

IT'S YOUR BUSINESS

Volume 1, Issue 7 • JULY 2016

CENTRAL PA CHAMBER OF COMMERCE

30 Lawton Lane - Milton, PA 17847
www.centralpachamber.com



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Todd Ross of T-Ross Brothers Construction watches his approach shot head for the green at the B&E Golf Tournament.

15TH ANNUAL 'B&E' GOLF TOURNAMENT

LEWISBURG – It was an absolutely beautiful day to play golf and support the Central PA Business & Education Association. The 15th Annual Central PA Business & Education Association Golf Tournament was held Friday, June 17 at Bucknell Golf Club. The Master Sponsor of the event was T-Ross Brothers Construction. Eighteen teams, one for every hole, signed up for a relaxing day on the course with proceeds supporting the Central PA Chamber's 501(c)(3) entity.

Golfers, several representing members of the Central PA Chamber, of various skill levels all have a great time playing in the four-person scramble on the pristine fairways and greens of BGC. They were also catered to along the way by employees of The Coup Agency, the Beverage Sponsor, providing drinks as well as snacks. This year's winning team returned to the clubhouse with a score of 53 – the team of Joe Kruper and his son Ben, Rick Allen and Gene Schmouder. Congratulations! Of course, all teams started the afternoon tournament fueled and ready to go with a picnic lunch in the clubhouse. Lunch Sponsors were: Fiedler Chiropractic,

Lawton Insurance Agency, Lewisburg Hotel, North Central Digital Systems, Phoenix Rehabilitation and Health Services, Watsonstown Dental PC and the Watson Inn. Cart Sponsor for the day was Northumberland County Schools Federal Credit Union and Sports Memorabilia Auction Sponsor was ProCare Physical Therapy. A majority of the items went home with sports enthusiasts after the event, raising additional funds for B&E.

The day culminated with the inaugural Golf Ball Drop!, sponsored by Safeguard Business Systems. From a lift some 30 feet in the air, the Chamber's Communication & Education Manager, Jeff Shaffer, dropped 242 golf balls!



The ProCare Physical Therapy team enjoys an absolutely beautiful day on the course. From left are: Boyd Mertz, Glen Wilson, Adam Wolfe (facility director) and Joe Stahley.

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| Adam Wolfe
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EDUCATIONAL PARTNERS

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Practical Business Solutions
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That Kitchen Witch...On Wheels • Watsontown Dental, PC

The President's Club is an exclusive sponsorship program created to prominently recognize companies who contribute to the Central PA Chamber over and above their annual membership investment. For more information, call 570-742-7341.

The Inside Scoop



HAPPY SUMMER!

Well, we can now officially wish you a Happy Summer! I hope your travels/vacations have been enjoyable, and the same for any upcoming travel.

I have some time off this month. My wife, Bethann, and I are taking Shamokin Area High School students to Peru shortly after the Forth of July. We're taking a fight to Lima, spending some time there and then heading to Cusco and exploring the regions there, including the famous Incan ruins of Machu Picchu. It will actually be winter there, and even though we're closer to the equator, I'm told I'll want to pack sweatshirts for this trip! Christmas in July??

My wife and I really enjoy travel and seeing how other people go about their daily lives. We like to talk to locals and not "look like tourists." While it's good to get away, there is no place like home. We love living here in Central PA.

It certainly felt like summer on Friday, June 17 at Bucknell Golf Club for the 15th Annual Central PA Business & Education Association Golf Tournament. The weather was perfect! It takes so many sponsors, supporters, golfers and volunteers to pull off this event, the primary fundraiser of "B&E". Check out the photos on this month's cover and inside pages, professionally taken by Hosterman Photography & Design. Additional photos are on Facebook.

Also this month, we feature Keystone Payroll and The 2nd St. Smokehouse & Grill in the Member Spotlight section. If you need to take an evening off from your backyard grilling and barbequing, you'll want to give The 2nd St. Smokehouse & Grill a look!

Did you know that your Chamber staff spent an early June day at the Capitol building in Harrisburg? Dig further into this month's issue to find out why.

While summer may be a slightly slower time for Chamber events, our members have some great opportunities coming up. Check out the Member Events pages to see how you can get the inside scoop on new businesses and also support worthy causes.

And, there are always numerous employees to recognize from within the membership. It's always great to see who is excelling in their field of work. Are you aware of accomplishments that we are not? Please, let me know! If you think someone should be recognized, have an upcoming event, recently had a photo op, we want to hear about it and put in on the pages of "It's Your Business" because that's what this monthly newsletter is all about. Again, have a wonderful summer, and we'll check back with each other next month, if not sooner! Enjoy the issue!

Jeff Shaffer, Editor
Communications & Education Manager
jshaffer@centralpachamber.com



Chamber Report Submission Deadlines and Distribution

CIRCULATION DATE	SUBMISSION DATE
AUGUST 6	JULY 22
SEPTEMBER 3	AUGUST 19

Interested in advertising in this publication?
Contact Brett at Heritage Printers today!
chamber@heritageprinter.com or call 570.966.1120

GOLF TOURNAMENT *(continued)*

The three numbered balls that rolled closest to the designated holes were the winners. Congratulations to our first-place winner, Tara Sheesley of Sheesley Insurance Agency, who won \$605! Second place went to William Straight of T-Ross Brothers Construction (\$242) and third place to Linda Brown of Baldwin & Baldwin (\$121). We'll plan to have check presentation photos for the August issue of It's Your Business.

Thank you, again, to everyone who came out and played or helped with this year's tournament. Hole Sponsors this year, included: Arrowhead Restaurant, Central Susquehanna Community Foundation, Coldwell Banker Penn One Real Estate, Customized Tutoring Services, Evangelical Community Hospital, Interaction Dynamics Group, KBF Print Technology, Larson Design Group, Mifflinburg Bank & Trust, On Fire Promotions, Ryder Supply Chain Solutions, Service Electric Cablevision / SECV8, Stahl Sheaffer Engineering, Standard Journal, State Farm Insurance - Megan Dugan, Susquehanna Fire Equipment Company, Tastefully Simple - Jeanne Bontomase and The Turbotville National Bank.

**CHECK OUT
MORE PHOTOS
ON PAGE 13**

The signature T-Ross Brothers Construction antique truck, a regular display at the Central PA Business & Education Golf Tournament.



The eventual winning team of Joe Kruper and son, Ben, Rick Allen and Gene Schmouder. The team shot a 53 during the 4-person scramble format.



Numerous volunteers assist with the registration of the players as well as on the course during play. Thank you, volunteers!

Look out below! Jeff Shaffer, Central PA Chamber Communication & Education Manager, dumps the 242 registered golf balls for the inaugural Golf Ball Drop! after the golf tournament. Todd Ross of T-Ross Brothers Construction, the Master Sponsor of the golf tournament, operates the lift some 30 feet over the practice green at Bucknell Golf Club.



YOU CAN FIND EVEN MORE PICTURES FROM THE EVENT, PROFESSIONALLY TAKEN BY HOSTERMAN PHOTOGRAPHY AND DESIGN, ON THE CENTRAL PA BUSINESS & EDUCATION GOLF TOURNAMENT FACEBOOK PAGE!

MEMBERSHIP RENEWAL

Thank you to the following members for their continued support of the Central PA Chamber of Commerce, through their Membership Renewal this past month:

(As of June 17, 2016)

- ACF Industries LLC
- Camp Ladybug for Women
- Converge Gallery
- Country Traditions at the DC
- DC Coffee & Tea Co.
- Donald L. Heiter Community Center
- Edwards Business Systems
- Garvey's Floor Gallery - Bloomsburg
- Garvey's Floor Gallery - Northumberland
- Griffith Development
- Keystone Power Washers & Auto Detailing
- McCann School of Business & Technology
- MePush Inc. - Bloomsburg
- MePush Inc. - Lewisburg
- Miller Travel Agency

- Mission Advertising, Inc.
- Phoenix Rehabilitation & Health Services, Inc. - Sunbury
- Phoenix Rehabilitation & Health Services, Inc. - Watsontown
- RiverWoods Senior Living Community
- Rooted Landscaping
- Sub-Licious!
- Susquehanna Valley Country Club
- Sweet Granny's Kettle Corn and More LLC
- The Decorating Center
- The Graphic Hive
- The Law Offices of Richard G. Scheib
- The Squeeze In
- Thirty-One (Jillian Schooley)
- Thrivent Financial - Lewistown

NEW MEMBERS

BETHESDA FAMILY SERVICES FOUNDATION

260 Reitz Blvd., Suite 6 • Lewisburg, PA 17837
570-523-0605 • www.restoringrelationships.org
Dominic Herbst - Founder & President

Bethesda Family Services Foundation is committed to addressing the relational needs of troubled individuals and families throughout our nation. Our unique strategies and comprehensive two-system approach (Relational Healing and Peer Governance) transform lives and succeed through the combined process of self-governance and emotional healing. Our powerful healing model has been featured in a number of national television documentaries, including: ABC World News Sunday; Victory Over Violence, hosted by Walter Cronkite; Breaking the Cycle of Violence, produced by the National Education Service; and BAD DADS, narrated by George Foreman.

DePASQUALE STAFFING SERVICES, a Division of Nesco Resources

454 Pine Street • Williamsport, PA 17701
570-326-1736 • www.nescoresource.com
Sheryl Osborn - Manager

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E.J. REYNOLDS ACCOUNTING SERVICES, Inc.

33 Broadway Street • Milton, PA 17847
570-742-2661

Wanda Reynolds, EA - President, Tax Accountant

Professional Tax Accountants. Business Accounting Services to include: Payroll, Bookkeeping, Financial Statements, Business and Personal Tax Preparation, Tax Planning and more.

GREG KATHERMAN

8319 Furnance Road • Mifflinburg, PA 17844
570-966-9266

Associate & Community Member

LAMAR ADVERTISING - WILLIAMSPORT

P.O. Box 1775 • Williamsport, PA 17701
570-326-2665

Brian Diggins - Senior Account Executive

We are proud to serve the advertising needs of Central Pennsylvania since 1902. With our extensive inventory of billboards and digital displays and the best team in the business, we will help you craft a campaign and successfully reach your target audience. Our mission is to help local businesses grow and prosper by offering a larger than life advertising medium at a great value.

MCPS of CENTRAL PA

418 Hazel Street • New Berlin, PA 17855
570-966-0080

Art Lieberman - President

MCPS of Central PA has been serving local customers for over 15 years.

We're sponsored by Woodforest Bank, which is an "acquiring bank" and obtains its rates directly through Visa, MasterCard and Discover, not through another bank. What We Can Do For You Our number one rule is to save you money on your credit/debit card transactions. Secondly, we pride ourselves on our customer service and customer relations. If you need or just want new equipment, call us, we have what you need in our retail outlet. We have been saving a lot of money for businesses on their credit/debit card processing. Call us today at 570-966-0080, or send us an email to atmcpsofcentralpa@yahoo.com so we can do the same for you! We will talk to you by phone or set up an appointment to meet, just have a statement available so that we can give you a real comparison.

UNIVERSAL ADVERTISING ASSOCIATES, Inc.

2530 Civic Center Drive • Cincinnati, OH 45231
1-800-322-8224

Jane McCann - Area Mapping Coordinator

Providing detailed town and county maps featuring local businesses. Our digital enhancements and targeted distribution offer long-term productive advertising venues.

VERIZON WIRELESS - RUSSELL CELLULAR

111 Northumberland Street • Danville, PA 17821
570-238-1249

Chris Ford - Store Manager

8 East Chestnut Street • Mifflinburg, PA 17844

570-728-3074

Devin Snyder - Assit. Store Manager

Russell Cellular is an exclusive Verizon Premium Retailer. We consistently offer competitive, professional service delivered through friendly, well-trained and motivated employees. We outperform our competitors by providing exceptional customer service and quality products. We listen to each customer, identify their needs and respond with products and services tailored to them. We value the lasting relationship we build with you, our customer. You are the reason we exist. To Our Business Associates: Russell Cellular is an organization characterized by integrity, teamwork and exceptional performance. We are committed to doing what is right, without exception. Integrity is our most cherished possession; we will not compromise it. Our fundamental responsibility is to consider how our actions and attitudes affect customer opinion and satisfaction. We encourage teamwork between Russell Cellular and our carriers accepting change as the rule, not the exception.

XW CONSTRUCTION, LLC

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**MEMBER
Spotlight**

Keystone Payroll



Christian A. Buttrick

cbuttrick@keystonepayroll.com
814-441-6899

WHAT MAKES YOUR BUSINESS/ORGANIZATION UNIQUE?

Keystone Payroll is unique because we provide the technology of a national corporation but deliver customer service that is local. Here at Keystone, we take care of our clients and we give back to our community.

HOW DO YOU MARKET YOUR BUSINESS?

Business to business selling, cold calls, radio ads, business promotions, Internet marketing, etc.

DOES YOUR BUSINESS HAVE A MISSION STATEMENT? IF SO, WHAT IS IT?

Keystone Payroll's mission is to attract and retain the best employees and clients. Our employees shall enjoy an opportunity to develop and apply business skills in a progressive work environment, and shall be recognized for their teamwork, integrity, professional excellence and entrepreneurial spirit. Our clients shall receive our complete focus and attention, and our entire array of resources shall be dedicated to providing an exceptional payroll product and impeccable client service.

HOW MANY DOES YOUR BUSINESS EMPLOY?

20

ADVICE TO THOSE WHO OWN THEIR OWN BUSINESS?

Suit up and show up. Work hard and you will succeed. Serve others as you would be served.

FINISH THIS SENTENCE - "ON A DAY OFF I..."

Spend time with friends and family, practice yoga, go outdoors, play sports, and play the guitar.

WORDS TO LIVE BY?

Love God, love others and love yourself. BE present in the moment and just breathe.

IF ANY, WHAT ARE SOME PHILANTHROPIC CAUSES YOUR BUSINESS SUPPORTS?

Howard Fire Company Punkin Chunkin, State College Food Bank, Downs Syndrome Society, Center Volunteers in Medicine, Wounded Warrior Foundation, Danville Child Development, March of Dimes, Clear Water Conservancy, Allegheny County EMS Council, Central PA Festival of the Arts, Central PA July 4th Fest


WHAT ARE THE TOP 3 COMPANY PRIORITIES YOU FOCUS ON?

- Customer Service
- Technology and Capability
- Pricing

WHAT ARE THE CHARACTERISTICS YOU LOOK FOR IN EMPLOYEES?

- Consistency
- Hard Working
- Good Body Language

**2nd Street Smokehouse
and Grill**



**David & Tabitha Gessner
Proprietors**

48 North 2nd Street
Lewisburg, PA 17837

570-768-4445

WHAT MAKES YOUR BUSINESS/ORGANIZATION UNIQUE?

Our business is unique in that it is the first and only true Texas Style BBQ in downtown Lewisburg that serves breakfast, lunch and dinner. We provide our patrons with exceptional food, service and atmosphere.

HOW DO YOU MARKET YOUR BUSINESS?

While we use traditional marketing like radio, newspaper and the like, we have found social media and word of mouth to be very effective. You can find us on Facebook and at 2ndstreetsmokehouse.com.

DOES YOUR BUSINESS HAVE A MISSION STATEMENT? IF SO, WHAT IS IT?

The 2nd Street Smokehouse & Grill is a restaurant and caterer that is dedicated to providing high quality food and service to the Central Pennsylvania area. We intend to make enough profit to generate a fair return for our investors and finance continued growth. We maintain a friendly, fair and creative work environment for our team. We strongly encourage new ideas and commend hard work.

ADVICE TO THOSE WHO OWN THEIR OWN BUSINESS?

Keep it simple, make it real!

WORDS TO LIVE BY?

Taste and see that the Lord is good; blessed is the one who takes refuge in him.

IF ANY, WHAT ARE SOME PHILANTHROPIC CAUSES YOUR BUSINESS SUPPORTS?

We feature "The Hungry Burger" on our menu. A portion of the proceeds from each burger sold is used to provide funding for needy families. Monies are sent abroad as well as locally to the area food bank.

WHAT ARE THE CHARACTERISTICS YOU LOOK FOR IN EMPLOYEES?

Honesty, reliability, kindness, friendliness and a willingness to learn.

DAVIS, DAVIS & KAAR
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WHAT'S HAPPENING: MEMBER EVENTS

GILSON SNOWBOARDS

SUMMER SNOW DAY

Saturday July 23rd 12PM to 9PM

- Summer Snowboarding
- Local Food
- Live Music
- Shop Tours
- Local Beer, Wine and Cider
- Games and Prizes
- Local Craft Vendors
- Bon Fire

The Snowboard Farm - 6985 New Berlin Hwy Winfield, PA 17889
 info@GilsonBoards.com (570)798-9102

JULY 5-7
9 AM - 3 PM

STORYTELLING THROUGH THE AGES

SUMMER HISTORY DAY CAMP IN MIFFLINBURG

A ONE DAY CAMP FOR CHILDREN AGES 5 TO 12. COST IS \$15 AND CHILDREN MUST BRING THEIR OWN LUNCH. TO REGISTER, CONTACT 570-966-1666 OR EMAIL MHRA@DEJAZZD.COM
 SPONSORED BY THE MIFFLINBURG HERITAGE & REVITALIZATION ASSOCIATION

Evangelical Community Hospital's

30th Golf Classic Event

Friday, August 12

Susquehanna Valley Country Club

Scramble format - Shotgun starts at 8 am and 1:30 pm - \$135 per Golfer

includes green fees, cart, lunch buffet, refreshments on the course, light breakfast and light dinner

for more information call 570-522-2685 or email fundraising@evanhospital.com

CELEBRATION OF SMALL BUSINESS

FRIDAY JULY 15, 7:30-10 AM

TERRACE ROOM AT BUCKNELL UNIVERSITY

MUST RSVP TO ATTEND

VISIT WWW.BUCKNELL.EDU/SBDC FOR PRICING AND MORE INFORMATION

SBDC

PENNSYLVANIA

Small Business Development Center
 Bucknell University

Helping businesses start, grow, and prosper.

Milton YMCA

23rd Annual Spring Fling

Limited Summer Edition

Saturday, July 16

Registration 6PM • Race Begins 7PM

- One Mile Walk/Run**
 \$9 Pre-Registration (By July 15) \$10 Day of Race
- Kids Fun Run**
 All participants receive a t-shirt & medal.
 Ages 9 & Under - \$7
- Tricycle Obstacle Course**
 Trophies awarded for best time in age bracket.
 \$3
- Fitness**
 Join us for a ZUMBA pre-race warm up followed by 2 hours of class demos!

Spaghetti Dinner & Chinese Auction

- Fundraiser for Leslie Kate McManus -

July 23, 4:00 - 7:00 pm Auction Drawing at 7:00

Holy Spirit Evangelical Church, McEwensville, PA
\$10 per meal, kids under 10 are free

Any questions contact Kelly Renninger at 570-238-8377

Since Feb 11, Leslie has been seriously ill. Instead of spending her semester at college, she has spent it in and out of five different hospitals. Surgery, procedures, scans, testing and more has left her body feeling like a pin cushion and her spirits low. Even after all of that, there is still no confirmed diagnosis, and she is still suffering from the same symptoms.

6th Annual Senior Expo

Sponsored by the office of Representative Lynda Schlegel Culver

OPEN TO ANY SENIOR IN THE 108th LEGISLATIVE DISTRICT

Thursday, July 28 from 10:00 am - 1:00 pm

Shikellamy High School Cafeteria - 10th & Walnut Streets, Sunbury

Interested in being a vendor? Contact Amy Badorf at 570-286-5885 or email abadorf@pahousegop.com
 Vendor deadline: Thursday, July 14, 2016

VENDORS NEEDED!

IMC UPCOMING SEMINARS & TRAININGS

DATE	SEMINAR	LOCATION	TIME
7/12/2016	Internet Resources for Government Contracting	1127 West 4th St. Williamsport, PA 17701	10:00 pm - 12:00 pm
8/18/2016	Selling to the Government: The First Steps	MCIDC, One Belle Avenue, Lewistown, PA 17044	10:00 pm - 12:00 pm
8/18/2016	Solid Waste Remanufacturing Exclusion: What is it and What Does it Mean to Your Company?	Webinar	12:00 pm - 1:00 pm



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 1-800-326-9467



Who says there is no such thing as a

FREE LUNCH...

The Milton YMCA will be sponsoring a
FREE Summer Lunch Program

From now until August 19th!
(No Lunch on July 4th)

All Kids Ages 1-18 are eligible
for this program



Sandwich bag lunch with milk
 will be available daily at the
Brown Avenue Park 11:30-12:30
Columbia Avenue Playground 11:30-12:30
Milton Village 11:30-12:30
Fifth Street Playground 11:30-12:30
Mahoning Acres 11:00-12:00 (Tu-W-Th) (Starts 6/14)
Milton Public Library 12:00-1:00 (Wed. Only) (06/20-07/29)

FUNDING OUR FILLIES, PENNSYLVANIA SPCA SELECTED BY ASPCA TO RECEIVE EQUINE FACILITIES MATCHING GRANT

PHILADELPHIA- The Pennsylvania SPCA is proud to announce it is among 15 organizations throughout the country to be selected to receive an ASPCA Equine Facilities Matching Grant to help fund its equine expansion project. Through August, the PSPCA will call on the help of horse lovers and animal advocates everywhere to contribute toward the Funding our Fillies campaign, which will be matched by the ASPCA when donations reach \$10,000. All funds raised will go toward improving and expanding the PSPCA's facility in Danville, where rescued horses are rehabilitated and housed until the time of adoption.

Over the last five years, the PSPCA has rescued more than 100 horses in 15 counties through its Humane Law Enforcement department. The horses often arrive in critical condition, severely emaciated and suffering from medical issues that require a significant amount of care to rehabilitate them and regain their health. The majority of these horses remain in the care and custody of the PSPCA for months to years until they are healthy and happy enough to find their forever homes.

The Funding our Fillies campaign holds special significance, bringing the PSPCA back to its roots; the organization was founded nearly 150 years ago to protect horses.

With the help of the ASPCA grant, and when the goal is reached, the \$20,000 will be used to begin construction to replace dilapidated fencing, add one pasture and a two stall run-ins, increasing the organization's ca-

capacity to rescue additional horses. The construction is just the first step in the comprehensive five-phase project to ultimately double the PSPCA's capacity to rescue horses.

In 1867, Philadelphia businessman, Colonel M. Richards Mucklé, witnessed cruelty toward trolley and cart horses, forming the PSPCA to ensure their humane treatment. Today, the PSPCA promotes the health and welfare of all animals, and remains deeply committed to helping horses throughout the state.

In order to provide the best care and quality of life possible for the horses rescued, the PSPCA is working to make improvements to the equine program and facilities.

"We are calling on the help of our supporters throughout Pennsylvania to help us reach our goal of raising \$10,000, ultimately increasing our life-saving capacity for horses," said Jerry Buckley, PSPCA CEO. "This is an important initiative because the public's donations will literally be doubled through the help of the ASPCA, helping us to achieve our goal more quickly, and fast-tracking our horse rescue operations."

To make a gift to the PSPCA's Funding Our Fillies expansion project, visit www.equinematch.kintera.org, or call Ross DiBartolo at 267-463-2311.

CIES PROGRAM RECEIVES GRANT

NORTHUMBERLAND- Community Integrated Employment Services (CIES), a division of Suncom Industries, is pleased to be the recipient of a \$500 grant from Northumberland County Behavioral Health/Intellectual Developmental Services for 'Spreading the Spark: Employment 1st!'

CIES has helped employers find good employees through supported employment to benefit their businesses. CIES utilized this grant for an ad campaign to promote and highlight the success of people with disabilities working in competitive employment. Supported Employment helps employers and qualified employees work together with support from CIES. The employees and their employers featured in the promotional ads were: Eric Phillips employed at HandUP Foundation in Milton; Jesse Shaffer employed at RESILITE in Northumberland; Natasha Matthews employed at Parkhurst Dining at Bucknell University, Lewisburg; and Shane Straub employed at Burger King in Sunbury. This past year, CIES has helped more than 25 people with disabilities and their employers find employment that works for them!

LARSON DESIGN GROUP ANOUNCES SCHOLARSHIP DRIVE

WILLIAMSPORT - Larson Design Group (LDG) recently announced that is has begun fundraising for the Ken Larson Scholarship at Pennsylvania College of Technology. "Ken Larson was the first CEO of Larson Design Group. His vision was to create careers to keep talented engineers, architects and surveyors in Lycoming County. With the help of Pennsylvania College of Technology, he was able to realize that vision," said Chris Keiser, project manager with Larson Design Group and chair of the fundraising campaign. "We wanted to create a scholarship in his name at Penn College both to honor his contributions to the company, and to honor the College's contributions as well. Currently, more than 80 of Larson Design Group's 300 employees are Penn College graduates."

The scholarship is part of LDG's ongoing 30th anniversary celebration. In order to reach endowment, funds raised must reach or exceed \$25,000. Larson Design Group has pledged to match contributions dollar for dollar, and several fundraising events are being planned, including the Road Scholar 5k taking place Sept. 3 at 1000 Commerce Park Drive in Williamsport.

For more information about the Road Scholar 5k, visit www.parunners.com.
To donate to the Ken Larson Scholarship fund, visit <https://give.pct.edu/donate/larson.htm>



Central PA Chamber staff members Bruce Smith and Tea Jay Aikey are pictured here with a number of other Chamber officials on Wednesday, May 18 at the The Hotel Hershey, where Chambers discussed economic opportunities in clean energy. Members Justin Charles, Tony Engelke and Rami Mikhail of Lenape Solar, Sunbury, were guests of the Central PA Chamber staff.



The fundraiser Bikers For Barkers returned to the Central PA Chamber this year, on Sunday, June 12. The event benefits Mostly Mutts, Sunbury. Jack's Mountain A.B.A.T.E. presented the nonprofit with a check for \$1,500, in addition to the money raised during the ride, which started at the Chamber and ended at Penn's Tavern, south of Sunbury. There were nearly 50 bikes in the ride and everyone involved gathered for this picture in the Chamber parking lot. Of course, Chamber staff member Tea Jay Aikey's pup, Mocha, formerly a Mostly Mutts resident, greeted riders and while adorning a pink 'leather' jacket! If you would like more information about Bikers For Barkers or Mostly Mutts, visit www.mostlymuttsonline.com.



At left is Amy Scorsone of Shade Mountain Winery and Board Chairperson of the Susquehanna River Valley Visitor's Bureau, presenting the Dan Baylor Award to Moon Shine Camo at the SRVVB's Annual Meeting on Friday, June 10 at Susquehanna Valley Country Club, Selingsgrove. Accepting the award are John Hummel and Brooke Conklin.

At left is Trevor Knoebel of Knoebels Amusement Resort and outgoing board member of the SRVVB, presenting the Herbert Bendt Award to the Lewisburg Arts Council. The accepting representatives are Sara Kelley and Barbara Baker.



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Bits from Bruce

WHAT IT TAKES TO BE A GREAT EMPLOYEE



Being a great employee pays off with better positions, higher pay and more frequent promotions. But some workers struggle to know exactly what it takes to become a truly great employee.

One of the most important elements of having a successful company is having a workforce of great employees. That is why it is so important that leaders are able to explain things to employees in a way that can be easily understood and which creates a clear picture of what you are looking for. The best explanation of how one becomes a great employee can be seen through a simple story known as The Parable Of The Oranges.

There was a young man who had ambitions to work for a company because it paid very well and was very prestigious. He prepared his résumé and had several interviews. Eventually, he was given an entry-level position. Then he turned his ambition to his next goal - a supervisor position that would afford him even greater prestige and more pay. So, he completed the tasks he was given. He came in early some mornings and stayed late so the boss would see him putting in long hours.

After five years, a supervisor position became available. But, to the young man's great dismay, another employee, who had only worked for the company for six months, was given the promotion. The young man was very angry, and he went to his boss and demanded an explanation.

The wise boss said, "Before I answer your questions, would you do a favor for me?" "Yes, sure," said the employee. "Would you go to the store and buy some oranges? My wife needs them." The young man agreed and went to the store. When he returned, the boss asked, "What kind of oranges did you buy?" "I don't know," the young man answered. "You just said to buy oranges, and these are oranges. Here they are." "How much did they cost?" the boss asked. "Well, I'm not sure," was the reply. "You gave me \$30. Here is your receipt, and here is your change." "Thank you," said the boss. "Now, please, have a seat and pay careful attention." Then the boss called in the employee who had received the promotion and asked him to do the same job. He readily agreed and went to the store.

When he returned, the boss asked, "What kind of oranges did you buy?" "Well," he replied, "the store had many varieties - there were navel oranges, Valencia oranges, blood oranges, tangerines, and many others, and I didn't know which kind to buy. But I remembered you said your wife needed the oranges, so I called her. She said she was having a party and that she was going to make orange juice. So I asked the grocer which of all these oranges would make the best orange juice. He said the Valencia orange was full of very sweet juice, so that's what I bought. I dropped them by your home on my way back to the office. Your wife was very pleased." "How much did they cost?" the boss asked.

"Well, that was another problem. I didn't know how many to buy, so I once again called your wife and asked her how many guests she was expecting. She said 20. I asked the grocer how many oranges would be needed to make juice for 20 people, and it was a lot. So, I asked the grocer if he could give me a quantity discount, and he did! These oranges normally cost 75 cents each, but I paid only 50 cents. Here is your change and the receipt."

The boss smiled and said, "Thank you; you may go." He looked over at the young man who had been watching. The young man stood up, slumped his shoulders and said, "I see what you mean," as he walked dejectedly out of the office.

What was the difference between these two young men? They were both asked to buy oranges, and they did. You might say that one went the extra mile, or one was more efficient, or one paid more attention to detail. But the most important difference had to do with real intent rather than just going through the motions. The first young man was motivated by money, position and prestige. The second young man was driven by an intense desire to please his employer and an inner commitment to be the best employee he could possibly be - and the outcome was obvious.

Anyone can be a great employee if that is their real intent. But real intent must come from within. It doesn't come from external motivators such as money or titles. Real intent comes from a genuine desire to do the right thing for the right reason along with an inner commitment to always put forth a best effort in all that one does. Great employees are willing to focus on helping others to become more successful and inevitably they themselves grow to become great leaders in the process. They take accountability for their actions, and they own their mistakes. They gain reputations of being trustworthy, and they earn the respect of their coworkers. And, they understand the value of a team.

I have always found that the best way to get what you want is to help others to get what they want. By helping your boss become more successful, you will inevitably become more successful yourself. And, that is exactly what great employees do.

Bruce

Bruce T. Smith, Jr.
President & CEO
bsmith@centralpachamber.com

EVAN PARTNERS WITH MILLER CENTER TO IMPACT COMMUNITY HEALTH

LEWISBURG - Evangelical Community Hospital is joining the Miller Center for Recreation and Wellness in its efforts to positively impact the health and wellness of the community. Evangelical will bring to the Center a new branch of SUN Orthopaedics of Evangelical, physical therapy gym and relocated fitness programming.

"This partnership with the Miller Center fits perfectly with our mission to provide our community members access to opportunities to maintain or improve their health," said Kendra Aucker, President and CEO at Evangelical. "Our movement-related services like orthopaedics, physical therapy and fitness programming truly complement a recreational hub in the heart of the community."



Representing the Miller family, Matt Miller, CEO of Playworld Systems said, "Evangelical Community Hospital has a well-deserved reputation for excellence. We are ecstatic to

partner with them in the wellness component of the center. Our vision for the Miller Center is to provide a place where individuals, families and the community will come together for programming that promotes healthy lifestyles. Having medical and therapy professionals, trainers, coaches, and instructors all on-site, helps ensure the integration of a best practices approach to better health."

The Hospital will be constructing an 8,500-square-foot branch of SUN Orthopaedics of Evangelical and physical therapy gym at the St. Mary Street recreation center. The project is expected to cost around \$2 million.

The new branch of SUN Orthopaedics of Evangelical will feature six patient treatment rooms, allowing physicians and advanced practitioners to efficiently move patients through the diagnosis and treatment process. Some onsite imaging services will also be available to patients. The physical therapy gym will include the latest in rehabilitative equipment and will augment the current physical therapy department spaces.

The Hospital's Fitness Center will be relocating to the St. Mary Street facility where day-to-day operations will be turned over to the Miller Center administration. All existing staff members will be given the opportunity to transition with the Fitness Center and members will also be given the opportunity to move their memberships to the new ownership. In addition, the Miller Center has pledged to upgrade equipment and keep programming popular with the center's membership.

The construction project and Fitness Center transition are expected to be completed in the summer of 2017.

The Miller Center for Recreation and Wellness will offer a broad variety of athletic, recreational and wellness programming for the entire family. The facility will include a state-of-the-art fitness and group exercise center with special emphasis on functional and high performance training, four hard courts for use by multiple sport leagues, tournaments and clinics and a turf field for small-sided games and skill development.

The building will also contain a healthy eating, indoor/outdoor café, and nutrition education center, child development camps and drop-in care and have five multi-purpose rooms for educational, social and active program use.

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OUR MEMBERS RECOGNIZED

Evangelical Community Hospital

LEWISBURG – Douglas A. Spotts, MD, FAAP, Chief Medical Information Officer at Evangelical Community Hospital and physician of Family Medicine of Evangelical-Lewisburg, was recently honored with the Health Professions Alumni Appreciation Award of Juniata College.

This award was established in 2000 by the Health Professions Committee to recognize alumni/alumnae who have made a significant contribution to the professional and personal development of Juniata students aspiring to careers in the health professions.



Douglas Spotts

Dr. Spotts is a 1989 graduate of Juniata College, located in Huntingdon. He received his Medical Degree from the Pennsylvania State University College of Medicine, completed his internship and residency at Harrisburg Hospital, and is certified by the American Board of Family Medicine.

In addition, the Hospital's sleep laboratory and at-home sleep testing program recently earned reaccreditation from the American Academy of Sleep Medicine (AASM).

AASM accreditation is the gold standard by which the medical community and the public can evaluate sleep medicine services. At Evan, both hospital-based sleep lab facility observation and at-home sleep apnea testing are services that are offered. These services help those suffering from sleep disorders find resolutions for better sleep, which in-turn impacts quality of daily living. For more information on the sleep evaluation services at Evangelical, call 570-522-4275.

Lawton Insurance Agency

LEWISBURG – After time away, the Lawton Insurance Agency welcomes the return of Viki Funk. Viki's insurance career started with the Lawton Insurance Agency in 1993, at which point it was just Brad Lawton and her in the agency. She is licensed in both Property & Casualty and Life, and is very knowledgeable with the insurance industry and all aspects of running the agency.

In addition, Viki is in the Society of Certified Insurance Service Representatives and was the first Recipient of Erie's Customer Service Agent of the Year award in 2014.

In August of 2014, Viki moved to the Pittsburgh area and worked for an Erie Agency. She rejoined Lawton again in May and works remotely.

Viki resides in Canonsburg with her boyfriend, Dave, and her dog, Neutron. She is involved in her church and loves to sing.



Viki Funk

Fiddes holds degrees from Northeast Community College in Norfolk, Neb., in Veterinary Technology and from Kansas State University in Manhattan, Kan., in Animal Science and Industry. She also holds a graduate degree in Animal Shelter Management from Colorado State University in Ft. Collins, Colo.

Berkshire Hathaway HomeServices Hodrick Realty

LEWISBURG – Nicolette Wayand, real estate agent with Berkshire Hathaway HomeServices Hodrick Realty, of the Lewisburg office was recently awarded the Accredited Luxury Home Specialist (ALHS) Designation from The Luxury Home Council, Inc.

The Accredited Luxury Home Specialist (ALHS) Logo is testimony to the agent's training and expertise in the luxury home marketplace. To display the ALHS logo and be accepted into the Luxury Home Council, each member must successfully complete the Accredited Luxury Home Specialist Course, meet minimum sale requirements and the agent must be in good standing with the National Association of REALTORS® or the National Association of Home Builders.



Nicolette Wayand

Nicolette joins an elite membership of top real estate agents throughout the United States and Canada. Members strive to provide exceptional service to affluent clients through rigorous education focusing on the Luxury Home Market and their understanding of the special demands of affluent buyers and sellers.

"Nicolette is an outstanding sales professional who is an asset to our company," said Kevin Hodrick, Broker, Berkshire Hathaway HomeServices. "She has built a solid customer base by exemplifying a high level of customer service and by continuing to enhance her knowledge of the real estate industry."

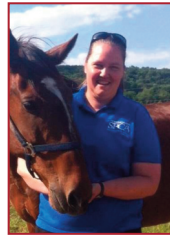
Pennsylvania SPCA

DANVILLE – The Pennsylvania SPCA is proud to announce the appointment of Carlee Fiddes as the Danville Site Supervisor of the Central PA Center.

Fiddes relocated from Colorado to the role, where she will manage all aspects of the facility including staff, volunteers and the care and upkeep of all animals housed at the center.

Previously, Fiddes worked as a licensed veterinary technician at Advanced Animal Care of Colorado as well as the Colorado State University Veterinary Teaching Hospital. Her responsibilities included supervising more than 10 staff members, teaching doctorate students technical and communication skills and optimizing hospital and food inventory systems.

Fiddes also brings more than 10 years of experience volunteering at various animal welfare non-profits. She has provided daily care for animals, including socialization, training and husbandry care, and has experience fostering special behavior and medical cases. Fiddes also dedicated herself to creating a healthy pet population by starting the organization Amici Canis, a non-profit dedicated to spaying/neutering street dogs in Ecuador.



Carlee Fiddes



LEFT: Albright Care Services recently held its annual meeting at Normandie Ridge Senior Living Community in York, where selected employees were recognized for excellence in the workplace. From left are Shaun Smith, Albright president and chief executive officer; David Mitchley, director of environmental sciences at RiverWoods Senior Living Community and recipient of the Seneca Foote Leadership Award; Larry King, pharmacy driver and Best of the Best recipient at Albright; Gloria Maust, certified nursing assistant and Best of the Best award recipient at RiverWoods; and Keith Kuzio, Albright Board of Trustees chair. Mitchley was selected to receive the award for his compassion, moral authority and collaborative work ethics.

RIGHT: In addition, board trustees were recognized for their years of service. From left are Shaun Smith, Albright president and chief executive officer, with trustees Rev. Keith Schmuck, York, three years; Georgeann M. Eckstine, Lewisburg, nine years; Robert Booz, Centre Hall, nine years; Connie May, Lewisburg, three years; and Keith Kuzio, Williamsport, Albright Board of Trustees chair. Eckstine and Booz served their full terms on the board of trustees, stepping down after nine years of committed service to the nonprofit.



The Central PA Chamber staff of Bruce Smith, Tea Jay Aikey and Jeff Shaffer, along with Board Chairman Brad Lawton, spent the day Tuesday, June 7 at the Capitol Building in Harrisburg, listening directly to lawmakers as they discussed the new budget and ideas to foster business growth in Pennsylvania. The crew also spent time mingling with other Chambers from around the state and at the Pennsylvania Chamber just across the street from the Capitol grounds.

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Kingdom Kidz Inc. and its Kidz4Education division was recently the recipient of a \$1,000 grant from PPL Electric Utilities, a STAY FOCUSED sponsor of the educational, innovative and informative 'Clear Steering Against Distracted Driving' program presented to middle schools in the Central Susquehanna Valley the past two years. As passengers, middle school students are the cause of the majority of accidents involving teen drivers. The program makes them aware of how they can be dangerous distractions and what they can do to prevent an accident. At left, Teri J. MacBride, Regional Affairs Director for PPL Electric Utilities (holding Buddy, puppet portraying a middle school student) presented the check to: Donna Bridge, President/CEO of Kingdom Kidz Inc. with 'PEER STEER' at their Puppet Home in Watsontown. Anyone interested in being a sponsor should contact Kingdom Kidz Inc. 570-838-3133 or by email, puppets@hiskingdomkidz.org. Coming up, you can catch 'Puppets in the Park' from 4:30 to 7:30 p.m. Saturday, July 9 at Brown Avenue Park in Milton.



Thank you, Scotta Magnelli of Pronto! Provisions with Passion for hosting the latest Breakfast Briefing on Friday, June 3. Pronto! is located at 232 Market St., Lewisburg, and offers an upscale variety of breakfast, lunch and dinner options. The space worked very well for the Chamber gathering and would serve as a nice meeting place for other members as well. Pronto! Caters, too!



Deb Mitstifer, owner/manager of Full Circle Stables, near Vicksburg, cuts a ribbon to commemorate the business's new PEP (Positive Equine Partnership) program on Saturday, June 11. The Bucknell Small Business Development Center, Chamber members and staff spent the midday celebrating, going for horse rides and showcasing the various services of other members. PEP offers specialized treatments for: depression, anxiety, stress, conflict and behavior problems, PTSD and self esteem. For more pictures, visit the Central PA Chamber Facebook page! From left, are: Maureen Hauck, SBDC; Bruce Smith, Central PA Chamber; Ken Mitstifer, Deb's husband; Deb Mitstifer; Darlene Garcia-Johnson, therapist; Dale Moyer, Evangelical Community Hospital and Chamber board member; and Dennis Hummer, SBDC and Chamber Board Member.



At left, Carolyn Zimmerman of Shade Mountain Winery, receives a Recognition Award from Linda Derr of Pennsylvania Cystic Fibrosis, Inc. (PACFI) in appreciation for the winery's support of several PACFI fundraisers.

Tips from Tea Jay

FOCUS ON YOUR CUSTOMERS



Recently, I have become concerned about the number of members who are consumed with what their competitors are doing. If you are constantly obsessing over your competition, you are not focusing on what is most important - **your customers and their needs.**

Competition is always going to exist no matter what you do, and it can actually be a good thing. Competition can lead to innovation, and it also forces you to continue to improve things such as customer service. It keeps you from becoming complacent.

But my point is, focus on what makes your customers choose you! For some inspiration, here is a quote that we received recently from a new member - "I am truly excited about being a member of the Central PA Chamber. Do you know why? You make me feel as I should!" That is what we focus on to set us apart from our competitors.

Something we all can easily fall victim to is complacency. What does that mean? It's becoming content with how things are and with little desire to improve, change or grow.

When complacency sets in, opportunities can be missed, quality diminishes and the entire business suffers. Do not become content with allowing your business to just coast rather than pick up speed and excel. I also hear members say, "I am busy enough," and to me that appears to be complacency taking over. You may be busy enough for today, but you do not know what tomorrow holds...or does not hold.

Some other examples of complacency I tend to see often can be squashed rather easily. For those who do print advertisement - How long have you been running the same exact ad? Was it since your company started? You need to make things fresh and exciting to attract the attention of new customers and excite those customers you currently have. Get your business noticed.

Most importantly, do not become complacent with any of your current customers. It will not take long for them to notice that you use to go above and beyond at all times to assist them and now you just do the least required to complete the job. That is exactly when your competition comes into play and not in a positive way for your business. Here are a few things to consider and hopefully remember. We are defined by how we handle things. Give through your trials. Show people what is possible. Success is momentary. Care about other's success more than your own.



Tea Jay

Tea Jay Aikey
Executive/Finance Assistant
tjaikey@centralpachamber.com



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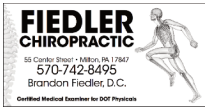
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Volunteers

Many individuals, organizations and businesses helped to bring you this year's golf tournament – from promotional support and goodie bag preparation to all of the fine people who you saw helping at the registration table and around the course! Thank you all for making this day successful! We look forward to your continued support in years to come.

Golf Ball Drop! Sponsor



Far Top: Eric McDowell of The Coup Agency was very enthusiastic delivering drinks and snacks to the golfers, and collecting tips in the process to the benefit of B&E.

Above: Brenda Raker of Northumberland County Schools Federal Credit Union volunteered as the registration cashier at the golf tournament.

Left: The golfers and volunteers meet back at the clubhouse to hear the winners of the tournament, putting and other on-course contests, 50/50 and the sports auction.

Right: From left, Trish Wert and Raschelle Irvin of the Lawton Insurance Agency watch the green on the 'Double-or-Nothing' hole.



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Type of Property: LAND						
Milton Industrial Park	3.80	N/A	Sale	Tanner Lot 1	Bruce Smith Jr.	570-742-7341
Milton Industrial Park	3.85	N/A	Sale	Tanner Lot 2	Bruce Smith Jr.	570-742-7341
Milton Industrial Park	3.81	N/A	Sale	Tanner Lot 3	Bruce Smith Jr.	570-742-7341
Milton Industrial Park	3.21	N/A	Sale	Tanner Lot 4	Bruce Smith Jr.	570-742-7341
Off of I-80 / Limestoneville Exit	2.0 +/-	N/A	Sale/Lease	N/A	Steve Conner	800-776-1150
Reed Industrial Park	24	N/A	Sale	20983	Jim King	570-742-7341
Reed Industrial Park	8	N/A	Sale	21047	Jim King	570-742-7341
River Hill Site, Karthaus	1837.61	N/A	Sale	Guari	Mericle Comm. Real Estate	570-823-1100
Kling Street, West Milton	8.0	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
867 Lycoming Mall Drive, Muncy	4.19	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
Route 339 & West Street, Mifflinville	26	N/A	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
225 Columbia Mall Drive, Bloomsburg	1.01	N/A	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100 x314
6514 Rt. 15 North, Selingsgrove	3.27	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
104 Fire Tower Road, Catawissa	4.25	N/A	Sale	11-48493	Clint Walker	570-275-7696
Milton Industrial Park	16	N/A	Sale	N/A	Kim Benshoff	570-742-7984 x102
Milton Industrial Park	90	N/A	Sale	N/A	Kim Benshoff	570-742-7984 x102
Great Stream Commons, Gregg Twp	466	N/A	Sale/Lease	N/A	Donald E. Alexander	570-524-3853
Type of Property: COMMERCIAL LAND						
1802-1826 N Susq Trail, Selingsgrove	.47	N/A	Sale	20-66566	Larry Johnson	570-847-0552
SE Corn. Rt 11/15 Susq Valley Mall Dr	1.45	N/A	Sale	20-66258	Larry Johnson	570-847-0552
5 Lots Pawling Station, Selingsgrove	3-21	N/A	Sale	20-62151	Larry Johnson	570-847-0552
Clifford Road, Selingsgrove	2.24	N/A	Sale	20-62071	Larry Johnson	570-847-0552
5 Lots on Lori Lane, Selingsgrove	.8 - 1.05	N/A	Sale	20-52532	Larry Johnson	570-847-0552
E. Walnut Street, Mifflinburg	.92	N/A	Sale	11-50150	Larry Johnson	570-847-0552
E. Walnut Street, Mifflinburg	1.2	N/A	Sale	11-50149	Larry Johnson	570-847-0552
5 Lots Roosevelt Avenue, Selingsgrove	.762 - 1.188	N/A	Sale	20-51480	Larry Johnson	570-847-0552
Lot 1, Route 522, Selingsgrove	1.5	N/A	Sale	05-25700	Larry Johnson	570-847-0552
190 International Drive, Lewisburg	2.5	N/A	Lease	20-59422	Larry Johnson	570-847-0552
1442 South Main Street, Mansfield	1.41	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
1125 North Fourth Street, Sunbury	.88	N/A	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
Type of Property: OFFICE SPACE-RETAIL						
620 Old Route 15, New Columbia	N/A	12,000	Lease	Bldg C	Valerie Bieber	570-522-9181
416 Chestnut Street, Mifflinburg	.06	1,864	Sale	20-62140	Mary Mastascusa	570-713-8151
Watsonstown	N/A	1770	Lease	20-65267	Wally Fairman	570-538-2582
Watsonstown	N/A	300+/-	Lease	20-65256	Wally Fairman	570-538-2582
101 Locust Street, Milton	N/A	N/A	Rent	N/A	Amy Moyer	570-452-4894
11 Mill Street, Danville	.25	17,000	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
310 Independence Street, Shamokin	N/A	1,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
48 Orchard Drive, Shamokin Dam	.73	3,464	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
2435 Houseles Run Road, Milton	2.65	7,000	Sale/Lease	Bower	Mericle Comm. Real Estate	570-323-1100
100 Mercer Drive, Lock Haven	4.89	32,561	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
3 Wesner Lane, Danville	3.72	21,000	Lease	Bower	Mericle Comm. Real Estate	570-323-1100
319 Main Street, Catawissa	.38	4,552	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
150 Airport Beltway, Hazelton	1.07	6,000	Lease	Daris	Mericle Comm. Real Estate	570-823-1100 x246
2849 Reach Road, Williamsport	1.07	3,432	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
271 N Susquehanna Trail, Selingsgrove	.336	2,767	Sale	20-64752	Larry Johnson	570-847-0552
165 Troxelville Rd, Penns Creek (3 units)	N/A	520 - 3,450	Lease	20-65270	Larry Johnson	570-847-0552
1372 N Susq Trail, #350, Selingsgrove	N/A	1,930	Sale/Lease	20-66213	Larry Johnson	570-847-0552
826 N 4 th Street, Sunbury	.16	1,316	Sale	20-66233	Larry Johnson	570-847-0552
24 North Brown Street, McClure	.182	1,960	Lease	20-55621	Larry Johnson	570-847-0552
10 South Main Street, Middleburg	.10	4080	Sale	11-50062	Larry Johnson	570-847-0552
1st Floor, 113 N Market St, Selingsgrove	N/A	2,500	Lease	20-56292	Larry Johnson	570-847-0552
Routes 15 & 45, Lewisburg	N/A	288	Lease	N/A	Kevin Gardner	570-524-2121 x3
208 South 4 th Street, Lewisburg	N/A	5 Room / 850	Lease	KIZ	Kevin Gardner	570-524-2121 x3
Route 15 & 45, Lewisburg	N/A	Furnished / up to 2,850	Lease	N/A	Kevin Gardner	570-524-2121 x3
130 Buffalo Road, Lewisburg	N/A	540	Lease	N/A	Kevin Gardner	570-524-2121 x3
130 Buffalo Road, Lewisburg	N/A	2,700	Lease	N/A	Kevin Gardner	570-524-2121 x3
139 Market Street, Lewisburg	N/A	6,000	Sale/Lease	N/A	Mary Anne Fleisher	570-975-5806
4650 Westbranch Highway, Lewisburg	N/A	600	Lease	N/A	Ann Hilliard	570-850-7329
4650 Westbranch Highway, Lewisburg	N/A	470	Lease	N/A	Ann Hilliard	570-850-7329
150 Chestnut Street, Mifflinburg	.86	11,317	Sale	20-65413	Larry Johnson	570-847-0552
Type of Property: RETAIL						
404 Chestnut Street, Mifflinburg	.09	4,042	Sale	20-57912	Scott M. Mertz	570-524-2120
50 E. First Street, Bloomsburg	N/A	10,000	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100
Type of Property: COMMERCIAL BUILDINGS						
5470 State Route 405, Milton	1.10	5,000	Lease	MFLP	Kimber Benshoff ext 102	570-742-7984
1723 Westbrach Highway, Winfield	N/A	3,167	Lease	Front Office	Ken Hafer	570-412-6822
620 Old Route 15, New Columbia	N/A	12,000	Lease	Bldg C	Valerie Bieber	570-522-9181
247 Filbert Street, Milton	0.66	768	Sale	20-56709	Rick Coup	570-742-8736
4720 SR 890, Sunbury	1.19	3,108	Sale/Lease	20-66615	Larry Johnson	570-847-0552
826 N 4 th Street, Sunbury	.16	1,316	Sale	20-66233	Larry Johnson	570-847-0552
271 N Susquehanna Trail, Selingsgrove	.336	2,767	Sale	20-64752	Larry Johnson	570-847-0552
401 E Front Street, Freeburg	18.13	85,000	Sale/Lease	20-65028	Larry Johnson	570-847-0552
21 N. Market Street, Selingsgrove	.138	6,246	Sale	20-51863	Larry Johnson	570-847-0552
560 Mahoning Street, Milton	.17	2,560	Sale	20-54356	Larry Johnson	570-847-0552
606 Market Street, Lewisburg	N/A	4,720	Sale	10-44988	Lise Barrick	570-524-7800
2867 West Branch Highway, Lewisburg	3.85	5670	Sale	20-58272	Scott Mertz	570-524-2120
230 South Arch Street, Milton	N/A	4,300	Lease/Rent	N/A	Nancy Goodling	570-966-3808
100 8 th Street, Milton	.93	6,000	Sale/Lease	20-59222	Ann Hilliard	570-850-7329
4650 Westbranch Hwy, Lewisburg	2.34	22,886	Sale	20-60624	Ann Hilliard	570-850-7329
8911 River Road, West Milton	1.12	3480	Sale	20-60830	Ann Hilliard	570-850-7329
809 N Market Street, Selingsgrove	.86	8700	Sale	20-60590	Jim Keister	570-274-1447

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Seminar & Training Series

Find information on the latest classes at:
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Location	Acreage	Sq. Ft. of Building	Terms	Reference	Contact Name	Contact Phone
809 N Market Street, Selinsgrove	.86	8700	Sale	20-60590	Jim Keister	570-274-1447
477 Park Road, Winfield	1.00	1196	Sale	20-57838	Linda Treese	570-490-7029
1240 Montour Boulevard, Danville	2.90	13868	Sale	20-66295	Scott Mertz	570-524-2120
205 Bull Run Crossing, Lewisburg	3.6	10400	Sale	20-66719	Scott Mertz	570-524-2120
Type of Property: INDUSTRIAL BUILDINGS						
5470 State Route 405, Milton	1.10	5,000	Lease	MFLP	Kimber Benschhoff ext 102	570-742-7984
620 Old Route 15, New Columbia	N/A	12,000	Lease	Bldg C	Valerie Bieber	570-522-9181
78 Industrial Drive, Delano	5.0	38,767	Sale/Lease	Namutka	Mericle Comm. Real Estate	570-823-1100
18 Industrial Drive, Bloomsburg	4.22	56,500	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
Reed Industrial Park	14	131,000	Sale/Lease	6880	Jim King	570-742-7341
2435 Housels Run Road, Milton	18.06	81,447	Sale/Lease	Bower	Mericle Comm. Real Estate	570-323-1100
117 N. Industrial Park Road, Milton	5	30,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
434 Swartz Road, Lewisburg	20.00	33,000	Lease	Cortese	Mericle Comm. Real Estate	570-323-1100
110 Reynolds Street, S. Williamsport	4.6	105,429	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
30 East Rittenhouse Mill Road, Berwick	2.49	5,000	Sale	Rokosz	Mericle Comm. Real Estate	570-823-1100
3357 Old Route 15, White Deer	9.88	70,000	Lease	Bower	Mericle Comm. Real Estate	570-323-1100
202 S. Chestnut Street, Millville	3.0	20,900	Lease	Cortese	Mericle Comm. Real Estate	570-232-1100
335 W. Walnut Street, Hazleton	1.26	10,000	Sale/Lease	Daris	Mericle Comm. Real Estate	570-823-1100 x246
3231 Lycoming Creek Road, Williamsport	15.74	148,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
401 E Front Street, Freeburg	18.13	85,000	Sale/Lease	20-65028	Larry Johnson	570-847-0552
201 N. Industrial Park Drive, Milton	13.3	117,000	Sale	Rager	Ruby Realty Inc.	570-419-8002
Type of Property: WAREHOUSE BUILDINGS						
294 North Industrial Park Rd, Milton	N/A	100,000	Lease	Building #1	Andy Comrey	570-246-5871
13 South Industrial Park Road, Milton	N/A	80,000	Rent	Var. Bldgs	Kim Benschhoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	25,000	Rent	Building #5	Kim Benschhoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	40,000	Lease	Building #8	Kim Benschhoff	570-742-7984 x102
13 South Industrial Park Road, Milton	N/A	40,000	Lease	Building #7	Kim Benschhoff	570-742-7984 x102
2nd Floor 101 Locust Street, Milton	N/A	N/A	Rent	N/A	Amy Moyer	570-452-4894
700 Hepburn Street, Milton	5.26	184,000	Sale	Cortese	Mericle Comm. Real Estate	570-323-1100
100 8 th Street, Milton	.93	6,000	Lease/Sale	N/A	Ann Hilliard	570-850-7329
Type of Property: RESTAURANT BUILDINGS						
609 N Susquehanna Trail, Selinsgrove	N/A	3,444	Lease	20-66148	Larry Johnson	570-847-0552
801 N Market Street, Selinsgrove	.85	2,966	Sale/Lease	20-67659	Larry Johnson	570-847-0552
37 Main Street, Turbotville	N/A	1,670	Sale	10-46072	Lise Barrick	570-524-7500
Type of Property: SPECIAL USE BUILDINGS						
2355 Route 442, Muncy	4.02	13,000	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
Type of Property: SHOPPING CENTERS						
225 Columbia Mall Drive, Bloomsburg	52	50,289	Lease	Namutka	Mericle Comm. Real Estate	570-823-1100 x314 or 219
Type of Property: STORAGE UNITS						
Type of Property: APARTMENTS						
Main & River, New Columbia	3 parcels	2 buildings	Sale	11 Units	Valerie Bieber	570-522-9181
133 Market Street, Lewisburg	N/A	1500	Lease	N/A	Mary Anne Fleisher	570-975-5806
Type of Property: BUSINESS FOR SALE						
Pizza To Go, Jersey Shore, PA	.77	1,589	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
Rita's Italian Ice, Danville, PA	- BUSINESS ONLY-	operating in leased premises		20-61455	Scott Mertz	570-524-2120
Jacks Mountain Freeze, Middleburg	.67	818	Sale	20-64274	Scott Mertz	570-524-2120
Laundromat, Northumberland	.25	1,500	Sale	Bower	Mericle Comm. Real Estate	570-323-1100
South Reach Road, Williamsport	163	N/A	Sale	Bower/Adams	Mericle Comm. Real Estate	570-323-1100
Buttermilk Falls Campground, Shunk	35	4 cabins & 3 bldgs	Sale	Bower/Adams	Mericle Comm. Real Estate	570-323-1100
801 N Market Street, Selinsgrove	.85	2,966	Sale/Lease	20-67659	Larry Johnson	570-847-0552

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UPCOMING CHAMBER EVENTS



Our Business Is Your Business

BREAKFAST BRIEFING

Friday, August 19

7:30 - 9:00 am

Central PA Chamber Board Room

Must Register to Attend

Sponsored by:



Our Business Is Your Business

JOINT LEGISLATIVE BREAKFAST

STATE ISSUES - Friday, Sept. 16

7:30 - 9:00 am

The Country Cupboard, Lewisburg- \$15

Sponsored by:



MEMBER APPRECIATION CELEBRATION!

Tuesday, September 20

4:00 - 7:00 pm

Central PA Chamber

Register by August 29

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\$10,000 MATCHING GRANT!

We are thrilled to announce that the Central PA Center at Danville has been selected for an ASPCA Equine Facility Expansion Matching Grant - one of only 15 in the country!

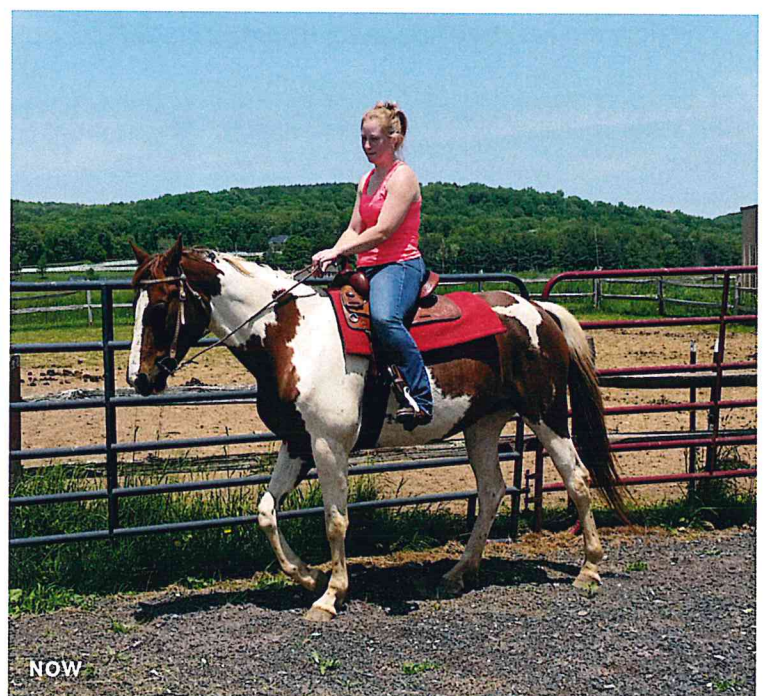
This means the APSCA will match \$10,000 in donations *dollar-for-dollar* to help our horses in Danville.

Over the past five years, we have rescued more than 100 horses from cruelty and neglect. These horses often arrive in critical condition, severely emaciated, and suffering from medical issues that require a significant amount of care and resources to revitalize their health.

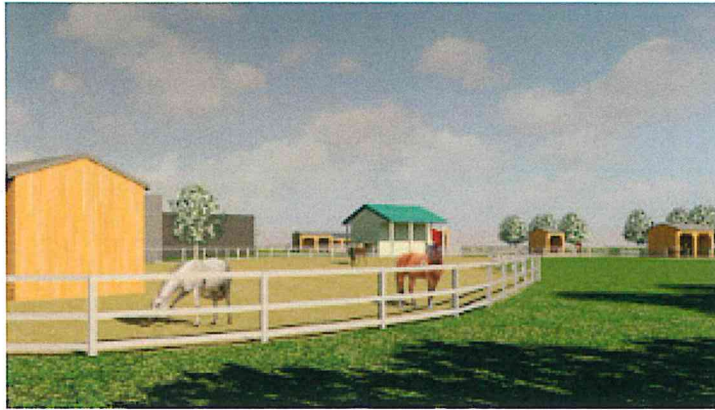
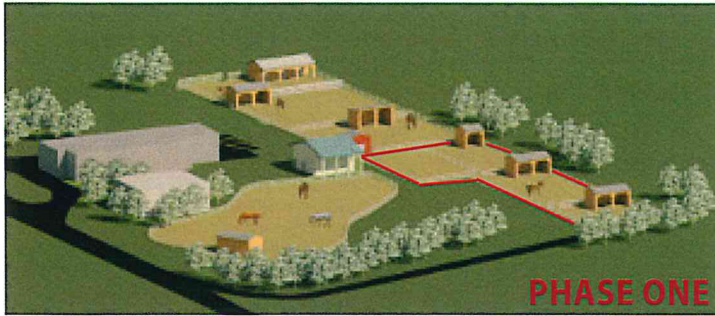


HELP HORSES LIKE SWEET PEA

Sweet Pea is a 13-year old registered Paint Mare standing 15.3 hands tall. Rescued by our Humane Law Enforcement Officers in August 2014, Sweet Pea was a victim of severe neglect and abuse. When she came to our shelter she was 200 pounds underweight, malnourished, and close to death.



Sweet Pea started her journey to recovery in Philadelphia with extensive care from our veterinarian team. When she was well enough to travel, Sweet Pea was transferred to Danville where she now enjoys a healthy life, roaming the pastures, patiently waiting for her forever home. **Unfortunately, Sweet Pea's story is all too familiar, and there are so many horses like her that need our help!**



YOU CAN MAKE A DIFFERENCE IN THE LIFE OF RESCUE HORSES

To help more horses like Sweet Pea, we've developed a comprehensive, five-phase plan to double our capacity to care for rescue horses at our Central PA Center at Danville.

We're thrilled that the ASPCA is investing in our equine program with a \$10,000 matching grant supporting Phase One of our Equine Expansion Project.

Our goal is to raise \$10,000 before the end of August, so we can secure a total of \$20,000 with the APSCA dollar-for-dollar match, and begin construction in September.

Support from the local community is essential to our ability to secure a \$10,000 matching grant, and we need your help!

HOW CAN YOU HELP?

- Double the impact of your generosity by making your gift today!
- Triple the impact of your gift if your company has a matching gift program!
- Share this amazing opportunity with your friends and family.
- Follow our Facebook page for updates: www.facebook.com/pspca.danville



Your generosity will help us replace dilapidated fencing, create a secure environment for stallions, add one pasture and a two-stall run-in, and, ultimately, increase our capacity by four horses.

Please consider making a gift to ensure horses like Sweet Pea never again endure the effects of cruelty and neglect.

ONLINE

www.pspca.org/fundingourfillies

BY MAIL

PSPCA Central PA Center
2801 Bloom Rd
Danville, PA 18721

BY PHONE

call Ross DiBartolo,
Development Associate
at: (267) 463-2311

*Please include Funding Our Fillies
in the memo line*