton
Cost: \$25 for Central PA Chamber Members; \$35 for Non-members
Register: www.centralpachamber.com/events
Ideal for representatives of non-profit organizations, this class will include the following topics:
Articulating Needs, Goals and Evaluation; Establishing a Grants Program; Learning How to Design a Fundable Project; and Budget. *This event was rescheduled from Sept. 23.
Presented by:
CENTRAL PA CHAMBER OF COMMERCE 

CENTRAL PA
CHAMBER OF COMMERCE
Our Business Is Your Business
JOINT LEGISLATIVE BREAKFAST
MAKING SENSE OF THE DEPARTMENT OF
LABOR'S NEW EXEMPTION RULES
Guest Speaker - Ryan M. Tira, Esquire
Friday, Nov. 18
7:30-9:00 am
The Country Cupboard,
Lewisburg- \$15
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CENTRAL PA
CHAMBER OF COMMERCE
Our Business Is Your Business
BREAKFAST BRIEFING
Friday, December 16
7:30 - 9:00 am
Central PA Chamber of Commerce
30 Lawton Lane - Milton • **Must Register to Attend**
Sponsored by: **Watson/Milton
Nursing & Rehabilitation Center**

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Register for all Chamber events online at www.centralpachamber.com
(click on events) For questions, call 570-742-7341 or 570-768-4900.

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Larry's Pizza & Subs • Short Stop
OIP • Old Turnpike Restaurant
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WATSONTOWN
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SUNBURY
Sunbury's Revitalization, Inc.

Please Join Us to Celebrate The Holiday Season
Holiday Open House
Wednesday, December 14th, 5 p.m. - 8 p.m.



T-Ross Brothers Construction, Routes 147 & 45, Montandon, PA
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570-524-6411 or duskar@trossbrothers.com





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Please join us for a complimentary one-hour presentation to learn more about long-term care and how you can prepare for it—emotionally, physically and financially.

This event is hosted by:

David G Saul, FIC
Financial Consultant

Kerry P Maurer, FIC
Financial Associate

Event details

Wednesday, November 16, 2016

6:30 p.m. - 8:30 p.m.

Pine Barn Inn

1 Pine Barn Inn

Danville, PA

Please RSVP by November 11, 2016 to reserve your spot. Contact Laurie at 570-317-2111.

Hors d'oeuvres and light refreshments will be served.

No products will be sold at this educational event. If requested, a Thrivent Financial representative may contact you and financial solutions, including insurance, may be solicited.

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Ribbon Cutting & Open House



**Please Join Us As We Celebrate the
Opening of Our 28-Bed Neighborhood Addition**

Thursday, December 15th

Ribbon Cutting Ceremony - 4 p.m.

Open House - 4:30 p.m. - 7 p.m.

327 Farley Circle, Lewisburg

Enjoy light hors d'oeuvres, wine & beer

Heritage Springs Memory Care is a specialized senior living community in Lewisburg, PA. Unlike traditional assisted living and long-term care homes, our memory care facility is specifically designed to provide a safe, yet independent living environment for loved ones with memory impairments such as Alzheimer's and dementia.

Haven-to-Home

CANINE RESCUE

Our mission is to rescue dogs in need, rehabilitate them in a quality, nurturing environment and rehome them in a loving, responsible, permanent home as soon as possible. We all strive to promote a culture of kindness in our community through networking and educating.

We care for our rescued dogs in foster homes which become "The Haven" in the Haven-to-Home Rescue. Since July 2008, we have rescued and found permanent homes for over 1,300 dogs. Haven-to-Home is a 501(c)3 non-profit organization. We are totally volunteer driven and depend on the time, talent and generosity of our local community.

For those dogs that are in our program and not in a foster home, they are temporarily being cared for by volunteers at our shelter located in Milton.

Best wishes for the New Year!
The Haven-to-Home Dogs and Volunteers
www.haventohome.org
570-884-5067



Our Wish List:

- ◆ Dog food (Purina or Pedigree, sealed please)
- ◆ Peanut Butter
- ◆ Dog treats (unopened please)
- ◆ KONG toys
- ◆ Paper towels & Garbage bags
- ◆ Laundry Detergent & Bleach
- ◆ Dawn dish soap
- ◆ Postage Stamps
- ◆ Nylon leashes, harnesses
- ◆ Lupine combo collars
- ◆ Flea meds (unexpired please)
- ◆ To arrange a drop-off time for the above mentioned items; please contact Volunteer Marcy at 570-916-5798
- ◆ Veterinary care is our **biggest expense**. Consider making a monetary donation to help us with those expenses. You can mail your check to:

Haven-to-Home Treasurer
625 Hillside Drive
Berwick, PA 18603